

## **Purchasing Manager Job Posting:**

Are you looking for an exciting opportunity within a dynamic environment? If so, then transform yourself at Carow Packaging! As a leader in product dispensing, we are looking to add an energetic, self-starter to lead our Purchasing Team. Reporting directly to the President, you will oversee the Production Department and provide strategic leadership to increase efficiencies and help Carow succeed through collaboration and a customer-driven mindset! Be ready to grow!

## Summary:

This role is responsible for Supplier and Team Management to fulfill Carow Packaging's mission to provide packaging components to our B2B customers. Responsibilities include overseeing our purchasing department, managing suppliers, 3PL's, inventory, and production costs, forecasting with the Sales Team and setting career objectives for each member of the production team. If you are a skilled negotiator with great people skills and previous experience in the manufacturing and wholesale distribution industry, please apply today.

## Essential Functions:

- Accomplish the Operations Team Mission: 1. Produce and ship orders on time; 2. Optimize Costs; 3. Prevent and Solve Production problems.
- Lead, Manage, and Hold Accountable performance of the Operations Department (Production dept. and Quality dept). Establish and maintain metrics. Review, coach, hire/fire for Right Seat/Right Person.
- Provide Strategic Leadership for Operations to achieve EBITDA, Growth, Customer Satisfaction, and Cost Management goals.
- Responsible for Supply Chain performance, cost optimization, quality and/or manufacturing issues and continuous improvements with existing suppliers to meet the needs of Carow Packaging.
- Develop new suppliers to meet the goals of Carow Packaging.
- Implement quality standards and continuous improvement goals with key Carow Suppliers.
- Create and continually improve all Critical, Major and Minor Operations processes.
- Optimize inventory levels to achieve customer satisfaction and company inventory goals through Forecasting, Demand-Forecasting, OTIF and/or other methods.
- Provide Production leadership during roll-out of new products and services and expansion into new sales channels.
- Continually improve knowledge of Production best practices and implement at Carow Packaging.
- Investigate, develop, and decide on projects that continually provide cost optimization, improve net income, and increase the customer experience at Carow Packaging through purchasing, supplier development and resourceful use of existing assets.
- Participate and be and accountable member of the Carow Leadership Team by offering Strategic and Tactical direction for the Operations role at the Company.

## Education and Experience:

- 5+ years track record of successful Purchasing function oversight and team management in a Manufacturing, Industrial or Wholesale environment supplying B2B. Experience in Packaging is desired.
- 3+ years in a strategic collaborator role.
- College degree in Business Administration and/or significant experience in Purchasing Management, Manufacturing, and/or Wholesale environment. Packaging environment is desired.
- APICS certification is desired.
- Strong knowledge of supply chain management required.
- QuickBooks experience is highly desirable.

If you are a team-oriented, can-do person with a desire to be a productive contributor to our company, then you have found your home! Carow Packaging rewards our team members with competitive salary, incentives, benefits, and an environment that uses collaboration for success. If you are interested, then we want to hear from you!

Please forward your resume with email cover letter to Marti Carpenter at <u>mcarpenter@hrboost.com</u>. Make sure to include "Carow Purchasing Manager Application" in the subject line.