

Unlocking your productivity potential with EXECUTION CONTROL for professional services organisations



People

Valuable experience and knowledge lost or unavailable when needed. No clear path to excellence, new joiners slow to get up to speed



Services

Service delivery varies greatly in time, quality and cost. Errors and risks on the rise



Operations

Productivity lost because utilisation is poor or mistakes are reported too late. Management time wasted putting out fires rather than leading the way



Customer experience

No consistency of service experience, no best practice. Quality and standards are down to the individual so performance varies

" If only we knew what we know. "

90% of organisational knowledge is the people's head PMI 2015

Unlocking your productivity potential Replicating the expertise of your best people

1

Scarce visibility means poor utilisation and mistakes spotted too late. Management puts out fires rather than leading the way.

View performance

Get visibility of all projects in real-time, track progress against your benchmarks, focus attention and see problems before they occur.

2

Inconsistencies in delivery costs time, money and customer satisfaction.

Raise productivity

Reproduce the excellence of your best people in every project to close your productivity gap.

3

Without smart learning and continuous improvement, your organisation is doomed to repeat the same mistakes again and again.

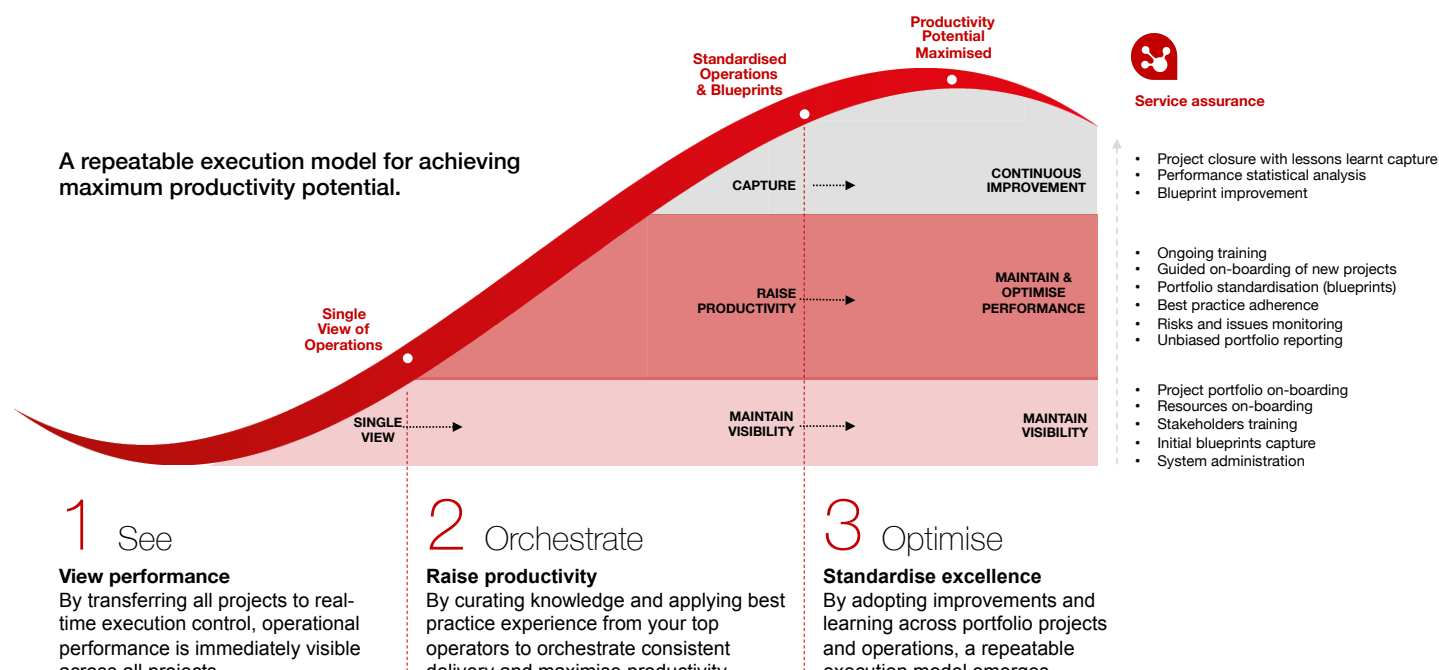
Standardise excellence

Develop a repeatable execution model that can spark data-driven improvement and optimisation of your processes.

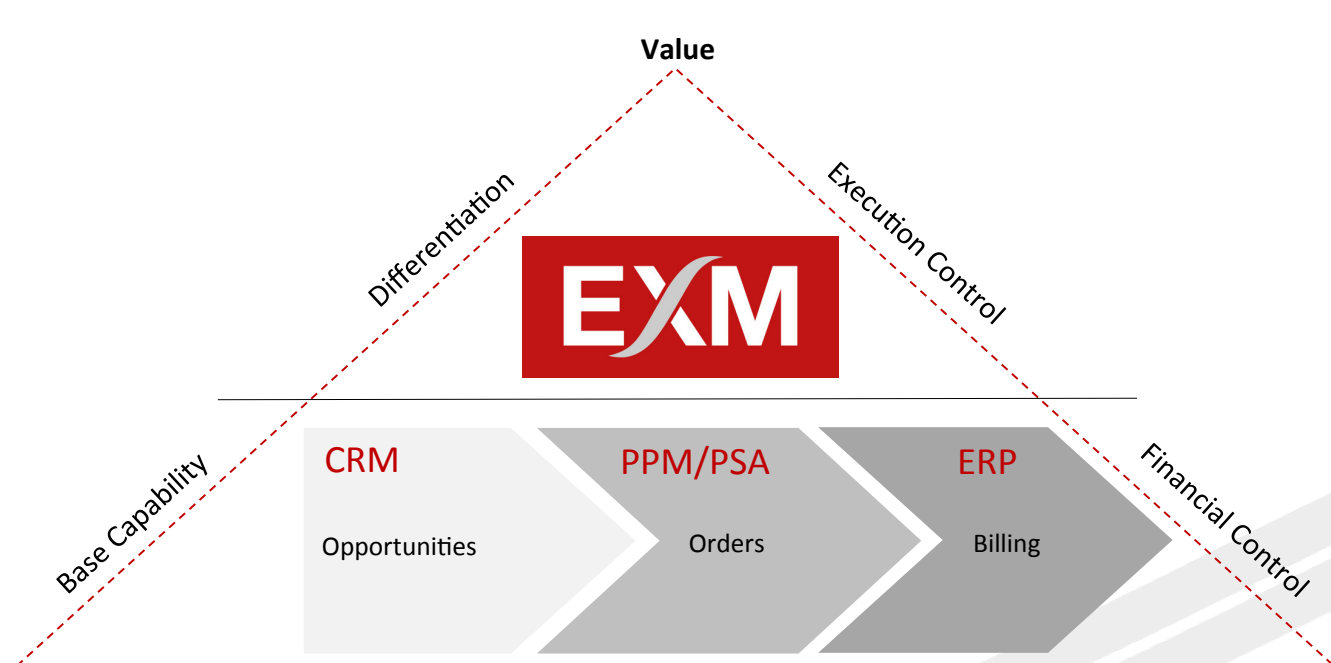


A repeatable execution model for achieving
maximum productivity potential

Execution Control



Services value creation pyramid Creating differentiation with execution control



Service assurance Taking control of complexity so you don't have to

1

View performance

2

Raise productivity

3

Standardise excellence

We take full accountability for execution control at each stage of the lifecycle to deliver maximum productivity potential in long-term partnerships.

Our shared objectives help you

- Accurately forecast work
- Drive up utilisation and allocation of skills
- Increase available capacity
- Reduce risks, errors and delays
- Measure consistently excellent service
- Reduce average time to deliver

Our dedicated execution control specialists do all the heavy lifting for you, so you can concentrate on raising standards across your portfolio.



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