CASE STUDY

Procore + JDE Integration for Hillwood

ABOUT HILLWOOD

Based in Dallas, Texas, Hillwood is ranked today as one of the top industrial, commercial and residential real estate developers in the country. Our large, signature projects have become premier environments for residents and customers to live and work. We actively develop and buy industrial land and buildings across the U.S. This makes Hillwood somewhat unique as an investor and developer. In addition to being a leader in commercial and residential developments as well as specialized projects such as sporting arenas, industrial airports and museums, our work has been consistently recognized as best in class.

ABOUT CALANCE

Calance is a global IT Services firm with offices in the United States, Canada and India. Calance provides simple, flexible, scalable integrations between Project Controls and Financial systems for construction and other asset-intensive industries. With a long history of success, Calance is dedicated to helping our clients improve project efficiency.

CHALLENGE

As an ENR top 400 contractor, Hillwood has a number of significant projects with an immense amount of data. Prior to integrating Procore and JDE Edwards, they for years had to manually synchronize data between systems. Even so, they were hesitant to reach out to many of the existing integration solutions unless such solutions could handle Hillwod's mature business processes, data validation, and flexible requirements quickly and easily.

Hillwood had a choice: deploy an entire department's worth of accountants to handle the transferring hundreds of millions of dollars of data between Procore and JDE or try to find a top-of-the-line solution to meet their complex integration needs.

SOLUTION

Hillwood chose to tap into Calance's Dimension Integration solution, implementing the Procore + JDE modules to achieve this. Dimension enables a suite of integrations to run on the cloud following a set of standard integration which can be configured and customized as needed. Hillwood chose to integrate the following modules:

- Vendors
- Projects
- Budgets
- Cost Codes
- Owner Contracts & Changes

- Commitments & Changes
- Commitment Invoices
- Check Payments
- Direct Cost Invoices
- Owner invoices & Payments
- Miscellaneous Job Costs

Hillwood and Calance established a solid business process. Rigorous testing and an agile feedback loop led to a confident go-live. Once deployed, the Dimension integration platform helped to build a stronger buy-in to Procore and allowed Hillwood's accountants and project managers to each work in their preferred system. Using the technology that Procore has made available, real-time integrations were achieved. Calance also harnessed its JDE expertise to work with Hillwood's team to improve their legacy data. As Hillwood's needs changed after the go-live, Calance has remained responsive to their ever-changing business needs by continually maintaining and upgrading the Dimension platform.

RESULTS

Hillwood saw immediate benefits from this integration. There is no more double data entry into both systems, and data flows immediately between the two systems. This greatly reduces human errors and improves overall data quality. With increased efficiency, project managers are now able to focus on what really matters - meeting project scope, schedule, and budget. In addition the flexible and modular architecture of the Dimension Integration Framework means that the solution can be adjusted and expanded as needed and will scale as Hillwood grows.

"Our team has been thoroughly impressed with Calance's knowledge of our accounting system and their ability to do what we've done with these integrations."

Bill Webb, Controller

Calance
PROJECT CONTROLS INTEGRATION