

# TRAILBLAZING LEADERSHIP ASSESSMENTS

Leading NOW's Leadership Assessments are grounded by our research into the competencies organizations require for their future leaders. This research enabled us to create our 21st Century Definition of Leadership.

While future leaders must demonstrate all three elements of leadership (using the greatness in you, achieving and sustaining extraordinary outcomes, engaging the greatness of others), more emphasis is given to demonstrating the capabilities of achieving outcomes – business, strategic & financial acumen:



## The 21st Century Definition of Leadership

“Leadership is using the greatness in you to achieve and sustain extraordinary outcomes by engaging the greatness in others.”

- S. Colantuono

Critical competencies for senior leaders:

**50%** of the experiences and capabilities sought in executive candidates relate to **business, strategic and financial acumen**  
**26%** to **engaging the greatness in others**  
**24%** to **using personal greatness**



**LEADERSHIP  
ASSESSMENT**

All of Leading NOW's assessments provide feedback in the following areas:

### Achieving Outcomes

- Business Acumen
- Strategic Acumen
- Financial Acumen

### Engaging Others

- Engagement Skills
- Alignment Skills
- Strategic Relationships

### Personal Greatness

- Skills and Attributes
- Values and Worldview

Leading NOW's proprietary assessments are tailored to career level and provide insights into each employee's capabilities in these three most critical areas.

Administered online as a 180° or 360° review, these unique assessments may be administered as stand-alone assessments, combined with a leadership development program, and includes the capability of creating an aggregated assessment for the participants, providing an overarching understanding of the needs of this level within the organization.

### M6™ Model



To find out more about the unique assessments offered by Leading NOW, please email us: [contact@leadingnow.biz](mailto:contact@leadingnow.biz)