Insuring the Building of America®



# Safety & Loss Prevention Insurance for Construction Industry Leaders



# **Safety & Loss Prevention**

BITCO Construction Group (BCG) is an industry leader in construction risk control, safety services and consultation. Our Safety & Loss Prevention team delivers high-quality safety services as a core component of our business philosophy. We show consistency in our presentation and professionalism with industry leading response times and experience levels of our staff, which is comprised of people that know, live and breathe construction.

#### **Resourceful Safety Specialists**

BCG's experienced Safety Specialists offer valuable insight to our clients and their projects. Our Safety Specialists:

- · Average 25 years of experience
- · Are credentialed, including MS, CSP, CIH, CHST, CSHO, CIT and CRIS designations
- · Provide our clients a single point of contact to coordinate all risk control and safety services
- · Have extensive local construction knowledge and experience in their region
- · Assist in protecting our clients' image and reputations

Our Safety Specialists' degree of technical knowledge, combined with real-life experience, enable our clients to maximize their projects' overall safety success.

#### **Construction Safety Solutions**

Our philosophy is focused on finding the right solution.

- · Our proactive loss prevention platform is focused on best practices to maximize the overall reduction of our clients' risks
- · We use basic regulatory compliance standards as a basis for problem identification
- · Solid programs, processes and accountability help to drive current and future safety performance
- · We offer consultation for the development of Key Program Solutions
- Dedicated Safety Specialists will evaluate your current safety program and offer immediate, specific advice, followed-up with a periodic loss analysis

#### Key Risk Control and Safety Programs we offer include:



Our Safety & Loss Prevention team's extensive database of current, proven safety solutions ensures our clients will have access to best-in-practice information, service and the highest quality specialized training for construction safety.

#### **On-Site Safety Training**

Our Safety & Loss Prevention team provides the highest quality of specialized construction safety training. All of our dedicated Safety Specialists are experienced safety trainers and will customize our training programs to fit our clients' needs, business and specific job requirements.

#### **Training Programs**

Our Safety & Loss Prevention team maintains a wide variety of construction safety training materials, videos and programs, all of which are available to our clients.

#### Examples of Construction Safety Training Courses we provide are:

OSHA 10-Hour Construction Outreach		Electrical Safety		Respiratory Protection	Compliance-based Training	Silica Training	
Excavation Safety	$\sqrt{}$	Scaffold Awareness		Crane Safety Awareness	Fleet Safety	Root Cause Analysis	
Fall Protection	$\sqrt{}$	Confined Space Safety	$\setminus$	Effective Incident Investigation	Behavior-based Training	Near Miss Training	

If a client has specific exposures, issues or concerns, our Safety & Loss Prevention team will create a program to address an individual contractor's or project owner's needs.

#### **Online Safety Training**

BCG provides our clients access to an Online Safety Training portal through ClickSafety<sup>®</sup>. ClickSafety<sup>®</sup> is a leader in online Safety and Health training solutions for the construction industry. They offer award-winning interactive safety training to 10,000+ organizations worldwide, and were the first to offer the OSHA 10-Hour and OSHA 30-Hour safety courses online. ClickSafety's course library has 300+ courses, with 55+ courses available in Spanish. ORCIG clients receive a 25% discount on all courses.

## **Safety Training Video Library**

BCG understands that scheduling safety training in the midst of the busy construction season can be a challenging process. To assist our clients in developing and delivering internal training, we have an arrangement with online video streaming provider, Safety Source. Through Safety Source, our clients have access to a video library containing a wide range of high quality videos. Safety Source frequently updates their materials to ensure they are consistent with any regulatory changes.

#### **Industrial Hygiene Services**

BCG understands the importance of performing Industrial Hygiene monitoring despite it being an intimidating process. In an effort to assist our clients, we are proud to introduce our Industrial Hygiene testing through our arrangement with a nationwide laboratory that is accredited by the American Industrial Hygiene Association Laboratory Accreditation Program (AIHA-LAP).

We can provide baseline sampling to identify if employees are exposed to occupational airborne hazards that are over the OSHA Permissible Exposure Limits and provide recommendations to control such exposures. We are also available to help our clients determine if the proper personal protective equipment is being utilized in the work environment.

#### **Industrial Hygiene Services Program Details**

- · A free industrial hygiene analysis per policy period ranging from a site assessment to employee personal air monitoring
- Up to five personal or area samples are included in the free annual analysis
- · Subsequent industrial hygiene testing services are available at significantly discounted rates
- · At this time, we do not provide asbestos sampling or bulk sampling of lead contaminants

#### **Scheduling Industrial Hygiene Services**

Contact your dedicated Safety Specialist or one of our Industrial Hygiene Department leads to schedule your Industrial Hygiene Service.

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Whether you are struggling with baseline sampling for OSHA compliance, or have a genuine concern that your employees may be exposed to airborne or chemical hazards, we are here to help!



### **SafeALERTs**

Our Safety & Loss Prevention team periodically distributes SafeAlert bulletins to our clients on topics related to construction industry regulation changes, construction tool and consumer product recalls and other important safety-related developments.

#### **RecallALERTs**

Our Safety & Loss Prevention team distribues RecallALERTs to our clients in an effort to provide valuable information on product recalls that affect the construction industry and consumer households.

# **About Us**

The BITCO Construction Group (formerly Old Republic Contractors Insurance Group) is a highly specialized, technically-skilled and operationally-efficient team of underwriters, claims and risk control experts at BITCO Insurance Companies that provides specialized insurance coverages and services—exclusively for large trade contractors and construction projects.

BITCO Construction Group (BCG)'s nationwide team of high-performing, high-energy underwriters has the knowledge gained by years of construction industry experience.

BCG will insure commercial general and specialty contractors that meet our premium thresholds and operate within our targeted classes of business. Our success lies in working with contractors who want to increase their bottom line by controlling work-related injuries and third-party damages.

BITCO is part of the Old Republic General Insurance Group (www.orgig.com), the largest business segment within Old Republic International Corporation (NYSE: ORI), one of America's 50 largest shareholder-owned insurance businesses and currently ranks among the Fortune 500 list of the nation's biggest companies.

Insurance contracts are underwritten and issued by one or more of the following: Old Republic General Insurance Corporation is rated A+ (Superior) by AM Best and A+ Stable by Standard and Poor's; and Old Republic Insurance Company, rated A+ by A.M. Best, A2 by Moody's and A+ by Standard and Poor's.