

## CLOUD REALITY

The insight needed, to unlock the power of the Cloud

### Take the complexity and financial uncertainty out of Cloud adoption

As with most new technology or new ways of thinking, Cloud adoption often suffers from lack of proper insight or misconceptions of the way things really work. This often leads to false conclusions i.e. "The Cloud is too expensive", "We lose control in the cloud" or "it is too complex, we do not know where to begin."

### Why Cloud Reality

Our unique assessment solution CLOUD REALITY gives you all the information and clarity you need, to build your cloud business case. This includes cloud benefits, pin-pointing of your savings and opportunities based on real-time overviews including operational considerations, technical choices, financial overviews, strategic and operational road maps.

**Cloud Expertise** - Our highly trained and certified cloud experts assist you in making the right decisions for your future cloud landscape. Obtain a deep understanding of the economic impacts of running workloads in cloud – based on all the information we gather with our unique software OpsAI.

**Business Case Framework** - We have extensive experience in building Cloud-based business cases, driven by a multitude of factors. We provide the framework and modelling to create your data and fact driven business case, including your ROI modelling and financial scenarios.

**Specialized Tooling** - CLOUDEON has developed a ground-breaking OpsAI platform, backed by machine learning, that enable us to detect, show, model and analyze your current IT setup and map it to a cloud-based configuration including application, cost and connectivity factors.

### KEY FEATURES

**Map and analyze** your current IT infrastructure in real time and gain valuable insights into your current technology stack.

**Classify** your applications and workloads utilizing our Cloud Adoption model.

**Simulate and validate** your business case scenarios and receive live feedback on your changes – enabling you to make data driven and informed decisions.

**Create a plan** for moving applications and workloads to the Cloud based on criticality, geography, security or risk.

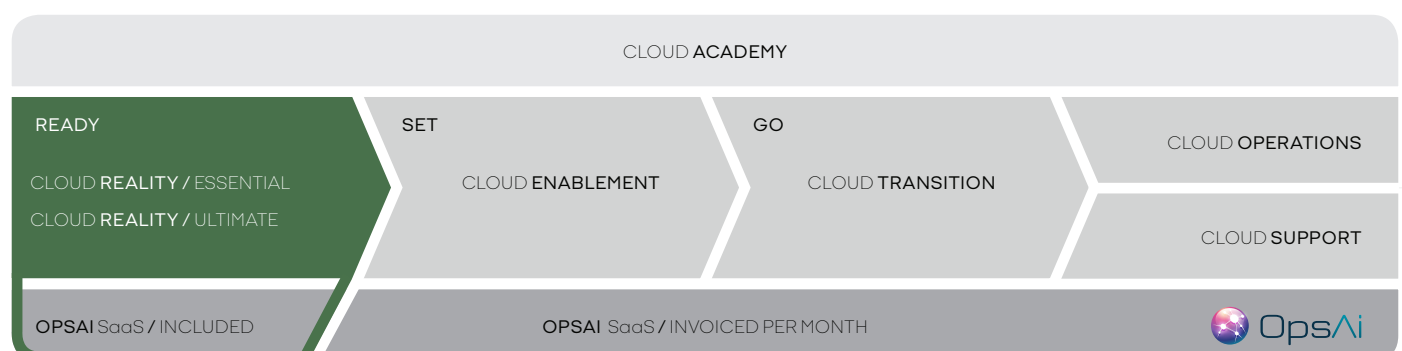
**Build a business case** with machine learning driven assessment and cost reduction recommendations based on Cloud Economics.

**Full Report** on findings and full recommendations (IaaS/PaaS/SaaS) as documentation.

**Basic Report** on findings and recommendations as documentation.

**Presentation** of report and results on a tailored workshop.

### Ready, Set, Go - the full Cloud Journey



## CLOUD REALITY SERVICE

Build your Cloud Business Case based on facts. Create your roadmap and start adopting the Cloud.

TOOLING & AUTOMATION	ESSENTIAL	ULTIMATE
Agentless IT Asset Scanning	✓	✓
Geographical IT Asset mapping	✓	✓
Mapping of physical and virtual IT assets	✓	✓
Mapping of OS and Middleware assets	✓	✓
Analysis of OS and Middleware Security	Basic	Detailed
Analysis of Technical Debt in the technology stack	Basic	Detailed
Analysis of Risk in the technology stack	Basic	Detailed
Total Cost of Ownership Assessment for Cloud	Basic	Detailed
Rightsizing IT Asset and Placement based on Cloud Economics	Basic	Detailed
Cloud License Analysis	-	✓
HUMAN EXPERTS		
Infrastructure-as-a-Service Migration Candidates	✓	✓
Platform-as-a-Service Migration Candidates	-	✓
Software-as-a-Service Migration Candidates	-	✓
Customer Specific Application Dependency Mapping	-	✓
Cloud License Optimization	-	✓
ROI Calculation for Cloud Transition	-	✓
What-if Simulations for Cloud Transitioning	-	✓
Advanced Business Case metrics based on TBM Taxonomy	-	✓
ADD-ON SERVICES		
Cloud Enablement - Build the Cloud Foundation	(✓)	(✓)
Cloud Transition - Moving IT to Cloud	(✓)	(✓)
Cloud Support - Cloud experts at your fingertips	(✓)	(✓)
Cloud Operations	(✓)	(✓)
OpsAISaaS	(✓)	(✓)

At CLOUDEON we enable organizations, no matter the size, to unlock the power of technology and bring ideas to life, at the speed of business. Our vision is to be the most innovative Cloud company of the 21st century by driving the transition to digital solutions.