

# How to Get Your CMMC Certification Across the Finish Line

 **CHOICE** CYBERSECURITY

 **GROSSMENDELSON**  
ACCOUNTING | TECHNOLOGY | WEALTH ADVISORY

# BILL WALTER



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**PARTNER**  
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## ABOUT BILL WALTER

Bill Walter is a partner in Gross Mendelsohn's Technology Solutions Group. He helps businesses of all types and sizes document and remediate security systems. With 23 years of experience, Bill's passion is helping organizations better use technology to operate more efficiently.

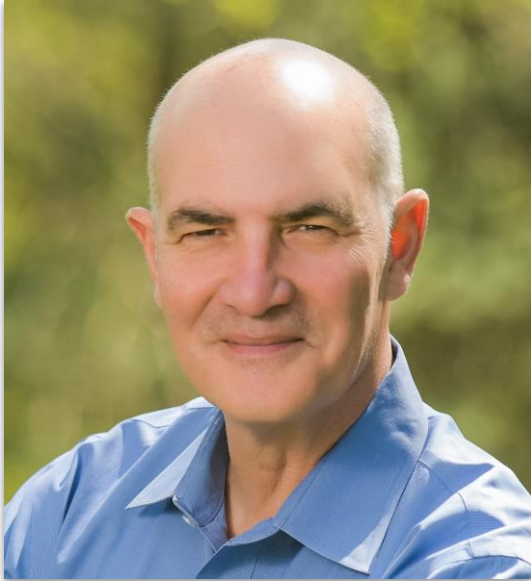
Cyber Security

Remediation

Technology Best Practices

# STEVE RUTKOVITZ

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**PRESIDENT & CEO**  
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## ABOUT STEVE RUTKOVITZ

For over 20 years, Steve owned and operated a very successful MSP business. With a clear understanding of the market needs, he developed an innovative Security and Compliance business process to meet the CMMC compliance.

Security and Compliance

Risk Assessments

Education

Audit Management



# Security & Compliance

## Security

- The state of being free from danger or threat

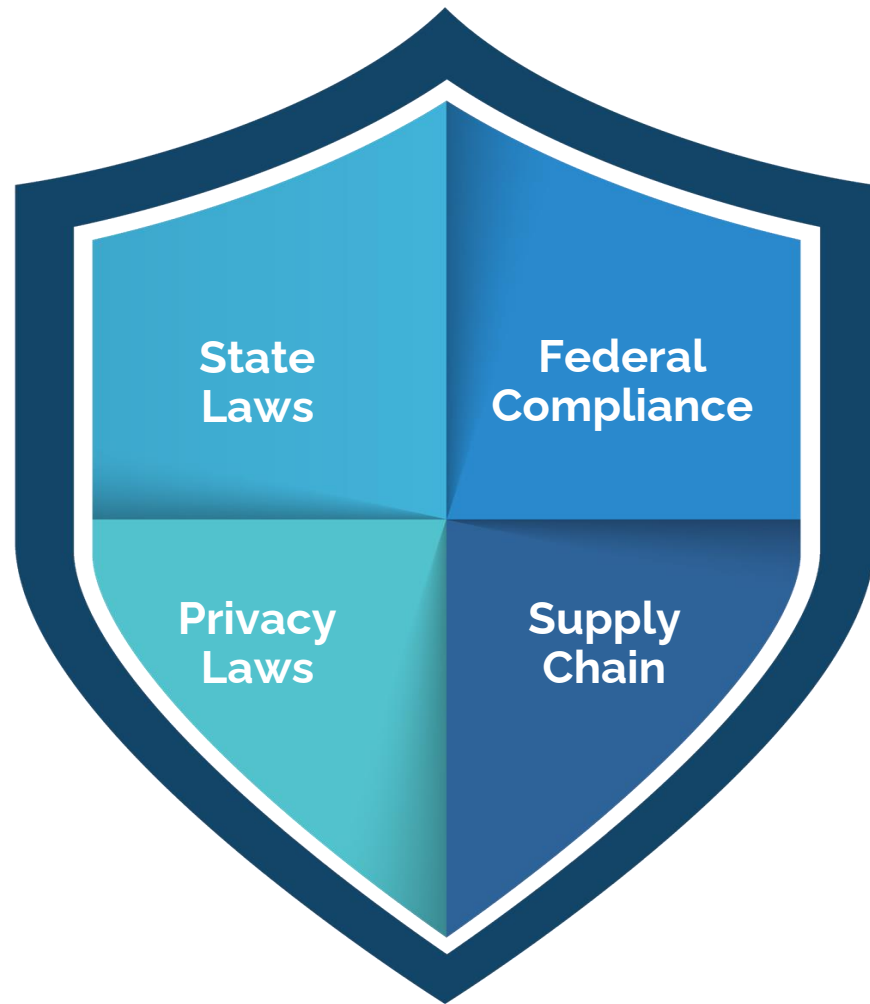
## Compliance

- The act of obeying an order, rule or request

# BEST PRACTICES & COMPLIANCE

## NIST 171 CMMC

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# CMMC Timeline

Late  
2019

DoD release 917 x 459 CMMC levels and associated NIST controls; gather industry feedback

The DoD announces the non-profit in charge of certifying third-party auditors

January  
2020

Official CMMC levels and requirements released

Kick-off development of program to certify auditors

June  
2020

CMMC requirements appear in DoD Requests for Information (RFI's)

October  
2020

3CPAO assessors are selected and trained. Audits and certifications to start in the Q4 of 2020 on select contracts.

# 5 Levels of CMMC

## 1 Basic Cybersecurity Hygiene Practices

Practices are basic and mostly ad hoc

Processes are not established or documented

Limited resistance to data exfiltration and malicious actions

**Example Practices:** Antivirus installed, basic cybersecurity governance, and basic incident response

## 2 Intermediate Cybersecurity Hygiene Practices

Practices are universally accepted cybersecurity best practices

Processes are documented

Resilient against unskilled threat actors

Limited resistance to data exfiltration and malicious actions

**Example Practices:** Risk management, employee awareness and training, backups and security continuity

## 3 Good Cybersecurity Hygiene Practices

Minimum certification level for DoD contractors that handle Controlled Unclassified Information (CUI)

Practices include coverage of all NIST 800-171 controls

Processes are maintained and followed. Comprehensive knowledge of cyber assets

Resilient against moderately skilled threat actors

Moderate resistance to data ex-filtration and malicious action

**Example Practices:** Multi-factor authentication, Information Security Continuity Plan, communicate threat information to key stakeholders

## 4 Proactive Cybersecurity Hygiene Practices

Advanced and sophisticated cybersecurity practices

Processes are periodically reviewed, properly resourced and improved across the enterprise

Complete and continuous knowledge of cyber assets. Increased detection and resistance to data exfiltration

Defensive responses approach machine speed

**Example Practices:** Data Loss Prevention technologies, network segmentation, threat hunting

## 5 Advanced/Progressive Cybersecurity Hygiene Practices

Highly advanced cybersecurity practices

Processes continually improved across the enterprise

Autonomous knowledge of cyber security assets

Resilient against the most advanced threat actors

Defensive responses performed at machine speed with advanced analytics

**Example Practices:** Autonomous initial response actions, context-aware access control and step-up authentication, cyber maneuver operations, 24x7 SOC

# Our Assessment Process

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# Risk Assessment

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## Three Components



Compliance  
Framework

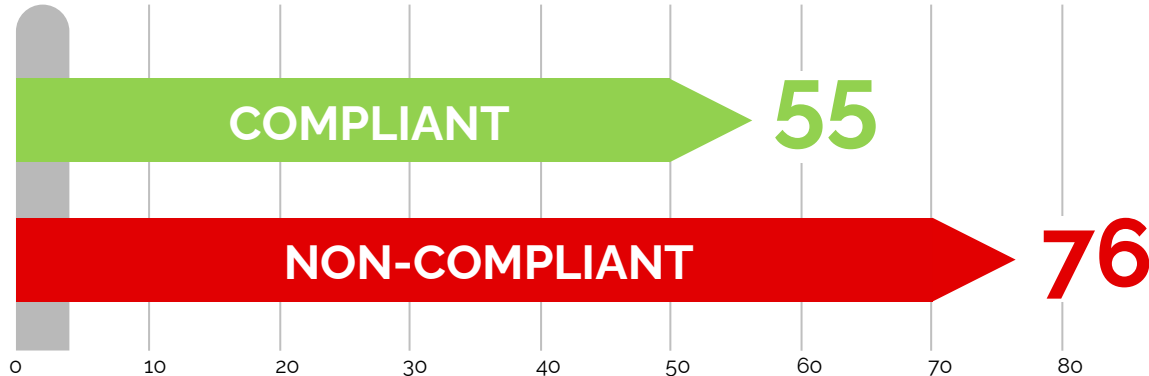


Vulnerability  
Scans



Data  
Workflow

# CMMC Level 3



# Vulnerability Scans



Active Internal  
& External Scans



Passive  
Internal &  
External Scans



Personal  
Identifiable  
Information



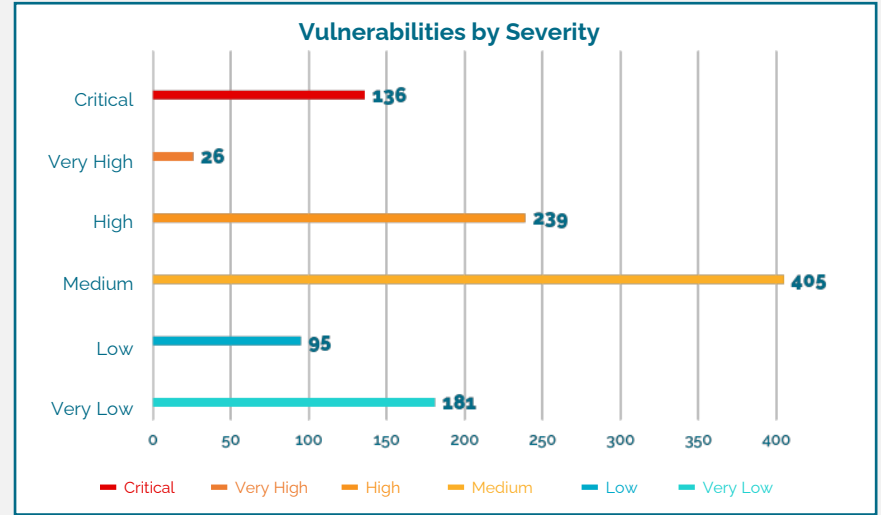
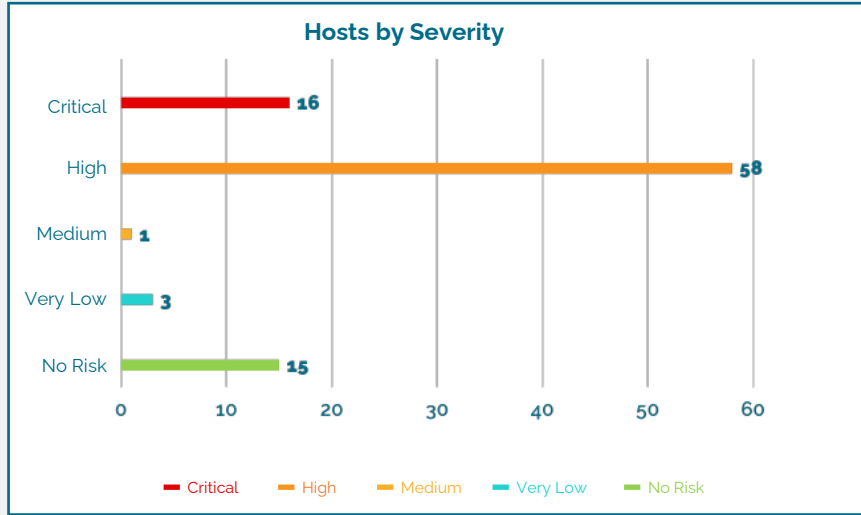
Dark Web  
Scan



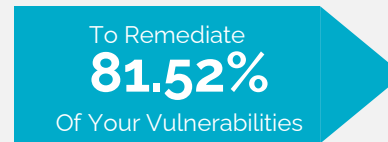
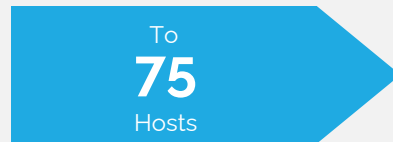
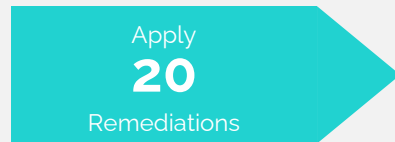
Phishing  
Simulation

## Summary

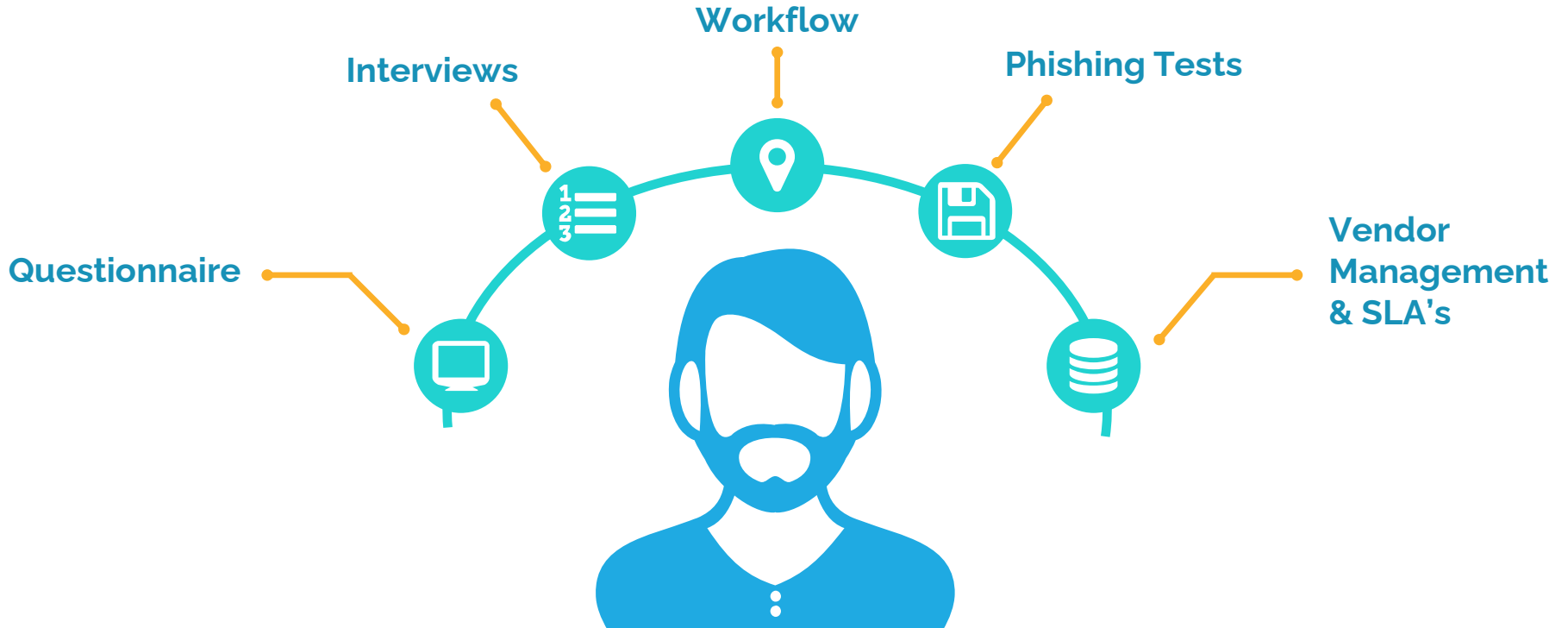
There are 93 hosts scanned so far and found 1082 total vulnerabilities on them.



## Remediations/Solutions



# Data Flow Analysis



# Acceptable Level of Risk

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## Executive Summary

Gaps, Risks & Recommendations



## System Security Plan (SSP)



## Plan of Action & Milestones (POAM)



## Discovery Reports

# THE STACK OF SECURITY LAYERS



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<b>BASICS</b>	 Next Generation Firewall	 Advanced Endpoint Protection	 Protective Filtering	 Centralized Management	 Patch Approval & Management	 Secure Backups & Recovery	 Password Policy & Management
<b>SECURITY 2.0</b>	 Endpoint Detection & Response	 Intrusion Prevention & Detection	 Single Sign-On	 Two Factor Authentication	 Email & Drive Encryption	 Continuous Vulnerability Scans	 Cloud Access Security
<b>COMPLIANCE</b>	 User Awareness Training	 Security Incident & Event Monitoring	 Change Management	 Data Leak Prevention	 File & Data Encryption	 Mobile Device Management	 Policies & Procedures

# CMMC Policies & Procedures

Access Control	Identification & Authentication	Maintenance	Physical Protection
Personnel Security	Security Assessments	System & Communication Protection	Audit & Accountability
Awareness Training	Configuration Management	Incident Response	Media Protection
System & Information Integrity	Risk Assessment	Protection from Malware	Domain Recovery



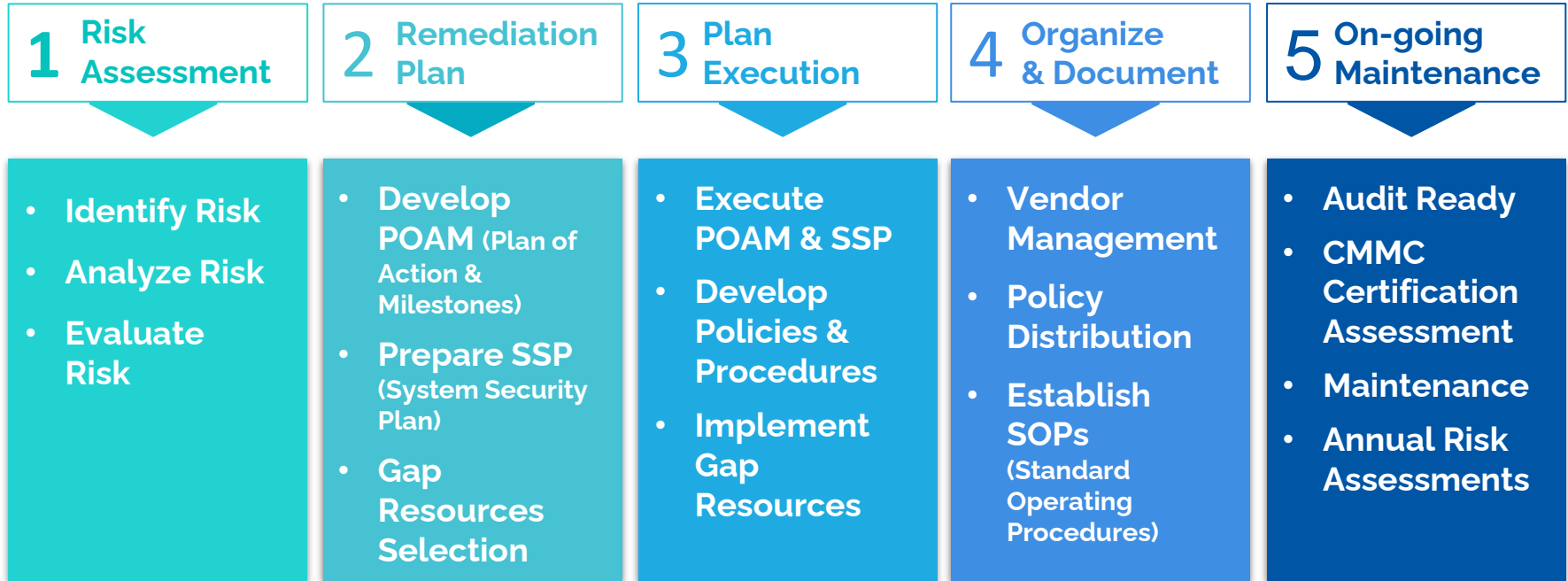
# Certification Process

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Audit Completed by Assessor/C3PAO

# Choice Compliance Journey



# TEAM OF EXPERTS



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Subject Matter Experts



Project Manager



Compliance Officer



Paralegals



Security Analysts



# CHOICE CYBERSECURITY

Independent risk assessments with over 100 conducted worldwide since 2000.

Works with your existing Managed Services Provide (MSP) or IT Staff

Providing DOD contractors help to meet NIST 171

Complete assessment readiness solutions (RPO) to meet the NIST 800-171 and CMMC certifications

Approved vendor for the Maryland Cybersecurity 50% Tax Credit

# Compliance & Medallions

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# Q&A



# CHOICE CYBERSECURITY



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