

STITCH FIX, INC. NDQ-SFIX				RECENT PRICE	15.29	TRAILING P/E RATIO	34.0	RELATIVE P/E RATIO	2.48	DIV'D YLD	Nil	VALUE LINE	
RANKS													
PERFORMANCE	3 Average							30.07 14.48	52.44 16.05		37.72 16.55	29.38 10.90	High Low
Technical	3 Average												50
SAFETY	4 Below Average												25
BETA	1.00 (1.00 = Market)												15
Financial Strength	B+												10
Price Stability	5												5
Price Growth Persistence	NMF												-7436
Earnings Predictability	NMF												VOL. (thous.)
© VALUE LINE PUBLISHING LLC	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020/2021			
SALES PER SH	--	--	--	--	--	--	--	12.41	15.56				
"CASH FLOW" PER SH	--	--	--	--	--	--	--	.56	.51				
EARNINGS PER SH	--	--	--	--	--	--	--	.34	.36	d.21 A,B/d.08 C			
DIV'DS DECL'D PER SH	--	--	--	--	--	--	--	--	--				
CAP'L SPENDING PER SH	--	--	--	--	--	--	--	.17	.30				
BOOK VALUE PER SH	--	--	--	--	--	--	--	3.19	3.91				
COMMON SHS OUTST'G (MILL)	--	--	--	--	--	--	--	98.80	101.40				
AVG ANN'L P/E RATIO	--	--	--	--	--	--	--	48.1	77.5	NMF/NMF			
RELATIVE P/E RATIO	--	--	--	--	--	--	--	2.71	4.51				
AVG ANN'L DIV'D YIELD	--	--	--	--	--	--	--	--	--				
SALES (\$MILL)	--	--	--	--	--	--	977.1	1226.5	1577.6				
OPERATING MARGIN	--	--	--	--	--	--	4.0%	4.4%	2.4%				
DEPRECIATION (\$MILL)	--	--	--	--	--	--	7.7	10.5	14.3				
NET PROFIT (\$MILL)	--	--	--	--	--	--	d.6	44.9	36.9				
INCOME TAX RATE	--	--	--	--	--	--	NMF	17.9%	--				
NET PROFIT MARGIN	--	--	--	--	--	--	NMF	3.7%	2.3%				
WORKING CAP'L (\$MILL)	--	--	--	--	--	--	63.9	274.8	299.8				
LONG-TERM DEBT (\$MILL)	--	--	--	--	--	--	--	--	--				
SHR. EQUITY (\$MILL)	--	--	--	--	--	--	104.1	315.1	396.0				
RETURN ON TOTAL CAP'L	--	--	--	--	--	--	NMF	14.3%	9.3%				
RETURN ON SHR. EQUITY	--	--	--	--	--	--	NMF	14.3%	9.3%				
RETAINED TO COM EQ	--	--	--	--	--	--	NMF	14.3%	9.3%				
ALL DIV'DS TO NET PROF	--	--	--	--	--	--	--	--	--				

A^aNo. of analysts changing earn. est. in last 4 days: 0 up, 8 down, consensus 5-year earnings growth 15.0% per year. B^bBased upon 9 analysts' estimates. C^cBased upon 9 analysts' estimates.

ANNUAL RATES

of change (per share)	5 Yrs.	1 Yr.	
Sales	--	25.5%	
"Cash Flow"	--	-10.0%	
Earnings	--	6.0%	
Dividends	--	--	
Book Value	--	22.5%	

QUARTERLY SALES (\$mill.)

Fiscal Year	1Q	2Q	3Q	4Q	Full Year
07/31/17	236.0	237.7	245.1	258.3	977.1
07/31/18	295.6	295.9	316.7	318.3	1226.5
07/31/19	366.2	370.3	408.9	432.2	1577.6
07/31/20	444.8	451.8	--	--	--

EARNINGS PER SHARE

Fiscal Year	1Q	2Q	3Q	4Q	Full Year
07/31/16	--	--	--	--	--
07/31/17	--	--	--	--	--
07/31/18	.05	.02	.09	.18	.34
07/31/19	.10	.12	.07	.07	.36
07/31/20	--	.31	d.16	d.17	--

QUARTERLY DIVIDENDS PAID

Cal-endar	1Q	2Q	3Q	4Q	Full Year
2017	--	--	--	--	--
2018	--	--	--	--	--
2019	--	--	--	--	--
2020	--	--	--	--	--

INSTITUTIONAL DECISIONS

	2Q'19	3Q'19	4Q'19	
to Buy	135	118	120	
to Sell	74	96	97	
Hld's(000)	39787	42465	47635	

ASSETS (\$mill.)

	2018	2019	2/ 1/20
Cash Assets	297.5	314.2	300.6
Receivables	.0	.0	.0
Inventory	85.1	118.2	147.2
Other	34.4	50.0	38.5
Current Assets	417.0	482.4	486.3

LIABILITIES (\$mill.)

	2018	2019	2/ 1/20
Property, Plant & Equip. at cost	54.6	86.0	--
Accum Depreciation	20.4	31.1	--
Net Property	34.2	54.9	63.2
Other	30.4	78.8	250.2
Total Assets	481.6	616.1	799.7

LONG-TERM DEBT AND EQUITY

	2018	2019	2/ 1/20
Accts Payable	79.8	90.9	86.1
Debt Due	.0	.0	.0
Other	62.4	91.7	134.0
Current Liab	142.2	182.6	220.1

INDUSTRY: Internet

BUSINESS: Stitch Fix, Inc. delivers one-to-one personalization to its clients through the combination of data science and human judgment. The company's stylists hand select items from a broad selection of merchandise. Stylists pair their own judgment with its analysis of client and merchandise data to provide a personalized shipment of apparel, shoes and accessories suited to each client's needs. Stitch Fix calls each of these unique shipments a Fix. After receiving a Fix, its clients purchase the items they want to keep and return the other items. The company offers shirts, jackets, sweaters, blazers, leggings, vests, scarves, jeans, loafers, and boots for men and women. As of February 1, 2020, Stitch Fix had 3,465,000 active clients. In April 2020, it announced that it is withdrawing its business outlook for the third quarter and fiscal year 2020 previously provided in its shareholder letter on March 9, 2020, due to the increasing uncertainty resulting from the COVID-19 pandemic. Has 8000 employees. C.E.O.: Katrina Lake Address: 1 Montgomery Street Suite 1500, San Francisco, CA 94104. Tel.: (415) 882-7765. Internet: www.stitchfix.com.

J.V.

May 15, 2020

TOTAL SHAREHOLDER RETURN

Dividends plus appreciation as of 4/30/2020

3 Mos.	6 Mos.	1 Yr.	3 Yrs.	5 Yrs.
-29.91%	-29.79%	-39.77%	--	--

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