



We've mapped the Fashion Genome™ to decode personal style, fit, and size.

Connecting the industry's disparate data into a comprehensive, normalized fashion graph.

The Fashion Genome is the apparel and footwear industry's **most comprehensive data collection** organized and built by True Fit and its network of retailers, brands, and consumers.

It is a highly structured data set that connects millions of detailed garment specs and detailed style attributes about products to the individual shopping behaviors of hundreds of millions of shoppers, millions of True Fit users, and transaction data from True Fit's community of brands, retailers and registered users.

We understand consumers and products deeply so that we can predict what they'll love and keep.

TRUE FIT PRODUCTS ARE POWERED BY GENOME DATA

17,000

Brands connected to the Genome

180M

Registered users & growing (OPT-IN)

\$171B

Sales & Return Records
(anonymized)

675M

Anonymized user profiles

The world's **leading** retailers and brands partner with True Fit

**KOHĽS** 





LANDS' ENDA

DSW<sub>®</sub>

RALPH LAUREN

kate spade

ALDO

Boden

KENNETH COLE

**OLD NAVY** 







carbartt



LANE BRYANT





# ROOI FF How Roolee Gained a 16% Increase to AOV. 17% Reduction in Returns, and a 231% Increase to Revisit Rates







## True Confidence ™

Provide size recommendations, fit details and personal fit ratings for shoppers

#### **Embed fit guidance into:**

- + In the True Fit widget on PDP
- + In store
- + Category pages & Search results
- + Chatbot
- + Mobile app & mobile web



# True Insight

Transformational B.I. for marketing, merchandising, and design

#### **Current Dashboards:**

+ Purchase Attributes

- + Demographic & Body Shape
- + Purchase Brand & Price Point
- + Returns Benchmark
- + Fit Consistency

## True Discovery ™

### **Curate unique style recommendations for every** shopper personalized style recommendations for:

- + In the True Fit widget on PDP
- + Category pages & search results
- + Product recommendations across

the ecommerce site (PDP. PLP. landing page, profile page, etc)

- + Mobile app & mobile web
- + In store
- + Chatbot



## 🔟 True **360** ™

### **Enhance shopper profiles with True Fit Data so** that you can offer more personalized experiences

#### True 360 Data includes:

- + Demographic and body data
- + Closet items and sizes
- + Affinity brands

+ Product recommendations with style ranks and ID, fit rating and size



