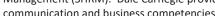# Live Online Training CEU Opportunities

Dale Carnegie Live Online courses have been approved by several professional certification/licensure organizations.

**The Society for Human Resource Management (SHRM)**
Dale Carnegie is the exclusive online business skills partner with the Society for Human Resource Management (SHRM). Dale Carnegie provides a fast, engaging way to develop proficiency in leadership, communication and business competencies, as outlined by the SHRM Body of Competency and Knowledge.

**Human Resource Certification Institute**
The HR Certification Institute is a global leader in developing rigorous exams to demonstrate mastery and real-world application of forward-thinking HR practices, policies and principles. The Human Resource Certification Institute has approved Dale Carnegie Training as a Continuing Education training provider.
*(Note: The use of this seal is not an endorsement of the program. It means that this program has met the HR Certification Institute's criteria to be pre-approved for recertification credit.)*

**Project Management Institute**
Dale Carnegie Training is a PMI Registered Education Provider (R.E.P). The Project Management Institute (PMI) recognizes Dale Carnegie live online courses for continuing education requirements for its PMP and related certifications.
*(The PMI Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.)*

**National Association of State Boards of Accountancy**
Dale Carnegie Training is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit.

| Online Program Title | Total Hours | CEU's | PMI PDU's | HRCI Credits | SHRM PDC's | NASBA CPE's |
|---|---|---|---|---|---|---|
| A Manager's Guide to Sustainable Employee Engagement | 6 | 0.6 | 5.5 | 5.5 HR General Credits | 5.5 | 6.6 |
| Adjust to Change | 2 | 0.2 | 2 | 2 Business Credits | 2 | 2.4 |
| Advancing Women in Leadership | 2 | 0.2 | 2 | 2 HE General Credits | 2 | 2.4 |
| Analyze Problems & Make Decisions | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Appeal to Buyer Motives to Close More Sales | 1 | 0.1 | 1 | N/A | N/A | 1.2 |
| Attitudes for Service | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |
| Build a High Performing Virtual Team | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Build Trust, Credibility and Respect | 2 | 0.2 | 2 | 2 HR General Credits | 2 | 2.4 |
| Building Your Power team | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Coaching for Improved Performance | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Communicate Effectively | 2 | 0.2 | 2 | 2 HR General Credits | 2 | 2.4 |
| Communicate with Different Personality Styles | 1 | 0.1 | | 1 HR General Credit | 1 | 1.2 |
| Compelling Sales Presentations | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |

| Online Program Title | Total Hours | CEU's | PMI PDU's | HRCI Credits | SHRM PDC's | NASBA CPE's |
|---|---|---|---|---|---|---|
| Confident, Assertive, In-Charge: Developing the Attitudes of Leadership | 12 | 1.2 | 11 | 11 HR General Credits | 11 | 13.2 |
| Create Your Work-Life Breakthrough | 1 | 0.1 | 1 | N/A | N/A | 1.2 |
| Critical Thinking: Tools for Effective Action | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Cross and Up Selling | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |
| Cultivate Power without Being Intimidating | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Dale Carnegie Sales Training: Winning with Relationship Selling | 16 | 1.6 | 1.6 | N/A | N/A | 19.2 |
| Delegation | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Developing Your Leadership Potential: Stop Doing, Start Leading | 19 | 1.9 | 19 | 19 HR General Credits | 19 | 22 |
| Disagree Agreeably | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Dream Big, Focus Small: Achieve SMARTER Goals | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Expert Online Trainer Bootcamp | 8 | 0.8 | 8 | 8 HR General Credits | 8 | 9.6 |
| Getting Results without Authority | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Goal Setting and Accountability | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| How to Cold Call and Build New Customers | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |
| How to Communicate with Diplomacy and Tact | 12 | 1.2 | 11 | 10.25 HR General Credits | 11 | 13.2 |
| How to Present Online | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| How to Win Friends and Influence Business People | 12 | 1.2 | 11 | 10 HR General Credits | 10 | 13.2 |
| Innovation: Transforming Ideas into Solutions | 2 | 0.2 | 2 | 2 HR General Credits | 2 | 2.4 |
| Lead Change Effectively | 2 | 0.2 | 2 | 1.75 Business Credits | 1.75 | 2.4 |
| Leading Across Generations | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Leading Strong Teams | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Leading Virtual Teams | 6 | 0.6 | 5.5 | 5.5 HR General Credits | 5.5 | 6.6 |
| Managing Conflict in the Workplace | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Managing Customer Expectations | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |
| Managing Workplace Stress | 3 | 0.3 | 2.75 | N/A | N/A | 3.2 |
| Marshall Goldsmith:  What Got You Here Won't Get You There | 6 | 0.6 | 5.5 | N/A | N/A | 6.6 |
| Meetings That Work | 2 | 0.2 | 2 | N/A | N/A | 2.4 |
| Negotiations: A Human Relations Approach | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Outstanding Customer Service | 1 | 0.1 | 1 | N/A | N/A | 1.2 |
| Overcoming Workplace Negativity with Enthusiasm | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Performance Reviews that Motivate | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Powerful Conversations to Engage Your Workforce | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |

# Dale Carnegie®

| Online Program Title | Total Hours | CEU's | PMI PDU's | HRCI Credits | SHRM PDC's | NASBA CPE's |
|---|---|---|---|---|---|---|
| Present Complex Information | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Present to Persuade | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Present with Impact | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Remember Names to Build Better Professional Relationships | 1 | 0.1 | 1 | N/A | N/A | 1.2 |
| Secrets of Motivation | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Secrets to Leading with Assertiveness | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| Self-Awareness: Leading with Emotional Intelligence | 2 | 0.2 | 2 | 2 HR General Credits | 2 | 2.4 |
| Step Up to Leadership | 6 | 0.6 | 5.5 | 5.5 HR General Credits | 5.5 | 6.6 |
| Strategic Planning Essentials: Prepare for Future Success | 3 | 0.3 | 2.75 | 2.75 Business Credits | 2.75 | 3.2 |
| Successful Public Speaking | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Succession Planning for You and Your Managers | 1 | 0.1 | 1 | 1 HR General Credit | 1 | 1.2 |
| The Art of Storytelling | 2 | 0.2 | 2 | 2 HR General Credits | 2 | 2.4 |
| Time Management | 12 | 1.2 | 11 | N/A | N/A | 13.2 |
| Time Management: Organize and Prioritize to Increase Your Productivity | 1 | 0.1 | 1 | N/A | N/A | 1.2 |
| Transforming Customer Complaints into Opportunities | 3 | 0.3 | 2.75 | 2.75 HR General Credits | 2.75 | 3.2 |
| Trusted Advisor Bootcamp | 12 | 1.2 | 11 | 10.5 HR General Credits | 10.5 | 13.2 |
| Unleash the Power of Mentoring in Your Organization | 2 | 0.2 | 2 | 1.75 HR General Credits | 1.75 | 2.4 |
| Virtual Meetings that Engage | 2 | 0.2 | 2 | N/A | N/A | 2.4 |
| Winning Leadership:  Engage, Align, and Get Results | 12 | 1.2 | 11 | 10 HR General Credits | 10 | 13.2 |

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