

Auto Loan Rates



| AUTO | Tier 1 730> | Tier 2 690-729 | Tier 3 640-689 | Tier 4 639-610 | Tier 5 <610 |
|-------------------------------------|----------------|-------------------|-------------------|-------------------|----------------|
| Model Years 2015 & Newer | | | | | |
| Up to 24 MO | 1.99% | 1.99% | 5.99% | 10.99% | 12.99% |
| 60 MO | 1.99% | 1.99% | 5.99% | 10.99% | 12.99% |
| 72 MO | 2.99% | 2.99% | 7.49% | 11.49% | 13.49% |
| (2019 & Newer) 84 MO | 3.99% | 3.99% | 7.99% | 11.99% | 13.99% |
| Model Years 2014 & Older | | | | | |
| 24 MO | 5.25% | 5.75% | 8.25% | 12.25% | 14.25% |
| 36 MO | 5.75% | 6.75% | 9.75% | 13.75% | 15.75% |
| 48 MO | 6.75% | 7.25% | 9.75% | 13.75% | 15.75% |
| 60 MO | 6.75% | 7.25% | 9.75% | 13.75% | 15.75% |
| DRIVING SENSE | | | | | |
| | Tier 1 730> | Tier 2 690-729 | Tier 3 640-689 | Tier 4 639-610 | Tier 5 <610 |
| Model Years 2017 & Newer | | | | | |
| 60 MO | 4.99% | 5.49% | 7.99% | N/A | N/A |
| 61 - 72 MO | 5.49% | 5.99% | 8.49% | N/A | N/A |

Effective September 15, 2021

These rates are subject to change without notice.

All rates are quoted as Annual Percentage Rates. Your loan interest rate will be determined by your credit score, as shown on the tier ranges above. The specific rate will be set at the time of the loan application review. We may limit the loan to collateral value, based on Manufacturer's Suggested Retail Price or NADA value.

We offer great buying information and advice including new car invoice pricing from Chrome Carbook, used car values from NADA and vehicle history reports from Carfax. See our staff for details.

