

### **AT A GLANCE**

## **ABOUT VERA WHOLE HEALTH**

Vera Whole Health is leading the critical shift to value-based care across the United States. Vera is the only care model with the capability to deliver whole system health to a diverse patient population from a single care center. The Vera model is uniquely designed to help people achieve optimum social, psychological, and physical well-being — an outcome that's neither probable nor affordable within the current sick-care system.

#### VISION

Create a health revolution by enlivening people, invigorating companies, and transforming healthcare.

## **PRIMARY CARE REINVENTED**

Vera's advanced primary care model replaces reactive, fee-for-service sick-care with time-rich, whole-person care based on relationships and the transformative power of behavior change. Vera's model improves health and dramatically reduces cost because it's built on a commitment to driving high patient engagement, applying true managed care principles, and inspiring culture change beyond the four walls of each care center.

#### **PARTNER WITH VERA**

Vera develops and operates care centers to meet the workforce population needs of commercial, payer, public and healthcare organizations.

A Vera network of care centers can be found in Alaska, Arizona, California, Idaho, Nevada, Oregon, Texas and Washington.

### PROVEN AND VALIDATED RESULTS

#### **Clients:**

#### Seattle Children's

Stabilized health claims trend, from +7-10% annually prior to Vera, to a predictable +2% and an average ROI of 79.9% in the five years with a Vera Whole Health care center. Consistent **4.6 out of 5** patient satisfaction rating.

# **City of Kirkland (Washington)**

Ninety percent patient engagement; 25% reduction in healthcare costs and a 15% net savings in the first two years with a Vera Whole Health care center at the core of its benefit strategy.

# Northern Arizona Public Employees Benefit Trust (NAPEBT)

A 64% increase in primary care visits; year one and year two per member per month (PMPM) savings of \$32 in outpatient costs, \$10 ER costs, \$11 pharmacy costs and \$19 inpatient costs, when compared to pre-Vera PMPM claim spend. **4.7 out of 5** patient satisfaction score after the second year.

# **INDUSTRY SOURCES ABOUT WORK-SITE HEALTHCARE**

Mercer Consulting study: one-third of U.S. employers with 5,000 or more employees offer general medical work-site clinics (2018), up from 24 percent in 2012.

<u>PwC Health Research Institute Report 2018:</u> 52 percent of consumers with a high-deductible health plan say it would be hard to afford the deductible.

# **ESTABLISHED**

Vera Whole Health was founded in 2008 and is privately held.

# **HEADQUARTERS**

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#### **MEDIA CONTACT**

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