



Help Your Clients Navigate Insolvency



Giving Australians a Fresh Start to a Positive Financial Future

The Impact of COVID-19 on Australian Businesses

COVID-19 is devastating the Australian economy with its full impact still unknown. Many businesses are still suffering trade restrictions with some industries completely at a standstill. The tourism industry as we know it and businesses that rely on overseas visitation have ceased. The unemployment rate is currently at 7.1% and is predicted to reach 10%, retail sales plunged 17.7% in April and the economy shrank 0.3% on quarter in the first three months of 2020, causing Australia to enter a recession for the first time in 29 years. Over 870,000 businesses in Australia are relying on Government support in the form of JobKeeper payments and there is an unquantifiable amount that are avoiding liquidation due to the changes in insolvency laws which all finish at the end of September.

While many businesses may be surviving for now, it's important to consider how the end of Government support will affect your clients. If your clients are currently relying on Government stimulus for survival and avoiding creditors chasing payment due to changes in insolvency laws, it's vital to discuss their options and stress the importance of the temporary safe harbour protection that finishes on 27 September, 2020.

At present, companies that are currently facing insolvency or are already insolvent have a six-month relief period from personal liability or insolvent trading. ***After 27 September, this protection ends and directors may be held personally liable if they incur debts when the company is insolvent.*** It's necessary for company directors to act now and implement a strategy to mitigate these risks before time runs out.

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“These guys were so helpful from when I first made contact and all throughout the entire process. They outlined all of my options and took me through everything with ease. These guys pretty much took care of everything in not only a professional manner, but in one that showed great care and compassion to their customer. Thanks so much.”

- Mel



COVID-19 Government Assistance Key Dates

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“Thank you Revive Financial for shedding light on my life. Without your great service I would still be in the dark. Thank you.”

– Barry

Temporary Insolvency Law Changes (finishing on 27 September, 2020)

- The threshold of which a creditor can issue a company director with a statutory demand will **decrease from \$20,000 to \$2,000**.
- The statutory timeframe for a company to respond to a statutory demand will **decrease from 6 months to 21 days**.
- The threshold of debt as to which a creditor can initiate bankruptcy proceedings against an individual will **decrease from \$20,000 to \$5,000**.
- The time an individual has to respond to a bankruptcy notice from a creditor will **decrease from 6 months to 21 days**.
- When an individual wishes to declare bankruptcy by way of a debtor's petition, the period of protection when unsecured creditors cannot take further action to recover debts will **decrease from 6 months to 21 days**.
- The temporary safe harbour relief for directors facing personal liability due to trading insolvent **will no longer be in effect**.

Income Support (finishing on 27 September, 2020)

- The JobKeeper payment will be decreasing to **\$1,200 per fortnight** for eligible employees, decreasing again on 3 January to just **\$1,000 per fortnight**.
- The Coronavirus supplement of **\$550 per fortnight** for JobSeeker will be cut in half to just **\$250 per fortnight**.

Rental Assistance

- The mandatory code of conduct that puts a hold on evictions for commercial and residential tenants in financial distress for 6 months will end.

Credit and Loans

- The Coronavirus Small and Medium Enterprises (SME) Guarantee Scheme finishes on 27 September, 2020.

How Revive Financial is Adapting to the Current Environment

At Revive Financial, our first priority is for the health and safety of our clients and referrers. We've adjusted our processes and services to maintain social distancing due to the COVID-19 outbreak and made insolvency easier by introducing a zero-contact liquidation service.

All our services can be conducted remotely by phone, email or video conferencing.

Free Remote Consultations

For your safety and ours, we can assess your client's situation over the phone via a conference call at a time convenient to your client. In a 30-minute free consultation, we can generally determine the root of the issue and provide the best solution moving forward.

Digital Records

Company records can already be sent and received digitally. Another option is to provide access to a cloud accounting platform such as Xero, MYOB or QuickBooks that would give access to company financials and bank statements. Physical records that are not digitalised may be sent via courier or mail.

Fast Appointment Process

If your client decides that liquidation is their preferred option, we can have the appointment documents emailed within a few hours. In most cases, we can start the liquidation process on the same day as receiving the signed appointment documents. Turnaround, restructuring or Voluntary Administration can also be actioned in a similar way.

Virtual Creditors' Meetings

Where creditors' meetings are necessary, virtual meetings can be held by phone or video conference to minimise face-to-face contact and provide further flexibility for clients across Australia.

Seek Professional Assistance Early

If your clients have any questions about insolvency or the liquidation process, it's always best to seek help as soon as possible. Delaying helping your client with insolvency because they can't leave the house is now in the past. The entire process can be done from the comfort of their own home.



"Nicole was amazing. She put me at ease at a time when I thought I would lose everything. I could finally sleep at night after a very traumatic time. Thank you so much."

- Julie



Partner For Trusted Client Advice

As an accounting professional, you have a comprehensive understanding of your client's current financial situation and are best positioned to offer advice.

However, at times, clients are faced with difficult financial situations and providing guidance may fall outside the scope of your everyday services. Common client financial concerns usually involve significant tax debt or outstanding employee superannuation contributions.

Revive Financial specialise in assisting businesses in all kinds of financial distress. Where a client has received a Garnishee Notice, Director Penalty Notice or a Statutory Demand, we act quickly to preserve assets and mitigate any risk of insolvent trading.

The relationship you build with your clients underpins the success and reputation of your business. Revive Financial will offer your clients expert insolvency advice and support. Our team are specialist providers of business debt solutions, including business finance, business turnaround, restructuring Voluntary Administration and Company Liquidation. We work in conjunction with a network of business professionals to better assist clients navigate insolvency.

We are known for keeping open lines of communication and work collaboratively to ensure your client achieves the best outcome given the often-distressing circumstances.

We listen, understand and care, providing realistic advice.

“*At a very emotional and trying time for my family and I, Revive went out of their way to make sure we knew what was happening every step of the way.*”

– Greg

How Revive Financial Can Help Your Clients

The Partners at Revive Financial have over 43 years of combined specialist insolvency experience. Our specialists can solve any complex company debt issues.

We have the skills to help administer corporate insolvency services including business turnaround and restructuring, Voluntary Administration and Company Liquidation.

Members of:



Chartered Accountants

Our team at Revive Financial are members of Chartered Accountants, a recognised industry body in Australia and New Zealand, Chartered Accountants are a worldwide network of trusted leaders in business and finance, sought after and recognised for their knowledge and insight.



Registered Liquidators

A registered liquidator is a person who is registered as a liquidator under the Corporations Act 2001. Only a registered liquidator can officially liquidate a business in Australia. At Revive Financial, we have a registered liquidator in-house so your clients get the help they need.



Bankruptcy Trustees

A bankruptcy trustee is a licensed practitioner who is permitted to control the administration of bankruptcies. Only licensed professionals can render such services, which is why our team at Revive Financial consists of a registered bankruptcy trustee to see your clients' insolvency through to the end.



Business Debt Specialist

Revive Financial is a team of qualified professionals who can deliver full-scale debt management services. Our staff are equipped to assist in personal and business debt management. We ensure our team of trained professionals can help your clients with their financial situation, from start to finish.



When is Liquidation Right for Your Clients?

The biggest trigger for corporate insolvencies in Australia is the Australian Tax Office (ATO). Many companies experiencing financial difficulties are unable to pay tax, employee super and lodge and pay their BAS statements on time.

If your client has received a [Garnishee Notice](#), [Director Penalty Notice](#) or [Statutory Demand](#), get in touch and we will act quickly to preserve the business and mitigate any risk of insolvent trading.



ATO Debt

If your company has a significant tax debt, Company Liquidation could be a way to walk away.



Trading at a Loss

If your company is trading at a loss or can't recover from its past losses.



Can't Pay Your Creditors

When your company is unable to pay creditors/ATO or has little or no assets.

Top 5 Reasons to Liquidate

1

Clear ATO Debt

All ATO debt incurred by the company, including BAS and PAYG are dealt with during the Liquidation process. Late BAS lodgments or other late lodgments that are not included in the Liquidation of a company is transferred to the director if a Directors Penalty Notice has been issued.

2

Clear Supplier Debts

Once your Company enters Creditors Voluntary Liquidation, all harassing phone calls, demand letters and legal notices from suppliers will stop. All legal claims against the company will also stop. However, if there is a director personal guarantee which often occurs in finance or leasing arrangements, you may still be liable.

3

Avoid Losing Your Family Home

If the ATO issues you with a Director Penalty Notice (DPN), you may be personally liable for your company's outstanding tax debts. Personal liability means that Director's assets can be sold to pay company debts by way of Bankruptcy. By appointing a liquidator, you can avoid the real risk of losing your family home or declaring personal Bankruptcy.

4

Avoid Jail Time for Unpaid Super

The ATO has the power to enforce hefty fines and even 12 months jail time if you have outstanding Superannuation payments. Putting your company into liquidation will avoid this, allowing you to move on.

5

Avoid Adversely Impacting Your Credit Score

A new legislation now means that company tax debt will be disclosed to credit reporting agencies. This means as a company director your credit score could be negatively impacted if you don't Liquidate your company early enough. A low credit score makes it difficult for you to obtain finance and credit in the future. You can avoid this by putting your company into liquidation.

Our Services



Director Protection

Revive Financial specialises in helping directors who need advice about their company. We can help them understand their duties, navigate the daunting area of liability and give them advice on the best options for the future of their company if they're facing financial difficulties.



Tax Debt Solutions

We can help your clients avoid a tax debt, negotiate with the ATO on their behalf and offer support and negotiation with finance for tax debt loans. We provide all the necessary information on what to do if the ATO takes action against your client's company.



Turnaround & Restructuring

When it comes to the challenging economic climate in Australia, even the most sophisticated business can fall prey to volatile market conditions. By addressing insolvency issues early enough, you may be able to turn it around.



Voluntary Administration

Voluntary Administration is a tool for companies in distress to use to help directors avoid insolvent trading and potentially Liquidation. We aim to bring a company back from insolvency with a Deed of Company Arrangement as quickly as possible.



Company Liquidation

We assist company directors and business owners with severe debt through the Company Liquidation process to avoid insolvent trading and director liability.

Zero Contact Liquidation Process

1

Contact Us

If your client's company is insolvent or at risk of insolvency, our professional team are here to help. Simply give us a call, make an enquiry or chat to us online and our team will offer expert support and answer any questions your client may have about the process.

2

Appointment Documents

Once your client has agreed to liquidate, we will gather the necessary information including company details like its name and ABN. We'll email your client the appointment documents within an hour.

3

Sign and Lodge

It's then up to your client to sign all of the appointment documents and return them to us by email. All forms are signed and approved digitally, limiting the need for face-to-face contact. Once all forms are returned and completed, we will lodge them with ASIC.

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“Excellent service. Excellent advice. Excellent to deal with.”

– Robert

“

“Caring, friendly, supporting staff. Highly recommend.”

– Nathan

Ready to Partner with Revive Financial?

It's as easy as 1, 2, 3!

1

Register as our partner by completing a quick form.

2

Refer your clients to us through the form on our website.

3

Receive professional insolvency advice for your clients.

A Referral Arrangement with Revive Financial helps to support your current and future clients in achieving their financial goals.



Giving Australians a Fresh Start to a Positive Financial Future.

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