



Telco Giant Applies Process Mining to P2P, Achieves \$5M Savings

Procure to Pay (P2P, Purchase to Pay) is the process which oversees the purchasing of goods and services.

20+

Countries

\$13b

Annual revenue

25K

Eemployees

Key data source

Oracle

Every organization partakes in P2P. It enables businesses to focus on their area of expertise and purchase, rather than produce, additional business inputs.

From simple purchases like office supplies to complex procurement negotiations like data access, the P2P cycle touches multiple departments and systems. The nature of such a complex and department-jumping process makes P2P ripe for process mining.

Minit Process Mining helped a global telco company do just that — apply Process Mining to P2P to realize over \$5M in annual savings. We helped this client deeply analyze their cumbersome P2P process in order to eliminate costly rework, identify stages for automation and optimize working capital.

Data analysis focus

- > **Process compliance:** Purchase Order (PO) without purchase request, invoice paid before approval, invoice validated after payment
- > **Process efficiency:** cancelled invoices or POs, PO changes, invoice changes, POs closed without action
- > **Process automation:** POs closed manually, manually approved invoices, low value invoices
- > **Optimize working capital:** early payments, late payments, invoice creation after goods received

Return on Investment

Process improvement:

- > rework elimination,
- > change avoidance,
- > PO bundling;



Process automation:

- > PO closed manually,
- > Low value invoices automation;



Process efficiency:

- > elimination of no action POs;



Optimize working capital:

- > early payments,
- > late payments;

