



# **Board of Directors Meeting**

May 28, 2015 • 2:30pm – 5:15pm MST

DSST: Green Valley Ranch High School, Room 2-211

4800 Telluride Street, Building 2, Denver, CO 80249

**Respect:** Appreciating the value of a person or an object through your words, actions and attitude - treating people appropriately with common courtesy.

**Responsibility:** Able to be trusted and or depended upon to complete tasks, follow directions and own up to your actions.

**Integrity:** Being truthful, fair and trustworthy in your words and actions - doing as you say and saying as you do.

**Courage:** Possessing confidence and resolve to take risks and make right decisions in the face of pressure and adverse or unfamiliar circumstances.

Curiosity: Eager to learn, explore and question things to gain a deeper understanding.

**Doing Your Best:** Putting your best effort into everything you do.

Dial in: 303-524-6301 • PIN: 9999

Username: wireless-guest-nov

Password: F4Lmv2mG

- Configure your laptop to connect to the DSST-GUEST wireless network.
- This network is set to broadcast. No security settings need to be changed for the network.
- Open your web browser. You will automatically be redirected to the DSST login page.
- Enter the username and password provided above
- Usernames and passwords are CASE SENSITIVE

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# DSST<sup>X</sup>PUBLIC SCHOOLS

# **Board of Directors Meeting – May 28, 2015**

| I. Welcome (25)  Board Chair Welcome (5)  Senior Project Presentation  Public Comment (if needed)  |  |   | Teresa<br>Bill & Rainie Toll                                       | 2:30 |
|--|--|---|--|------|
| <ul> <li>II. Approval Items (10)</li> <li>Approval of Meeting Minutes</li> <li>DSST 2015-2016 Budget</li> </ul>  | Pg. 6<br>Pg. 9                                 | Approval<br>Approval  | Teresa<br>Scott Walker and<br>Teresa                               | 2:55 |
| III. Discussion (60)  • Long Term Forecast (60)  | PPT  | Information/Discussion  | Scott Walker and<br>Teresa   | 3:05 |
| <ul> <li>IV. Reports (40)</li> <li>Home Office</li> <li>Executive Committee/Chair</li> <li>Information Technology Advisory<br/>Committee</li> <li>Finance Committee</li> <li>Advancement Committee</li> <li>Nominating and Governance</li> <li>New Business</li> </ul> | Pg. 16<br>Pg. 34<br>Pg. 36<br>Pg. 39<br>Pg. 77 | Information Information Information Information Information Information | Bill Steve H. David / Don  Teresa Denise/Matthew Steve M./ Heather | 4:05 |
| <ul> <li>V. Executive Session (30)</li> <li>Strategic Next Steps for DSST</li> <li>Personnel Matter</li> </ul>   |  | Decision  | Bill   | 4:45 |
| VI. Adjourn  |  |   | Teresa   | 5:15 |



# II. Approval Items

# • Minutes from the March 26, 2015 DSST Public Schools Board Meeting

### **MINUTES**

DSST Public Schools Board Meeting March 26, 2015 DSST: Stapleton High School, Room 201

Meeting Called to Order: 2:38 p.m.

#### **Board Members Present:**

Alex Hernandez

David Greenberg
Deborah McGriff (via phone)
Don Kirkpatrick
Dwight Jones (via phone)
Gloria Zamora
Heather Lamm (via phone)
Keith Evans
Michele Cooper
Norwood Robb
Peter Fritzinger
Sean VanBerschot
Steve Halstedt
Steve McConahey
Teresa Berryman

Parent Present: None

Board Members Absent: Dan Wilkerson, Jackie Sullivan, Justin Jaschke, Matthew Schnittman, Tanya Kelly-Bowry

DSST Staff Present: Bill Kurtz, Christine Nelson, Denise Queen, Jessica Heesacker, Katie Glenn (note taker), Scott Walker

**DPS Staff Present**: None

### Welcome

Mr. Halstedt welcomed everyone to the meeting.

Mr. Kurtz introduced Jessica Heesacker, the School Director at DSST: Stapleton Middle. Mr. Kurtz provided a brief background on Ms. Heesacker and stated that she is paving the way for developing a leader internally based on the various positions she has held at DSST (teacher, DCI, ASD, School Director). Mr. Kurtz complimented her for doing a great job managing the DSST: Stapleton Middle School team.

School Director Q&A: Jessica Heesacker, School Director at DSST: Stapleton Middle School. Ms. Heesacker began by thanking the board for having her at the meeting and continued by providing a brief reflection of the school year to date. Ms. Heesacker began her reflection by providing the school's strengths. The first strength was their team's strong emphasis on diversity which included having strong visual culture, rich staff discussions, and the theme Ubuntu, "I am because we are". Ms. Heesacker stated they still have room to grow in this area but are making strides. Another area of strength is the instructional support that their teachers receive throughout the year. Ms. Heesacker stated that instructional support was a big push for their leadership team and on their last survey they received fours across the board. Ms. Heesacker continued by sharing a couple areas that they are working on with the first being work-life alignment. She stated that the leadership team constantly asks themselves how they are giving their teachers time to plan and what they can do to not add to their already full plates. Another area their team is currently working on is figuring out the best way for all students to reach their potential specifically the students in the Autism Center. She stated although the Autism Center currently exists it is still new territory and a learning process. Ms. Heesacker closed by

opening the discussion up to a Q and A session for her remaining time at the meeting. Mr. Kurtz concluded the session by commending Ms. Heesacker on her hard work.

Mr. Halstedt reintroduced Gloria Zamora to the board. Ms. Zamora joined the DSST Board in November.

Mr. Kurtz introduced and provided brief backgrounds on Dwight Jones, Alex Hernandez, and Peter Fritzinger (not present). Mr. Jones, Mr. Hernandez, and Mr. Fritzinger are the newest members of the DSST Board of Directors. Mr. Kurtz added that we are very lucky to have Mr. Jones, Mr. Hernandez, and Mr. Fritzinger on our board. Mr. Kurtz continued by stating that he had briefly met with Terrance Carrol earlier in the day and he is considering a seat on our board. Mr. McConahey concluded the discussion by thanking Mr. Jaschke, Ms. Lamm, and Mr. Wilkerson for coordinating the board orientation earlier in the month.

### **Consent Agenda**

Motion: Approval of previous board meeting minutes, Robb

Second: Cooper

Vote: Unanimous approval

**Motion:** Approval of transferring 401k plan from STMC to DSST, Berryman

**Second:** McConahey **Vote:** Unanimous approval

Motion: Approval of Peter Fritzinger as the new Audit Committee Chair, Robb

Second: Cooper

Vote: Unanimous approval

### **Discussion**

Mr. Halstedt stated that they have been informed by counsel to discuss risk management in an executive session so agenda item III will be moved to the executive session.

### **Reports**

Mr. Kurtz began by sharing four quick highlights. The highlights included the 100% college acceptance, project GPS, hiring, and our strategic priorities.

Mr. Kurtz shared that we have 100% college acceptance at both Stapleton High School and Green Valley Ranch High School which included a couple acceptances into Yale and Stanford. Mr. Kurtz continued by sharing that Project GPS is ahead of schedule and DSST will change over to the new system on April 6<sup>th</sup>. The next highlight Mr. Kurtz shared was on leadership hiring. Mr. Kurtz stated that leadership hiring has been exceptional this year and as of today every leadership team is full for next year. He continued by stating that teacher hiring is very competitive but we are getting better with it and currently have 45% of new teachers hired for next year. The last highlight that Mr. Kurtz shared was the hard work the team is putting into our strategic priorities. He stated the importance of getting these priorities right for the rest of our team.

Mr. Kurtz closed by opening up the discussion to a Q and A.

Mr. Halstedt gave an update on the current status of the Executive Committee's goals for the year. After the update, Mr. Halstedt stated that the Executive Committee wants to build out the succession plan and assign advisory council members to each chair as part of that process.

Mr. Kirkpatrick and Ms. Cooper reminded the board of the upcoming IT Deep Dive on April 9<sup>th</sup> from 9:00-11:00am at the Morgridge College of Education at the University of Denver. They stated that they have not received many responses from board members and encouraged board members to attend. They concluded their report by sharing a brief overview of the upcoming IT Deep Dive.

Mr. Greenberg shared that the board's time commitment to School Accountability Committees has changed from having both board representatives attend each meeting to only having one board representative attend each meeting.

Ms. Berryman pointed out the financial statements and dashboard included in the board book. She stated that nothing has changed from the last board meeting. She continued by sharing that the first payroll in the new system will be April 30th. She concluded by stating that there will be a finance deep dive at the board meeting in May.

Mr. Robb shared that the next Audit Committee meeting is on April 24th at 9:30am and anyone is welcome to attend.

Ms. Queen shared that several grants have come in recently which included grants from the Harvey Family Foundation, Barton Family Foundation, Kent Thiry and Denise O'leary, and the Walton Family Foundation. Ms. Queen continued by stating that her team is currently very focused on Slice of Pi (May 1st) and hitting their one million dollar goal. She concluded the Advancement Committee's report by asking the board to please let her know if they know of anyone that would be interested in sponsoring Slice of Pi this year.

Mr. McConahey and Ms. Lamm reported that the board has gained four terrific members and the Nominating and Governance Committee is currently working on building a strong bench with a focus on diversity and resource development. They also shared that the committee is taking input from the board survey, specifically regarding deep dive topics, and including a discussion about each at the board meetings. They concluded their report by asking the board to submit names of potential board candidates and they will set up a meeting with those individuals promptly.

#### New Business: None

Mr. Halstedt stated, "I would entertain to go into Executive Session as permitted under the Colorado Revised Status section 24-6-402 (4) to the purpose of:

- Pursuant to subsection (e) Determining positions relative to matters that may be subject to negotiations; developing strategy for negotiations; and instructing negotiators; specifically the timing and location of additional schools and campuses.
- Risk Management

Motion to go into Executive Session at 4:35pm, Greenberg

Second: Robb

Vote: Unanimous approval

Motion to end Executive Session at 5:15pm, Greenberg

Second: Robb

**Vote:** Unanimous approval

Motion for adjournment of Board Meeting at 5:15pm, Greenberg

Second: Robb

**Vote:** Unanimous approval

Respectfully Submitted,

Katie Glenn (note-taker) for Sean VanBerschot, Secretary

# • DSST 2015-2016 Budget

**FY 16 SUMMARY: CONSOLIDATED** 

| In \$000's                 | STP         | GVR         | Cole        | CV          | Byers       | CG          | MS 7        | НО           | Total         |
|----------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|---------------|
| Enrollment                 | 996         | 956         | 730         | 588         | 450         | 304         | -           |              | 4,024         |
| Revenue                    |             |             |             |             |             |             |             |              |               |
| Student Revenue            | \$<br>244   | \$<br>156   | \$<br>104   | \$<br>83    | \$<br>98    | \$<br>57    | \$<br>-     | \$<br>-      | \$<br>742     |
| Governmental Revenue       | \$<br>9,080 | \$<br>8,884 | \$<br>7,139 | \$<br>5,742 | \$<br>4,321 | \$<br>2,860 | \$<br>-     | \$<br>-      | \$<br>38,027  |
| CMO Contribution           | \$<br>112   | \$<br>497   | \$<br>201   | \$<br>293   | \$<br>-     | \$<br>279   | \$<br>-     | \$<br>-      | \$<br>1,381   |
| Contributions & Grants     | \$<br>-     | \$<br>-     | \$<br>-     | \$<br>125   | \$<br>-     | \$<br>-     | \$<br>125   | \$<br>2,650  | \$<br>2,900   |
| Fees to CMO from Schools   | \$<br>-     | \$<br>6,201  | \$<br>6,201   |
| Misc Revenue               | \$<br>1     | \$<br>-     | \$<br>-     | \$<br>-     | \$<br>-     | \$<br>-     | \$<br>-     | \$<br>267    | \$<br>268     |
| Total Revenue              | \$<br>9,437 | \$<br>9,537 | \$<br>7,444 | \$<br>6,243 | \$<br>4,419 | \$<br>3,196 | \$<br>125   | \$<br>9,118  | \$<br>49,520  |
| Expense                    |             |             |             |             |             |             |             |              |               |
| Salaries                   | \$<br>4,469 | \$<br>4,381 | \$<br>3,216 | \$<br>2,671 | \$<br>1,970 | \$<br>1,377 | \$<br>59    | \$<br>3,663  | \$<br>21,807  |
| Additional Pay             | \$<br>355   | \$<br>354   | \$<br>263   | \$<br>209   | \$<br>131   | \$<br>87    | \$<br>-     | \$<br>235    | \$<br>1,633   |
| Payroll Taxes and Benefits | \$<br>1,066 | \$<br>1,479 | \$<br>1,106 | \$<br>912   | \$<br>656   | \$<br>467   | \$<br>12    | \$<br>770    | \$<br>6,469   |
| Professional Development   | \$<br>49    | \$<br>36    | \$<br>34    | \$<br>28    | \$<br>22    | \$<br>12    | \$<br>-     | \$<br>513    | \$<br>693     |
| Non-Instructional Supplies | \$<br>56    | \$<br>63    | \$<br>57    | \$<br>56    | \$<br>60    | \$<br>33    | \$<br>-     | \$<br>112    | \$<br>437     |
| Instructional Supplies     | \$<br>269   | \$<br>209   | \$<br>144   | \$<br>157   | \$<br>152   | \$<br>98    | \$<br>-     | \$<br>-      | \$<br>1,029   |
| DPS Expenses               | \$<br>1,357 | \$<br>1,286 | \$<br>1,099 | \$<br>880   | \$<br>587   | \$<br>369   | \$<br>-     | \$<br>-      | \$<br>5,578   |
| Professional Services      | \$<br>34    | \$<br>53    | \$<br>59    | \$<br>67    | \$<br>26    | \$<br>28    | \$<br>-     | \$<br>507    | \$<br>774     |
| Fees to CMO                | \$<br>1,413 | \$<br>1,416 | \$<br>1,165 | \$<br>917   | \$<br>736   | \$<br>471   | \$<br>83    | \$<br>-      | \$<br>6,201   |
| Operating Leases           | \$<br>21    | \$<br>22    | \$<br>17    | \$<br>17    | \$<br>29    | \$<br>6     | \$<br>10    | \$<br>91     | \$<br>212     |
| Facilities                 | \$<br>145   | \$<br>132   | \$<br>156   | \$<br>169   | \$<br>132   | \$<br>94    | \$<br>-     | \$<br>40     | \$<br>867     |
| Technology                 | \$<br>15    | \$<br>4     | \$<br>75    | \$<br>129   | \$<br>73    | \$<br>105   | \$<br>215   | \$<br>2,263  | \$<br>2,879   |
| Transfers                  | \$<br>-     | \$<br>1,381  | \$<br>1,381   |
| Misc Expenses              | \$<br>72    | \$<br>102   | \$<br>14    | \$<br>33    | \$<br>12    | \$<br>51    | \$<br>-     | \$<br>493    | \$<br>777     |
| Total Expense              | \$<br>9,322 | \$<br>9,537 | \$<br>7,405 | \$<br>6,243 | \$<br>4,586 | \$<br>3,196 | \$<br>379   | \$<br>10,068 | \$<br>50,737  |
| Net Gain/Loss              | \$<br>115   | \$<br>-     | \$<br>39    | \$<br>-     | \$<br>(167) | \$<br>-     | \$<br>(254) | \$<br>(950)  | \$<br>(1,217) |
|                            |             |             |             |             |             |             |             |              | <br>          |

Fund Balance \$ 1,155 \$ 1,556 \$ 428 \$ 276 \$ 1,115 \$ 37 \$ -

**FY 16 SUMMARY: SCHOOLS** 

| In \$000's                 | S  | TP MS | S  | TP HS | (  | GVR MS | G  | VR HS | С  | ole MS | (  | Cole HS | CV MS       | (  | CV HS |
|----------------------------|----|-------|----|-------|----|--------|----|-------|----|--------|----|---------|-------------|----|-------|
| FTEs                       |    | 39.7  |    | 48.0  |    | 42.5   |    | 52.0  |    | 42.5   |    | 31.2    | 41.5        |    | 18.5  |
| Enrollment                 |    | 460   |    | 522   |    | 450    |    | 506   |    | 447    |    | 283     | 443         |    | 145   |
| Revenue                    |    |       |    |       |    |        |    |       |    |        |    |         |             |    |       |
| Student Revenue            | \$ | 95    | \$ | 149   | \$ | 65     | \$ | 92    | \$ | 60     | \$ | 44      | \$<br>61    | \$ | 22    |
| Governmental Revenue       | \$ | 4,055 | \$ | 4,597 | \$ | 4,216  | \$ | 4,668 | \$ | 4,265  | \$ | 2,875   | \$<br>4,158 | \$ | 1,584 |
| Contributions & Grants     | \$ | -     | \$ | -     | \$ | -      | \$ | -     | \$ | -      | \$ | -       | \$<br>-     | \$ | 125   |
| CMO Contributions          | \$ | -     | \$ | 112   | \$ | 60     | \$ | 437   | \$ | -      | \$ | 201     | \$<br>3     | \$ | 290   |
| Misc Revenue               | \$ | -     | \$ | 1     | \$ | -      | \$ | -     | \$ | -      | \$ | -       | \$<br>-     | \$ | -     |
| Total Revenue              | \$ | 4,150 | \$ | 4,858 | \$ | 4,341  | \$ | 5,197 | \$ | 4,325  | \$ | 3,120   | \$<br>4,222 | \$ | 2,022 |
| Expense                    |    |       |    |       |    |        |    |       |    |        |    |         |             |    |       |
| Salaries                   | \$ | 1,795 | \$ | 2,410 | \$ | 1,893  | \$ | 2,488 | \$ | 1,870  | \$ | 1,346   | \$<br>1,870 | \$ | 801   |
| Additional Pay             | \$ | 150   | \$ | 205   | \$ | 137    | \$ | 217   | \$ | 153    | \$ | 110     | \$<br>159   | \$ | 50    |
| Payroll Taxes and Benefits | \$ | 432   | \$ | 557   | \$ | 646    | \$ | 833   | \$ | 642    | \$ | 465     | \$<br>637   | \$ | 275   |
| Professional Development   | \$ | 22    | \$ | 20    | \$ | 18     | \$ | 18    | \$ | 23     | \$ | 12      | \$<br>21    | \$ | 7     |
| Non-Instructional Supplies | \$ | 26    | \$ | 30    | \$ | 27     | \$ | 36    | \$ | 29     | \$ | 28      | \$<br>44    | \$ | 12    |
| Instructional Supplies     | \$ | 95    | \$ | 157   | \$ | 77     | \$ | 132   | \$ | 71     | \$ | 74      | \$<br>107   | \$ | 50    |
| DPS Expenses               | \$ | 693   | \$ | 633   | \$ | 676    | \$ | 610   | \$ | 724    | \$ | 375     | \$<br>635   | \$ | 245   |
| Professional Services      | \$ | 18    | \$ | 15    | \$ | 25     | \$ | 29    | \$ | 17     | \$ | 41      | \$<br>38    | \$ | 30    |
| Fees to CMO                | \$ | 680   | \$ | 713   | \$ | 668    | \$ | 748   | \$ | 670    | \$ | 495     | \$<br>602   | \$ | 315   |
| Operating Leases           | \$ | 10    | \$ | 11    | \$ | 11     | \$ | 11    | \$ | 11     | \$ | 6       | \$<br>10    | \$ | 6     |
| Facilities                 | \$ | 71    | \$ | 72    | \$ | 62     | \$ | 70    | \$ | 61     | \$ | 96      | \$<br>60    | \$ | 109   |
| Technology                 | \$ | 4     | \$ | 3     | \$ | 3      | \$ | 2     | \$ | 6      | \$ | 70      | \$<br>8     | \$ | 121   |
| Misc Expenses              | \$ | 41    | \$ | 31    | \$ | 98     | \$ | 4     | \$ | 10     | \$ | 3       | \$<br>32    | \$ | 2     |
| Total Expense              | \$ | 4,038 | \$ | 4,858 | \$ | 4,341  | \$ | 5,197 | \$ | 4,286  | \$ | 3,120   | \$<br>4,222 | \$ | 2,022 |
| Net Gain/Loss              | \$ | 112   | \$ | •     | \$ | •      | \$ | •     | \$ | 39     | \$ | •       | \$<br>•     | \$ | •     |
| Fund Balance               | \$ | 677   | \$ | 478   | \$ | 872    | \$ | 684   | \$ | 392    | \$ | 36      | \$<br>276   | \$ | -     |

**FY 16 SUMMARY: SCHOOLS** 

| In \$000's                 | Ву | ers MS | Ву | ers HS | CG MS       | MS 7        | ST | P MS CP | STI | P HS CP | Bye | rs MS CP | Total        |
|----------------------------|----|--------|----|--------|-------------|-------------|----|---------|-----|---------|-----|----------|--------------|
| FTEs                       |    | 40.9   |    | 1.0    | 30.5        | 1.0         |    | 4.7     |     | 4.3     |     | 2.0      | 400.3        |
| Enrollment                 |    | 450    |    | -      | 304         | -           |    | 9       |     | 5       |     | 3        | 4,027        |
| Revenue                    |    |        |    |        |             |             |    |         |     |         |     |          |              |
| Student Revenue            | \$ | 98     | \$ | -      | \$<br>57    | \$<br>-     | \$ | -       | \$  | -       | \$  | -        | \$<br>742    |
| Governmental Revenue       | \$ | 4,079  | \$ | 116    | \$<br>2,860 | \$<br>-     | \$ | 231     | \$  | 198     | \$  | 125      | \$<br>38,027 |
| Contributions & Grants     | \$ | -      | \$ | -      | \$<br>-     | \$<br>125   | \$ | -       | \$  | -       | \$  | -        | \$<br>250    |
| CMO Contributions          | \$ | -      | \$ | -      | \$<br>279   | \$<br>-     | \$ | -       | \$  | -       | \$  | -        | \$<br>1,381  |
| Misc Revenue               | \$ | -      | \$ | -      | \$<br>-     | \$<br>-     | \$ | -       | \$  | -       | \$  | -        | \$<br>1      |
| Total Revenue              | \$ | 4,177  | \$ | 116    | \$<br>3,196 | \$<br>125   | \$ | 231     | \$  | 198     | \$  | 125      | \$<br>40,402 |
| Expense                    |    |        |    |        |             |             |    |         |     |         |     |          |              |
| Salaries                   | \$ | 1,837  | \$ | 59     | \$<br>1,377 | \$<br>59    | \$ | 142     | \$  | 122     | \$  | 74       | \$<br>18,144 |
| Additional Pay             | \$ | 131    | \$ | -      | \$<br>87    | \$<br>-     | \$ | -       | \$  | -       | \$  | -        | \$<br>1,398  |
| Payroll Taxes and Benefits | \$ | 625    | \$ | 12     | \$<br>467   | \$<br>12    | \$ | 40      | \$  | 36      | \$  | 19       | \$<br>5,699  |
| Professional Development   | \$ | 20     | \$ | -      | \$<br>12    | \$<br>-     | \$ | 4       | \$  | 3       | \$  | 2        | \$<br>181    |
| Non-Instructional Supplies | \$ | 59     | \$ | -      | \$<br>33    | \$<br>-     | \$ | -       | \$  | 1       | \$  | 1        | \$<br>324    |
| Instructional Supplies     | \$ | 148    | \$ | -      | \$<br>98    | \$<br>-     | \$ | 11      | \$  | 6       | \$  | 4        | \$<br>1,029  |
| DPS Expenses               | \$ | 580    | \$ | -      | \$<br>369   | \$<br>-     | \$ | 18      | \$  | 12      | \$  | 8        | \$<br>5,578  |
| Professional Services      | \$ | 26     | \$ | -      | \$<br>28    | \$<br>-     | \$ | 0       | \$  | 0       | \$  | -        | \$<br>267    |
| Fees to CMO                | \$ | 641    | \$ | 88     | \$<br>471   | \$<br>83    | \$ | 11      | \$  | 9       | \$  | 7        | \$<br>6,201  |
| Operating Leases           | \$ | 20     | \$ | 9      | \$<br>6     | \$<br>10    | \$ | -       | \$  | -       | \$  | -        | \$<br>121    |
| Facilities                 | \$ | 131    | \$ | -      | \$<br>94    | \$<br>-     | \$ | 1       | \$  | 1       | \$  | 0        | \$<br>827    |
| Technology                 | \$ | 66     | \$ | -      | \$<br>105   | \$<br>215   | \$ | 1       | \$  | 7       | \$  | 7        | \$<br>616    |
| Misc Expenses              | \$ | 12     | \$ | -      | \$<br>51    | \$<br>-     | \$ | 0       | \$  | 0       | \$  | 0        | \$<br>284    |
| Total Expense              | \$ | 4,296  | \$ | 169    | \$<br>3,196 | \$<br>379   | \$ | 229     | \$  | 196     | \$  | 121      | \$<br>40,669 |
| Net Gain/Loss              | \$ | (119)  | \$ | (52)   | \$<br>-     | \$<br>(254) | \$ | 1       | \$  | 2       | \$  | 4        | \$<br>(267)  |
| Fund Balance               | \$ | 1,115  | \$ | -      | \$<br>37    | \$<br>-     | \$ | -       | \$  | -       | \$  | -        | \$<br>4,568  |

**FY 16 SUMMARY: HOME OFFICE** 

| In \$000's                 | CEO         | C00       | COS       | Staff     | HR        | Fin       | Acad        | Dev       | Ops       | Tech        | Total        |
|----------------------------|-------------|-----------|-----------|-----------|-----------|-----------|-------------|-----------|-----------|-------------|--------------|
| Expense                    |             |           |           |           |           |           |             |           |           |             |              |
| Salaries                   | \$<br>223   | \$<br>106 | \$<br>297 | \$<br>603 | \$<br>350 | \$<br>315 | \$<br>793   | \$<br>209 | \$<br>327 | \$<br>441   | \$<br>3,663  |
| Additional Pay             | \$<br>28    | \$<br>2   | \$<br>3   | \$<br>31  | \$<br>62  | \$<br>8   | \$<br>79    | \$<br>5   | \$<br>8   | \$<br>11    | \$<br>235    |
| Payroll Taxes and Benefits | \$<br>41    | \$<br>19  | \$<br>54  | \$<br>129 | \$<br>78  | \$<br>66  | \$<br>171   | \$<br>47  | \$<br>76  | \$<br>90    | \$<br>770    |
| Professional Development   | \$<br>5     | \$<br>-   | \$<br>110 | \$<br>198 | \$<br>100 | \$<br>4   | \$<br>23    | \$<br>58  | \$<br>5   | \$<br>11    | \$<br>513    |
| Supplies                   | \$<br>-     | \$<br>-   | \$<br>-   | \$<br>8   | \$<br>3   | \$<br>-   | \$<br>65    | \$<br>2   | \$<br>22  | \$<br>12    | \$<br>112    |
| Professional Services      | \$<br>-     | \$<br>30  | \$<br>-   | \$<br>7   | \$<br>12  | \$<br>215 | \$<br>-     | \$<br>-   | \$<br>20  | \$<br>224   | \$<br>507    |
| Operating Leases           | \$<br>-     | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-     | \$<br>-   | \$<br>91  | \$<br>-     | \$<br>91     |
| Facilities                 | \$<br>-     | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-     | \$<br>-   | \$<br>40  | \$<br>-     | \$<br>40     |
| Technology                 | \$<br>-     | \$<br>-   | \$<br>-   | \$<br>3   | \$<br>1   | \$<br>43  | \$<br>-     | \$<br>5   | \$<br>35  | \$<br>2,175 | \$<br>2,263  |
| Transfers                  | \$<br>1,381 | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-   | \$<br>-     | \$<br>-   | \$<br>-   | \$<br>-     | \$<br>1,381  |
| Misc Expenses              | \$<br>-     | \$<br>301 | \$<br>-   | \$<br>-   | \$<br>20  | \$<br>59  | \$<br>99    | \$<br>14  | \$<br>-   | \$<br>-     | \$<br>493    |
| Total Expense              | \$<br>1,678 | \$<br>458 | \$<br>464 | \$<br>978 | \$<br>625 | \$<br>708 | \$<br>1,230 | \$<br>339 | \$<br>623 | \$<br>2,964 | \$<br>10,068 |

| HOME  | OFFICE DEPARTMENTS       | 6                 | STAFFING C | HANGE | ES   |
|-------|--------------------------|-------------------|------------|-------|--|
| CEO   | Chief Executive Officer  | Bill Kurtz        | CEO        | -     |  |
| C00   | Chief Operations Officer | Scott Walker      | C00        | -     |  |
| COS   | Chief of Schools         | Rochelle Van Dijk | COS        | 1.0   | 2nd director of schools  |
| Staff | Chief of Staff           | Christine Nelson  | Staff      | 5.0   | all grant-funded (Malone, Barton & Walton)                     |
| HR    | Human Resources          | Jen Goldstein     | HR         | 0.9   | new part-time po. (+0.75) & mid-year hire becomes full (+0.15) |
| Fin   | Finance                  | Coreen Miller     | Fin        | -     |  |
| Acad  | Academics                | Nicole Fulbright  | Acad       | 0.4   |  |
| Dev   | Development              | Denise Queen      | Dev        | -     |  |
| Ops   | Operations               | Jacob Roddy       | Ops        | 1.0   | 2nd manager of schools   |
| Tech  | Technology               | Shaun Bryant      | Tech       | 0.5   | 1 transfer from acad & 0.25 x 2 now consulting                 |
|       |                          |                   |            | 8.8   |  |

# DIFFERENCE FROM FY 15 BUDGET HOME OFFICE

| In \$000's (except per pupil) | FY15         | FY16         | \$∆           | %Δ    | FY | 15/pupil | FY | 16/pupil |
|-------------------------------|--------------|--------------|---------------|-------|----|----------|----|----------|
| FTEs                          | 48.5         | 57.3         |               | 18%   |    | 0.014    |    | 0.014    |
| Revenue                       |              |              |               |       |    |          |    |          |
| Contributions & Grants        | \$<br>7,415  | \$<br>2,650  | \$<br>(4,765) | -64%  | \$ | 2,205    | \$ | 658      |
| Fees to CMO from Schools      | \$<br>4,571  | \$<br>6,201  | \$<br>1,630   | 36%   | \$ | 1,359    | \$ | 1,540    |
| Misc Revenue                  | \$<br>287    | \$<br>267    | \$<br>(20)    | -7%   | \$ | 85       | \$ | 66       |
| Total Revenue                 | \$<br>12,273 | \$<br>9,118  | \$<br>(3,155) | -26%  | \$ | 3,649    | \$ | 2,264    |
| Expense                       |              |              |               |       |    |          |    |          |
| Salaries                      | \$<br>3,002  | \$<br>3,663  | \$<br>660     | 22%   | \$ | 893      | \$ | 910      |
| Additional Pay                | \$<br>264    | \$<br>235    | \$<br>(29)    | -11%  | \$ | 78       | \$ | 58       |
| Payroll Taxes and Benefits    | \$<br>640    | \$<br>770    | \$<br>129     | 20%   | \$ | 190      | \$ | 191      |
| Professional Development      | \$<br>611    | \$<br>513    | \$<br>(99)    | -16%  | \$ | 182      | \$ | 127      |
| Supplies                      | \$<br>179    | \$<br>112    | \$<br>(67)    | -37%  | \$ | 53       | \$ | 28       |
| Professional Services         | \$<br>679    | \$<br>507    | \$<br>(172)   | -25%  | \$ | 202      | \$ | 126      |
| Operating Leases              | \$<br>91     | \$<br>91     | \$<br>(0)     | 0%    | \$ | 27       | \$ | 23       |
| Facilities                    | \$<br>21     | \$<br>40     | \$<br>19      | 90%   | \$ | 6        | \$ | 10       |
| Technology                    | \$<br>2,269  | \$<br>2,263  | \$<br>(6)     | 0%    | \$ | 675      | \$ | 562      |
| Transfers                     | \$<br>1,679  | \$<br>1,381  | \$<br>(298)   | -18%  | \$ | 499      | \$ | 343      |
| Misc Expenses                 | \$<br>413    | \$<br>493    | \$<br>80      | 19%   | \$ | 123      | \$ | 122      |
| Total Expense                 | \$<br>9,850  | \$<br>10,068 | \$<br>219     | 2%    | \$ | 2,929    | \$ | 2,500    |
| Net Gain/Loss                 | \$<br>2,423  | \$<br>(950)  | \$<br>(3,373) | -139% | \$ | 721      | \$ | (236)    |

\$4M Daniel's Fund in FY15 19% growth from CMO SpEd fee Google rev \$20k lower

add'I staff and 6% est. raise

\$(25k) PD reserve; \$(106k) acad consulting grants \$(66k) acad assessment grant (may still be added) \$(57k) COO; \$(87k) acad grant, \$(45k) tech consulting

HO reconfiguration up-front ERP/HRIS costs in FY15

initiatives and reserve

# DIFFERENCE FROM FY 15 BUDGET SCHOOLS

Total

| In \$000's (except per pupil) |    | FY15   | FY16         | \$Δ         | %∆   | FY |       | FY | 16/pupil | 1   |
|-------------------------------|----|--------|--------------|-------------|------|----|-------|----|----------|---|
| FTEs                          |    | 321    | 400          |             | 25%  |    | 0.095 |    | 0.099    | 20% increase if excl. new ATs                                     |
| Enrollment                    |    | 3,363  | 4,027        |             | 20%  |    |       |    |          |   |
| Revenue                       |    |        |              |             |      |    |       |    |          |   |
| Student Revenue               | \$ | 634    | \$<br>742    | \$<br>108   | 17%  | \$ | 189   | \$ | 184      | 17% if excl. GVR MS (budgeted more conservatively)                |
| Governmental Revenue          | \$ | 29,834 | \$<br>38,027 | \$<br>8,193 | 27%  | \$ | 8,871 | \$ | 9,443    | 21% if excl. Title V in both years; K Const. increasing 122%      |
| Contributions & Grants        | \$ | 481    | \$<br>250    | \$<br>(231) | -48% | \$ | 143   | \$ | 62       | Compact Blue gone; Title V Cole transfer in FY15                  |
| CMO Contributions             | \$ | 1,679  | \$<br>1,381  | \$<br>(298) | -18% | \$ | 499   | \$ | 343      |   |
| Misc Revenue                  | \$ | 44     | \$<br>1      | \$<br>(43)  | -98% | \$ | 13    | \$ | 0        | Aetna credit in FY15 & balancing plug for enrollment fix          |
| Total Revenue                 | \$ | 32,673 | \$<br>40,402 | \$<br>7,729 | 24%  | \$ | 9,715 | \$ | 10,033   |   |
| Expense                       |    |        |              |             |      |    |       |    |          |   |
| Salaries                      | \$ | 14,661 | \$<br>18,144 | \$<br>3,482 | 24%  | \$ | 4,360 | \$ | 4,506    | cost not increasing more due to lower AT salaries                 |
| Additional Pay                | \$ | 1,131  | \$<br>1,398  | \$<br>267   | 24%  | \$ | 336   | \$ | 347      |   |
| Payroll Taxes and Benefits    | \$ | 4,523  | \$<br>5,699  | \$<br>1,176 | 26%  | \$ | 1,345 | \$ | 1,415    |   |
| Professional Development      | \$ | 215    | \$<br>181    | \$<br>(34)  | -16% | \$ | 64    | \$ | 45       | Compact Blue gone (+3% otherwise); retreat cost mostly fixed      |
| Non-Instructional Supplies    | \$ | 310    | \$<br>324    | \$<br>14    | 5%   | \$ | 92    | \$ | 81       | Title V exp. not here in FY16                                     |
| Instructional Supplies        | \$ | 944    | \$<br>1,029  | \$<br>85    | 9%   | \$ | 281   | \$ | 256      | -2% from STP HS cuts; -2% from GVR grant ending                   |
| DPS Expenses                  | \$ | 4,713  | \$<br>5,578  | \$<br>865   | 18%  | \$ | 1,401 | \$ | 1,385    | wld be 31% if SpEd fee wasn't cut (+13% DPS fee; +5% facility fee |
| Professional Services         | \$ | 120    | \$<br>267    | \$<br>147   | 123% | \$ | 36    | \$ | 66       | Full Duplex cost at schools with Title V                          |
| Fees to CMO                   | \$ | 4,571  | \$<br>6,201  | \$<br>1,630 | 36%  | \$ | 1,359 | \$ | 1,540    | 19% growth from CMO SpEd fee                                      |
| Operating Leases              | \$ | 87     | \$<br>121    | \$<br>34    | 39%  | \$ | 26    | \$ | 30       | mostly fixed cost that increases with new schools                 |
| Facilities                    | \$ | 601    | \$<br>827    | \$<br>226   | 38%  | \$ | 179   | \$ | 205      | bolstered by Title V & extra K Construction                       |
| Technology                    | \$ | 707    | \$<br>616    | \$<br>(91)  | -13% | \$ | 210   | \$ | 153      | mostly fixed costs  |
| Misc Expenses                 | \$ | 490    | \$<br>284    | \$<br>(206) | -42% | \$ | 146   | \$ | 70       | surpluses not yet added   |
| Total Expense                 | \$ | 33,073 | \$<br>40,669 | \$<br>7,595 | 23%  | \$ | 9,834 | \$ | 10,099   |   |
|                               |    |        |              |             |      |    |       |    |          |   |
| Net Gain/Loss                 | \$ | (401)  | \$<br>(267)  | \$<br>134   | -33% | \$ | (119) | \$ | (66)     |   |
| PCOP                          | C  | ZAB    | CMO          | Total       |      |    |       |    |          |   |

\$ 870,000 \$ 600,000 \$ 1,381,452 \$ 2,851,452





### a. Academic Team Update

- Piloting 'Intellectual Prep' as collaboration for Math & English teachers to deepen their content knowledge/ability to teach math / English effectively to a great depth– using this pilot to create the vision for content-specific development & collaboration next year
- Finalizing restructuring of our math program to better support student achievement and our mission
- Led trip of home office & school leaders to Achievement First to learn how they define and support content-specific best practices in instruction
- Creation of final round of internal assessments alongside a blind, shared grading process in order to grade assessments for use as TCP data.
- Creation of the first release of documents for Special Education Handbook—Leadership resources.
   This is a comprehensive document to support school leaders set up their SpEd programs and will be followed by resources for strong implementation of systems and structures.
- Completed SpEd program visits for each school to establish strengths and areas of growth that will support targeted planning for the end of the school year and to prepare for next school year.
- Revision of summer New Teacher Training based on input from HO Academic Team and school leaders

### **b.** Operations Update

### Ops Dept Updates

- Facilities & Construction:
  - Stapleton HS Autism Center Program Construction
    - Final punch list is scheduled for week of May 25
  - o College View:
    - DPS will be placing Summit High School in the second floor of College View High School for one year and we are working with Summit and DPS to make sure we have a solid plan for sharing the space
  - o Cole High School:
    - The Cole High School building will be under renovations this summer to replace outdated water lines in the building; Cole High School's summer school will be held in the Cole MS building
  - We are planning summer capital improvement projects
  - We are placing Furniture and Equipment orders for campuses that are adding a grade (Byers MS, Cole HS, College View HS, Conservatory Green HS)
- Project GPS: Implementing a new ERP system, Tyler Technologies iVisions
  - o We successfully executed our first payroll in the new system on April 30, a huge milestone
  - We have been actively managing payables, accounting and HR data in the live system since April 1
  - We are piloting a purchase requisition process with GVR MS ahead of a network-wide roll out
  - We are configuring school-specific HR & finance business processes (i.e. new hires, role changes, separations, transfers) for training this summer and implementation in the fall
- School Operations:
  - We have posted a new position for the Operations team a second School Operations Manager to support our schools as we grow
    - Focus will be owning an annual training and development sequence for front office teams, refining evaluation tools, improving and sharing best front office practices across the network and coaching front office teams at our built out schools
  - o Greg shared our plan for front

Directors at the May 12 Leadership Team meeting

- Plan includes updated job descriptions, compensation, evaluations tools, training and development plans and new management toolkit
- We are soliciting input from SDs and Office Managers before final roll-out in June
- Performance Management/Compliance
  - o We are up-to-date on our district compliance deliverables
  - Andrea did an incredible job facilitating the completion of our charter applications (32 500+ page binders submitted on 3/20)
  - We fully transitioned TCP Surveys (Course, Parent, Advisory) to a new vendor, Panorama Education
    - Completion rates:
      - Student Course Surveys: 17,551 surveys completed, 81% completion rate
      - Student Advisory Surveys: 2,870 surveys completed, 84% completion rate
      - Parent Surveys of Advisors: 2,308 surveys completed, 69% completion rate
  - We are completing DPS' supplementary "Call for Quality Schools" as part of Campus 7 placement
  - We have created a first generation tool in Tableau that better shows schools real-time enrollment data changes and trends to support enrollment efforts; further refinements are in the works
  - Coming out of TCP feedback sessions, we will be making updates to TCP Peer Review and TCP Teacher Observation structures and content in Quickbase this summer
- PMO
  - Under Scott's leadership are undertaking the creation of a PMO function/team (including Jared, Andrea, Jake, Jacob and Scott)
    - Our biggest objective in the coming year is to support the execution of DSST's strategic priorities with solid project management strategies, practices, and tools
    - Longer term, the group's goal is to systematically define, decide, design, direct and document the highest-priority, highest impact projects at DSST with smart project management methodology and practices
    - Our hope is that this work will also improve the project management skills and capacity of all team members

# c. Human Capital Update

Over the past couple of months, the Human Capital Team, has made some great progress in hiring and securing our teaching teams for next year. As of May 19th, we have 74% of all school-based hiring complete, with many subject areas down to a few roles remaining. Please find the current progress for each subject area and school-based role below. We are holding an Apprentice Teacher hiring day this Thursday, May 21st and are looking forward to using that time to make strong progress to build out our Apprentice Teacher cohort for the next school year. We are hopeful to have the majority of open roles wrapped up by the end of the school year.

| Math           | 95%  |
|----------------|------|
| English        | 77%  |
| Science        | 100% |
| Social Studies | 83%  |
| Spanish        | 83%  |
| SPED           | 79%  |
| Art            | 67%  |
| PE             | 100% |
| Apprentice     | 25%  |
| Dean           | 100% |
| DCI            | 100% |

| SDiT                   | 100% |
|------------------------|------|
| ASD                    | 100% |
| Psych/Social<br>Worker | 100% |
| Office                 | 83%  |
| SPED Center            | 38%  |
| TOTAL                  | 74%  |

### d. Finance Update

### **Audits and Filing Requirements:**

Employees were paid from DSST, Inc. in April and all related employment taxes and benefits were transferred from Science and Tech Management Corp.(STMC) to DSST, Inc. Final STMC filings with appropriate agencies are in process. Interim work for the fiscal year 2015 audit took place May 18 to May 20, 2015.

### Budget, Reporting and Internal Controls:

Fiscal year 2015 budget to actual reporting and analysis is on-going with School and Home Office Directors. As the year is winding down, financial forecasts predicting how the year will end were useful in the fiscal year 2016 budget process. The FY 16 budget is included in this month's meeting for Board review and approval. School and Home Office Directors have had two drafts for input and the most current Denver Public Schools assumptions are included. Significant work was done on the long-term forecast and understanding the financial sustainability of the DSST model. The long-term forecast will be presented to the Board during this month's meeting along with information regarding DSST's basic financial structure.

### **Enterprise Resource Planning System (ERP):**

We successfully "went live' with the new Enterprise Resource Planning System –Tyler Technologies I Visions--in April. We began processing accounts payable checks and all journal entries in the new system on April 1 and the April 30<sup>th</sup> payroll was successfully processed in-house using the new system. We experienced no errors with the April payroll and are successfully reporting financial results to budget owners with little to no disruption. Significant time commitments have been required of the Finance Team during the implementation phase and the Team is extremely pleased with the results. While we have begun using the general ledger and payroll pieces of I Visions, work is still required in the Human Resource, Budget and Requisition areas. They will now become a focus of implementation.

### Staffing:

The Finance Team will be transitioning to a new structure for fiscal year 2016. Coreen Miller, the Director of Finance, is moving on to another opportunity. As Scott Walker, Chief Operating Officer, is leading the financial areas, the Director position will not be replaced at this time. Current Accounting Manager, Nicole Witcher, is being promoted to Senior Manager of Accounting and will lead that function with Anthony Eberspacher (current Staff Accountant being promoted to Accounting Manager) and Raul Padilla (current Staff Accountant) reporting to her. Matt Cullen-Meyer, Finance Manger will lead the budget and financial analysis areas. The team is taking the next few weeks to evaluate what type of additional help may be needed.

### e. Development Update

As a staffing update, Holly Moulton, Grants Manager, transitioned from the DSST Development Team to Kaiser Permanente last month where she joined their strategic business development team. While she is deeply committed to DSST Public Schools and our mission, she is excited for this new professional adventure, and we will miss her. We are actively seeking to hire a Grants Manager and a Development Systems and Project Coordinator. We are working with the Human Capital team and should have these two positions filled before the end of June.

The eleventh annual Slice of Pi was an enormous success for DSST this year. Thank you for the outpouring of support from our Board of Directors. We are thrilled to announce that DSST was able to reach our ambitious goal of raising \$1,000,000 to continue to support our students. It was a special year, as we honored Steve and Susan Halstedt. They have been longstanding supporters of DSST since our inception and it was a special night of laughter, support, and dedication to our mission. We thank Steve and Susan for all that they do for DSST and our students.

Slice of Pi was held on the evening of May 1<sup>st</sup>, 2015, serving over 450 guests of which, nearly 70 were sponsors. We are thrilled that 100% of our Board of Directors supported Slice of Pi 2015, thank you. The Development team is currently deep in the process of post-event wrap up, acknowledging all of our sponsors, supporters, and wishing wall donors, as well as calculating a comprehensive report of Slice of Pi financials. For a brief overview of the fundraising breakdown, please see the below table.

# f. Development Report

|                                       |                    | DSST Public S   | chools Develop  | ment Report              |              |                 |                 |                    |           |  |
|---------------------------------------|--------------------|-----------------|-----------------|--------------------------|--------------|-----------------|-----------------|--------------------|-----------|--|
|                                       |                    |                 | As of 3/31/2015 |                          |              |                 |                 |                    |           |  |
|                                       | <u> </u>           |                 |                 |                          |              |                 |                 |                    |           |  |
| t Period (February-March 2015) Donati | ons/Grants/Promis  | ses to Give     |                 |                          |              |                 |                 |                    |           |  |
|                                       | <u>Amount</u>      | <u>Туре</u>     |                 | Restricted/ Unrestricted | Purpose      |                 |                 |                    |           |  |
| ly Foundation                         | \$3,900,000        | Promise to Give |                 | Restricted               | STEM Profes  | ssional Develop | oment           |                    |           |  |
| ple                                   | \$17,250           | Promise to Give |                 | Restricted               | Apprentice 1 | Feacher salary  | /benefits-Cole  | HS second se       | mester    |  |
| bara Grigsby                          | \$1,000            | Contribution    |                 | Restricted               | \$500-Cole M | IS / \$500-Cons | servatory Gree  | n MS               |           |  |
| for Great Schools                     | \$50,000           | Promise to Give |                 | Unrestricted             | General Ope  | erating         |                 |                    |           |  |
| y Foundation                          | \$14,909           | Contribution    |                 | Restricted               | Stock donati | ion amount ove  | er promise to g | ive of \$1.5M      |           |  |
|                                       | \$2,959            | Contribution    |                 | Unrestricted             | General Ope  | erating         |                 |                    |           |  |
|                                       | \$3,986,118        |                 |                 |                          |              |                 |                 |                    |           |  |
| o-Date (March 2015) Donations/Grants  | /Promises to Give  |                 |                 |                          |              |                 |                 |                    |           |  |
| P-Date (March 2015) Donations, Grants | / Tromises to dive |                 |                 |                          |              |                 |                 |                    |           |  |
|                                       | \$9,735,041        | All             |                 | Restricted               |              |                 |                 |                    |           |  |
|                                       | \$296,198          | All             |                 | Unrestricted             |              |                 |                 |                    |           |  |
|                                       | \$10,031,239       |                 |                 |                          |              |                 |                 |                    |           |  |
| Slice of Pi - As of March 2015        |                    |                 |                 |                          |              |                 |                 |                    |           |  |
|                                       | \$161,000          | Donation        |                 | Unrestricted             |              |                 |                 |                    |           |  |
| nditional Promises to Give            |                    |                 |                 |                          |              |                 |                 |                    |           |  |
| iditional Fromises to dive            |                    |                 |                 |                          | Evpected Da  | emaining Paym   | ente            |                    |           |  |
|                                       | Total @6/30/2014   | Additions       | Collections     | Balance 3/31/2015        | FY15         | FY16            | FY17            | FY18               | FY19      |  |
|                                       | \$6,423,00         |                 |                 |                          |              | \$3,177,000     |                 |                    |           |  |
| or Contributions Recently Committed   |                    |                 | \$3,703,000     | 75,082,000               | 41,733,030   | φ3,177,000      | 42,703,000      | <i>\$1,000,000</i> | \$000,000 |  |
|                                       |                    | Туре            | <u> </u>        | Restricted/ Unrestricted |              | Purpose         |                 |                    |           |  |
|                                       |                    |                 |                 |                          |              |                 |                 |                    |           |  |
|                                       |                    |                 |                 |                          |              |                 |                 |                    |           |  |
|                                       |                    |                 |                 |                          |              |                 |                 |                    |           |  |
|                                       |                    |                 |                 |                          |              |                 |                 |                    |           |  |
| -                                     |                    |                 |                 |                          |              |                 |                 |                    |           |  |

### g. Technology Update

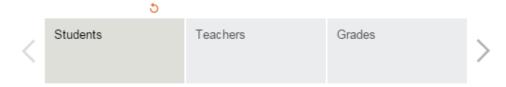
Infrastructure Team: The Technology team has completed network infrastructure upgrades at GVR ahead of normal summer. These changes now bring GVR to the same wireless standard we use at all of our other campuses. We have also began planning phase of core network upgrades for the Stapleton campus which is nearly 6 years old.

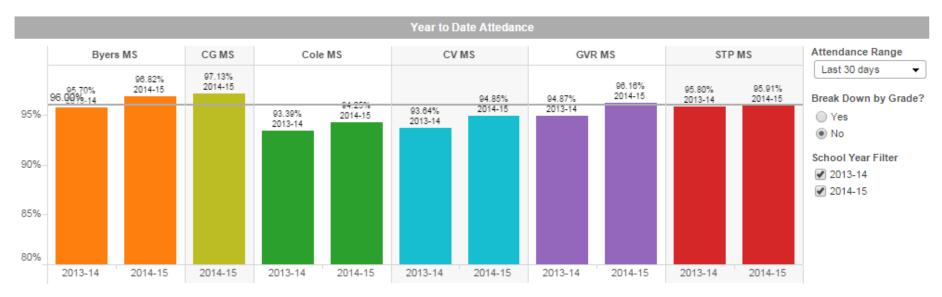
### Laptop Program:

- Made significant changes to Laptop imaging process to help accelerate deployment of laptops going in to next year.
- We have completed testing of 2015-16 student laptop image for our current fleet and are nearly done for our new Lenovo student laptops.
- · First wave of staff and student laptops have been ordered and are holding at our vendors warehouse, these laptops will be our first set that are windows 10 complaint allowing for a future move in a few years.

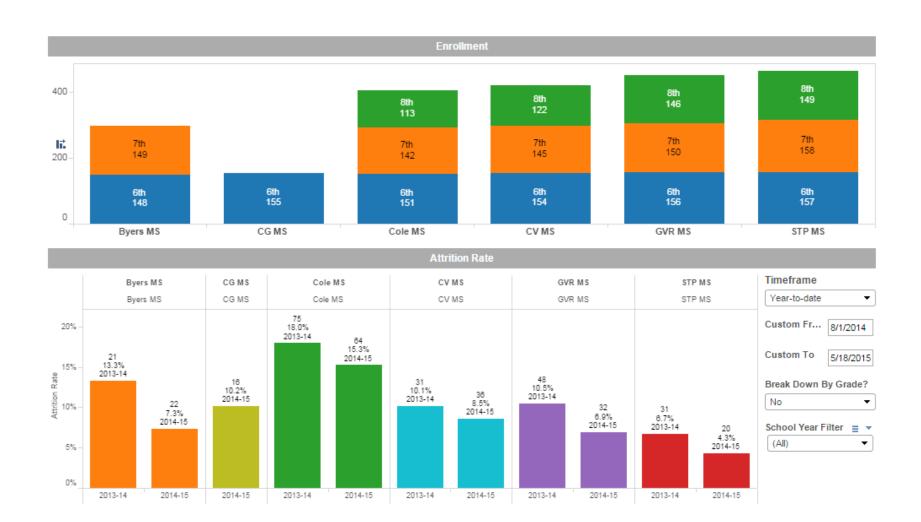
# h. Directors Report

# Middle School Directors Report

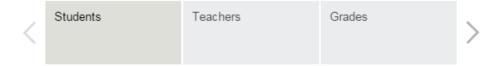


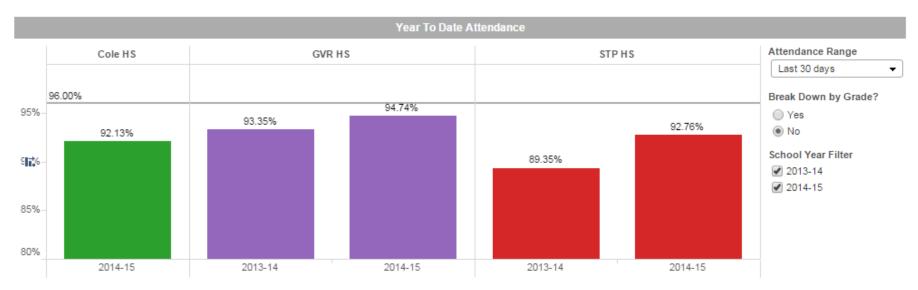


Note: Attendance rates shown may not exactly match Infinite Campus ADA reports. We believe the attendance rate shown here is a more accurate indication of true attendance percentage. Please see Jake Firman for additional details.

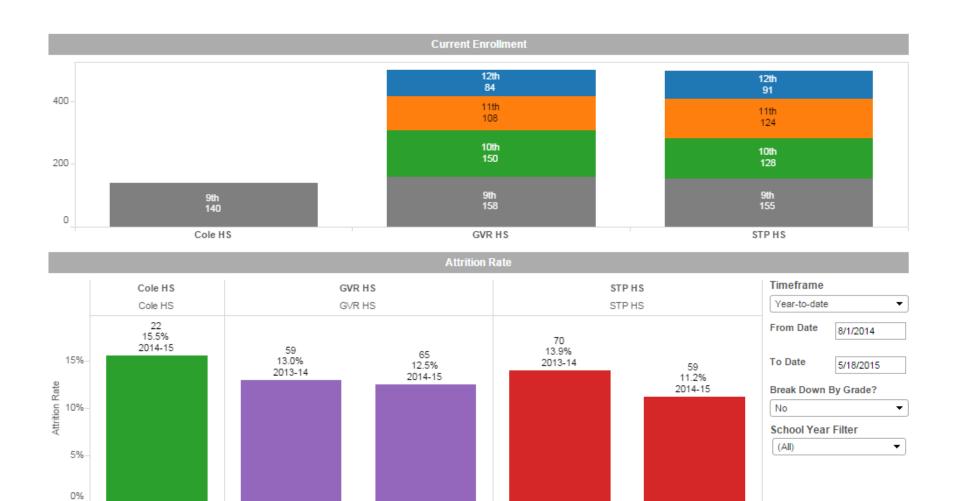


# High School Directors Report





Note: Attendance rates shown may not exactly match Infinite Campus ADA reports. We believe the attendance rate shown here is a more accurate indication of true attendance percentage. Please see Jake Firman for additional details.



2014-15

2014-15

2013-14

2013-14

2014-15

### i. Operating Plan Overview (2014-2015)

# DSST\*\*PUBLIC SCHOOLS | Strategic Priorities

### Ultimate Vision:

To transform Denver Public Schools into the leading urban public school district in the nation and produce 700 college-ready graduates each year beginning in 2022.

### Single Common Goal, 2014-2015:

To generate outstanding student achievement at all 9 schools while serving 30% more students

# Strategic Priorities:

### **IMPROVE**

Academic Interventions

### INNOVATE

Fulfillment Paradigm

### GROW

Leadership Pipeline

### DEVELOP

Professional Development

### Areas for Careful Implementation

Systems

That

Scale

Common

Core

Teacher

Career

Pathway

# j. Monthly Initiative Updates, March 2015



# Operating Plan Dashboard Update: May

# **INNOVATE**

**Fulfillment** 

# **DEVELOP**

Professional Learning

# **IMPROVE**

Academic Interventions

# **GROW**

Leadership Pipeline



**Fulfillment** 

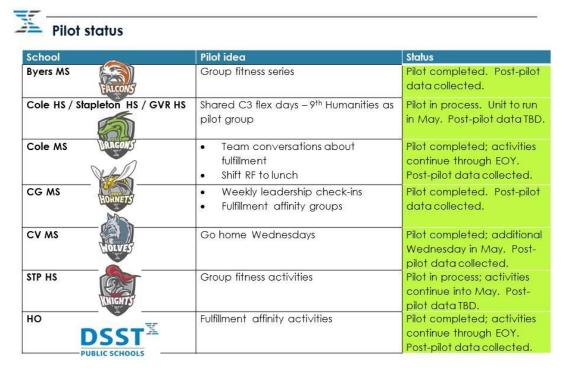
Overall Status: Green
Overall Percent Complete: 85%

Number of Overdue Items: None.

List of Overdue Items: None.

### Monthly Overview:

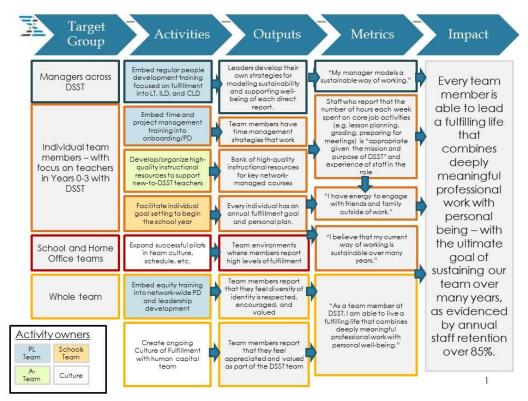
1. Finished most Fulfillment Pilots, with two extending into May. Pilots at Byers, Cole MS, Conservatory Green, College View, and the Home Office came to a formal close with the completion of post-pilot data collection – although some of the activities associated with these pilots will continue until the end of the year. The 9th-grade Humanities pilot is partway through implementation; the unit is running during the month of May. Similarly, the group fitness pilot at Stapleton HS will go through mid-May. This week, the Fulfillment Working Group will meet to debrief pilots and review the year. School Directors and HO Directors will receive an update next week.



- 2. Completed preliminary version of "Building Culture at DSST." In preparation for the culture visit by representatives of Teach For America, we completed a companion to the DSST Culture Book that describes the practices, structures, and rituals that create DSST's distinctive culture. This book, called "Building Culture at DSST" is a working version of a resource that we hope will be a valuable introduction for future visitors, other interested external stakeholders, and new-to-DSST employees.
- 3. Ran Culture Visit for Teach For America national and regional staff: On April 21st, we ran a daylong "culture visit" for Teach For America staff. This event included discussions with teams at Stapleton High School and Byers, as well as with Home Office leadership, and served to highlight the universal commitment to living our core values across campuses and the ways that each school community lives the values for their own unique context. This was an important theme for TFA staff, who are navigating the tension between building

an organizational culture nationally and defining it individually within regions. The visit was well received: 100% of attendees agreed that the event was a valuable use of time; 100% of attendees agreed that they learned something new that they will take back to TFA.

4. **Continued to refine strategy for 2015-16.** The graphic below represents current thinking about 2015-16 strategy.



### One Major High Point:

Completion of the *Building Culture at DSST* book was a high point. Although just a preliminary version, this resource will be a terrific introduction for new-to-DSST team members and serve as collateral that helps to distinguish DSST and explain our work externally.

Issues/Risks & Mitigation:

| Risks  | Mitigation  |
|--|---|
| In the process of aligning our strategic priorities, we become too narrowly focused on the PD and instructional support elements of Fulfillment. | - Directors and other managers continue to prioritize messaging around fulfillment and concept of personal (not just professional!) well-being – see 'Current Talking Points' below.  |
|  | - As we establish sub-priorities for 2015-16, we maintain critical "cultural" elements of fulfillment (e.g. communications, benefits, team building, Compassion Fund, Giving & Cheer) |
| Learning from fulfillment pilots is unable to be implemented due to conflict with continued model clarity work.                                  | - Accelerate model clarity discussions related particularly to schedules and prioritize small wins where possible.  |

#### Upcoming Asks for School Directors (60 days):

At Stapleton HS and for the 9<sup>th</sup>-grade Humanities teachers, pilot organizers will be asking for completion of a
post-pilot survey in May. Please support pilot organizers in making these asks.

### <u>Current Talking Points for Leadership Team:</u>

- As a network, we aim to support each other not only to have a fulfilling career, but more importantly, to lead
  fulfilling lives that combine deeply meaningful professional work with personal well-being with the ultimate
  goal of sustaining our team to continue advancing DSST's mission over many years.
- Over the course of the year, we stepped back in order to step forward. Overwhelmingly, the team expressed commitment to our shared vision of fulfillment and a desire to make working at DSST sustainable over many years. We've seen improvements in our measures of fulfillment throughout the year and staff retention is projected to be higher compared to a year ago. These are reasons to celebrate. However, we know that we have a ways to go to realize our shared fulfillment vision. Going forward, we will both invest in the creation of instructional resources and supports that aim to make the job of a teacher at DSST more sustainable and aim to improve the academic experience of students, resulting in better student learning outcomes. At the same time, we will continue to prioritize a "culture of fulfillment" one that recognizes and values our team and the desire of each individual to combine deeply meaningful professional work with personal well-being.



### Interventions

Overall Status: Red Yellow Green

Overall Percent Complete: 30

Number of Overdue Items: 0

<u>List of Overdue Items:</u>

### Monthly Overview:

Last month, I updated on three key areas.

### **SpEd Program Visits:**

- SpEd program visits are complete.
- Similar trends with other visits—need to focus on whole-school ownership and how teachers see that in all areas, strong need for professional development, improve data and data analysis processes.
- School Directors are mostly awaiting the resources that will be rolled out on May 12 to begin structural planning for next year.

### Psych/SW Hiring:

- The network is awaiting a response on one offer, but is otherwise fully hired for the 2015-2016 school year.
- We are now working on planning that role and the creation of PD and materials—these will be worked on primarily during May/June.

### Model Program Pilot/Handbook Creation:

- GVR HS work has shifted slightly to prioritize the creation of the handbook resources that will be used for schools in doing structural planning.
- This handbook is currently in a second draft form and will be finished this week in preparation for next week's LT meeting.

### One Major High Point:

The handbook for the leadership team and structural resources is in its second iteration and will be presented to leaders on Tuesday, May 12. This is a huge step to codify best practices and set schools up for success next year. The handbook has been a large effort so far and the GVR HS SpEd team (Avery and Britt) have done an amazing job so far in drafting.

#### Issues/Risks & Mitigation:

The SpEd handbook for leaders is lengthy and dense—getting people invested in the document and really owning the content will be a challenge because of the length and depth of it.

### <u>Upcoming Asks for School Directors (60 days):</u>

- Participate fully in LT Meetings and Academic planning for next year
- Ensure SpEd teams are gathering incoming IEPs

### <u>Current Talking Points for Leadership Team:</u>

Preview upcoming plans for next year as overviewed in the April LT meeting



### Professional Learning

Overall Status: Red Yellow Green

Overall Percent Complete: 75%

Number of Overdue Items: 0

List of Overdue Items: N/A

#### Monthly Overview:

Currently we have several PL Prototypes operating (Math PLC, Spanish PLC, DMNS Minds-On Brains, School Visits, and Conferences). While we did not have any teachers apply to participate in the RET program with Mines or CBSI, Lela Waters and Maddy Jensen have applied for another summer RET program with Mines. We will work with Mines to learn from this program and begin designing ours, with teacher input, later this summer. Work is largely focused on this point on NTT programming and PD video packages that will be ready by the end of May.

A resource has been created for all teachers who participate in DSST's Induction Program; so that they may apply for their Professional License (should they have their Initial License). Teachers will receive an Induction Completion Certificate. Teachers may also use a newly created document to apply for license renewal.

### One Major High Point:

Beginning to work on NTT early this year and gathering input of all DCIs on programming.

### <u>Issues/Risks & Mitigation:</u>

Managing all feedback and application from teachers participating in conferences and school visits. To mitigate this, I'll need to connect with school leadership teams as well as A-Team staff that are overseeing these offerings. We want to make sure the learning experience is documented, qualitative feedback is captured, and that the experience translates back to schools.

### Upcoming Asks for School Directors (60 days):

- Beginning of June Review all NTT materials and ensure ready to execute.
- Beginning of June Each SD and DCI review one PD package and provide feedback.
- End of May Follow up with staff about requests for presentation proposals for infusion.

### Current Talking Points for Leadership Team:

- To teachers You will receive a Certificate of Completion for Induction. You can find this on the portal and view associated videos/material to learn how to apply for your Professional License (if you already have an Initial License).
- To teachers If you want to renew your license with CDE, there is a document on the portal you can complete and submit.
- To teachers please use end of year survey as an opportunity to provide feedback on PL prototypes and future PL at DSST.



Leadership

Overall Status: Yellow Overall Percent Complete:

Number of Overdue Items: 1

#### <u>List of Overdue Items:</u>

Review of leadership competencies and aligned strategy for leadership development

#### Monthly Overview:

Over the course of April, we started really diving into strategic planning for 15-16 and the key focus areas for the leadership initiative. As shared in town hall meetings, our focus for the next year will be to improve the capacity and skills of our coaches and leaders so that they are better able to support, guide, and develop our teachers and team members. If feasible in our structures, we will also focus on building out a formal leadership training strategy. In addition, we have shared and are excited about the 2 external leadership development opportunities that school leaders will have a chance to participate in during the 15-16 school year, NAATE and Relay.

### One Major High Point:

We will have 4 leaders participate in Relay's National Principals Fellowship for the next school year, following a great year with Jenna Kalin, Lisa Richardson, and Shawn Smith. We are thrilled about this and the learning these folks will bring back to their schools and the network.

#### Issues/Risks & Mitigation:

As the end of the year really ramps up, we are working to ensure that time is still available to focus on planning for next year so that we enter the year strong.

### <u>Upcoming Asks for School Directors (60 days):</u>

Please consider applying for the NAATE leadership intensive in October and discuss the possibility with your coach over the next few weeks. As a reminder, applications are due on June 5<sup>th</sup>.

#### Current Talking Points for Leadership Team:

We are excited about the direction of the leadership initiative for next year and the focus on coaching and development. We consistently hear from team members that this is a large area of need, and we are hopeful that this will be a very meaningful area of focus.

DSST Telephonic Executive Committee Meeting May 11, 2015 2:00pm MST

Attending: Norwood Robb, David Greenberg, Heather Lamm, Teresa Berryman, Matthew Schnittman, Steve McConahey, Michele Cooper, Peter Fritzinger, Steve Halstedt and Bill Kurtz

Meeting called to order for Executive Committee member updates and finalizing the May board meeting agenda.

Bill reported that the expansion approval process is proceeding along as expected. The school testing legislation resulted in a cutback in testing. Tenth grade to 12<sup>th</sup> now require only the ACT. There will be a change in leadership at the State Department of Education; however, the new director has not been announced.

The presentation of the long term forecast will be financially focused. Materials for the presentation will be included in the board packet.

Home Office report will include the strategic initiatives for next year as well as more detailed plans. The initiatives are consistent with what has been discussed previously with the board. No board action is required.

The Education and IT Committee would like to have about 30 minutes either at the June meeting (if it held) or in the fall to report on college persistence including the differential between starting students in DSST middle school versus in 9<sup>th</sup> grade. This was a discussion topic identified by the board in the annual board survey.

The Advancement Committee reported excellent participation in Slice of Pi by the board.

Finance Committee will seek board approval of the 2015-2016 budget.

Nomination and Governance Committee reported filling key board positions, successfully identifying topics of interest to the board and continuing its work on building board bench strength.

Committee chair assignments for next year were discussed. Don Kirkpatrick will chair the Education and IT Committee, and is seeking a co-chair to take over the following year. Heather Lamm will roll-off as co-chair of Nomination and Governance Committee. Peter Fritzinger will chair the Audit Committee and Mathew will chair the Advancement Committee. Steve Halstedt will join the Advancement Committee.

The list of School Accountability Committee assignments will be circulated at the board meeting for input on assignments for next year.

The May meeting agenda was finalized and the meeting adjourned.

Respectfully submitted,

Hem & Halthat

Steven C. Halstedt

Chairman

# Executive Committee 2014-2015 Goals Report

I have reviewed the Executive Committee Objectives for 2014-15:

- 1. Oversee the evaluation of the CEO. The evaluation always awaits the audit for the previous school year and the test results for the schools. The evaluation was undertaken in October 2014 and included a self evaluation, a 360 by staff and an evaluation by the board. We also adjusted Mr. Kurtz salary and approved his bonus.
- 2. Work with Committee Chairs on membership and Charters. This was completed in November 2014, for all but one committee.
- 3. Plan, conduct and publish results of the board retreat. Done by December 2014 in conjunction with the Nom & Gov Committee. There was an emphasis on "what's next" for DSST, a theme that carried through to strategic planning for the organization.
- 4. Work with the CMO on updating and expanding the management succession plan. Work was done in conjunction with the larger risk assessment/risk management plan presented by management at the board meeting in April 2015. By June 30, Bill will deliver his envelope updating, among other things. management assignments for the Emergency Succession Plan related to the unplanned departure of the CEO.
- 5. With Nom & Gov evaluate members whose terms are expiring. This was done by April 2015. Members who have reached term limits are retiring. Those who had reached the end of a term but we're not term limited were re-elected.
- 6. Periodically evaluate the performance of each Board Committee against its objectives for the year. We will review performance at the May board meeting, and the EC may perform additional review after the end of the fiscal year.
- 7. Assign or reconfirmed Chairs for each Committee. This is to be completed at the May 2015 board meeting.
- 8. Prepare a self assessment of the Executive Committee. This self assessment will be presented and discussed at the May 2015 board meeting.
- 9. Conduct regular meetings. At them set board agendas. The EC has met At least two weeks prior to each board meeting and has approved the upcoming board agendas.
- 10. Assign Advisory Board members to each Committee Chair to establish personal liaisons (Chairs are expected to delegate to Committee members and to track whether annual contact is made with respective Advisory Board members). I have the list of Advisory Board members. I will share the list with Committee Chairs and discuss this objective. In 2015-16 we are placing more emphasis on Community support, and this will be part of that. However, I did not emphasize this objective in 2014-15 and has only been partially completed.

Overall I would give the committee a B+ for the fiscal year, and may raise that to an A- if we complete the assignment of Advisory Board members to Board members by June 30.

Steve Halstedt



# Information Technology Advisory Committee 2014-2015 Goals Report

### Goals:

- Review progress on Polaris with particular emphasis on its use with Teacher Career Pathway Status: Done. Reviewed progress on Polaris in every committee meeting and included examples of its use in Board Deep Dive presentation
- 2. Work with the Education Committee and the Director of IT to identify goals and metrics for a data security initiative
  - Status: Done. Home Office reviewed policy on data security initiative as part of its Risk Assessment strategy in March Board meeting
- 3. Support IT Operations
  - Status: Report on IT operations priorities to be provided in May 2015 IT committee meeting
- 4. Board Deep Dive 2015 Edition. Review alternatives for increased exposure to Deep Dive, including video production
  - Status: Done. Deep Dive presentation to 30+ Board members, DU Morgridge faculty, and DSST friends on April 9. Video of presentation in process of being edited.
- 5. Work with Education Committee to define collaborative roles for Education and IT Advisory Committee Status: Ongoing.

### Other Items:

- 6. Reviewed replacing of ActivProgress assessment system
- 7. Tracked the ERP selection and implementation process

## DSST Public Schools Information Technology Advisory Committee

May 2015

#### May 2015 Committee Meeting Report:

#### DSST IT Advisory Committee Meeting - May 5, 2015, DSST Home Office

- Don Kirkpatrick Co-Chair
- Michele Cooper Co-Chair
- Shaun Bryant DSST Staff
- Jake Firman DSST Staff
- Warren Kuehner
- Chris Lozing

#### 2015 Technology Deep Dive:

- Much positive feeback, in particular, from University of Denver Morgridge College faculty
- Editing of video underway to gnerate a 20-30 minute pared down version and a full session version

#### IT Infrastructure 2015-16 Priorities

- No new campuses just adding grades. Stapleton network turning over will move eapt to Byers.
- Move to Windows 10 in 2-3 years on laptops. Compass system requires updating to work with Windows 10.
- Support of iVisions ERP implementation. Project going well good internal project management.

#### Polaris/Teacher Career Pathway 2015-16 Priorities

- Moving to Panorama for TRCP surveys
- Enrollment prediction system being built to know what to expect from choicing process
- Alumni data a priority currently using SalesForce.com and data to be extracted
- User design of reports to come in 12-16 months

#### **ActivProgress Replacement**

- Only remaining signifucant user have own support agreement to cover
- Engrade Assess the chosen replacement recently acquired by McGraw-Hill
- Pilot project to be underway in fall 2015 full rollout likely at beginning of 2016-17 school year

#### Update on Data Security/Privacy

- Home Office presentation to Board in March 2015 meeting on Rick Assessment/Management include an initial recommendation on data security/privacy
- First step is to devine policy and guidelines, then implement
- Infrastructure is strong re: data security stess testing to come later.

#### Next IT Advisory Committee Meeting – June 9, 2015

- Update on ActivProgress/Engrade project
- Update on IT Deep Dive video editing
- Planning for 2015-16 IT Advisory Committee agenda

Attachment: iPad Project in LA Schools goes awry (BBC News)

#### **BBC NEWS - 17 April 2015**

#### US schools seek refund over \$1.3bn iPad project

Schools in Los Angeles are seeking compensation from Apple over a \$1.3bn (£870m) iPad-based education project that has gone awry.

They have sent letters to Apple and its project partners seeking refunds. The project began in 2013 and aimed to give iPads and other computers to about 650,000 students. It hit problems when students were able to bypass security systems on the tablets and because the computer-based curriculum was incomplete.

#### **Cutting ties**

In the letters, the LA Unified School District (LAUSD) said it was "extremely dissatisfied" with the way the project has been handled, **according to a report in the LA Times**.

The scheme was intended to be a way for poorer pupils to keep up with wealthier peers who already enjoyed access to tablets and other computer-based study aids.

The LA school district initially bought 43,261 iPads loaded with a maths and English curriculum designed by educational and training firm Pearson. A further 77,000 iPads were bought to be used in standardized tests.

Teachers, school heads and administrators were also expected to use the gadgets to improve lessons and the way schools were run.

"While Apple and Pearson promised a state-of-the-art technological solution they have yet to deliver it," said the letters sent to the two firms this week.

Lawyers acting for the school district are also believed to be considering legal action against the two main suppliers. In addition, the schools have cut ties with the firms and do not want them to be involved in any future development.

The letters come after repeated demands from the LA school district that Apple and Pearson improve the way the scheme was being run. In its complaints, the district said only two schools were regular users of the iPadbased curriculum and those that used it intermittently reported frequent problems.

Apple has not responded to requests for comment about the complaints.

In a statement, Pearson said it was "proud of our long history working with LAUSD and our significant investment in this groundbreaking initiative to transform instructional practices and raise expectations for all students".

The statement acknowledged the "challenges" there had been in implementing the project but said it stood by the "quality of our performance".

The Pearson/Apple deal was one part of a \$1.3bn programme that included spending \$700m on improving internet access at schools.

The superintendent in charge of the LA school district who drew up and oversaw the costly programme resigned after the problems with the scheme came to light

## Finance Committee 2014-2015 Goals Report

#### Goals:

- 1. Revisit dashboard and determine how best to report out to the board Status: Done. Dashboard is included in January meeting materials.
- 2. Work with Peter Fritzinger and investment manager to develop better investment reporting and reinvestment strategy
  Status: Done. Committee will likely revisit next year.
- 3. Examine and test assumptions in the long-term forecast and seek consensus with CEO and finance personnel on the 2014-2015 model
  Status: Done. Presentation planned for May board meeting.
- Recruit new board members to join Finance Committee
   Status: Done. Heather Lamm and Peter Fritzinger are new members for 2015-2016
- 5. Discuss enterprise risk management Status: Done. Management reported to board in March. Finance will continue to monitor.

#### Other Special Projects:

- 6. Tracked and advised on the dissolution of STMC with legal advice from Dan Wilkerson
- 7. Worked with Finance and Human Capital on transitions of employee benefit plans
- 8. Tracked the ERP selection and implementation process

#### Finance Committee Meeting Minutes April 24, 2015 9:30 a.m.

#### **Meeting Purpose**

The Finance Committee met with staff to discuss the preliminary FY 16 budget, the long-term forecast and the May, 2015 financial presentation to the Board.

#### **Attendees**

Teresa Berryman, Finance Committee Chair Norwood Robb, Finance Committee Don Kirkpatrick, Finance Committee (by phone) Peter Fritzinger, Finance Committee Scott Walker, DSST Chief Operating Officer Coreen Miller, DSST Director of Finance Matt Cullen-Meyer, DSST Finance Manager

Teresa convened the meeting.

Matt presented the proposed FY 16 budget. The budget was presented both by campus and by individual school/department. Matt explained the major differences between FY 16 and the FY 15 budget. He also identified the differences between the budget and the long-term forecast. The Committee had few questions about the FY 16 budget. Suggestions were made for changes to the presentation before it is submitted to the Board in May, including:

- Add beginning cash balances to the individual school budget page
- Individual Home Office department gain/loss amounts are not meaningful; revenue should be shown as one and not broken out by department.
- Remove the differences from the long-term forecast and the FY 15 budget changes from the original budget to the final budget. This information is valuable for the Committee, but not necessary for the full Board.
- Add a narrative of major assumptions and include the total support given to each school for FY 16 on the assumptions page.

Scott then led a discussion regarding the Long-term Forecast and the financial presentation scheduled for the May Board meeting. The Committee and staff had extensive conversation about the presentation, assumptions, and desired outcomes for the Board. Guiding principles for the presentation were determined as follows:

- It should inform concerning basic financial facts of DSST—from where we receive our funding, how much it takes to run schools, what are the largest areas of spending, and what constitutes the primary areas of financial sensitivity or risk.
- It should convey the substance of the financial model and its sustainability.
- It should present both the challenges and opportunities DSST faces on the finance side.
- It should include information about the incremental cost of the 4 new campus charters currently in application status.

The Finance Team agreed to make suggested changes and incorporate guiding principles into a second draft to send to Committee in approximately two weeks.

Teresa gave all members copies of the Finance Committee Charter for input and suggested changes for 2015-2016. The revised charter will be submitted to the Board in the September meeting and Teresa asked for input during the next couple of months.

Peter stated that he would be doing the same for the Audit Committee Charter.

The meeting adjourned at 11:15 a.m.

#### Finance Committee Meeting Minutes March 26, 2015 1:00 p.m.

#### **Meeting Purpose**

The Finance Committee met with staff to discuss the January financial performance (Board Book), the Finance Dashboard, DSST investments, STMC, ERP, and long-term forecast updates, and the May, 2015 financial presentation to the Board.

#### **Attendees**

Teresa Berryman, Finance Committee Chair Norwood Robb, Finance Committee Don Kirkpatrick, Finance Committee Scott Walker, DSST Chief Operating Officer Coreen Miller, DSST Director of Finance Nicole Witcher, DSST Accounting Manager Matt Cullen-Meyer, DSST Finance Manager

Teresa convened the meeting.

Nicole presented the financial statements through January 31, 2015. She informed the Committee that we received payment in January, 2015 in the form of stock on \$2.0 million of the pledge receivable from the Malone Family Foundation and sold it the same day. She also stated that the additional \$1.5 million of the Malone pledge receivable was received in February, 2015. That stock was also sold the day it was received. Nicole highlighted variances in revenue and expense categories and explained the differences, including student fee collections which continue to lag behind budget at some schools. The Committee asked that additional detail regarding multi-year Promises to Give and contributions revenue be provided in the next report. Specifically, committee members asked if contributions could be broken out between "Restricted" and "Unrestricted" and if detail regarding the timing of receipt of the Promises to Give could be added. Staff indicated they would add the requested information for the May reports. Nicole stated she could include the Development report with the Finance Committee materials in the future. Teresa asked that "Compact Blue" be added to the Finance Definitions document. Coreen highlighted the addition of a line to the enrollment graph showing current enrollment as well as target, original estimate, and October count.

Matt led a discussion concerning the Financial Dashboard. It has now been presented to the Board twice and Teresa stated that she hopes it will help inform the Board prior to the larger discussion in May. She also stated that items of interest to the Board at the last meeting were teacher turnover, cost differences by school, and administration expenses.

Coreen briefly discussed the investment report information. Scott reiterated that the plan is to look more deeply into investment management after some of the current items (LT forecast, ERP, etc.) have been addressed, probably in the fall of 2015.

Coreen then gave an update on the dissolution of STMC. All is proceeding on schedule and we should be able to complete that project by the end of April or early May.

Scott asked for input from the Committee regarding the long-term forecast and items/form of presentation for the May Board meeting. Items decided on include:

- The LT forecast should present the 2023 data as that year presents full build-out for all currently approved charters. Then, the additional 4 campuses should be added and the changes identified.
- The presentation should highlight the amount of fund-raising the additional 4 campuses will require and when the need will occur. The expansion should be differentiated and priced.

- A focus on the cash outlook should be included.
- The presentation should also focus on the big financial levers—enrollment/FRL/PPR/salary and benefits (FTEs)
- The full Board presentation will last one hour with a follow-up invitation to a deep dive with the Finance Committee.
- A draft should be ready for the Finance/Audit Committee meeting on April 24, 2015.

Robby asked if some level of consistency should be injected into the school accountability committees and if individual school financial data should be provided to those committees. It was stated that the Education Committee "owns" the accountability committees and should address that concern.

Scott informed the Committee that he plans to send a compensation proposal to them after spring break for input. Particular attention needs to be given to teachers in non TCP placement years and non TCP employees.

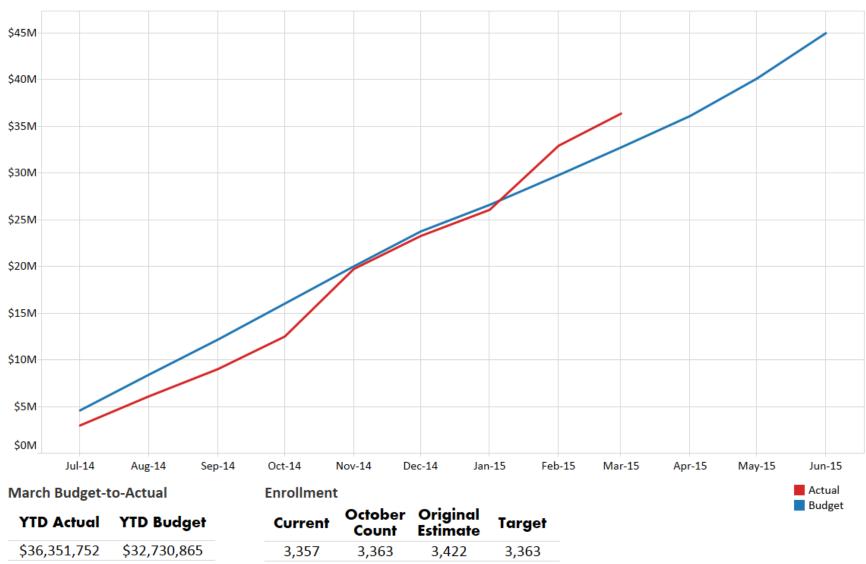
Nicole and Coreen discussed the status of the new ERP system implementation. It has gone very well and we will "Go-Live" after spring break. The Committee expressed appreciation to the entire I Visions Team.

The meeting adjourned at 2:30 p.m.

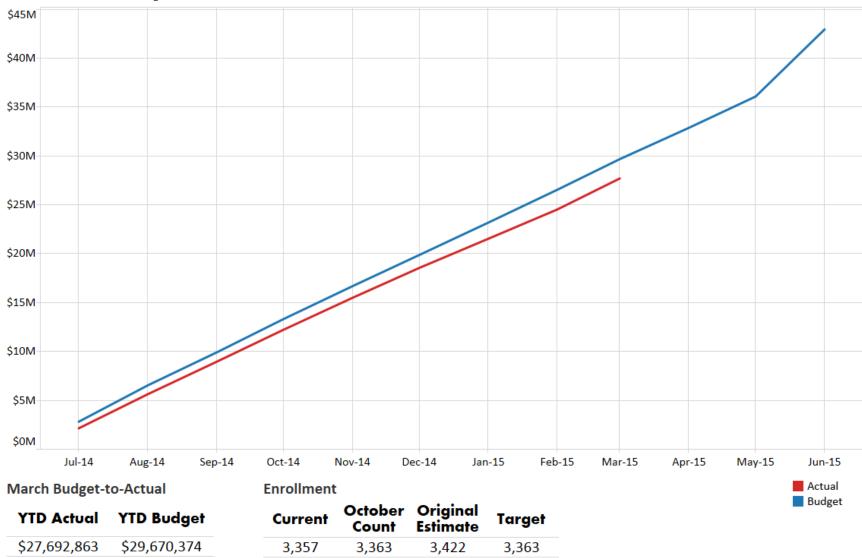
## **Finance Committee Meeting**

Financial Results through March, 2015

## **YTD Total Revenue**



## **YTD Total Expense**



## Statement of Financial Position

|             |                        |  | Mar 31, 2015 | June 30, 2014 |   |
|-------------|------------------------|--|--------------|---------------|---|
| Assets      | Current Assets         | Cash & Investments                                     | 23,634,978   | 11,755,012    | -   |
|             |                        | Accounts Receivable                                    | 18,730,055   | 16,812,835    | FY15 DPS payments received                |
|             |                        | Prepaid Expenses                                       | 47,661       | 109,522       | Promises to give additions & collections* |
|             |                        | Tabor Reserve  | 547,180      | 547,180       | Prepaid expense recognition               |
|             |                        | Total  | 42,959,874   | 29,224,550    | _   |
|             | Long-Term Assets       | Long-Term Investments                                  | 12,191,782   | 12,915,953    | _   |
|             |                        | Other Long-Term Assets                                 | 144,093      | 141,206       | Realized and unrealized losses;           |
|             |                        | Total  | 12,335,875   | 13,057,160    | Tribeca withdrawal & Malone donation      |
|             | Property & Equipment   | Property & Equipment (Net of Accumulated Depreciation) | 1,170,770    | 1,170,770     | _   |
|             |                        | Total  | 1,170,770    | 1,170,770     | _   |
|             | Total                  |  | 56,466,519   | 43,452,479    | _   |
| Liabilities | Short-Term Liabilities | Accounts Payable                                       | 783,984      | 2,306,517     | _   |
|             |                        | Deferred Revenue                                       | 6,382,880    | 673,603       | June salary reversal & 401K payouts       |
|             |                        | Due to CMO   | (17)         | 0             | Stapleton sale; FY15 DPS pmts received    |
|             |                        | PCOPS  | 168,424      | 0             |   |
|             |                        | Total  | 7,335,271    | 2,980,120     | Payment & accrual; credit recognition     |
|             | Total                  |  | 7,335,271    | 2,980,120     | -   |
| Net Assets  | Beginning Net Assets   | Net Assets   | 40,472,359   | 31,941,270    | -   |
|             |                        | Total  | 40,472,359   | 31,941,270    | -   |
|             | Current YTD Net Income | Current YTD Net Income                                 | 8,658,889    | 8,531,088     | -   |
|             |                        | Total  | 8,658,889    | 8,531,088     | -   |
|             | Total                  |  | 49,131,248   | 40,472,359    | -   |

Collections: Malone (\$3.5M); Daniels Fund (\$1.4M); Sie (\$250K)

<sup>\*</sup> Additions: Daniels Fund (\$4M); Walton (\$228K); Nord (\$150K); Harvey (\$3.9M)

**Accounts Receivable** 

Accounts Receivable-Other 21,897

Grants Accounts Receivable 9,082,000

Receivable-Stapleton Sale 9,626,158

Total 18,730,055

Grants accounts receivable-promise to give expected remaining payments

Balance 3/31/2015 FY15 FY16 FY17 FY18 FY19

**\$9,082,000** \$1,793,838 \$3,177,000 \$2,709,000 \$1,000,000 \$800,000

## 7/1/2014 - 3/31/2015

#### **Consolidated Network**

|            |                              | YTD        | YTD        | YTD       | Total      |
|------------|------------------------------|------------|------------|-----------|------------|
|            |                              | Actual     | Budget     | Variance  | Budget     |
| Revenue    | Student Revenue              | 555,357    | 552,746    | 2,611     | 635,257    |
|            | PPR Revenue                  | 18,384,983 | 18,400,922 | (15,939)  | 24,534,563 |
|            | Governmental Revenue         | 3,667,264  | 3,541,710  | 125,554   | 5,356,597  |
|            | Contributions and Grants     | 10,192,239 | 6,587,879  | 3,604,360 | 7,895,951  |
|            | CMO Contributions to Schools | 1,624      | 0          | 1,624     | 1,678,989  |
|            | Fees to CMO from Schools     | 3,335,646  | 3,432,358  | (96,712)  | 4,576,477  |
|            | Misc Revenue                 | 214,639    | 215,250    | (611)     | 287,000    |
|            | Total                        | 36,351,752 | 32,730,865 | 3,620,887 | 44,964,834 |
| Expense    | Personnel Expenses           | 16,927,371 | 17,493,765 | 566,394   | 24,221,657 |
|            | Human Capital                | 505,349    | 399,662    | (105,687) | 514,441    |
|            | Non Instructional Supplies   | 560,511    | 978,858    | 418,347   | 1,337,451  |
|            | Instructional Supplies       | 219,443    | 320,614    | 101,171   | 421,758    |
|            | Curriculum and Assessment    | 105,640    | 99,426     | (6,214)   | 124,282    |
|            | Advancement                  | 5,729      | 70,301     | 64,572    | 78,894     |
|            | DPS Expenses                 | 3,528,620  | 3,541,386  | 12,766    | 4,721,437  |
|            | Professional Services        | 633,095    | 612,998    | (20,097)  | 798,418    |
|            | Fees to CMO                  | 3,335,646  | 3,432,357  | 96,711    | 4,576,477  |
|            | Operating Leases             | 132,310    | 136,816    | 4,506     | 178,379    |
|            | Facilities                   | 772,229    | 1,091,011  | 318,782   | 1,266,753  |
|            | Technology                   | 893,063    | 1,020,102  | 127,039   | 2,212,420  |
|            | Transfers                    | 1,624      | 0          | (1,624)   | 1,678,989  |
|            | Misc Expenses                | 72,233     | 473,078    | 400,845   | 806,303    |
|            | Total                        | 27,692,863 | 29,670,374 | 1,977,511 | 42,937,659 |
| Net Income |                              | 8,658,889  | 3,060,491  | 5,598,398 | 2,027,175  |

#### Statement of Cash Flow

|   | YTD Mar, 2015 |   |
|---|---------------|---|
| Cash Flows from Operating Activities              |               |   |
| Change in net assets                              | \$ 8,658,889  |   |
| Adjustments to reconcile changes in net assets to |               |   |
| Net cash provided by operating activities         |               |   |
| Changes in assets and liabilities                 |               |   |
| Accounts receivable                               | 741,780       | Collections - DPS   |
| Prepaid expenses                                  | 61,861        | Pre paid insurance policies, deposits   |
| Promises to Give                                  | (2,659,000)   | PTG Additions-Daniels Fund 4M; Walton 228K; Nord 150K; Harvey 3.9M Collections-Malone 3.5M; Daniels 1.4M; Sie 250K  |
| Accounts payable and accrued liabilities          | (1,378,722)   | Accrued June salary reversal & 401K payouts   |
| Deferred revenue                                  | 5,709,277     | Stapleton sale, FY15 DPS payments & revenue recognition   |
| PCOPS Liability                                   | 24,596        | Payment & accrual; credit recognition   |
| Net cash provided by operating activities         | 11,158,681    |   |
| Cash Flows from Investing Activities              |               |   |
| Purchase of investments                           | 724,171       | Investment activity; withdrawal from Tribecca fund Malone stock donation received and withdrawn from Tribeca \$3.5M |
| Purchase of other long-term assets                | (2,887)       | Wilfey Endowment Fund activity  |
| Purchase of property & equipment                  |               |   |
|   |               |   |
| Net cash used by investing activities             | 721,284       |   |
| Net Increase (Decrease) in Cash                   | 11,879,965    |   |
| Net illolease (Declease) ill Casti                | 11,079,900    |   |
| Cash and Cash Equivalents, Beginning of Year      | 11,755,013    |   |
| Cash and Cash Equivalents, End of Period          | \$ 23,634,978 |   |
|   |               |   |

7/1/2014 - 3/31/2015 Consolidated Schools

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |  |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|--|
| Revenue    | Student Revenue            | 555,357       | 552,746       | 2,610           | 635,257         | Low fee collection at College View offset by STP HS                    |
|            | Governmental Revenue       | 22,052,173    | 21,935,999    | 116,173         | 29,882,316      | Additional ELPA revenue that weren't budgeted                          |
|            | Contributions & Grants     | 283,500       | 375,830       | (92,330)        | 481,330         | Title V transfer @ Cole campus delayed                                 |
|            | Misc Revenue               | 17,229        | 6,633         | 10,596          | 8,844           | In-Kind donations  |
|            | CMO Contribution           | 0             | 0             | 0               | 1,678,989       |  |
|            | Total                      | 22,908,258    | 22,871,208    | 37,050          | 32,686,736      |  |
| Expense    | Salaries                   | 10,115,619    | 10,376,735    | 261,116         | 14,661,474      | Delayed hires and timing of teacher pay cycles                         |
|            | Additional Pay (School)    | 534,424       | 487,487       | (46,937)        | 772,071         | Higher spend in substitutes, Compact Blue stipends, and misc. stipends |
|            | Additional Pay (CMO)       | 356,895       | 355,384       | (1,512)         | 358,714         |  |
|            | Payroll Taxes and Benefits | 3,259,963     | 3,320,554     | 60,591          | 4,522,871       | Related to variance in salaries  |
|            | Human Capital              | 129,609       | 176,345       | 46,736          | 214,916         | Compact Blue budgeted here   |
|            | Non-Instructional Supplies | 209,752       | 240,141       | 30,389          | 310,160         | Lower postage and office supply spend                                  |
|            | Instructional Supplies     | 571,505       | 701,188       | 129,684         | 944,399         | Savings throughout   |
|            | DPS Expenses               | 3,526,680     | 3,541,386     | 14,706          | 4,721,437       |  |
|            | Professional Services      | 182,167       | 105,772       | (76,395)        | 119,514         | Higher TFA and consulting costs  |
|            | Fees to CMO                | 3,336,598     | 3,432,357     | 95,759          | 4,576,477       | Delayed tech bond entries  |
|            | Operating Leases           | 67,709        | 68,415        | 705             | 87,177          |  |
|            | Facilities                 | 286,135       | 421,057       | 134,921         | 601,261         | Delayed Title V spending   |
|            | Technology                 | 467,894       | 704,761       | 236,867         | 706,736         | Timing of tech system installations                                    |
|            | Misc Expenses              | 26,025        | 400,558       | 374,533         | 490,174         | Budgeted surpluses from prior years and delayed Title V transfer       |
|            | Total                      | 23,070,976    | 24,332,140    | 1,261,163       | 33,087,380      | •  |
| Net Income |                            | (162,719)     | (1,460,931)   | 1,298,213       | (400,644)       |  |
|            | Total                      | (162,719)     | (1,460,931)   | 1,298,213       | (400,644)       | -  |
|            |                            |               |               |                 |                 | •  |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 3,357   | 3,363         | 3,422         | 3,363  |

#### 7/1/2014 - 3/31/2015 Consolidated Home Office

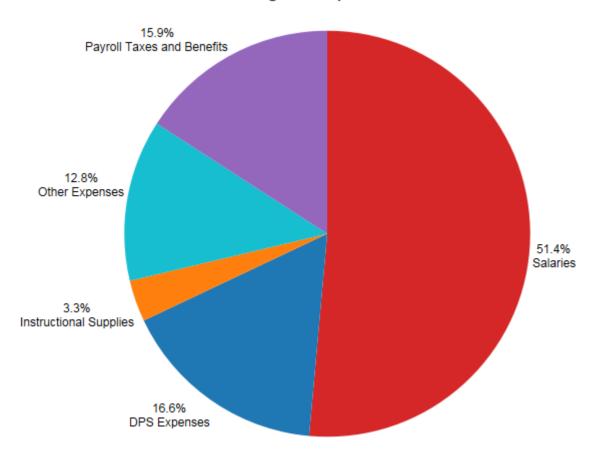
|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |  |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|--|
| Revenue    | Contributions & Grants     | 9,908,739     | 6,212,050     | 3,696,689       | 7,414,621       | Unknown amount and timing of contributions               |
|            | Fees to CMO from Schools   | 3,335,646     | 3,432,358     | (96,711)        | 4,576,477       | Delayed tech bond entries                                |
|            | Misc Revenue               | 197,486       | 215,250       | (17,764)        | 287,000         | Unrealized investment losses and lower Google ad revenue |
|            | Total                      | 13,441,871    | 9,859,657     | 3,582,213       | 12,278,098      |  |
| Expense    | Salaries                   | 2,047,154     | 2,251,798     | 204,643         | 3,002,397       | Open positions and delayed hires                         |
|            | Additional Pay             | 173,540       | 219,084       | 45,544          | 263,700         | Timing of academic stipends                              |
|            | Payroll Taxes and Benefits | 431,396       | 482,724       | 51,327          | 640,431         | Tied to salaries   |
|            | Human Capital              | 351,680       | 446,637       | 94,957          | 611,467         | Unspent travel and PD                                    |
|            | Supplies                   | 127,683       | 146,274       | 18,590          | 179,022         | Unspent academic grant                                   |
|            | Professional Services      | 397,842       | 507,226       | 109,384         | 678,904         | Unspent academic grants                                  |
|            | Operating Leases           | 68,352        | 68,401        | 49              | 91,202          |  |
|            | Facilities                 | 21,729        | 21,000        | (729)           | 21,000          |  |
|            | Technology                 | 923,045       | 1,062,170     | 139,126         | 2,269,992       | Timing of student software invoicing                     |
|            | Transfers                  | 1,624         | 0             | (1,624)         | 1,678,989       |  |
|            | Misc Expenses              | 76,225        | 132,921       | 56,695          | 413,175         | Timing of strategic initiatives                          |
|            | Total                      | 4,620,271     | 5,338,235     | 717,963         | 9,850,279       |  |
| Net Income |                            | 8,821,599     | 4,521,422     | 4,300,177       | 2,427,818       |  |
|            | Total                      | 8,821,599     | 4,521,422     | 4,300,177       | 2,427,818       |  |

| <b>Contributions &amp; Grants</b> |           |
|-----------------------------------|-----------|
| Restricted Contributions          | 9,451,541 |
| Unrestricted Contributions        | 296,198   |
| Slice of Pi                       | 161,000   |
| Total                             | 9,908,739 |

### Statement of Profit and Loss 7/1/2014 - 3/31/2015 Home Office and STMC

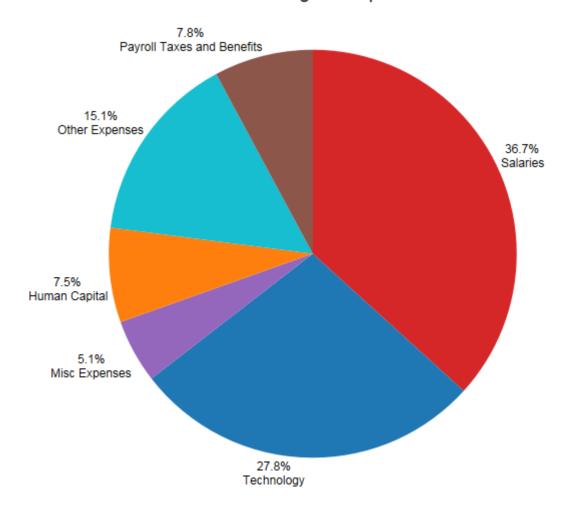
|            |                               | VTD           | VTD           | YTD       | Total      |
|------------|-------------------------------|---------------|---------------|-----------|------------|
|            |                               | YTD<br>Actual | YTD<br>Budget | Variance  | Budget     |
| Revenue    | Contributions and Grants      | 9,908,738     | 6,212,049     | 3,696,689 | 7,414,621  |
|            | Transfers in from Other Funds | 1,624         | 0             | 1,624     | 0          |
|            | Fees to CMO from Schools      | 3,335,646     | 3,432,358     | (96,712)  | 4,576,477  |
|            | Misc Revenue                  | 197,486       | 215,250       | (17,764)  | 287,000    |
|            | Total                         | 13,443,494    | 9,859,657     | 3,583,837 | 12,278,098 |
| Expense    | Personnel Expenses            | 2,664,448     | 2,953,606     | 289,158   | 3,906,527  |
| -          | Human Capital                 | 302,504       | 236,852       | (65,652)  | 300,786    |
|            | Non Instructional Supplies    | 119,400       | 368,672       | 249,272   | 511,652    |
|            | Instructional Supplies        | 0             | 0             | 0         | 22,680     |
|            | Curriculum and Assessment     | 105,640       | 99,426        | (6,214)   | 124,282    |
|            | Advancement                   | 3,584         | 9,724         | 6,140     | 11,440     |
|            | Professional Services         | 409,633       | 507,226       | 97,593    | 678,904    |
|            | Operating Leases              | 63,199        | 68,401        | 5,202     | 91,202     |
|            | Facilities                    | 44,789        | 21,000        | (23,789)  | 21,000     |
|            | Technology                    | 863,505       | 1,009,733     | 146,228   | 2,200,076  |
|            | Transfers                     | 1,624         | 0             | (1,624)   | 1,678,989  |
|            | Misc Expenses                 | 43,569        | 63,595        | 20,026    | 302,741    |
|            | Total                         | 4,621,895     | 5,338,235     | 716,340   | 9,850,279  |
| Net Income |                               | 8,821,599     | 4,521,422     | 4,300,177 | 2,427,819  |

## **School Budgeted Expenses**



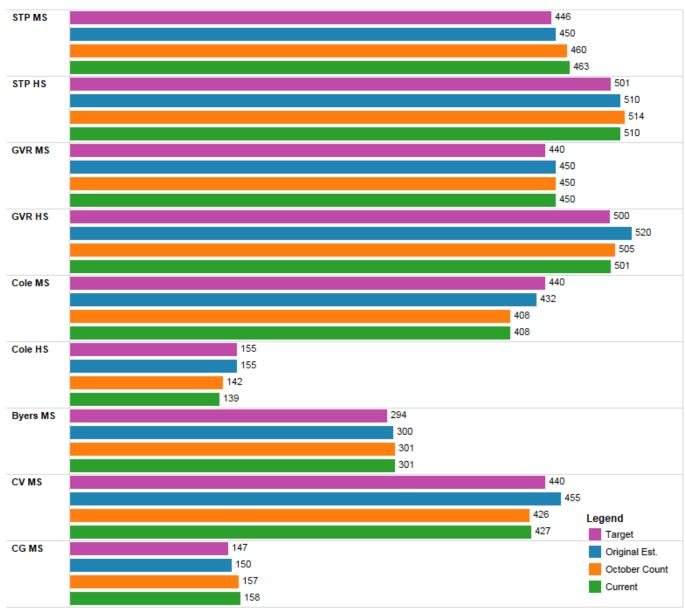
<sup>\*</sup>Net of intercompany transfers

## Home Office Budgeted Expenses

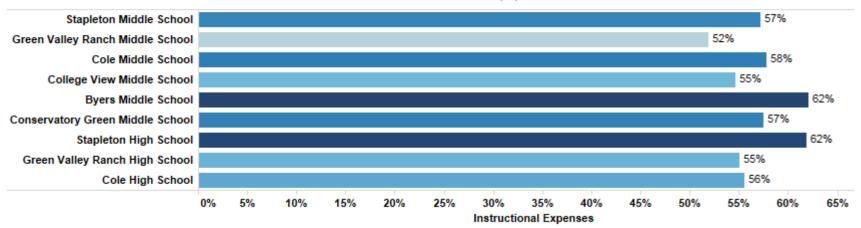


<sup>\*</sup>Net of intercompany transfer





## Instructional Metric (%)



- The minimum instructional expense required is 50%.
- Instructional salaries are generally not recognized in July, thereby temporarily suppressing the proportion of instructional expenses (especially at newer schools or ones with recently high turnover).

7/1/2014 - 3/31/2015 Byers Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 58,321        | 57,123        | 1,198           | 62,665          |
|            | Governmental Revenue       | 1,965,533     | 1,945,108     | 20,425          | 2,754,225       |
|            | Misc Revenue               | 5,069         | 408           | 4,661           | 544             |
|            | Total                      | 2,028,923     | 2,002,639     | 26,283          | 2,817,434       |
| Expense    | Salaries                   | 798,597       | 849,390       | 50,793          | 1,200,387       |
|            | Additional Pay (School)    | 34,162        | 35,594        | 1,432           | 57,000          |
|            | Additional Pay (CMO)       | 32,235        | 32,235        | 0               | 32,605          |
|            | Payroll Taxes and Benefits | 287,212       | 300,742       | 13,530          | 408,611         |
|            | Human Capital              | 11,618        | 14,582        | 2,964           | 16,903          |
|            | Non-Instructional Supplies | 19,908        | 24,983        | 5,076           | 32,586          |
|            | Instructional Supplies     | 50,116        | 88,375        | 38,259          | 112,409         |
|            | DPS Expenses               | 341,898       | 340,914       | (984)           | 454,551         |
|            | Professional Services      | 6,493         | 7,679         | 1,186           | 8,686           |
|            | Fees to CMO                | 323,052       | 320,963       | (2,089)         | 427,950         |
|            | Operating Leases           | 14,429        | 14,999        | 570             | 16,893          |
|            | Facilities                 | 120,123       | 188,498       | 68,376          | 210,107         |
|            | Technology                 | 222,442       | 213,880       | (8,562)         | 213,976         |
|            | Misc Expenses              | 793           | 66,058        | 65,265          | 87,455          |
|            | Total                      | 2,263,077     | 2,498,891     | 235,815         | 3,280,119       |
| Net Income |                            | (234,154)     | (496,252)     | 262,098         | (462,685)       |
|            | Total                      | (234,154)     | (496,252)     | 262,098         | (462,685)       |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 301     | 301           | 300           | 294    |

7/1/2014 - 3/31/2015 Cole High School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 19,049        | 21,255        | (2,207)         | 23,658          |
|            | Governmental Revenue       | 969,471       | 966,503       | 2,968           | 1,321,441       |
|            | Misc Revenue               | (50)          | 0             | (50)            | 0               |
|            | CMO Contribution           | 0             | 0             | 0               | 575,230         |
|            | Total                      | 988,470       | 987,759       | 711             | 1,920,328       |
| Expense    | Salaries                   | 510,533       | 525,409       | 14,877          | 737,025         |
|            | Additional Pay (School)    | 29,585        | 30,941        | 1,356           | 50,045          |
|            | Additional Pay (CMO)       | 10,210        | 9,860         | (350)           | 10,230          |
|            | Payroll Taxes and Benefits | 178,675       | 183,115       | 4,439           | 248,262         |
|            | Human Capital              | 7,357         | 7,014         | (343)           | 7,884           |
|            | Non-Instructional Supplies | 12,636        | 10,035        | (2,601)         | 12,958          |
|            | Instructional Supplies     | 36,014        | 65,039        | 29,024          | 84,533          |
|            | DPS Expenses               | 179,766       | 185,992       | 6,225           | 247,985         |
|            | Professional Services      | 10,011        | 1,820         | (8,191)         | 2,251           |
|            | Fees to CMO                | 201,693       | 201,509       | (184)           | 268,679         |
|            | Operating Leases           | 2,703         | 4,401         | 1,698           | 5,791           |
|            | Facilities                 | 30,340        | 30,989        | 649             | 37,782          |
|            | Technology                 | 283           | 94,160        | 93,877          | 94,210          |
|            | Misc Expenses              | 672           | 112,446       | 111,775         | 112,692         |
|            | Total                      | 1,210,478     | 1,462,729     | 252,252         | 1,920,328       |
| Net Income |                            | (222,007)     | (474,971)     | 252,963         | 0               |
|            | Total                      | (222,007)     | (474,971)     | 252,963         | 0               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 139     | 142           | 155           | 155    |

7/1/2014 - 3/31/2015 Cole Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 44,764        | 55,968        | (11,203)        | 63,012          |
|            | Governmental Revenue       | 2,843,183     | 2,762,181     | 81,003          | 3,787,279       |
|            | Contributions & Grants     | 17,750        | 110,830       | (93,080)        | 110,830         |
|            | Misc Revenue               | 1,467         | 1,100         | 367             | 1,467           |
|            | CMO Contribution           | 0             | 0             | 0               | 3,482           |
|            | Total                      | 2,907,165     | 2,930,078     | (22,913)        | 3,966,070       |
| Expense    | Salaries                   | 1,244,532     | 1,278,469     | 33,937          | 1,805,545       |
|            | Additional Pay (School)    | 49,674        | 57,963        | 8,289           | 92,750          |
|            | Additional Pay (CMO)       | 42,521        | 42,860        | 339             | 43,230          |
|            | Payroll Taxes and Benefits | 463,273       | 455,261       | (8,012)         | 618,368         |
|            | Human Capital              | 19,179        | 18,240        | (939)           | 21,582          |
|            | Non-Instructional Supplies | 23,846        | 25,803        | 1,958           | 32,875          |
|            | Instructional Supplies     | 62,893        | 61,153        | (1,740)         | 80,338          |
|            | DPS Expenses               | 394,671       | 393,780       | (891)           | 525,039         |
|            | Professional Services      | 23,905        | 19,906        | (3,999)         | 22,404          |
|            | Fees to CMO                | 392,228       | 398,145       | 5,918           | 530,861         |
|            | Operating Leases           | 7,989         | 8,330         | 340             | 10,960          |
|            | Facilities                 | 64,613        | 52,510        | (12,103)        | 73,108          |
|            | Technology                 | 88,936        | 105,586       | 16,649          | 105,724         |
|            | Misc Expenses              | 3,532         | 3,097         | (435)           | 3,286           |
|            | Total                      | 2,881,792     | 2,921,102     | 39,310          | 3,966,069       |
| Net Income |                            | 25,373        | 8,977         | 16,397          | 1               |
|            | Total                      | 25,373        | 8,977         | 16,397          | 1               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 408     | 408           | 432           | 440    |

7/1/2014 - 3/31/2015 College View High School

|                            | YTD<br>Actual  | YTD<br>Budget | YTD<br>Variance   | Total<br>Budget  |
|----------------------------|--|---------------|---|--|
| Contributions & Grants     | 250,000  | 250,000       | 0   | 250,000  |
| CMO Contribution           | 0  | 0             | 0   | 71,479   |
| Total                      | 250,000  | 250,000       | 0   | 321,479  |
| Salaries                   | 18,250   | 30,917        | 12,667  | 61,833   |
| Additional Pay (School)    | 150  | 250           | 100   | 5,500  |
| Payroll Taxes and Benefits | 2,929  | 9,883         | 6,955   | 19,766   |
| Human Capital              | 165  | 0             | (165)   | 0  |
| Non-Instructional Supplies | 0  | 3,625         | 3,625   | 7,250  |
| Instructional Supplies     | 0  | 2,500         | 2,500   | 5,000  |
| Professional Services      | 0  | 78            | 78  | 104  |
| Fees to CMO                | 66,071   | 66,071        | 0   | 88,095   |
| Facilities                 | 0  | 57,600        | 57,600  | 60,000   |
| Technology                 | 38,530   | 73,930        | 35,400  | 73,930   |
| Total                      | 126,095  | 244,854       | 118,759   | 321,479  |
|                            | 123,905  | 5,146         | 118,759   | 0  |
| Total                      | 123,905  | 5,146         | 118,759   | 0  |
|                            | CMO Contribution Total Salaries Additional Pay (School) Payroll Taxes and Benefits Human Capital Non-Instructional Supplies Instructional Supplies Professional Services Fees to CMO Facilities Technology Total | Actual        | Actual         Budget           Contributions & Grants         250,000         250,000           CMO Contribution         0         0           Total         250,000         250,000           Salaries         18,250         30,917           Additional Pay (School)         150         250           Payroll Taxes and Benefits         2,929         9,883           Human Capital         165         0           Non-Instructional Supplies         0         3,625           Instructional Supplies         0         2,500           Professional Services         0         78           Fees to CMO         66,071         66,071           Facilities         0         57,600           Technology         38,530         73,930           Total         126,095         244,854           123,905         5,146 | Actual         Budget         Variance           Contributions & Grants         250,000         250,000         0           CMO Contribution         0         0         0           Total         250,000         250,000         0           Salaries         18,250         30,917         12,667           Additional Pay (School)         150         250         100           Payroll Taxes and Benefits         2,929         9,883         6,955           Human Capital         165         0         (165)           Non-Instructional Supplies         0         3,625         3,625           Instructional Supplies         0         2,500         2,500           Professional Services         0         78         78           Fees to CMO         66,071         66,071         0           Facilities         0         57,600         57,600           Technology         38,530         73,930         35,400           Total         126,095         244,854         118,759 |

7/1/2014 - 3/31/2015 College View Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 31,711        | 57,920        | (26,209)        | 65,356          |
|            | Governmental Revenue       | 2,816,437     | 2,765,204     | 51,233          | 3,784,501       |
|            | Contributions & Grants     | 0             | 0             | 0               | 58,000          |
|            | Misc Revenue               | 3,451         | 713           | 2,738           | 951             |
|            | CMO Contribution           | 0             | 0             | 0               | 188,643         |
|            | Total                      | 2,851,599     | 2,823,837     | 27,762          | 4,097,451       |
| Expense    | Salaries                   | 1,301,112     | 1,314,578     | 13,466          | 1,858,013       |
|            | Additional Pay (School)    | 56,025        | 56,229        | 205             | 89,125          |
|            | Additional Pay (CMO)       | 33,641        | 33,860        | 219             | 34,230          |
|            | Payroll Taxes and Benefits | 465,991       | 466,685       | 694             | 634,041         |
|            | Human Capital              | 18,669        | 14,040        | (4,629)         | 16,311          |
|            | Non-Instructional Supplies | 49,908        | 32,246        | (17,662)        | 41,024          |
|            | Instructional Supplies     | 77,499        | 70,061        | (7,438)         | 92,359          |
|            | DPS Expenses               | 499,951       | 503,141       | 3,190           | 670,818         |
|            | Professional Services      | 40,352        | 24,533        | (15,819)        | 26,646          |
|            | Fees to CMO                | 403,004       | 413,765       | 10,762          | 551,687         |
|            | Operating Leases           | 7,060         | 7,671         | 611             | 10,094          |
|            | Facilities                 | 25,334        | 30,708        | 5,374           | 52,626          |
|            | Technology                 | 3,349         | 16,724        | 13,376          | 16,870          |
|            | Misc Expenses              | 1,877         | 3,365         | 1,488           | 3,606           |
|            | Total                      | 2,983,772     | 2,987,608     | 3,836           | 4,097,451       |
| Net Income |                            | (132,172)     | (163,771)     | 31,598          | 0               |
|            | Total                      | (132,172)     | (163,771)     | 31,598          | 0               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 427     | 426           | 455           | 440    |

### 7/1/2014 - 3/31/2015 Conservatory Green Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 22,707        | 25,997        | (3,290)         | 28,726          |
|            | Governmental Revenue       | 975,992       | 979,951       | (3,960)         | 1,309,447       |
|            | Contributions & Grants     | 500           | 0             | 500             | 0               |
|            | Misc Revenue               | (84)          | 0             | (84)            | 0               |
|            | CMO Contribution           | 0             | 0             | 0               | 403,105         |
|            | Total                      | 999,115       | 1,005,948     | (6,834)         | 1,741,278       |
| Expense    | Salaries                   | 460,737       | 448,160       | (12,577)        | 647,519         |
|            | Additional Pay (School)    | 22,726        | 24,248        | 1,522           | 40,550          |
|            | Additional Pay (CMO)       | 13,872        | 13,860        | (12)            | 14,230          |
|            | Payroll Taxes and Benefits | 138,250       | 160,553       | 22,303          | 217,854         |
|            | Human Capital              | 5,052         | 8,090         | 3,037           | 9,483           |
|            | Non-Instructional Supplies | 15,797        | 37,041        | 21,244          | 48,217          |
|            | Instructional Supplies     | 23,758        | 45,459        | 21,701          | 58,679          |
|            | DPS Expenses               | 198,538       | 198,237       | (300)           | 264,316         |
|            | Professional Services      | 5,002         | 2,176         | (2,826)         | 2,628           |
|            | Fees to CMO                | 196,462       | 196,423       | (39)            | 261,897         |
|            | Operating Leases           | 2,703         | 4,401         | 1,698           | 5,791           |
|            | Facilities                 | 273           | 14,340        | 14,067          | 22,402          |
|            | Technology                 | 100,410       | 132,956       | 32,546          | 133,388         |
|            | Misc Expenses              | 1,901         | 10,986        | 9,085           | 14,324          |
|            | Total                      | 1,185,479     | 1,296,929     | 111,450         | 1,741,278       |
| Net Income |                            | (186,364)     | (290,981)     | 104,616         | 0               |
|            | Total                      | (186,364)     | (290,981)     | 104,616         | 0               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 158     | 157           | 150           | 147    |

### 7/1/2014 - 3/31/2015 Green Valley Ranch High School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 95,174        | 83,574        | 11,600          | 92,498          |
|            | Governmental Revenue       | 3,331,991     | 3,310,050     | 21,941          | 4,518,438       |
|            | Misc Revenue               | 1,819         | 1,084         | 735             | 1,445           |
|            | CMO Contribution           | 0             | 0             | 0               | 355,195         |
|            | Total                      | 3,428,984     | 3,394,708     | 34,276          | 4,967,576       |
| Expense    | Salaries                   | 1,555,198     | 1,604,113     | 48,915          | 2,255,672       |
|            | Additional Pay (School)    | 74,417        | 85,253        | 10,837          | 135,500         |
|            | Additional Pay (CMO)       | 45,360        | 45,360        | 0               | 45,730          |
|            | Payroll Taxes and Benefits | 539,448       | 552,376       | 12,928          | 749,636         |
|            | Human Capital              | 14,762        | 21,967        | 7,205           | 26,322          |
|            | Non-Instructional Supplies | 21,710        | 31,035        | 9,325           | 40,000          |
|            | Instructional Supplies     | 98,308        | 109,642       | 11,333          | 147,084         |
|            | DPS Expenses               | 509,857       | 510,773       | 916             | 680,815         |
|            | Professional Services      | 34,595        | 11,315        | (23,279)        | 12,710          |
|            | Fees to CMO                | 458,099       | 466,918       | 8,819           | 622,557         |
|            | Operating Leases           | 8,776         | 8,330         | (447)           | 10,960          |
|            | Facilities                 | 22,444        | 25,034        | 2,590           | 51,548          |
|            | Technology                 | 280           | 35,874        | 35,594          | 36,040          |
|            | Misc Expenses              | 3,309         | 115,535       | 112,226         | 153,003         |
|            | Total                      | 3,386,562     | 3,623,523     | 236,960         | 4,967,576       |
| Net Income |                            | 42,422        | (228,815)     | 271,236         | 0               |
|            | Total                      | 42,422        | (228,815)     | 271,236         | 0               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 501     | 505           | 520           | 500    |

7/1/2014 - 3/31/2015 Green Valley Ranch Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 66,563        | 61,232        | 5,331           | 75,623          |
|            | Governmental Revenue       | 2,840,131     | 2,861,695     | (21,564)        | 3,928,815       |
|            | Misc Revenue               | 1,420         | 995           | 425             | 1,327           |
|            | CMO Contribution           | 0             | 0             | 0               | 81,856          |
|            | Total                      | 2,908,114     | 2,923,921     | (15,807)        | 4,087,621       |
| Expense    | Salaries                   | 1,183,045     | 1,250,696     | 67,651          | 1,765,061       |
|            | Additional Pay (School)    | 72,919        | 54,128        | (18,791)        | 84,400          |
|            | Additional Pay (CMO)       | 44,629        | 44,629        | 0               | 44,999          |
|            | Payroll Taxes and Benefits | 430,646       | 444,059       | 13,414          | 602,977         |
|            | Human Capital              | 18,641        | 19,859        | 1,218           | 23,657          |
|            | Non-Instructional Supplies | 20,687        | 26,322        | 5,635           | 32,600          |
|            | Instructional Supplies     | 47,923        | 71,106        | 23,184          | 94,700          |
|            | DPS Expenses               | 556,652       | 556,322       | (330)           | 741,752         |
|            | Professional Services      | 21,908        | 17,370        | (4,538)         | 18,819          |
|            | Fees to CMO                | 406,527       | 427,888       | 21,361          | 570,517         |
|            | Operating Leases           | 8,065         | 6,602         | (1,463)         | 8,687           |
|            | Facilities                 | 7,496         | 5,802         | (1,694)         | 28,398          |
|            | Technology                 | 2,764         | 2,820         | 56              | 2,964           |
|            | Misc Expenses              | 3,498         | 51,764        | 48,265          | 68,089          |
|            | Total                      | 2,825,399     | 2,979,367     | 153,968         | 4,087,621       |
| Net Income |                            | 82,715        | (55,446)      | 138,161         | 0               |
|            | Total                      | 82,715        | (55,446)      | 138,161         | 0               |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 450     | 450           | 450           | 440    |

7/1/2014 - 3/31/2015 Stapleton High School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 134,767       | 109,827       | 24,940          | 135,351         |
|            | Governmental Revenue       | 3,286,926     | 3,303,397     | (16,471)        | 4,412,891       |
|            | Contributions & Grants     | 15,000        | 15,000        | 0               | 15,000          |
|            | Misc Revenue               | 2,317         | 1,206         | 1,111           | 1,608           |
|            | Total                      | 3,439,009     | 3,429,429     | 9,580           | 4,564,850       |
| Expense    | Salaries                   | 1,659,862     | 1,673,163     | 13,302          | 2,352,958       |
|            | Additional Pay (School)    | 120,202       | 93,636        | (26,566)        | 141,051         |
|            | Additional Pay (CMO)       | 70,566        | 68,110        | (2,456)         | 68,480          |
|            | Payroll Taxes and Benefits | 414,298       | 404,203       | (10,095)        | 553,055         |
|            | Human Capital              | 19,524        | 17,411        | (2,113)         | 22,617          |
|            | Non-Instructional Supplies | 21,490        | 24,053        | 2,563           | 30,600          |
|            | Instructional Supplies     | 122,156       | 113,403       | (8,753)         | 171,252         |
|            | DPS Expenses               | 346,412       | 347,969       | 1,557           | 463,815         |
|            | Professional Services      | 22,525        | 13,930        | (8,595)         | 17,200          |
|            | Fees to CMO                | 470,236       | 497,227       | 26,992          | 662,970         |
|            | Operating Leases           | 8,134         | 6,028         | (2,107)         | 7,931           |
|            | Facilities                 | 5,761         | 6,808         | 1,046           | 33,089          |
|            | Technology                 | 8,545         | 25,171        | 16,626          | 25,670          |
|            | Misc Expenses              | 5,131         | 3,886         | (1,245)         | 4,117           |
|            | Total                      | 3,294,842     | 3,294,996     | 154             | 4,554,805       |
| Net Income |                            | 144,167       | 134,433       | 9,734           | 10,045          |
|            | Total                      | 144,167       | 134,433       | 9,734           | 10,045          |
|            |                            |               |               |                 |                 |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 510     | 514           | 510           | 501    |

7/1/2014 - 3/31/2015 Stapleton Middle School

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Student Revenue            | 82,302        | 79,851        | 2,451           | 88,370          |
|            | Governmental Revenue       | 3,022,508     | 3,041,910     | (19,402)        | 4,065,278       |
|            | Contributions & Grants     | 250           | 0             | 250             | 47,500          |
|            | Misc Revenue               | 1,819         | 1,127         | 692             | 1,502           |
|            | Total                      | 3,106,878     | 3,122,887     | (16,009)        | 4,202,650       |
| Expense    | Salaries                   | 1,383,755     | 1,401,839     | 18,084          | 1,977,460       |
|            | Additional Pay (School)    | 74,566        | 49,246        | (25,320)        | 76,150          |
|            | Additional Pay (CMO)       | 63,860        | 64,610        | 750             | 64,980          |
|            | Payroll Taxes and Benefits | 339,240       | 343,677       | 4,437           | 470,301         |
|            | Human Capital              | 14,642        | 55,143        | 40,501          | 70,157          |
|            | Non-Instructional Supplies | 23,770        | 24,998        | 1,228           | 32,050          |
|            | Instructional Supplies     | 52,839        | 74,453        | 21,613          | 98,044          |
|            | DPS Expenses               | 498,936       | 504,259       | 5,323           | 672,345         |
|            | Professional Services      | 17,377        | 6,965         | (10,412)        | 8,066           |
|            | Fees to CMO                | 419,228       | 443,447       | 24,219          | 591,263         |
|            | Operating Leases           | 7,849         | 7,653         | (196)           | 10,070          |
|            | Facilities                 | 9,752         | 8,768         | (983)           | 32,201          |
|            | Technology                 | 2,355         | 3,660         | 1,305           | 3,964           |
|            | Misc Expenses              | 5,313         | 33,421        | 28,108          | 43,602          |
|            | Total                      | 2,913,481     | 3,022,139     | 108,658         | 4,150,654       |
| Net Income |                            | 193,397       | 100,748       | 92,649          | 51,996          |
|            | Total                      | 193,397       | 100,748       | 92,649          | 51,996          |

| Current | October Count | Original Est. | Target |
|---------|---------------|---------------|--------|
| 463     | 460           | 450           | 446    |

7/1/2014 - 3/31/2015 Home Office: Technology

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Contributions & Grants     | 0             | 80,000        | (80,000)        | 80,000          |
|            | Fees to CMO from Schools   | 1,261,113     | 1,356,231     | (95,118)        | 1,808,308       |
|            | Misc Revenue               | 0             | 0             | 0               | 0               |
|            | Total                      | 1,261,113     | 1,436,231     | (175,118)       | 1,888,308       |
| Expense    | Salaries                   | 279,359       | 303,352       | 23,994          | 404,470         |
|            | Additional Pay             | 15,885        | 22,368        | 6,483           | 25,990          |
|            | Payroll Taxes and Benefits | 71,969        | 63,576        | (8,392)         | 84,362          |
|            | Human Capital              | 10,957        | 21,168        | 10,211          | 28,224          |
|            | Professional Services      | 178,000       | 191,250       | 13,250          | 269,000         |
|            | Technology                 | 759,295       | 848,898       | 89,603          | 2,018,611       |
|            | Misc Expenses              | 3,918         | 0             | (3,918)         | 0               |
|            | Total                      | 1,319,383     | 1,450,612     | 131,229         | 2,830,657       |
| Net Income |                            | (58,270)      | (14,381)      | (43,889)        | (942,349)       |
|            | Total                      | (58,270)      | (14,381)      | (43,889)        | (942,349)       |

## Statement of Profit and Loss

7/1/2014 - 3/31/2015 Home Office: Operations

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Contributions & Grants     | 1,500         | 0             | 1,500           | 0               |
|            | Misc Revenue               | 0             | 0             | 0               | 0               |
|            | Total                      | 1,500         | 0             | 1,500           | 0               |
| Expense    | Salaries                   | 197,327       | 199,145       | 1,819           | 265,527         |
|            | Additional Pay             | 7,376         | 7,751         | 375             | 8,606           |
|            | Payroll Taxes and Benefits | 43,854        | 48,192        | 4,338           | 63,860          |
|            | Human Capital              | 2,935         | 7,035         | 4,100           | 9,380           |
|            | Supplies                   | 14,254        | 20,117        | 5,863           | 23,500          |
|            | Professional Services      | 10,547        | 7,875         | (2,672)         | 10,500          |
|            | Operating Leases           | 68,352        | 68,401        | 49              | 91,202          |
|            | Facilities                 | 21,729        | 21,000        | (729)           | 21,000          |
|            | Technology                 | 144,536       | 187,170       | 42,634          | 220,200         |
|            | Misc Expenses              | 6,587         | 0             | (6,587)         | 0               |
|            | Total                      | 517,497       | 566,686       | 49,189          | 713,774         |
| Net Income |                            | (515,997)     | (566,686)     | 50,689          | (713,774)       |
|            | Total                      | (515,997)     | (566,686)     | 50,689          | (713,774)       |

7/1/2014 - 3/31/2015 Home Office: Human Resources

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Contributions & Grants     | 0             | 6,000         | (6,000)         | 6,000           |
|            | Misc Revenue               | 16,810        | 36,000        | (19,190)        | 48,000          |
|            | Total                      | 16,810        | 42,000        | (25,190)        | 54,000          |
| Expense    | Salaries                   | 206,483       | 216,233       | 9,750           | 288,310         |
|            | Additional Pay             | 24,572        | 26,389        | 1,817           | 31,352          |
|            | Payroll Taxes and Benefits | 28,546        | 47,147        | 18,601          | 62,543          |
|            | Human Capital              | 33,325        | 49,075        | 15,750          | 62,120          |
|            | Supplies                   | 337           | 4,055         | 3,718           | 4,650           |
|            | Professional Services      | 22,848        | 22,856        | 8               | 30,475          |
|            | Technology                 | 911           | 738           | (173)           | 868             |
|            | Misc Expenses              | 17,060        | 37,920        | 20,860          | 48,000          |
|            | Total                      | 334,082       | 404,412       | 70,330          | 528,318         |
| Net Income |                            | (317,272)     | (362,412)     | 45,139          | (474,318)       |
|            | Total                      | (317,272)     | (362,412)     | 45,139          | (474,318)       |

## Statement of Profit and Loss

7/1/2014 - 3/31/2015 Home Office: Human Capital

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Contributions & Grants     | 13,250        | 113,250       | (100,000)       | 113,250         |
|            | Misc Revenue               | 0             | 1,050         | (1,050)         | 1,400           |
|            | Total                      | 13,250        | 114,300       | (101,050)       | 114,650         |
| Expense    | Salaries                   | 231,871       | 241,894       | 10,023          | 322,525         |
|            | Additional Pay             | 26,320        | 19,678        | (6,642)         | 24,737          |
|            | Payroll Taxes and Benefits | 45,238        | 51,237        | 5,999           | 67,986          |
|            | Human Capital              | 179,056       | 151,700       | (27,356)        | 209,983         |
|            | Supplies                   | 7,347         | 4,123         | (3,225)         | 4,850           |
|            | Professional Services      | 7,518         | 15,373        | 7,855           | 20,477          |
|            | Technology                 | 8,465         | 13,788        | 5,323           | 16,221          |
|            | Misc Expenses              | 5,926         | 16,111        | 10,185          | 20,394          |
|            | Total                      | 511,742       | 513,904       | 2,162           | 687,174         |
| Net Income |                            | (498,492)     | (399,604)     | (98,888)        | (572,524)       |
|            | Total                      | (498,492)     | (399,604)     | (98,888)        | (572,524)       |

7/1/2014 - 3/31/2015 Home Office: Finance

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Misc Revenue               | 179,754       | 178,200       | 1,554           | 237,600         |
|            | Total                      | 179,754       | 178,200       | 1,554           | 237,600         |
| Expense    | Salaries                   | 212,680       | 203,726       | (8,954)         | 271,635         |
|            | Additional Pay             | 7,223         | 7,223         | 1               | 7,343           |
|            | Payroll Taxes and Benefits | 59,101        | 45,145        | (13,956)        | 59,863          |
|            | Human Capital              | 3,249         | 4,988         | 1,739           | 6,650           |
|            | Supplies                   | 0             | 0             | 0               | 0               |
|            | Professional Services      | 158,599       | 166,547       | 7,948           | 204,352         |
|            | Technology                 | 3,517         | 3,941         | 424             | 4,636           |
|            | Misc Expenses              | 33,955        | 25,675        | (8,280)         | 32,500          |
|            | Total                      | 478,323       | 457,244       | (21,078)        | 586,979         |
| Net Income |                            | (298,569)     | (279,044)     | (19,525)        | (349,379)       |
|            | Total                      | (298,569)     | (279,044)     | (19,525)        | (349,379)       |

## Statement of Profit and Loss

7/1/2014 - 3/31/2015 Home Office: Development

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Contributions & Grants     | 9,893,989     | 5,665,429     | 4,228,560       | 6,868,000       |
|            | Misc Revenue               | 922           | 0             | 922             | 0               |
|            | Total                      | 9,894,911     | 5,665,429     | 4,229,482       | 6,868,000       |
| Expense    | Salaries                   | 139,627       | 151,219       | 11,591          | 201,625         |
|            | Additional Pay             | 4,445         | 4,485         | 40              | 4,605           |
|            | Payroll Taxes and Benefits | 22,332        | 34,489        | 12,157          | 45,721          |
|            | Human Capital              | 18,276        | 27,453        | 9,176           | 54,170          |
|            | Supplies                   | 505           | 3,807         | 3,302           | 4,390           |
|            | Professional Services      | 47            | 0             | (47)            | 0               |
|            | Technology                 | 2,772         | 2,856         | 84              | 3,360           |
|            | Misc Expenses              | 0             | 0             | 0               | 22,680          |
|            | Total                      | 188,004       | 224,308       | 36,303          | 336,551         |
| Net Income |                            | 9,706,907     | 5,441,121     | 4,265,786       | 6,531,449       |
|            | Total                      | 9,706,907     | 5,441,121     | 4,265,786       | 6,531,449       |
|            |                            |               |               |                 |                 |

7/1/2014 - 3/31/2015 Home Office: Academic

|                            | YTD<br>Actual   | YTD<br>Budget | YTD<br>Variance   | Total<br>Budget  |
|----------------------------|---|---------------|---|--|
| Contributions & Grants     | 0   | 347,371       | (347,371)   | 347,371  |
| Fees to CMO from Schools   | 38,900  | 38,899        | 1   | 51,865   |
| Misc Revenue               | 0   | 0             | 0   | 0  |
| Total                      | 38,900  | 386,270       | (347,370)   | 399,236  |
| Salaries                   | 447,196   | 546,829       | 99,632  | 729,105  |
| Additional Pay             | 54,889  | 98,751        | 43,861  | 128,147  |
| Payroll Taxes and Benefits | 99,243  | 121,773       | 22,530  | 161,539  |
| Human Capital              | 35,078  | 89,995        | 54,918  | 119,309  |
| Supplies                   | 105,241   | 114,173       | 8,933   | 141,632  |
| Professional Services      | 847   | 65,325        | 64,478  | 87,100   |
| Technology                 | 3,549   | 4,780         | 1,231   | 6,096  |
| Misc Expenses              | 8,336   | 53,214        | 44,878  | 67,360   |
| Total                      | 754,378   | 1,094,840     | 340,462   | 1,440,288  |
|                            | (715,478)   | (708,570)     | (6,908)   | (1,041,052)  |
| Total                      | (715,478)   | (708,570)     | (6,908)   | (1,041,052)  |
|                            | Fees to CMO from Schools Misc Revenue  Total  Salaries Additional Pay Payroll Taxes and Benefits Human Capital Supplies Professional Services Technology Misc Expenses  Total | Actual        | Actual         Budget           Contributions & Grants         0         347,371           Fees to CMO from Schools         38,900         38,899           Misc Revenue         0         0           Total         38,900         386,270           Salaries         447,196         546,829           Additional Pay         54,889         98,751           Payroll Taxes and Benefits         99,243         121,773           Human Capital         35,078         89,995           Supplies         105,241         114,173           Professional Services         847         65,325           Technology         3,549         4,780           Misc Expenses         8,336         53,214           Total         754,378         1,094,840           (715,478)         (708,570) | Actual         Budget         Variance           Contributions & Grants         0         347,371         (347,371)           Fees to CMO from Schools         38,900         38,899         1           Misc Revenue         0         0         0           Total         38,900         386,270         (347,370)           Salaries         447,196         546,829         99,632           Additional Pay         54,889         98,751         43,861           Payroll Taxes and Benefits         99,243         121,773         22,530           Human Capital         35,078         89,995         54,918           Supplies         105,241         114,173         8,933           Professional Services         847         65,325         64,478           Technology         3,549         4,780         1,231           Misc Expenses         8,336         53,214         44,878           Total         754,378         1,094,840         340,462           (715,478)         (708,570)         (6,908) |

## Statement of Profit and Loss 7/1/2014 - 3/31/2015

Home Office: COS

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Expense    | Salaries                   | 147,729       | 153,750       | 6,021           | 205,000         |
|            | Additional Pay             | 4,350         | 3,720         | (630)           | 3,960           |
|            | Payroll Taxes and Benefits | 26,835        | 27,637        | 802             | 36,718          |
|            | Human Capital              | 65,726        | 71,598        | 5,873           | 90,131          |
|            | Misc Expenses              | 0             | 0             | 0               | 0               |
|            | Total                      | 244,640       | 256,705       | 12,066          | 335,808         |
| Net Income |                            | (244,640)     | (256,705)     | 12,066          | (335,808)       |
|            | Total                      | (244,640)     | (256,705)     | 12,066          | (335,808)       |

7/1/2014 - 3/31/2015 Home Office: CEO

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Revenue    | Fees to CMO from Schools   | 2,035,634     | 2,037,227     | (1,594)         | 2,716,303       |
|            | Total                      | 2,035,634     | 2,037,227     | (1,594)         | 2,716,303       |
| Expense    | Salaries                   | 158,400       | 158,400       | 0               | 211,200         |
|            | Additional Pay             | 28,360        | 28,360        | 0               | 28,480          |
|            | Payroll Taxes and Benefits | 30,474        | 29,752        | (722)           | 39,537          |
|            | Human Capital              | 3,079         | 22,125        | 19,046          | 29,500          |
|            | Professional Services      | 10,200        | 38,000        | 27,800          | 57,000          |
|            | Transfers                  | 0             | 0             | 0               | 1,678,989       |
|            | Misc Expenses              | 443           | 0             | (443)           | 222,241         |
|            | Total                      | 230,955       | 276,637       | 45,682          | 2,266,947       |
| Net Income |                            | 1,804,678     | 1,760,590     | 44,088          | 449,356         |
|            | Total                      | 1,804,678     | 1,760,590     | 44,088          | 449,356         |

## Statement of Profit and Loss

7/1/2014 - 3/31/2015 Home Office: COO

|            |                            | YTD<br>Actual | YTD<br>Budget | YTD<br>Variance | Total<br>Budget |
|------------|----------------------------|---------------|---------------|-----------------|-----------------|
| Expense    | Salaries                   | 26,482        | 77,250        | 50,768          | 103,000         |
|            | Additional Pay             | 120           | 360           | 240             | 480             |
|            | Payroll Taxes and Benefits | 3,805         | 13,776        | 9,971           | 18,302          |
|            | Human Capital              | 0             | 1,500         | 1,500           | 2,000           |
|            | Professional Services      | 9,238         | 0             | (9,238)         | 0               |
|            | Total                      | 39,645        | 92,886        | 53,242          | 123,782         |
| Net Income |                            | (39,645)      | (92,886)      | 53,242          | (123,782)       |
|            | Total                      | (39,645)      | (92,886)      | 53,242          | (123,782)       |

# DSST<sup>X</sup>PUBLIC SCHOOLS

## **Finance Definitions**

#### **PCOPS**

Pension Certificates of Participation—Denver Public Schools (DPS) issued Certificates of Participation to fund Denver Public Schools Retirement System pension plan Unfunded Accrued Actuarial Liability. The cost of paying the certificates is spread over the entire DPS population, including charter schools. Charters are charged a % of salary, currently 9.84%.

#### PCOPS CREDITS

In 2013, DSST sold the buildings at the Stapleton campus to DPS. DPS is paying for the assets through a reduction of PCOPS payments from DSST to DPS each year through 2037. The amount of the credit available to DSST varies per year from a low of \$80,000 in years 2027 through 2036 to a high of \$1,230,000 in 2020. DSST has discretion in determining how the credits are allocated among the schools each year. The total amount of the credits through all years is \$13,018,140.

#### **QZABS**

Qualified Zone Academy Bonds—Denver Public Schools issued Qualified Zone Academy Bonds in 2012 to renovate Byers. These bonds allow qualified schools to borrow at nominal interest rates. They require matching funds from a private sector/non-profit partner equal to at least 10% of the cost of the project. DSST provided the match and DPS is sharing in the interest savings through a credit of \$600,000 per year through FY20, \$250,000 in FY21 and none thereafter. The credits are taken as a reduction of facility fee and distributed among DSST schools per DSST discretion.

#### **PPR**

Per Pupil Revenue—State funding providing the bulk of the operating revenue for K-12 education in Colorado. The amount varies with student population (primarily dependent on Free and Reduced Lunch percentage).

#### FRL

Free and Reduced Lunch—Students who complete and application and qualify for the Federal Free and Reduced Lunch Program. Often expressed as a percentage of enrollment and used as a benchmark for determining school need.

#### Title I

Title I, Part A of the Elementary and Secondary Education Act (ESEA) provides Federal funding as authorized by No Child Left Behind (NCLB). Financial assistance is provided to schools with high numbers or high percentages (66% in DPS) of children from low-income families to help ensure that all children meet challenging state academic standards. The funds must supplement and not supplant state and local support.

#### Title II

Title II, Part A, of the Elementary and Secondary Education Act (ESEA) provides Federal funding as authorized by No Child Left Behind (NCLB). Financial assistance is provided to increase student achievement through strategies such as improving teacher and principal quality and increasing the number of highly qualified teachers in the classroom. The funds must be supplemental to state and local support.

#### Title III

Title III, Part A, of the Elementary and Secondary Education Act (ESEA) provides federal funding as authorized by No Child Left Behind (NCLB). Financial assistance is provided to help ensure that children who are limited English proficient attain English proficiency and meet the same challenging State academic content and student achievement standards as all children are expected to meet. The funds must be supplemental to state and local support.

#### **ERP/HRIS**

Enterprise Resource Planning/Human Resource Information System—ERP is defined as the ability to deliver an integrated suite of business applications, ERP tools share a common process and data model, covering broad and deep operational end-to-end processes, such as those found in finance, human resources, and distribution. DSST recently signed a contract with Tyler Technologies to implement a new ERP system-Infinite Visions.

#### **TCP**

Teacher Career Pathway—DSST's strategy, developed by a collaborative group of teachers, leaders, and staff to develop and retain effective teachers. TCP offers a systematic and coordinated approach to recognizing and developing great teachers as they progress through five career stages (novice, developing, accomplished, lead, and master). Teacher success is measured through student achievement, culture contributions, team (leadership), and instructional practices.

#### CMO

Charter Management Organization—Central administrative functions of running the network (Human Resources, Development, Academic Assessment and Accountability, Finance, Operations,

Technology, and Executive functions) are operated through the CMO, frequently referred to as the "Home Office".

## SpEd

Special Education—Services provided to students identified as requiring additional support through an Individualized Education Program. Services can be provided through Denver Public Schools or though DSST employees/contractors. Denver Public Schools charges a fee to each charter school for SpEd support.

## Compact Blue

Funded by the Bill and Melinda Gates Foundation and fiscally managed by the Denver Public Schools Foundation, Compact Blue is a Peer-to-Peer learning program among Denver Public Schools District run and charter schools. It seeks to increase the number of high-performing schools in Denver and institutionalize structures to support cross-pollination of best practices across all schools, regardless of governance structure.



# **Audit Committee Update and Accomplishments**

#### Members 2014-2015

Peter Fritzinger, Chair Norwood Robb, Member Teresa Berryman, Member Steve Halstedt, Member Don Kirkpatrick, Member Coreen Miller, DSST Liaison

#### Audit Committee Goals 2014-2015

In conjunction with DSST leadership accomplish the following:

- 1. Update charter. **Accomplished.**
- 2. Expand membership and fill the vacancy for the committee chair that is term limited and will be leaving the Board in June 2015. Peter Fritzinger was appointment as the new Committee Chair at the March 26 Board of Directors Meeting. **Accomplished**.
- 3. Monitor reporting catch-up efforts. **Accomplished.**
- 4. Track compliance initiatives. **Accomplished.**

#### Schedule 2014-2015

| <u>Date</u>    | <u>Agenda Items</u>  | <u>Format</u> |
|----------------|--|---------------|
| Oct. 24 2014   | Discuss engaging auditors. Accomplished                            | Meeting       |
| Oct 24,2014    | Form 990 Approval <b>Accomplished</b>                              | Meeting       |
| Apr. 24, 2015  | Audit entrance conference. Accomplished                            | Meeting       |
| Sept. XX, 2015 | Audit exit conference and approval of audited financial statements | Meeting       |
| Nov. XX, 2015  | Review the IRS Form 990 and track goals                            | TBD           |

# Audit Committee Meeting Minutes April 24, 2015 9:00 a.m.

#### **Attendees**

Peter Fritzinger, Audit Committee Chair Norwood Robb, Audit Committee Don Kirkpatrick, Audit Committee (by phone) Teresa Berryman, Audit Committee Scott Walker, DSST Chief Operating Officer Coreen Miller, DSST Director of Finance Tim McCutcheon, Partner Eide Bailly LLP Dave Studebaker, Manager Eide Bailly LLP Matt Scheider, Audit Senior, Eide Bailly, LLP

#### Summary

- 1) Introductions were made of the meeting participants.
- 2) Dave Studebacker explained the current status of the DSST audits. Eide Bailly is working with DSST staff to minimize and streamline audit requests in conjunction with the individual school audits. He also discussed timing of interim work and what audit procedures are expected to be performed during interim and then at final. Peter brought up the individual school audits and whether anything could be done to transition to a combined school audit with supplemental combining schedules added. Eide Bailly was in agreement that this would be a more efficient way to audit, but also mentioned the IRS position on separate 501 (c) 3 organizations. Staff agreed to reach out to other charter networks to see if we could get an update on where this issue stands.
- 3) Teresa asked about an internal control review in light of the change to the I Visions accounting software. Tim explained that the audit includes a general review of internal control procedures and the audit is designed around the procedures in place. A more comprehensive review would be outside the scope of the audit, but the firm would be willing to be engaged for that work. Teresa did not think an additional engagement was necessary.
- 4) The Committee briefly discussed the status of the dissolution of Science and Tech Management Corp. The final form 1120 has been sent to Eide Bailly for review. There is still an outstanding question regarding tail D&O insurance coverage.
- 5) Tim presented to the committee potential accounting changes being considered in the Financial Accounting Standards Board Not-for-Profit Financial Statements Standard-setting project. Tim stated that the public comment period for the Exposure Draft goes through July 31, 2015 and suggested not-for-profits submit comments. He said the firm could provide items for consideration if we would write a letter. The Committee indicated a willingness to provide comment.
- 6) Engagement letters were discussed and signed by Peter. Coreen kept the originals to scan to Eide Bailly.
- 7) Discussion was held concerning the September 2015 Audit Committee meeting. Both Peter and Teresa will be out of town the month of September, but Peter can call in. In order to both have draft financial statements prepared and meet the Denver Public Schools September 15 submission deadline, September 10 was chosen for the meeting date—at 2:00 p.m. in the Home Office. Coreen will send a meeting notice.
- 8) The meeting adjourned at 9:30 a.m.

#### **Next Meeting**

September 10, 2015, 2:00 p.m.

## Nominating and Governance Committee

Review of Objectives Fiscal Year 2014-2015

Fiscal Years 2014-2015 Objectives:

#### I. Board Development

- New Board members: Cultivate a pipeline of at least 10 exceptional new Board prospects who
  are available for appointment as time and need determine. Pipeline in development; 2015
  Appointments made: Gloria, Alex, Dwight and Peter confirmed.
- 2. Onboard new Board members: Hold a New Board Member Orientation each year. Complete
- Create a Board culture that fosters engagement through regularly scheduled Board and school events including school tours, external evaluation of schools and deep dive on relevant topics. Ongoing; deep dive topics to date have included CMAS/PARC testing, higher education
- 4. Resolve specific questions and needs of the Board relating to terms and succession and make specific recommendations to the Board regarding these matters. **Complete determined existing structure is adequate.**

#### II. Board Evaluation

- Board level: Develop and deploy annual survey for the overall Board to evaluate our work in supporting the overall organization. This should include a 360-degree evaluation to give staff a chance to evaluate Board effectiveness. Complete
- 2. Committee level: Develop a survey for each Committee to evaluate their committee work in support of the overall organization. Also use charters and progress toward each charter goal as basis for evaluation. **Complete**

Individual level: Develop and utilize criteria for individual participation on the Board, including financial contribution and engagement; assist in the development of individual Board action plans as necessary. **Complete - updates to Board contract made in Nov, 2014** 





| School Name             | DSST: Byers Middle School  |   |
|-------------------------|--|---|
| School Director         | Brad White   |   |
| Grades Served           | 6,7  |   |
| Enrollment update       | 6  | <mark>148</mark>  |
|                         | 7  | <mark>149</mark>  |
|                         |  |   |
|                         |  |   |
|                         | Total Enrollment   | <mark>297</mark>  |
| Brief Summary of        | <ul> <li>Very strong MAP growth</li> </ul>                       |   |
| Academic Results        | =  | of year IA 4 results in all subjects                            |
|                         |  | growth, but still low proficiency with                          |
|                         | rigorous standards/IAs   | ency in 6 <sup>th</sup> and 7 <sup>th</sup> grade on IAs (>75%) |
|                         |  | 6 <sup>th</sup> grade Social Studies (85%                       |
|                         | proficiency on IA 3) and   | 6 <sup>th</sup> grade writing                                   |
|                         |  | s year in 7 <sup>th</sup> grade writing (teacher                |
|                         | not returning 2015-16)   |   |
| Top Two Things That are | Strong systemic planning at the leadership team level            |   |
| Working Well            | (strategic planning, project planning) for third year as a fully |   |
|                         | built-out middle school  |   |
|                         |  | ulture is ensuring that the end of the                          |
|                         | invested through the las   | and academically (students are                                  |
| Top Two Challenges      |  | upport- ensuring we are providing all                           |
| Top 1 we changes        |  | or students to continue on                                      |
|                         | academically with their  | peers & making data-driven decisions                            |
|                         | for students who are no  | ·   |
|                         | 9  | cademic schedule and balancing                                  |
|                         |  | students, staff, and priorities for new                         |
|                         |  | as (e.g. special education center                               |
|                         | program)   |   |

| School Name                      | DSST: Cole High School   |   |  |  |
|----------------------------------|--|---|--|--|
| School Director                  | Ben Cairns   |   |  |  |
| Grades Served                    | 9  |   |  |  |
| Enrollment update                | 9th  | <mark>143</mark>  |  |  |
|                                  |  |   |  |  |
|                                  |  |   |  |  |
|                                  | Total Enrollment   | <mark>143</mark>  |  |  |
| <b>Brief Summary of Academic</b> | _  | nal end of the year results on Explore                            |  |  |
| Results                          |  | ome time out—especially PARCC. We                                 |  |  |
|                                  | 1 -  | on par with GVR and STP, which ark until we get more data. We had |  |  |
|                                  |  | Recently we got our data from WIDA-                               |  |  |
|                                  |  | d had some of the top growth in the                               |  |  |
|                                  | -  | network. We are really looking forward to Explore data to give us |  |  |
|                                  | our first real external benchmark of student progress.   |   |  |  |
| Top Two Things That are          | Our staff culture is ending the year in a strong place. Staff are invested and committed to the mission and to each other. The |   |  |  |
| Working Well                     | feedback that they gave each other at the end of the year was  |   |  |  |
|                                  | focused, targeted and helpful.   |   |  |  |
|                                  | Our students are demonstrating solid academic progress. While  |   |  |  |
|                                  | we are eager to see external measures, it is great to know that we   |   |  |  |
|                                  | are comparing favorably with schools in our network which we know are very strong.   |   |  |  |
| Top Two Challenges               | I think we are still trying to find the best ways to meet the needs of   |   |  |  |
| T                                | students who are very far behind and who are already older. We   |   |  |  |
|                                  | have several students who are already 16 years old and have been   |   |  |  |
|                                  | retained in other schools before joining DSST, but are in no way   |   |  |  |
|                                  | academically ready for a DSST 10 <sup>th</sup> grade education.  |   |  |  |
|                                  | I think our second challenge   | is to really scale to next year. Our                              |  |  |
|                                  | 1  | onal and everything gets done, but as                             |  |  |
|                                  |  | be very systematic and make sure                                  |  |  |
|                                  | · ·  | ans way in advance to handle things,                              |  |  |
|                                  | worked this year.  | on the interpersonal way we have                                  |  |  |
|                                  | worked tills year.   |   |  |  |

| School Name                             | DSST: Cole Middle School  |                           |
|---|---|---------------------------|
| School Director                         | Shawn Smith   |                           |
| Grades Served                           | 6-8   |                           |
| Enrollment update                       | 6 <sup>th</sup>   | <mark>152</mark>          |
|   | 7 <sup>th</sup>   | <mark>145</mark>          |
|   | 8 <sup>th</sup>   | 114                       |
|   | Total Enrollment  | <mark>411</mark>          |
| <b>Brief Summary of Academic</b>        | Spring MAP:   |                           |
| Results                                 | Strengths:  |                           |
|   | <ul> <li>Above percentile grow averages for all subject</li> <li>Highlights:</li> <li>6 Math</li> <li>8 Language</li> <li>6 and 8 Science</li> </ul>                        | th across all grade level |
|   | Concerns:  • 6 Reading – PB3, 4  • 7 Reading – PB1  • 8 Reading – PB3, 4  • 7 Math – PB1  • 8 Math – PB4  • 7 Science – PB1, PB3  • 6 Language – PB2, 4  • 7 Language – PB2 |                           |
| Top Two Things That are<br>Working Well | <ul> <li>Hiring for 15-16 – 100% Hire next year (80% retention)</li> <li>Assessment Culture strong this year (MAP, IA, PARCC, CMAS)</li> </ul>                              |                           |
| <b>Top Two Challenges</b>               | <ul> <li>Attendance</li> <li>Instructional Rigor across all classrooms</li> </ul>   |                           |

| School Name                             | DSST: College View Middle School   |                  |
|---|--|------------------|
| School Director                         | Jenna Leupold  |                  |
| Grades Served                           | 6-8  |                  |
| Enrollment update                       | 6th  | <mark>156</mark> |
|   | 7th  | <mark>145</mark> |
|   | 8th  | 122              |
|   |  |                  |
|   | Total Enrollment   | <mark>423</mark> |
| Brief Summary of Academic<br>Results    | <ul><li>Fall to Spring MAP data</li><li>AR/STAR Reading data and growth</li></ul>  |                  |
| Top Two Things That are<br>Working Well | <ul> <li>CMAS/PARCC administration and effort; most learners have done fantastic with this testing this spring</li> <li>End of Year celebration and 8<sup>th</sup> grade continuation planning; we're excited to celebrate of founding class of 2019</li> </ul>        |                  |
| Top Two Challenges                      | <ul> <li>7<sup>th</sup> grade student culture and support</li> <li>Attendance rates have not been as high as our team would like; we are not tracking to meet our goal and have experienced many days in April and May where attendance is closer to 92-93%</li> </ul> |                  |

| School Name                             | DSST: Conservatory Green Middle School  |     |
|---|---|-----|
| School Director                         | John Clark  |     |
| Grades Served                           | 6th   |     |
| Enrollment update                       | 6 <sup>th</sup> Grade   | 156 |
|   | Total Enrollment  |     |
| Brief Summary of Academic<br>Results    | <ul> <li>MAP results are coming in and although these haven't been finalized we have seen overall strong growth from our students.</li> <li>Reading MAP – Growth of 8.6 percentile points which is among some of the highest in the network</li> <li>All other subjects still remain to be seen at the time of writing this.</li> </ul> |     |
| Top Two Things That are<br>Working Well | <ul> <li>Community Engagement – Recently had a very successful student showcase and spaghetti dinner catered by Olive Garden for our families</li> <li>Staff Retention – All staff returning next year except for our part time PE teacher who will continue to work at the elementary school in our building</li> </ul>                |     |
| Top Two Challenges                      | <ul> <li>Finalizing Enrollment numbers as we coordinate with the Office of School Choice around Shared Boundary issues</li> <li>Thinking about Space use for next year with a larger staff and more students.</li> </ul>  |     |

|                                  |   | 1-1-1            |  |
|----------------------------------|---|------------------|--|
| School Name                      | DSST: Green Valley Ranch High School                                |                  |  |
| School Director                  | Jenna Kalin   | Jenna Kalin      |  |
| Grades Served                    | 9-12  |                  |  |
| Enrollment update                | 9 <sup>th</sup>   | <mark>158</mark> |  |
|                                  | 10 <sup>th</sup>  | <mark>150</mark> |  |
|                                  | 11 <sup>th</sup>  | 108              |  |
|                                  | 12 <sup>th</sup>  | 84               |  |
|                                  | Total Enrollment  | <mark>500</mark> |  |
| <b>Brief Summary of Academic</b> | Finals data and EXPLORE/PLAN/ACT data coming soon!                  |                  |  |
| Results                          | 82/84 Seniors are walking in graduation ceremony; remaining two     |                  |  |
|                                  | students are on track to finish this summer                         |                  |  |
| Top Two Things That are          | 1) 100% Ceremony  |                  |  |
| Working Well                     | 2) Attrition (much lower than previous years)                       |                  |  |
| Top Two Challenges               | Intervention accountability is very weak                            |                  |  |
| •                                | Supporting every Senior to enroll at best-fit school; financial aid |                  |  |

| School Name                      | DSST: Green Valley Ranch Middle School   |                                       |
|----------------------------------|--|---------------------------------------|
| School Director                  | Lisa Richardson  |                                       |
| Grades Served                    | 6-8  |                                       |
| Enrollment update                | 6 <sup>th</sup> Grade  | <mark>156</mark>                      |
|                                  | 7 <sup>th</sup> Grade  | <mark>150</mark>                      |
|                                  | 8 <sup>th</sup> Grade  | <mark>146</mark>                      |
|                                  | Total Enrollment   | <mark>452</mark>                      |
| <b>Brief Summary of Academic</b> | We saw some exciting data w  | vith MAPs- as of today (5/19) we had  |
| Results                          |  | r Reading 7, Science 6 and Science 8. |
|                                  |  | rowth in Reading 6, Math 6, Math 8    |
|                                  | and Language 8. Additionally, many of our students met their 70 <sup>th</sup>  |                                       |
|                                  | percentile growth goals which has been motivating for our students and teachers!   |                                       |
|                                  |  |                                       |
| Top Two Things That are          | Continuing development for next year has been going well-many  |                                       |
| Working Well                     | opportunities with our Apprentice Teacher cohort for continued   |                                       |
|                                  | leadership development and growth.   |                                       |
|                                  | Work with building trust as an admin team has been exciting in setting our team up for success as we begin to plan for the 2015- |                                       |
|                                  | 2016 school year.  |                                       |
| Top Two Challenges               | Continuing to manage shifts a  | and change with academic              |
| - op - we called                 | programing in messaging with our team, as well as managing   |                                       |
|                                  | 1  | concerns have been difficult and      |
|                                  | troubling as we try to balance the right mindsets around   |                                       |
|                                  | supporting our students as well as planning and developing   |                                       |
|                                  | schedules that set students u  | p for success.                        |

| School Name                          | DSST: Stapleton High School   |                  |
|--------------------------------------|---|------------------|
| School Director                      | Jeff Desserich  |                  |
| Grades Served                        | 9 – 12  |                  |
| Enrollment update                    | 9   | <mark>157</mark> |
|                                      | 10  | <mark>130</mark> |
|                                      | 11  | <mark>126</mark> |
|                                      | 12  | <mark>91</mark>  |
|                                      | Total Enrollment  | <mark>504</mark> |
| Brief Summary of Academic<br>Results | EXPLORE and PLAN Results are looking on par with previous years with the exception of 9 <sup>th</sup> and 10 <sup>th</sup> grade Science (both higher than average) and 9 <sup>th</sup> grade English (higher than average) and 10 <sup>th</sup> grade reading (higher than average) and 9 <sup>th</sup> and 10 <sup>th</sup> grade Math (lower than average) |                  |
| Top Two Things That are              | Staff Retention strong (85%)  |                  |
| Working Well                         |   |                  |
|                                      | Strong incoming Special Educator  |                  |
| Top Two Challenges                   | Still not fully staffed   |                  |
|                                      | End of Year Stress  |                  |

| School Name                          | DSST: Stapleton Middle School  |                   |
|--------------------------------------|--|-------------------|
| Director                             | Jessica Heesacker  |                   |
| Grades Served                        | 6-8  |                   |
| Enrollment<br>update                 | 7th<br>8th   | 157<br>158<br>149 |
| Brief Summary of<br>Academic Results | Fall to Spring MAP growth:  - In Math, our 6 <sup>th</sup> graders averaged 7.4 RIT point growth from Fall to Spring. Last year, the average was 12.1 points. This 6 <sup>th</sup> grade class started out lower than our previous class so I would have like to see more growth than we did. Our 7 <sup>th</sup> graders averaged 2.6 growth but the cohort started out very high so this growth is reasonable. In 8 <sup>th</sup> grade, we showed 6.0 growth with the cohort starting a bit lower than the previous class. I would have like to see more growth here than we did.  - In Reading, our 6 <sup>th</sup> graders averaged 4.2 growth with the cohort starting lower than the previous year. I would have like to see more growth here. Our 7 <sup>th</sup> grader averaged, 1.9 growth with this cohort being much higher, they still finished higher than the previous year's cohort. In 8 <sup>th</sup> grade, we experienced a decrease of .5.   |                   |
| Top Two Things That are Working Well | <ul> <li>Thinking proactively about this summer and next year <ul> <li>a. We had incoming students take the reading MAP test so we can ensure students are supported from day 1 of summer school. We are also going to do a mini intervention class during summer school.</li> <li>b. Adding in a "Into to DSST/Knighthood" class in summer school that is all about the "whys" to our systems, culture, and routine.</li> <li>c. Brining in mindfulness consultants to led our staff through exercises that can be used in the classroom to alleviate stress for staff and students</li> <li>d. Partnering with The Kitchen to bring a garden on campus that students will be able to use a learning lab in our classes.</li> </ul> </li> <li>2) Recognizing our students for their hard work on a more frequent basis. <ul> <li>a. EOY student, staff, and family picnic</li> <li>b. Recognizing students who haven't received CP/RF and for specific amounts of time and/or have the highest paychecks in MM, popsicles at lunch tickets to the water park</li> </ul> </li> </ul> |                   |
| Top Two Challenges                   | <ol> <li>lunch, tickets to the water park.</li> <li>Balancing high cultural expectations/accountability with support. Building internal investment in our systems/structures beyond consequences.</li> <li>Stress among staff and students have been extremely high. The amount of tests that students are required to take (PARCC, CMAS, IA's, MAP) in addition to their required course work and class assessments, EOY tasks is a lot. In the month of May students took the EOY PARCC assessment, Spring MAP, and will take IA4 next week.</li> </ol>  |                   |



# Committee Charters - 2014-15



# Denver School of Science and Technology Public Schools Audit Committee Charter

#### Role

The audit committee will assist the DSST Public Schools board of directors in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control, the audit process, and the DSST Public Schools' process for monitoring compliance with laws and regulations and the code of conduct. The audit committee's role includes a particular focus on the qualitative aspects of financial reporting, organization processes for the management of risk, and compliance with significant, applicable legal, ethical, and regulatory requirements.

#### **Authority**

The audit committee is empowered to:

- 5. Appoint, approve compensation, and oversee the work of any registered public accounting firm employed by the DSST Public Schools.
- 6. Resolve any disagreements between management and the auditor regarding financial reporting.
- 7. Seek any information it requires from employees-all of whom are directed to cooperate with the audit committee's requests-or external parties.
- 8. Meet with DSST Public Schools officers, external auditors, or outside counsel, as necessary.
- 9. Investigate any matters brought to the audit committees' attention that is within the scope of its responsibilities. Subject to the approval of the board of directors, the audit committee may retain external professionals for this purpose if, in its judgment, that is appropriate.

#### Membership

The audit committee will consist of at least three members of the board of directors. The board will appoint audit committee members and the audit committee chair. Each audit committee member will be both independent and financially literate. Financial expertise necessary to understand and evaluate the financial transactions and the internal control procedures of DSST Public Schools will be sufficient amongst the audit committee members to fulfill the audit committee responsibilities.

#### **Operational Principles**

The audit committee will operate under the following principles:

- 10. The audit committee will meet at least once a year, with authority to convene additional meetings as circumstances require.
- 11. All audit committee members are expected to attend each meeting in person or via telephone- or videoconference.
- 12. The audit committee will invite members of management, auditors or others to attend meetings and provide pertinent information, as necessary.
- 13. Audit committee meeting agendas will be prepared by the chair with input from audit committee members.

- 14. The audit committee will hold executive sessions as it deems necessary.
- 15. Members of the audit committee will be provided appropriate briefing materials in a timely manner, and the chair will ensure that minutes are prepared.
- 16. The audit committee chair will report at regularly scheduled board of directors meetings about audit committee activities, issues and any related recommendations.
- 17. A brief annual report will be prepared and submitted to the board of directors which includes the audit committee's evaluation of its performance and confirmation that all responsibilities outlined in this charter have been carried out.
- 18. The audit committee will annually review and assess the adequacy of the charter and request board approval for proposed changes.

#### Responsibilities

#### **Financial Reporting**

- 1. Approve annual audited financial statements prior to submission to external entities or regulators. Review them with management and, as applicable, with external auditors to consider whether they are complete, consistent with information known to audit committee members and reflect appropriate accounting principles.
- 2. Provide audited financial statements to the board and prepare resolution for board consideration based on audit committee recommendation(s).
- 3. Review the Internal Revenue Service Form 990 and other sections of the annual report for accuracy and completeness.
- 4. Inform management and the external auditors that they are expected to provide a timely analysis of significant current financial reporting issues and practices.
- 5. Review and understand the impact of significant accounting and reporting issues including: complex or unusual transactions; judgmental and high risk areas; and recent professional and regulatory pronouncements. Evaluate management plans to address such matters, auditor's views, and the basis for conclusions.
- 6. Approve significant changes in important accounting principles and the application thereof in both interim and annual financial reports.

#### Audit

- 7. Review with management and the external auditors the results of the audit, including any difficulties encountered and or changes in the scope of the audit.
- 8. Review with management and the external auditors all matters required to be communicated to the audit committee.
- 1. Understand the scope of external auditors' review of internal controls over financial reporting.
- 2. Obtain reports of auditor's findings, recommendations, and comments regarding pertinent issues and monitor management's responses.
- 3. Review the external auditors' proposed audit scope and approach to ensure completeness of coverage, reduction of redundant efforts, and the effective use of audit resources.
- 4. Review the performance of the external auditors, and exercise final approval on the appointment or discharge of the auditors.
- 5. Review and confirm the independence of the external auditors by obtaining statements from the auditors on relationships between the auditors and the DSST Public Schools, including non-audit services and by discussing the relationships with the auditors. The external auditors should confirm to the audit committee that no limitations have been placed on the scope or nature of their audit procedures.

- 6. On a regular basis, meet separately with the external auditors to discuss any matters that the audit committee or auditors believe should be discussed privately.
- 7. Provide an open avenue of communication between the external auditors and the board of directors.
- 8. Review the findings of any examinations by regulatory agencies and any auditor observations.

#### **Compliance and Control**

- 1. Review the effectiveness of the system for monitoring compliance with laws and regulations and the results of management's investigation and follow-up of any instances of noncompliance.
- 2. Consider the effectiveness of the DSST Public Schools' internal control system, including information technology security and control.
- 3. Review the process for communicating the code of conduct to DSST Public Schools personnel and for monitoring compliance therewith.
- 4. Obtain updates from management and DSST Public Schools legal counsel regarding any critical compliance matters.
- 5. Review any other reports the DSST Public Schools issues that relate to audit committee responsibilities.
- 6. Perform other activities related to this charter as requested by the board of directors.

#### Members 2014-2015

Norwood Robb, Chair Teresa Berryman, Member Steve Halstedt, Member Don Kirkpatrick, Member Coreen Miller, DSST Liaison

#### **Audit Committee Goals 2014-2015**

In conjunction with DSST leadership accomplish the following:

- 1. Update charter
- 2. Expand membership and fill the vacancy for the committee chair that is term limited and will be leaving the Board in June 2015.
- 3. Monitor reporting catch-up efforts
- 4. Track compliance initiatives

#### Schedule 2014-2015

| <u>Date</u>    | Agenda Items   | <u>Format</u> |
|----------------|--|---------------|
| Feb. XX, 2015  | Discuss engaging auditors  | Phone Call    |
| Apr. XX, 2015  | Audit entrance conference  | Meeting       |
| Sept. XX, 2015 | Audit exit conference and approval of audited financial statements | Meeting       |
| Nov. XX, 2015  | Review the IRS Form 990 and track goals                            | TBD           |



# Charter 2014-2015

The Education Committee is responsible for monitoring the educational quality of DSST Public Schools.

The Committee will review and, as appropriate, recommend significant network wide academic policies and strategic direction proposed by management.

On the network level the Committee will work with the Home Office to provide the Board of Directors with updates that enable it to compare the performance of DSST students with local, national and global metrics; track the outcomes of DSST graduates; and act as a thought leader on trends in education.

At the school level, the Committee will coordinate with the School Accountability Committees to monitor the performance of individual campuses. The Manager of Curriculum and Assessment will serve as the staff liaison and will participate in meetings of the Committee.

The Committee will also work closely with the IT Committee to understand the role analytics plays in assessment and improvements in teaching and learning.

The Committee will at all times be mindful that its role is oversight, not micro-management.

#### **General Long Term Goals**

Working with the Home Office, the Education Committee seeks to understand:

- 1. The implications of the conversion to a seven-year (grades 6-12) academic model, particularly in light of:
  - a. the increasing costs of higher education;
  - b. the improvement in student proficiency at earlier grade levels;
  - pressures on parts of the academic model (e.g internships and college scholarships) due to replication.
- 2. How DSST students perform compared to their peers in American and global education.
- 3. How the DSST model addresses the "achievement gap".
- 4. How DSST students transition to college and how they perform.
- 5. Educational trends that will impact the DSST model.
- 6. How data and analytics can accelerate learning at DSST.

#### **Education Committee Fiscal Year 2015 Objectives**

- 1. Work with Home Office to develop a best-in class-tracking system for DSST graduate outcomes and college persistence.
- 2. Gain a better understanding of achievement gaps (socio-economic status, entry point, ethnicity, gender, etc.) within the DSST student population.
- 3. Develop a methodology for reporting results of School Accountability Committee activities on a school by school basis.

- 4. Work with Home Office and IT Committee to plan and stage a community "Deep Dive" on analytics and the use of data in the DSST instructional model.
- 5. Develop a mechanism to update the Board on key educational trends.
- 6. Brief Board on data and student privacy protection.
- 7. Support Home Office activities to increase student support (finances, guidance, etc.) at universities and colleges that enroll DSST graduates.

#### **Deliverables**

| November 2014 | Data and student privacy board briefing (short discussion)    |
|---------------|---|
| January 2015  | Joint IT/Education Committee planning session regarding "Deep |
|               | Dive"   |
| March 2015    | Updated alumni outcomes dashboard                             |
| April 2015    | "Deep Dive" on Analytics and Education (w. IT)                |
| June 2015     | Accountability Committees reports and findings                |
| July 2015     | Self-Assessment of Education Committee Performance            |

## **Meeting Schedule / Key Topics**

| November | Conversation on achievement gaps within the DSST student      |
|----------|---|
|          | population – Christine Nelson to designate staff participants |
| January  | Joint IT/Education Committee planning session regarding "Deep |
|          | Dive"   |
| February | Conversation on building better student support mechanisms in |
|          | higher ed   |
| March    | Conversation w. Christine Nelson regarding role of the        |
|          | Accountability Committees                                     |
| April    | "Deep Dive"   |
| May      | 1. Alumni outcomes update                                     |
|          | 2. Committee self-assessment and transition to new Committee  |
|          | Chair   |

#### Members:

David Greenberg (chair)
Jackie Sullivan
Sean VanBerschot
Deborah McGriff
Matthew Schnittman
Tom Kaesemeyer
Michele Cooper
Don Kirkpatrick

#### **Key Staff:**

Christine Nelson Jessica Palffy (others as needed)

#### **Executive Committee**

Charter, Goals and Objectives Fiscal Year 2015

#### **Charter:**

The Executive Committee is responsible for strategic oversight of Board matters. It is comprised of the Board Chair, the Board Vice Chair, and the Chairs of each of the Board Committees as well as the immediate past Board chair. The CEO of DSST is the staff liaison and attends meetings of the Committee.

The Committee will oversee the annual evaluation by the Board of the CEO. It will approve the Management Succession Plan prepared from time to time by Management. The Executive Committee will assign Committee Chairmanships. It will hold Committee Chairs accountable for aligning Committee Charters, Goals and Objectives with DSST's strategic and operating plans, and for achieving annual goals. The Committee will provide input into the Board agendas and will plan the annual Board retreat. With the Nomination and Governance Committee, the Executive Committee will interview, evaluate and, if appropriate, re-nominate Directors whose terms are expiring. At the discretion of the full Board, the Committee may act between meetings in the Board's stead as regards certain matters specifically delegated to it by the Board.

The Executive Committee will be a resource to the other standing Committees of the Board and will support the Chairs of those Committees in fulfilling their Charters, Goals and Objectives. It will work with those Committees and with the staff of DSST in fulfilling its own Charter, Goals and Objectives. It will work with Management to support DSST's annual Operating Plan.

#### **General Long Term Goals:**

- 1. Insure that the Board accurately and fairly assesses the performance of the CEO, and holds the CEO accountable for performance.
- 2. Assure that DSST has an approved Management Succession Plan, which includes interim management and recruiting plans, to deal with the unexpected loss of key executives and managers at both the CMO and school levels.
- 3. Involve the Board regularly in providing strategic input to Management around critical issues affecting DSST. However, the Board's role is to govern, not manage the organization. Thus strategic and operating plans will be prepared by Management and approved by the Board.
- 4. Work with the Nominations and Governance Committee to create the best and most highly coveted non-profit Board in Denver.
- 5. Create a Board culture of engagement and accountability that supports DSST's core values of respect, responsibility, integrity, courage, curiosity and doing your best.

#### **Executive Committee Fiscal Year 2015 Objectives:**

- 7. Oversee the evaluation of the CEO's performance for Fiscal 2014. Completed by October 2014.
- 8. Work with Committee Chairs on Membership, Charters, Goals and Objectives aligned with DSST's values, strategy and Operating Plan. Completed by October 2014.

- 9. Plan, conduct and publish results from the annual Board Retreat, designed to provide strategic input to Committees and Management. Completed by November 2014.
- 10. Work with management on updating, and approve a Management Succession Plan. Completed by March 2015.
- 11. With Nominations and Governance interview and evaluate Board members whose terms are expiring. Completed June 2015.
- 12. Periodically evaluate the performance of each Committee of the Board. Work with Committee Chair and CEO to insure they have resources to succeed. Hold Chair accountable for results. Completed July 2015.
- 13. Assign or re-confirm Chairs for each Committee for FY2015. Completed by July 2015.
- 14. Prepare a self assessment of Executive Committee performance for FY 2014. Completed by July 2015.
- 15. Conduct regular Executive Committee meetings; set Board agendas at such meetings. Completed by June 2015.
- 16. Assign Advisory Council members to each Committee Chair for annual contact as personal liaison. Completed by October 2014.

#### **Deliverables:**

| October 2014   | CEO Performance and Committee Charters             |
|--|--|
| November 2014  | Results from BOD Retreat                           |
| March 2015   | Management Succession Plan Update                  |
| June 2015  | Evaluate BOD Members whose terms expire            |
| July 2015 Evaluate Committee Performance and Assign Committee Chairs |  |
| July 2015  | Self-Assessment of Executive Committee Performance |

#### **Meeting Schedule / Key Topics**

|                   | Generally two weeks before Board meetings, already scheduled: |
|-------------------|---|
| September 9, 2013 | 10:00 AM  |
| November 5, 2013  | 2:00 PM   |
| January 7, 2014   | 10:00 AM  |
| March 10, 2014    | 2:00 PM   |
| May 19, 2014      | 2:00 PM   |
| June 3, 2014      | 11:00 AM  |

#### Members:

**S**teve Halstedt (Chair)

David Greenberg (past Chair, Education)

Teresa Berryman (Vice Chair, Finance)

Tanya Kelly Bowry (Advancement)

Matthew Schnittman (Advancement)

Don Kirkpatrick (IT)

Heather Lamm (Nom/Gov)

Stephen McConahey (Nom/Gov)

Norwood Robb (Audit)

#### **Key Staff:**

Bill Kurtz



# Finance Committee Charter

# Denver School of Science and Technology Public Schools Finance Committee Charter September 10, 2014

#### Role

The finance committee will assist the DSST Public Schools board of directors in providing financial oversight for the organization. Areas of oversight include annual budgeting, long term financial planning, investment planning and oversight, and financial reporting. The finance committee will annually review and assess the adequacy of its charter, develop an annual task schedule and request board approval.

#### **Authority**

The finance committee is empowered to:

- 3. Assist in the development of an annual operating budget with staff,
- 4. Discuss the budget within the finance committee and present the budget to the board of directors for final approval,
- 5. Monitor adherence to the budget and highlight any significant known or expected variances for the board,
- 6. Assist in the development of long-range financial plans with staff and keep the board informed about the long-term financial health of DSST.
- 7. Develop, recommend, implement and monitor compliance with an Investment Policy Statement. Hire and supervise the investment manager.

Effective finance committees fully engage in the annual budgeting process in cooperation with the Director of Finance and senior staff. In addition to developing an annual budget, the committee should also review long-term financial goals. These goals might include, for example, the creation of a board designated reserve fund. The finance committee will work with the Director of Finance to determine the financial implications of the DSST Vision plans and will oversee the creation and maintenance of a long-term financial plan that will support it.

The finance committee is responsible for working with management to maintain a current understanding of the long range forecast, the sensitivity of that forecast to changes in assumptions, and assessing the likelihood of uncertain future events that would affect cash needs, both positively and negatively, so that they may guide the advisor on the investment and reinvestment of the assets committed to the investment program in a manner consistent with the Investment Policy Statement.

#### Membership

The finance committee will consist of the board treasurer and at least two additional members of the board of directors. Outside financial experts may also be included. The board will appoint finance committee members and the board treasurer will serve as the committee chair. The committee members will be representative of the board of directors.

#### **Operational Principles**

The finance committee will operate under the following principles.

#### Reporting

Effective finance committees require the Director of Finance to provide highly contextual reports clearly communicating the organization's financial and cash position, its adherence to the budget, its allocation of resources toward the accomplishment of its mission, and its support of any donor-imposed restrictions on contributions. Having a predetermined list of reporting expectations permits staff to allocate enough time to produce accurate, high quality reports and not be caught off guard by ad hoc requests. In addition, these reports should help to focus the board's discussion about expected outcomes and potential strategies for overcoming setbacks or changes in the financial environment

The finance committee shall report to the entire board on the status of the investments not less than quarterly, also confirming that the investments are in compliance with the Investment Policy Statement.

#### **Internal Controls and Accountability Policies**

Although the entire board carries fiduciary responsibility for the organization, the finance and audit committees serve a leadership role in this area, making sure management establishes and follows appropriate internal control procedures for all financial transactions. The finance committee is charged with ensuring management's compliance with policies that protect the organization and manage its exposure to risk. These policies may include but are not limited to:

- 1. Personnel policies,
- 2. Asset protection policies,
- 3. Insurance requirements and reviews, and
- 4. Record retention.

The committee works with management to determine bank account signatories as well as overseeing all financial legal and governmental filing deadlines are met.

#### Role of the Chair

The board treasurer, whose specific duties are described in the organization's bylaws, will be the finance committee chair. In practice these duties require an overview role and the Director of Finance largely handles daily transactions.

Specific duties of the chair include:

- 1. Serving as the principal liaison between the committee and the full board,
- 2. Working with the committee members and the Director of Finance to set an agenda for each finance committee meeting,
- 3. Notifying members about the meeting,
- 4. Members will be provided handouts and reports in a timely manner. The Director of Finance will

- ensure that minutes are prepared and the Chair will approve them after any input from committee members.
- 5. Together with a member of DSST management, approving investments made pursuant to the Investment Policy Statement.

#### **Annual Task Schedule**

- 1. Establish budgeting and financial planning deadlines,
- 2. Monitor governmental and legal filing deadlines for financial reports,
- 3. Establish Internal financial reporting deadlines,
- 4. Meet with the investment manager periodically to review investments.

#### Members 2014-2015

Teresa Berryman, Chair Norwood Robb, Vice Chair Don Kirkpatrick, Member

#### <u>Financial Committee Goals for 2014 – 2015</u>

- 1. Revisit dashboard and determine how best to report out to the board
- 2. Work with Peter Fritzinger and investment manager to develop better investment reporting and reinvestment strategy
- 3. Examine and test assumptions in the long-term forecast and seek consensus with CEO and finance personnel on the 2014-2015 model
- 4. Recruit new board members to join finance committee
- 5. Discuss enterprise risk management

#### Schedule 2014 – 2015

- 1. Finance committee meetings will usually be held starting 1 hour and 30 minutes prior to the board of directors meeting.
- 2. The Director of Finance will schedule the Annual Budget setting-working meeting in April of 2015.



#### Charter, Goals, and Objectives Fiscal Year 2015

#### Charter:

The DSST Information Technology Advisory Committee is an advisory committee to the DSST Public Schools Board which provides guidance and support on the infrastructure and processes which facilitate the effective gathering and use of information to enable a high performing organization.

The committee asks the questions: what data do we collect? how do we collect it? how do we insure its quality? and how do we insure its security? In short, we support DSST's ability to responsibly *Act on Data*.

#### **General Long Term Goals:**

- Insure DSST has the standards-based infrastructure, the skilled personnel, and "best practice" processes in place to support the 1:1 programs and the Schools' and CMO's information technology needs
- Insure the building of a world-class learning assessment system.
- Foster, capture and propagate best practices in the application of technology to the teaching and learning process and administrative processes; promote continuous improvement.
- Inform and educate the Board on the status and evolution of DSST information technology and its implications.

These overarching goals are focused in any given year by supporting the DSST Public Schools operating plan Shared Leadership Team Priorities (DSST Public Schools 2014-2015 Strategy Map - September 2014):

- Innovate Fulfillment Paradigm
- Improve Academic Interventions
- Develop Professional Development
- Grow Leadership Pipeline

#### Information Technology Advisory Committee Fiscal Year 2014-15 Objectives:

- 1. Committee Organization and Planning
  - a. Establish Technology Committee Charter, Goals, Objective
  - b. Identify new members to create peer review support for network engineering.
  - c. Identify new members to create peer review support for applications deployment.
  - d. Identify new members to create peer review support for data security.

#### 2. Polaris

- a. Review and provide feedback to Board on the capabilities of the Polaris system and the progress made toward its completion.
- b. Identify resource issues and opportunities for sharing with other charter networks.

#### 3. Data Security

- a. Work with the Education Committee and the Director of IT to identify goals and metrics for a data security initiative
- b. Monitor and provide feedback on processes related to and development and implementation of a data security initiative

#### 4. Support IT Operations

- a. Begin work on assessment of long term risk associated with internal development, integration, and management of critical applications
- b. Review and provide feedback on IT Operations.
  - Rollout of new back office systems
  - Review network and systems documentation.

#### 5. Board Education

- a. Inform and educate the board on DSST's Data Security Initiative and Polaris progress.
- b. Board Deep Dive 2015 Edition. Review alternatives for increased exposure to Deep Dive, including video production. Work with Nom and Gov committee to educate new board members using a form of Deep Dive.

#### **Deliverables:**

| Oct 2014           | Information Technology Committee 2014-15 Charter           |
|--------------------|--|
| Each board meeting | Report on the status of Committee's 2014-15 objectives     |
| May 2015           | Report on progress toward achieving Committee's objectives |

## Draft Meeting Schedule / Key Topics; All meetings 9:00 - 10:30AM in DSST Head Office

|                  | = : a : c :   |  |
|------------------|---|--|
| October 1, 2014  | Areas of focus for Committee members; Data Security priorities        |  |
| November 5, 2014 | Review of data privacy recommendations to the full DSST Board         |  |
| January 7, 2015  | Polaris update; Discuss Deep Dive                                     |  |
| March 4, 2015    | Infrastructure Review; Data privacy initiative update; Plan Deep Dive |  |
| April 8, 2015    | Board Deep Dive   |  |
| May 6, 2015      | Review of Fulfillment/Teacher Career Pathway IT support status        |  |
| June 10, 2015    | Summer plans, Committee Assessment                                    |  |

#### Members:

Michele Cooper (Co-Chair)
Chris DeMarche
Don Kirkpatrick (Chair)
Warren Kuehner
Chris Lozing
Rolf Reitzig
Scott Wiggans
TBD

#### **Key Staff:**

**TBD** 

Shaun Bryant, Director of IT and Network Administrator Jake Firman, Senior Manager of Education Technology Jacob Roddy, Director of Operations



#### **Nominating and Governance Committee**

Charter, Goals and Objectives Fiscal Year 2014-2015

#### Charter:

The Nominating and Governance Committee is responsible for board recruitment, engagement, and self-assessment. This Committee will work with other committee chairs and the Board as a whole to identify current and projected vacancies on the board and in specific committees, assess the composition of the current board, and solicit and vet nominations from current members, always working toward filling gaps in competencies and demographics and keeping the financial health of the organization as a top priority.

The Committee will also work with DSST staff to develop and maintain a description of board expectations and membership to inform prospective candidates and current Board members. The Committee will work to ensure Board engagement in DSST public schools through an in-depth new board member orientation, regular school visitations and effective information management and dissemination. Finally, this Committee will conduct regular assessments of the board's performance as a whole and create a process for each individual member's level of engagement and support.

#### **Long Term Goals:**

- 1. Create the best, and most highly coveted Board of Directors in Denver as measured by the number and quality of community, business and thought leaders interested in membership on the Board of DSST.
- 2. Create a Board culture that fosters engagement and accountability as measured by the number of actual visits and meetings attended by board members.
- 3. Create sustainable Board governance infrastructure (nominating, evaluation and orientation processes, board information repository and archive process)

#### Fiscal Years 2014-2015 Objectives:

#### I. Board Development

- New Board members: Cultivate a pipeline of exceptional new Board prospects who are available for appointment as time and need determine. Prospects for our Board will be evaluated against the stated Vision 2020 and our longer term "What Next?" vision and the needed skill sets to achieve them.
  - Develop detailed criteria and gap analysis for Board candidates. In 2013/2014 specific focus
    will be on recruiting new board members who add diversity and specific skill sets to the Board
    in order to help us better reflect the population of students we serve and help position DSST to
    achieve its longer term vision
  - o Onboard new Board members: Hold a New Board Member Orientation each year.
- Create a Board culture that fosters engagement through regularly scheduled Board and school events including school tours, external evaluation of schools and school leader dinners.

• Resolve specific questions and needs of the Board relating to terms and succession and make specific recommendations to the Board regarding these matters.

#### **II. Board Evaluation**

- Board level: Develop and deploy annual survey for the overall Board to evaluate our work in supporting the overall organization. This should include a 360-degree evaluation to give staff a chance to evaluate Board effectiveness.
- Committee level: Develop a survey for each Committee to evaluate their committee work in support of the overall organization. Also use charters and progress toward each charter goal as basis for evaluation.
- Individual level: Develop and utilize criteria for individual participation on the Board, including financial contribution and engagement; assist in the development of individual Board action plans as necessary.

#### **Deliverables:**

| Each board meeting | Report on the progress toward above objectives                |  |
|--------------------|---|--|
| September 2014     | New Board Orientation as needed                               |  |
| October 2014       | Board and committee surveys completed and analyzed; committee |  |
|                    | membership and leadership completed; committee charters       |  |
|                    | finalized   |  |
| November 2014      | Listing of prescreened Board prospects; Calendar for school   |  |
|                    | engagement and accountability events                          |  |
| March 2015         | Recommendations for new Board candidates                      |  |
| June/July 2015     | All new Board members confirmed                               |  |

#### **Committee Meeting Schedule:**

| September 25 | 1:00pm- Byers Middle School              |
|--------------|--|
| November 20  | 1:00pm- Conservatory Green Middle School |
| January 22   | 1:00pm- Cole High School                 |
| March 26     | 1:00pm- Stapleton Middle School          |
| May 28       | 1:00pm- GVR Middle School                |
| June 18      | 1:00pm- Home Office                      |

#### **Committee Members:**

- Co-Chairs: Steve McConahey and Heather Lamm
- Michelle Cooper
- Dan Wilkerson
- Steve Halstedt
- Justin Jaschke

#### **Staff Liaison:**

• Christine Nelson



# **Individual Board Plans- 2014-15**

| Berryman, Teresa    | Annual Goals:  1. Resource for HRIS and ERP selection and implementation 2. Serve as coach/mentor for home office leader  Assignments:  1. Serve as Treasurer 2. Chair Finance Committee 3. Member Audit Committee 4. Member 401 K Committee 5. Member Byers Accountability Committee   |
|---------------------|---|
| Cooper, Michele     | Assignments:  1. Co-Chair IT Committee  2. Member Education Committee  3. Member, Board and Nominating Committee  4. Member Executive Committee  Objectives:  1. Work through the Education Committee to develop a framework to a.) Characterize the DSST effectiveness with African-American boys and minority students, in general; b.) Develop recommendations as appropriate.  2. Work through the IT Committee to evolve the DSST Deep Dive from an IT focus to a broader scope.  3. Work through the nominating committee to develop/strengthen objectives for Board diversity.   |
| Evans, Keith        | <ol> <li>With Christina's help you will get engaged with the Entrepreneurship course with the objective of turning the entrepreneurs who teach the classes into raging supporters of DSST. Get them to do a school visit and get them to Slice of Pi. Work on summer and other internships for DSST kids at their companies. This is consistent with your Committee's goal of more corporate engagement. I will introduce you to the DSST teachers managing the courses and send you a schedule of events.</li> <li>Develop a creative way to engage larger corporations in DSST, with something in it for them. Develop goals and metrics against which the Committee can gauge its progress (with both 1 and 2).</li> </ol> |
| Greenberg,<br>David | Board assignments: a) Executive Committee b) Chair, Education Committee c) Home office site visit - Byers d) Accountability committee - Byers  Additional activities a) Strengthen support activities between the University of Denver and DSST:Byers b) Strengthen recruiting, financial aid and support services for DSST alumni attending the University of Denver   |

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| (1) To co-chair the 2015 Slice of Pi   |
| (2) To organize and help facilitate the Entrepreneurship Course at DSST Stapleton and GVR, perhaps with the participation of Young Americans Financial Centers   |
| (3) To explore and if appropriate start a for credit business startup course for Seniors to fulfill Senior Project requirements at DSST GVR and perhaps Stapleton.   |
| <ol> <li>Pursue potential partnership relations between DSST and my alma matter, Univ. of Puget Sound. May include some or all of the following elements:         <ul> <li>a. Increase UPS awareness of DSST approach and student achievements.</li> <li>b. Increased DSST student awareness of Puget Sound as college alternative.</li> <li>c. UPS summer visit program.</li> <li>d. Targeted financial aid for DSST graduates.</li> </ul> </li> <li>Work with Nom &amp; Gov committee and DSST staff to develop an expanded Onboarding Seminar agenda and materials for new board members. Elements would include:         <ul> <li>a. Educational and background materials posted to board web site.</li> <li>b. Presentation materials for new board member on-boarding seminar.</li> <li>c. Reference materials and citations for further board education.</li> </ul> </li> <li>Serve as a lecturer in Steve Halstedt's Entrepreneurship course.</li> <li>Serve on Nominating and Governance Committee.</li> <li>Participate in GVR site visit with CMO team.</li> <li>Introduce key contacts in my network to DSST.</li> </ol> |
| <ol> <li>Sam Riggs, Assistant Director of Admissions for Puget Sound visited on Oct to tour school, sit in on morning meeting, and meet with students to describe Puget Sound and answer questions. Jenny Rickard, VP of Enrollment is visiting DSST Stapleton on Jan 15 to tour school and discuss potential partnership relationships between Puget Sound and DSST. Jessica Palffy is coordinating for DSST.</li> <li>Draft of detailed on-boarding Director information and education package has been posted to DSST web site. Kaitlin Glenn is taking the lead in adding links, documents and supporting resources to the overview. Seeking input from Board on what is missing or needs further clarification. Will work with staff on putting into more polished form for presentation to new directors.</li> <li>TBD</li> <li>Ongoing</li> <li>Scheduled to participate in Stapleton High's school visit on Jan 15th and join accountability committee.</li> <li>Ongoing</li> </ol>  |
|  |

| Kelly-Bowry,<br>Tanya | <ol> <li>Provide political advocacy for DSST</li> <li>Consult with DSST leadership on political issues</li> <li>Invite influence leaders to Slice of Pi</li> <li>Provide DSST with legislative updates on education issues and bills in the current legislative session</li> <li>Assist DSST making contact with key individuals who can help DSST fulfill its mission</li> </ol>   |
|-----------------------|---|
| Kirkpatrick,<br>Don   | <ol> <li>Co-chair IT Committee; Serve on Finance, Audit, and 401K Committees</li> <li>Help get first phase of a data security audit budgeted and executed by end of calendar 2014.</li> <li>Assist Teresa with HRIS and ERP selection.</li> <li>Participate in Byers site visit with CMO team.</li> <li>Work with Justin to get a compressed version of Technology Deep Dive into FY15board orientation program.</li> </ol>   |
| Lamm, Heather         | <ol> <li>Assist Teresa with the task force on DSST systems that scale</li> <li>Help to shape the DSST strategic planning/growth conversations</li> <li>Facilitate DSST strategic planning process in February</li> <li>Help organize conversations (and possibly events) to educate the Board on 1) the broader education landscape and 2) some of the more nuanced specifics of DSST operations</li> <li>Mentor (if appropriate) a Home Office Director</li> <li>Committees: Serve on Nom &amp; Gov Committee through June, transitioning chairmanship to Steve M; Assist Advancement Committee with outreach to the "young" Denver community (the Graland/Country Club crowd.)</li> </ol>   |
| McConahey, Steve      | <ol> <li>Effectively co-chair the nominating and governance committee:         <ul> <li>a. develop action plans to create a pipeline of qualified candidates to fill upcoming board openings</li> <li>b. Secure board member feedback to improve board operation and overall value and productivity of board meetings</li> <li>c. help structure in depth board discussions and education on subjects related to board survey feedback</li> </ul> </li> <li>Provide assistance to senior staff and executive committee on annual board retreat topics and meeting conduct</li> <li>Participate in resource development activities through introduction of my contact to the DSST story and in support of Slice of Pi</li> <li>Participate annually in a school visit session</li> </ol> |

| McGriff,<br>Deborah    | <ol> <li>Help strategize about Advisory Council management.</li> <li>Introduce DSST to prospective national donors.</li> <li>Help secure the right external leadership recruitment firm.</li> <li>Provide assistance in securing and strengthening college partnerships.</li> <li>Share NewSchools portfolio information on scaling infrastructure in high growth environments.</li> </ol>  |
|------------------------|---|
| Robb, Norwood          | <ol> <li>I will be focusing on the following items that are not part of my DSST Board responsibilities.</li> <li>Continue to be a member of the Colorado BioScience Association (CBSA) and         <ul> <li>Make sure that the DSST listing in their annual membership directory is updated and included.</li> <li>Continue to work to identifying internship opportunities for our 11<sup>th</sup> grade students with CBSA member companies.</li> </ul> </li> <li>I am on the UCD BA/BS-PhD degree steering committee and will work to keep them updated on DSST student's interest in their program.</li> <li>Continue to be involved in the CDE STEM Think Tank by monitoring activities and developments keeping DSST staff updated on items of interest to DSST. The most recent activity has been the Colorado Reader Program that provides digital book to students.</li> <li>Continue to participate in the South Denver Metro Chamber of Commerce STEM Education Coalition. The vice chairman of this effort is Gene Dionne who is a Lockheed Martin Consultant on STEM.</li> </ol> |
| Schnittman,<br>Matthew | <ul> <li>Education Committee – leverage experience in academic operations (with an emphasis on competency based education) to aid in evolving the DSST educational approach.</li> <li>Accountability Board – a request has been made to be assigned to the Byers Accountability Board.</li> <li>Development Committee – Leverage contacts in the publishing world to gain access to relevant Foundations. To date, contact with the Pearson Foundation has been made and lunch meeting dates are being volleyed.</li> </ul>   |

| ćie                  | <ol> <li>The DSST STP 9<sup>th</sup> grade visits to CU-Boulder have always been only to the College of Engineering – perhaps too limiting for such young students. In 2014, we will broaden to give students a choice of one or two science/engineering discipline areas to engage in during their campus visit. Toward that end, we will make it a campus-wide event, expanding to four or five discipline areas: Biology; Chemistry; Physics; Engineering Design; and Technology, Arts &amp; Media.</li> <li>Initiate an all-DSST GVR 10<sup>th</sup> grade visit to the CU-Boulder campus (spring 2014).</li> <li>Participate in two Home Office Site visits to DSST campuses, preferably to include DSST Cole and GVR High.</li> </ol> |
|----------------------|---|
| , Jack               | Optimize the design of the new CU Teach Engineering program to create a pipeline of high quality STEM teachers for the DSST workforce.  |
| Sullivan, Jackie     | Committees  Education Committee  Cole Accountability Committee  |
|                      | Activities (as of Dec 6 2013)  Have participated in both Education Committee meetings Significant progress made to broaden CU campus visits to include various science and Technology, Arts & Media disciplines  • Scheduled inaugural GVR all-10th grade visit Feb 4 2014  • Scheduled all-9th grade STP grade visit to CU-Boulder April 15 2014   |
| VanBerschot,<br>Sean | Goals:  - Assist in all talent needs, particularly higher level education roles and Talent Capital needs - Assist as a community and diversity consult to Bill Kurtz - Assist in deliberate donor coordination and strategy with Advancement and Bill Kurtz - Serve on Cole SAC  Committees - Education committee - Advancement Committee   |
| Wilkerson, Dan       | -Serve on two School Visit Teams -Serve on Stapleton Accountability Committee -Continue Membership on Nominating and Governance Committee -Assist Management in Retaining Firm to Serve in General Counsel Capacity -Oversee Board Compliance with Articles of Incorporation, Bylaws and Board Policies and Lead the Process to Update as Necessary -Assist with Legally Related Issues (Such as PERA) as Needed  |



## List of Objections to DSST

- 1. Neighborhood schools are the backbone of our public education system; DSST siphons talented kids away from DPS neighborhood schools, weakening them and thus DPS.
- 2. As a Charter School, DSST takes critical resources away from DPS and its traditional public schools.
- 3. DSST does not have to deal with special needs kids; its program is not a solution for the typical traditional public school.
- 4. DSST through charitable contributions provides computers to all of its students, and this technology contributes significantly to its record of success. It is not economic or practical to provide computers to all of DPS' students and thus the success of DSST will not scale.
- 5. The DSST model can never break even just with the Per Pupil Operating Revenue provided by the State of Colorado (and the other relatively modest revenue sources provided by local and Federal governments). It is dependent on substantial charitable donations and is unsustainable without them.
- 6. DSST has an advantage in hiring talented teachers. For every opening there are multiple qualified applicants. This model cannot scale locally, in the state or nationally as ordinary teachers cannot successfully deliver the program.
- 7. While DSST accepts students by lottery, it is pretty much the gifted and talented kids that apply, a self-selection process. By siphoning off talented kids, DSST weakens traditional DPS public schools, and gets credit it does not deserve for the results turned in by those talented kids; they might do just as well at a traditional public school.
- 8. Teachers at DSST do not have the proper protection provided by the Teachers Union; most are young, naive, overworked and underpaid. This too is not sustainable.
- 9. Not all kids need to go to college; DSST's college ready approach is not appropriate for a large number of students many of whom would rebel at or not be able to meet this requirement.
- 10. Many kids are not interested in STEM; DSST's STEM approach is not appropriate for a large number of students many of whom would rebel at or not be able to meet this requirement.
- 11. Some feel that it makes no sense to try to even apply to DSST because they only have 1 or 2 slots available for kids from Graland or other private schools transitioning into high school.
- 12. Some feel that DSST has had to give up creativity and flexibility in its curriculum in order to ensure that everyone makes his/her way through the curriculum and becomes eligible for college.
- 13. There is discomfort with the perception that the arts are not an important component of the program: music, art, theatre, etc.

# a. Teresa's Response to Objections 1 and 2

#### Issue:

Neighborhood schools are the backbone of our public education system; DSST siphons talented kids away from DPS neighborhood schools, weakening them and thus DPS.

#### **Arguments:**

- DSST takes the best kids and leaves those who are special Ed, discipline problems and low achievers to the neighborhood schools to contend.
- DSST discourages students from applying who are not already high achievers
- DSST moves kids out of their schools who are "problem kids" and dumps them on the system
- DSST is not for every child and thereby takes money out of the system for special interest families

#### Response:

- Pursuit of excellence for all students is the goal of DSST. DSST is Denver Public School and not a separate entity outside of DPS.
- DPS enrolls students in schools through a lottery with preference for students in the surrounding neighborhood and students eligible for free or reduced lunch.
- All students have DSST as an option, there is no screening or selection process. Data shows that students coming into DSST middle school are not any different than students going to any other DPS middle school
- DSST schools are fully enrolled and have a waiting list, which is a reflection of success and the achievement of our students.
- Approximately 60% is DSST students are free and reduced lunch eligible.
- Retention data for DSST shows that DSST does not "push out" students. DSST shows extraordinary success for enrolled students. Since DSST is part of DPS, the process for expelling a students is the same all other DPS.

#### Issue:

As a Charter School, DSST takes critical resources away from DPS and its traditional public schools.

#### **Arguments:**

- DSST gets the same resources as the neighborhood schools, but not the problems
- DSST gets all the new buildings and leaves the rest of the schools with inadequate facilities
- DSST uses back channels to unfairly take more than its share of capital funds
- DSST dilutes the funding that would otherwise go to my existing school
- DSST does not offer arts, sports, music, and other programs that cost money

#### Response:

• The deficit of adequate funding for public education is a State issue and DSST does not reduce the funding received by any non-DSST school.

- DSST actually has received less funding per student than other DPS. DSST historically has not received new mill levy funds that benefited all other DPS.
- By raising funds, DSST has relieved the DPS budget from costs it would have otherwise had to cover.
- DSST does not receive any of the substantial funds raised by the DPS Foundation, which means that there are more funds available to DPS students not enrolled at DSST.
- DSST paid for the high school on the Stapleton campus, which saved DPS from having to build a school. DSST is giving that school to DPS.
- DPS funds facilities through a public process and DSST participates in that process in the same manner as all other schools.
- DSST teachers are not eligible for "Pro Comp" awards despite their records of teaching success.

# b. Sean, Teresa, Deborah, Bill, and Steve's Responses to Objection 3 lssue:

DSST does not have to deal with special needs kids; its program is not a solution for the typical traditional public school.

#### **Responses:**

- We are a public school, we have SPED kids, and we are embracing the opportunity to serve them.
- By law, we cannot select based on GT, IAP, we can't choose to "not deal" with certain students. Our program is unique but not exclusionary.
- We have no ability to screen kids in the lottery.
- Now Charter Schools are allowed to run SPED programs, so our program will allow us to serve
  a full spectrum of kids already identified as SPED beginning in middle school, which is rare in
  any city or country.
- DPS charged us for SPED services
- Computers in some autism programs make a huge difference

# c. Dan's Response to Objection 7

#### Issue:

While DSST accepts students by lottery, it is pretty much the gifted and talented kids that apply, a self-selection process. By siphoning off talented kids, DSST weakens traditional DPS public schools, and gets credit it does not deserve for the results turned in by those talented kids; they might do just as well at a traditional public school.

#### **Argument:**

• DSST selects high achieving students (or high achieving students self-select) and that explains DSST's successes in the classroom.

#### Response:

• From its founding, DSST's goal has been to provide a high quality education to all students in DPS, regardless of race, gender or socio-economic background. In fact, DSST added middle schools to its campuses because some incoming 9th grade students were performing so far below grade level that it was very difficult to have them college ready in four years of high school.

- DSST has always been an open-enrollment school, unlike the DPS magnet schools, such as DSA. DSST does not require entrance examinations and is open to all students willing to work hard in a core values culture.
- In its early years, because students and/or parents needed to apply to DSST, there may
  have been some self-selection bias among those families seeking a rigorous academic
  program. However, DPS's choice enrollment plan, has eliminated any self-selection bias
  because listing DSST as a first choice school takes no more effort than listing another
  neighborhood school in DPS.

## e. Teresa and David's Responses to Objection 5

\*Please note, the responses below are from notes Katie Glenn took at the November Board Meeting.

#### Issue:

The DSST model can never break even just with the Per Pupil Operating Revenue provided by the State of Colorado (and the other relatively modest revenue sources provided by local and Federal governments). It is dependent on substantial charitable donations and is unsustainable without them.

#### **Argument:**

Is DSST sustainable or not sustainable?

#### Response:

- Yes, DSST is sustainable.
  - We raise money in order to open schools the way we think all (students, staff, the DSST organization) can succeed.
    - DPS has adopted our model of opening schools one grade at a time.
  - Our outcomes speak volumes and our students graduate at the same costs as DPS.
- No, DSST is not sustainable.
  - o It costs a lot of money to run a network of schools and open new ones.
  - o We use a lot of technology which also costs a lot of money.
  - o DSST has to raise money to stay in business.
  - o Fundraising efforts have to continue to grow as we expand.

#### **Keywords and Thoughts:**

- Most companies and organizations have start-up losses.
- The key to sustainability is to continue to get money.
- Humbleness should be used in every answer.