



**MILLCREEK**  
COMMERCIAL

**JOIN US**



# ABOUT **MILLCREEK + COLLIERS**

At Colliers, we help leaders succeed by helping them build amazing workplaces, businesses and communities around the world. We do this by thinking differently, sharing innovative ideas and offering a unique and collaborative workplace where you can succeed. Colliers takes pride in supporting our local economy and was awarded the honor of being the **number one** business engine in Utah during the UV50 awards in 2019.

In partnership with Millcreek Commercial Properties, a leader in developing quality commercial real estate investments and providing comprehensive 1031 exchange solutions, we have crafted a unique opportunity to join Colliers as an associate agent focused on our representation of the Millcreek portfolio.

The Millcreek Commercial team at Colliers helps individual investors succeed by providing safe, secure and stable commercial real estate products for their investment portfolios. The Millcreek Commercial team develops innovative Commercial Real Estate Investment products and offers a unique and collaborative Silicon Slopes inspired workplace where our sales force can succeed.

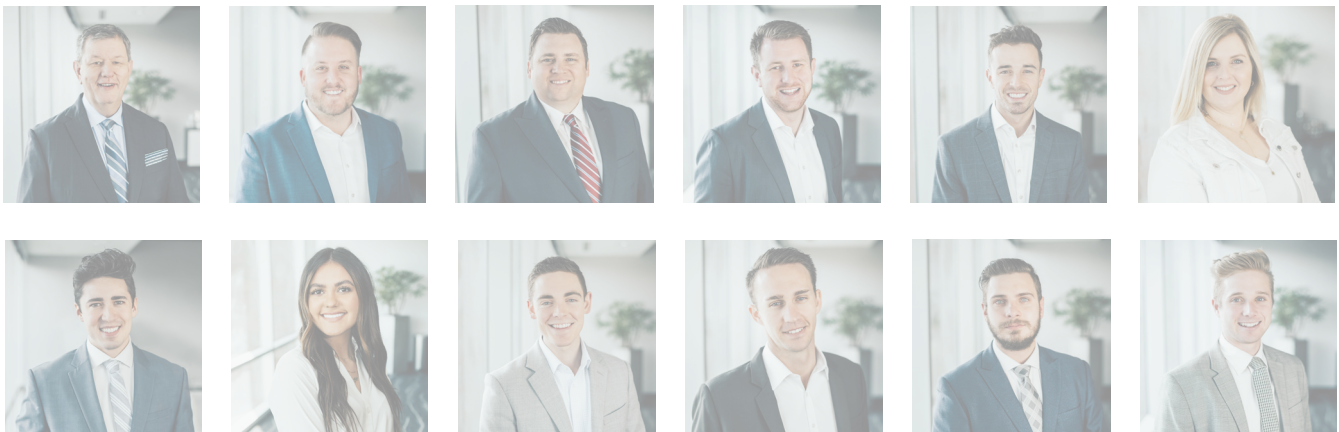


# THE ROLE

The Millcreek Commercial team at Colliers is expanding their direct sales team in our Pleasant Grove, Utah office. We are seeking a highly motivated, entrepreneurial, and adept real estate sales professional to join our investment sales team.

In this role, you will participate in an industry leading sales training program and work directly with a renowned and seasoned senior leadership group at Millcreek Commercial Properties and Colliers. You will receive elite mentorship in this program and have the opportunity to grow your career in a team-based environment. At the end of this one-year training program you will be qualified to work as an associate for Colliers Utah. Long-term, the opportunity exists for you to develop the skills and network to create your own real estate brokerage team. The average income of real estate agents at Colliers in Utah in 2020 was in excess of **\$250,000**.


The successful candidate will be provided a \$30,000 annual draw against commission income.





# WHO **YOU** ARE

Our **ideal** candidate has the following key attributes:

- Highly **passionate** and **entrepreneurial** person who has an affinity for real estate
  - Self-driven and ambitious individual with a **proven** work ethic
  - Positive person with **strong** communication and relationship-building skills
  - **Resilient** individual who has an affinity for sales and can bounce back from **rejection**
  - An individual that values **integrity** and **honesty**
  - Is licensed to practice real estate in **Utah** - or is willing to **become** licensed
  - **Proficiency** in Microsoft Office, including Excel, Word, Powerpoint, etc
  - Preference will be given to university graduates with degrees in **Real Estate, Business, or Economics**.
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# WHAT SUCCESS LOOKS LIKE

A day in the life of a Colliers Associate on the Millcreek team typically features the following core competencies:

- Build relationships with clients and advise them on how to manage and grow their real estate portfolio
- Prospect new client relationships to build a sales pipeline
- Negotiate sale, and purchase agreements
- Market the Millcreek portfolio to potential buyers
- Research market trends and keep a pulse on industry developments

**This program is crafted specifically to help you succeed as you start a career in commercial real estate. While a great effort is required to succeed, this job will help you develop both personally and professionally. If you are up to the challenge, we would love to meet you. Apply today to join this elite program.\***

\*Direct applicants only please, no agencies. Colliers International provides equal employment opportunity to all persons. No employee or applicant for employment will be discriminated against because of race, creed, origin, marital status, sexual orientation, age, otherwise qualified disabled or veteran status or any other characteristic protected by law.