

# 7 Spotters for All of Life's Messes

## Quick Reference Stain Removal Guide



### 1. Speak with the homeowner

Point out stains during your pre-inspection. Ask them if they know what the stain is, how long it's been there, and if other cleaners, or the homeowner, have used anything to remove it.

It might already be a lost cause, so always under-promise and over-deliver.

### 2. Pre-Test

Always pre-test by using a applying a small amount in an inconspicuous area. You should also determine

the carpet type. You should be fine with most nylon and polyester carpets. Wool and other textiles require special care that is not addressed in this article.

### 3. Clean and Extract

Many stains will come up simply by using a good pre-spray, agitation with Brush Pro, and then extraction with a powerful truckmount. This is especially true of stains on polyester carpet, which doesn't really stain. Stains on polyester are generally oily spots that have attracted dirt and have taken on a dingy color. Hot extraction cleaning will be the best option here.








### 4. Use Spotter(s) as needed

See outline below.

### 5. Rinse and extract spotting solution

Make sure you remove all spotter residue. If you don't, it'll clean off the soles of those walking on it and lead to resoiling.

### 6. Mist Spot Stop onto cleaned spot to prevent resoiling and wicking.

Type of Stain	Stain Examples	Stain Remover to Use
ORGANIC	fruit juice • blood • red wine coffee (regular)	Stain Zone 
SYNTHETIC	sports drinks • Kool-Aid® • food coloring soft drinks (heavy staining) • coffee (decaffeinated)	Red Zone Ready 
OIL-BASED	ink • mascara marker • crayon	All Solv Xtreme 
MIXED / UNKNOWN	chocolate • soft drinks (light staining) egg • jelly/jam • ketchup	Avenge Pro 
PET / ORGANIC	urine • vomit feces • skunk odor	Bio Release 
RUST	rust	T-RUST 
GUM/ADHESIVES	gum • adhesives • glue	Gum Break 



Scan the QR code to view our Spotting Guide for instructions on how to remove over 100 stains. You can add this link to the home screen on your phone and refer to it as needed in the field.