



2022  
INCENTIVE  
TRIP

# Medicare Supplement

## Liberty Bankers Insurance Group 2022 Agent Incentive Trip

Lisbon, Portugal - Tivoli Avenida Liberdade

Qualification Period: January 1 - December 31, 2021

Trip Dates: June 23 - 28, 2022

Lisbon, where old and new come together to create a truly magical city. One of the cities with the richest history on the Atlantic coast, Lisbon is flush with endless historical buildings, monuments and cultural legacy which can be seen throughout the city's streets. Set against the ever-present backdrop of the Atlantic Ocean, this sun-kissed city lives in a Latin fairy-tale of timeworn manners and traditions.

### MEDICARE SUPPLEMENT QUALIFICATION

Must meet the definition of Qualified Agent.

Net Issued Premium during the qualification period that totals \$150,000 or greater of paid annualized premium.

Agents may elect to roll 40% of their 2021 Net Issued Premium forward into the following trip qualification year in lieu of attending this trip.



### QUALIFICATION TERMS

Qualified Agent means an appointed & licensed agent who is active with the company and who has placed at least five policies in the quarter preceding the trip and who does not have a debit balance with the company.

Net Issued Premium includes all issued and paid annualized premium less those not-taken and cancelled.

**Important:** Any deviation from the conference program is at the qualifier's expense and subject to availability. All additional travel expenses must be paid in full by the participant prior to the conference. The Home Office may, if necessary, amend the rules governing qualification requirements for the 2022 Agent Incentive Trip during the qualification period, including the trip location.

All Home Office decisions are final.