

## Job description

Job: Senior Manager Cyber Security

Reporting to: Associate Director of Cyber Security

Location: UK based

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## About fscom

fscom is a boutique regulatory consulting firm. We specialise in the provision of high quality, commercial advice to our clients who are in the financial services sector. We operate across three main areas: regulatory compliance, financial crime and cyber security, offering both advisory and assurance services.

Starting from our Head Office in Belfast, fscom has expanded into London and Dublin through delivering practical and high quality advice to clients. Our focus on being subject matter experts in particular financial services sectors has seen the business grow strongly, build a team of industry specialists and become widely recognised as a leading consulting practice.

We are seeking a Senior Manager to join a team of cyber security and regulatory and compliance specialists who advise and support leading regulated payment and fintech businesses in the UK and Ireland. The successful candidate will bring their deep domain expertise in cyber security to benefit our clients and will be pivotal in helping to build out this rapidly expanding area for fscom.

Working for fscom, you will get the opportunity to work on challenging projects with complex themes and work closely with our clients.

Our people are at the heart of our success and you will get the opportunity to work with industry experts and leaders within the field.

We are members of the Association of Professional Compliance Consultants and adhere to the [Code of Ethics](#).

## The Role

### Delivery, Management of Delivery and QA

- Provide timely and effective Cyber Security Assurance and Recommendations including validation of any issues for the Client to act upon
- Lead and manage the delivery of our cyber security assurance and advisory services to our Clients
- Conduct onsite and remote activities to advise, assess, analyse and report in line with the engagement project requirements and using security frameworks and regulations such as ISO27001, NIST CSF, CIS CSC, CSA CCM, CMMC, GDPR
- Translate the technical and non-technical findings from an assessment or exercise into relevant, actionable information for customers
- Keep abreast of advancements within the profession with a view of implementing changes to increase engagement efficiency and areas where value can be added e.g. process automation.
- Assess client needs to provide clear, concise and well thought-out, commercial advice
- Manage client projects and team contributions, effectively, efficiently and to defined deadlines
- Liaise with internal and external stakeholders to progress project delivery e.g. Financial Crime, Payments, regulators and the client itself
- Identify, drive and implement process improvement initiatives
- Provide guidance and create structure and best practice operating procedures at fscom in all aspects of delivery and service across the team, sharing best practice across the group

- Provide Quality Assurance support to junior consultants

### Business Development Responsibilities

- Lead on developing identified key relationships at senior levels with a view to generating work from these prospective clients for the firm.
- Network widely within the firm amongst those currently and potentially providing services to other clients
- Engage and network with prospective customers and represent fscom at industry relevant events and conferences

### Team Management

- Play an active role in the Senior Management Team, contributing to and delivering the sales and resourcing strategy of the company
- Work alongside Associate Director of Cyber Security to develop the department strategy and business plans
- Deputise for Associate Director of Cyber Security at Exco and other management meetings

### Leadership Role

- Plan for new legislation, including the development of policies, systems, practices and procedures
- Help to build and deliver the Cyber Security Business strategy
- Be up to date with all relevant legislation and regulation both in Ireland and the UK and be able to apply this in a practical manner that meets the client's specific mandate
- Maximise the capabilities of the cyber security function through the provision of coaching, training and ongoing mentoring and feedback in order to develop individual team members.
- Work closely with the Marketing team to ensure that the firm's insight, thought leadership and events are properly targeted and deliver return on investment
- Developing your presence as a "thought leader" through writing blogs/white papers, speaking engagements and networking at key industry events

What you need for the role - essential experience/skills/qualifications: -

### Essential Criteria

- High degree of personal drive and motivation to succeed
- Strong programme and project management skills
- A minimum of 5+ years working in a cyber security role
- An understanding of the risk management issues relevant to providing cyber security assurance and advisory services
- Demonstrable project delivery experience from initial scope through to delivery
- Proven ability to think proactively and come up with ideas for enhancements/ process re-engineering
- Experience of dealing with multiple stakeholders on a professional and sensitive basis to achieve key regulatory outcomes
- Strong relationship management skills with experience of working on client proposals
- Able to demonstrate a consistent track record of achieving sales targets

- Have outstanding levels of professionalism, integrity, interpersonal and time management skills and excellent communication and report writing skills
- A great team player: managing, supporting and mentoring other team members
- Demonstrable experience of tracking, reporting and reviewing performance against KPIs as well as diagnosing gaps in performance and providing actionable solutions to address them

#### Desirable criteria

- In depth understanding of relevant regulatory regimes and the approach of financial services regulators
- Previous experience of holding a senior role within a consulting firm or financial services company
- Experience of providing advice to and developing close, fee-generating, and trusted business relationships with clients.
- Previous training delivery experience
- Ability and experience in facilitating sales calls and coaching teams

#### Technical Prerequisites

- It is essential to hold one of the ISACA qualifications including but not limited to CISM, CISA, CDPSE, CRISC, CGEIT  
Or
- To hold one of the ISC<sup>2</sup> qualifications including but not limited to CISSP, CCSP.
- ISO27001 Lead Auditor, Lead Implementer
- PCI DSS Qualified Security Assessor

#### What will I get from the role?

You will have the opportunity to work for an award-winning consultancy business with leading clients. This is an exciting opportunity to work for fscom at a critical time in our journey and work for us as we are growing and expanding.

You will also be rewarded with working within a friendly and stimulating working environment where you will have a challenging and autonomous role that is critical to business.

You will have a market leading salary, bonus plan and pension as well as medical insurance and death in service cover.

#### To apply:

If you are interested in this role, please forward your CV to [careers@fscom.co](mailto:careers@fscom.co).



**Diversity Mark**