

HubSpot Package Onboarding Guide

Guided Onboarding

Giving you the guidance you need to start using all the tools relevant to your business use cases.

	STARTER	PRO	ENTERPRISE
Timeline	<p>45 days (Marketing, Sales, Service Hubs)</p> <p>60 days (Growth Suite)</p>	<p>60 days (Marketing, Sales, Service Hubs)</p> <p>75 days (Growth Suite)</p>	
Call Cadence	<p>2 calls per week for 6 weeks (Marketing, Sales, Service Hubs)</p> <p>2 calls per week for 8 weeks (Growth Suite)</p>	<p>2 calls per week for 8 weeks (Marketing, Sales, Service Hubs)</p> <p>2 calls per week for 10 weeks (Growth Suite)</p>	
Support Type	The work is done by you, but you'll be guided throughout the process by our best-in-class experts to set you up for success moving forward.		
Price	<p>£1,950 (Marketing Hub)</p> <p>£1,450 (Sales, Service Hub)</p> <p>£2,950 (Growth Suite)</p>	<p>£3,250 (Marketing Hubs)</p> <p>£2,450 (Sales Hub)</p> <p>£1,950 (Service Hub)</p> <p>£4,950 (Growth Suite)</p>	<p>£4,450 (Marketing Hub)</p> <p>£3,950 (Sales, Service Hub)</p> <p>£8,950 (Growth Suite)</p>

Managed Onboarding*

Providing hands on support to ensure your HubSpot portal is set up the way you need it to.

	STARTER	PRO	ENTERPRISE
Timeline	X	60 days (Marketing, Sales, Service Hubs)	
Call Cadence	X	Weekly Check-in Calls (Marketing, Sales, Service Hubs, Growth Suite)	
Support Type	X	Includes implementation and comprehensive team training of all tools relevant to your Hub and included CRM features. To be specified further in a Statement of Work upon signature.	
Price	X	<p>£5,950 (Marketing Hub)</p> <p>£3,450 (Sales, Service Hub)</p> <p>£9,950 (Growth Suite)</p>	<p>£7,950 (Marketing Hubs)</p> <p>£6,950 (Sales Hub)</p> <p>£4,950 (Service Hub)</p> <p>£13,950 (Growth Suite)</p>

Priority Onboarding**

Emulating HubSpot's onboarding service, without the wait and risk of the 90 day expiry.

	STARTER	PRO	ENTERPRISE
Timeline	1 week (Marketing, Sales, Service Hubs)	<p>90 days (Marketing Hubs)</p> <p>60 days (Sales, Service Hubs)</p>	
Call Cadence	1 single call (Marketing, Sales, Service Hubs)	1 call every 7-10 days (Marketing, Sales, Service Hubs)	
Support Type	Onboarding exactly the same as provided by HubSpot, but guaranteed to start within 3 days. Similar to guided onboarding, the work is done by you, but you'll be guided throughout the process by our best-in-class experts to set you up for success moving forward.		
Price	£210 (Marketing, Sales, Service Hubs)	<p>£2,450 (Marketing Hubs)</p> <p>£410 (Sales, Service Hubs)</p>	<p>£4,900 (Marketing Hubs)</p> <p>£2,460 (Sales, Service Hubs)</p>

*Managed Onboarding is not available for Starter Packages. **Growth Suite is not an available package for Priority Onboarding.

If you would like any more information on any of the HubSpot Onboarding Packages offered above, get in touch with our Onboarding Specialists at grow@bbdboom.com or by clicking [here](#).

