

THE INSTITUTES 2021 ORDER FORM FOR STUDY MATERIALS: EDITION 4 — ASIA

Prices and availability are subject to change.

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TO ORDER YOUR STUDY MATERIALS:		
1. Indicate when you plan to take your exam.	5. Add up your order value on the back, and enter the sum in the order value blank below.	Once you complete the form, you can fax your completed form to (610) 725-1019 or email contract@TheInstitutes.org. To help us avoid duplicating your order, please do not fax the same order more than once; do not fax and email the same order.
2. If this order is to be billed, fill out the account number, purchase order number, and billing address.	6. Add the order value, figure discount if applicable, add shipping and handling costs, and select a payment method. See page 2 for shipping information.	
3. Provide your shipping address.		
4. Select your study materials.		

1. PLEASE INDICATE THE MONTH/YEAR IN WHICH YOU PLAN TO TAKE YOUR EXAM

January 15–March 15, 2021
 April 15–June 15, 2021
 July 15–September 15, 2021
 October 15–December 15, 2021

2. BILL TO (COMPLETE ALL FIELDS):

(Established accounts only. All other orders must be prepaid. Please direct questions about establishing an account to Accounts Receivable.)

<input type="text"/>	<input type="text"/>
Billing Account #	Purchase Order #
Name—Please print clearly.	
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Address	
City and State	ZIP Code
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Daytime Phone Number (Please include area code.)	

3. SHIP TO:

First Name
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Country and Postal Code
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5. ORDER

Order Value (from other side)	\$
Discount (15% discount on orders of \$1,500 or more if shipped to one address)	
Net Order Value	
Shipping and Handling Charges—Select your shipping and handling charges based on the destination of your order. (See options below for India, other countries in Asia, and Guam.)	
INDIA Only	
<input type="checkbox"/> 10% of the net order value for orders \$750 or less and shipped to one address	\$
<input type="checkbox"/> 8% of the net order value for orders over \$750 and shipped to one address	\$
Handling Charge—\$10 Per Order (Deliveries in India Only)	Add \$10 in India \$
Other Countries in ASIA (NOT India)	
<input type="checkbox"/> 15% of the net order value	\$
Handling Charge—\$25 Per Order (Deliveries to Countries in Asia Other Than India)	Add \$25 in Asia \$
6. Guam—Contact The Institutes for your best shipping option. Email us at Quotes@TheInstitutes.org	
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Account No. _____ Exp. Date _____ CSV _____
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(mandatory on all charge orders)

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4.

ITEM #	DESCRIPTION	QUANTITY	UNIT COST	AMOUNT
				\$
Order Value (Carry this total to front of order form.)				\$

You can register for Institutes online classes with this order form. If you are uncertain about your study materials, Visit our Website, TheInstitutes.org, call Customer Success at (610) 644-2100, or email questions to CustomerSuccess@TheInstitutes.org.

The Institutes' courses and programs are dynamic in nature. To provide industry professionals with the knowledge needed to drive powerful business results, The Institutes continuously review and revise technical content and delivery methods based on current industry needs and practices. Therefore course topics, program requirements, and pricing are subject to change at any time.

SHIPPING AND HANDLING INFORMATION

All in-stock materials are shipped within five business days of our receiving the order.

Shipping to India—Orders \$750 net or less (and shipped to one address) add 10% of the net order value plus \$10 handling charge. All orders over \$750 net (and shipped to one address) add 8% of the net order value plus \$10 handling charge.

Shipping to all other countries in Asia, NOT India—Add 15% of the net order value plus \$25 handling charge. There may be additional fees and/or taxes when the shipment passes through customs at the destination country. These charges are the responsibility of the package recipient.

Shipping to Guam—Contact The Institutes with your order via email for the best shipping option. Email us at Quotes@TheInstitutes.org.

PRICES AND AVAILABILITY ARE SUBJECT TO CHANGE.

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KEY TO ORDER FORM SYMBOLS

▶ Revised/New Content. * The studybook is a text/course guide combination.

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Foundation Courses)			
CPCU 500	Managing Evolving Risks		
	▶ Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I500CPB	\$425
	▶ Online Only Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C500	345
CPCU 520	Connecting the Business of Insurance Operations		
	▶ Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I520CPB	\$425
	▶ Online Only Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C520	345
CPCU 530	Navigating the Legal Landscape of Insurance		
	▶ Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I530CPB	\$425
	▶ Online Only Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C530	345
CPCU 540	Impacting the Bottom Line of Insurance Financials		
	▶ Recommended Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I540CPB	\$425
	▶ Online Only Package , 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C540	345

STUDY MATERIALS		ITEM #	UNIT COST
CPCU DESIGNATION PROGRAM (Concentration Courses)			
CPCU 551	Addressing Commercial Property Risk		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I551CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C551	345
CPCU 552	Addressing Commercial Liability Risk		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I552CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C552	345
CPCU 553	Understanding Personal Insurance and Finance		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I553CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C553	345
CPCU 555	Developing Personal Insurance Solutions		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I555CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C555	345
CPCU 556	Planning Personal Financial Strategies		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I556CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C556	345
CPCU 557	Understanding Commercial Risk		
	▶ Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I557CPB	\$425
	▶ Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C557	345

STUDY MATERIALS		ITEM #	UNIT COST
ASSOCIATE DESIGNATION PROGRAMS AND OTHER INSTITUTES COURSES			
SM 18	Essentials of Supervision, 3rd edition		
	Basic Print Package (includes Text and Course Guide)	I18RP	\$110
	Course Guide—Essentials of Supervision, 5th ed.	I1801	38
	Text—Essentials of Supervision, 3rd ed.	I1802	72
SM 19	Supervisory Skills, 3rd edition		
	Basic Print Package (includes Text and Course Guide)	I19RP	\$110
	Course Guide—Supervisory Skills, 4th ed.	I1901	38
	Text—Supervisory Skills, 3rd ed.	I1902	72
AINS 21	Property and Liability Insurance Principles		
	Standard Package, 7th ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I21SP	\$170
AINS 22	Personal Insurance		
	Standard Package, 3rd ed. (includes Text, Course Guide, Online Course, Policy Handbook, and Practice Exam Access)	I22SP	\$225
AINS 23	Commercial Insurance		
	Standard Package, 5th ed. (includes Text, Course Guide, Online Course, Policy Handbook, and Practice Exam Access)	I23SP	\$225
AINS 24	General Insurance for IT and Support Professionals		
	Standard Package, 2nd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I24SP	\$175
AIS 25	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I25RP	\$110
	Course Guide and Practice Exams Access—Delivering Insurance Services, 1st ed.	I2501	38
	Text—Delivering Insurance Services, 4th ed.	I2502	72
API 28	Personal Insurance: Underwriting and Marketing Practices		
	Standard Package, 2nd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I28SP	\$215
API 29	Personal Insurance: Portfolio Management		
	Standard Package, 3rd ed. (includes Text, Course Guide, Online Course, and Practice Exam Access)	I29SP	\$215
AIC 30	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	IAIC30RP	\$200
	Course Guide—Claim Handling Principles and Practices, 2nd ed.	IAIC3001	62
	Text—Claim Handling Principles and Practices, 2nd ed.	IAIC3002	138
AIC 31	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I31RP	\$200
	Course Guide—Property Claims Practices, 2nd ed.	I3101	62
	Text—Property Claims Practices, 2nd ed.	I3102	138
AIC 32	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I32RP	\$200
	Course Guide—Liability Claims Practices, 3rd ed.	I3201	62
	Text—Liability Claims Practices, 3rd ed.	I3202	138
AIC 37	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I37RP	\$200
	Course Guide and Practice Exams Access—Managing Bodily Injury Claims, 2nd ed.	I3701	62
	Text—Managing Bodily Injury Claims, 2nd ed.	I3702	138
AIC 39	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I39RP	\$235
	Course Guide and Practice Exams Access—Auto Claims Practices, 2nd ed.	I3901	62
	Text—Auto Claims Practices, 2nd ed.	I3902	173
AIC 41	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I41RP	\$200
	Course Guide and Practice Exams Access—Property Coverages, 4th ed.	I4101	62
	Text—Property Coverages, 4th ed.	I4102	138

STUDY MATERIALS		ITEM #	UNIT COST
AIC 44	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	IAIC44RP	\$200
	Course Guide—Workers Compensation Claims Practices, 2nd ed.	IAIC4401	62
	Text—Workers Compensation Claims Practices, 2nd ed.	IAIC4402	138
AIC 47	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I47RP	\$200
	Course Guide—Claims Leadership and Organizational Alignment, 2nd ed.	I4701	62
	Text—Claims Leadership and Organizational Alignment, 2nd ed.	I4702	138
AIC 48	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I48RP	\$200
	Course Guide—Bodily Injury Claims and Auto Coverages, 1st ed.	I4801	62
	Text—Bodily Injury Claims and Auto Coverages, 1st ed.	I4802	138
AIC 49	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I49RP	\$200
	Course Guide—Bodily Injury Claims and Liability Coverages, 1st ed.	I4901	62
	Text—Bodily Injury Claims and Liability Coverages, 1st ed.	I4902	138
SPPA 30	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	ISPPA30RP	\$200
	Course Guide—Public Adjuster Claim Handling Principles and Practices, 1st ed.	ISPPA3001	62
	Text—Public Adjuster Claim Handling Principles and Practices, 1st ed.	ISPPA3002	138
AIM 40	Basic Print Package (includes Text and Course Guide)	IAIM40RP	\$255
	Course Guide—Management, 11th ed.	IAIM4001	84
	Text—Contemporary Management, 11th ed. (McGraw Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost. Please contact The Institutes for a quote.	IAIM4002	171
AIM 44	Basic Print Package (includes Text and Course Guide)	IAIM44RP	\$345
	Course Guide—Human Resource Management, 4th ed.	IAIM4401	84
	Text—Human Resource Management, 12th ed. (McGraw-Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	IAIM4402	261
AIM 45	Managing Business Organizations Today Students are required to correctly answer 150 multiple-choice questions based on articles posted on our Website to meet the AIM 45 course requirements. The course administration fee is \$385.	Contact Customer Success for details and enrollment.	
ARM 54	<i>(See successor course ARM 400 below)</i>		
ARM 55	<i>(See successor course ARM 401 below)</i>		
ARM 56	<i>(See successor course ARM 402 below)</i>		
ARM 400	Risk in an Evolving World		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I400CPB	\$425
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C400	345
ARM 401	Holistically Assessing Risk		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I401CPB	\$425
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C401	345
ARM 402	Successfully Treating Risk		
	Recommended Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I402CPB	\$425
	Online Only Package, 1st edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C402	345

STUDY MATERIALS		ITEM #	UNIT COST
CYB 301	Managing Cyber Risk		
	Recommended Package, 3rd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I301CPB	\$425
	Online Only Package, 3rd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C301	345
AU 60	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I60RP	\$235
	Course Guide and Practice Exams Access—Commercial Underwriting Principles, 1st ed.	I6001	62
	Text—Commercial Underwriting Principles, 1st ed.	I6002	173
AU 61	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I61RP	\$235
	Course Guide and Practice Exams Access—Underwriting Commercial Property, 2nd ed.	I6101	62
	Text—Underwriting Commercial Property, 2nd ed.	I6102	173
AU 62	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I62RP	\$235
	Course Guide and Practice Exams Access—Underwriting Commercial Liability, 3rd ed.	I6201	62
	Text—Underwriting Commercial Liability, 3rd ed.	I6202	173
AU 67	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I67RP	\$235
	Course Guide and Practice Exams Access—Strategic Underwriting Techniques, 2nd ed.	I6701	62
	Text—Strategic Underwriting Techniques, 2nd ed.	I6702	173
AAI 81	Basic Print Package (includes all 3 segments and the Policy Handbook for AAI 81)	I81RP	\$330
	Segment A Studybook*—Principles of Insurance, 4th ed.	I8101	124
	Segment B Studybook*—Personal Insurance, 4th ed.	I8102	124
	Segment C Studybook*—Commercial Property Insurance, 5th ed.	I8103	124
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	50
AAI 82	Basic Print Package (includes all 3 segments and the Policy Handbook for AAI 82)	I82RP	\$330
	Segment A Studybook*—Commercial Liability Insurance, 5th ed.	I8201	124
	Segment B Studybook*—Other Commercial Insurance, 5th ed.	I8202	124
	Segment C Studybook*—Specialized Insurance and Bonds, 4th ed.	I8203	124
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	50
AAI 83	Basic Print Package (includes all 3 segments for AAI 83)	I83RP	\$285
	Segment A Studybook*—Principles of Agency Management, 4th ed.	I8301	124
	Segment B Studybook*—The Insurance Production Environment, 4th ed.	I8302	124
	Segment C Studybook*—Agency Management Tools and Processes, 4th ed.	I8303	124
AAI 87	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I87RP	\$200
	Course Guide—Agency Leadership & Strategic Alignment, 1st ed.	I8701	62
	Text—Agency Leadership & Strategic Alignment, 1st ed.	I8702	138
APA 91	Basic Print Package (includes Text and Course Guide)	I91RP	\$270
	Course Guide—Principles of Premium Auditing, 4th ed.	I9101	83
	Text—Principles of Premium Auditing, 4th ed.	I9102	187
APA 92	Basic Print Package (includes Text and Course Guide)	I92RP	\$270
	Course Guide—Premium Auditing Applications, 7th ed.	I9201	83
	Text—Premium Auditing Applications, 5th ed.	I9202	187

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AIAF 114	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I114RP	\$235
	Course Guide – Insurer Accounting Management, 1st ed.	I11401	83
	Text – Insurer Accounting Management, 1st ed.	I11402	152
AIAF 115	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I115RP	\$235
	Course Guide—Insurer Risk & Capital Management, 1st ed.	I11501	83
	Text—Insurer Risk & Capital Management, 1st ed.	I11502	152
AMIM 121	Basic Print Package (includes Texts and Course Guide)	I121RP	\$305
	Course Guide—Ocean Marine Insurance, 9th ed.	I12101	77
	Text—Ocean Marine Insurance, 3rd ed.	I12102	114
	Text—The Business of Shipping, 9th ed., Cornell Maritime Press, a division of Schiffer Publishing, Ltd. This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	I12103	114
AMIM 122	Basic Print Package (includes Text and Course Guide)	I122RP	\$290
	Course Guide—Inland Marine Insurance, 4th ed.	I12201	77
	Text—Inland Marine Insurance, 2nd ed.	I12202	213
AIT 134	Basic Print Package (includes Text and Course Guide)	I134RP	\$340
	Course Guide—The Strategic Management of Information, 6th ed.	I13401	62
	Text—Corporate Information Strategy and Management, 8th ed. (McGraw-Hill) This book is shipped from Malvern, Pennsylvania. Shipping charges will be the actual cost to ship from Pennsylvania, USA to Asia. Please contact The Institutes for a quote.	I13402	278
ARe 143	Basic Print Package (includes Texts, Policy Handbook, Course Guide, and Practice Exams Access)	I143RP	\$265
	Course Guide—Primary Insurance Coverages, 3rd ed.	I14301	68
	Text—Primary Insurance Coverages, 3rd ed.	I14302	147
	The Institutes' Handbook of Insurance Policies, 12th ed.	I9	50
ARe 144	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I144RP	\$215
	Course Guide—Reinsurance Principles and Practices, 3rd ed.	I14401	68
	Text—Reinsurance Principles and Practices, 3rd ed.	I14402	147
ARe 145	Readings in Reinsurance Issues and Developments There is no text or course guide for ARe 145. Students read articles online through The Institutes' Website and pay a \$385 course administration fee.	Contact Customer Success for details and enrollment.	
AFSB 151	Basic Print Package (includes Text and Course Guide)	I151RP	\$265
	Course Guide—Principles of Suretyship, 3rd ed.	I15101	78
	Text—Principles of Suretyship, 3rd ed.	I15102	187
AFSB 152	Basic Print Package (includes Text and Course Guide)	I152RP	\$265
	Course Guide—Contract Surety, 8th ed.	I15201	78
	Text—Contract Surety, 2nd ed.	I15202	187
AFSB 153	Basic Print Package (includes Texts and Course Guide)	I153RP	\$ 265
	Course Guide—Commercial Surety and Crime Insurance, 1st ed.	I15301	78
	Text—Commercial Surety, 1st ed.	I15302	187
ASLI 163	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I163RP	\$190
	Course Guide and Practice Exams Access—Surplus Lines Insurance Operations, 3rd ed.	I16301	78
	Text—Surplus Lines Insurance Operations, 3rd ed.	I16302	112
ASLI 164	Basic Print Package (includes Text, Course Guide, and Practice Exams Access)	I164RP	\$190
	Course Guide and Practice Exams Access—Surplus Lines Insurance Products, 3rd ed.	I16401	78
	Text—Surplus Lines Insurance Products, 3rd ed.	I16402	112

STUDY MATERIALS		ITEM #	UNIT COST
AIDA 181	Big Data Analytics		
	Recommended Package, 3rd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I181CPB	\$425
	Online Only Package, 3rd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C181	345
AIDA 182	Risk and Insurance Analysis Techniques		
	Recommended Package, 2nd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam, plus printed course book)	I182CPB	\$425
	Online Only Package, 2nd edition (Online course, exam prep tools, assignment quizzes, practice exam, simulated credentialing exam)	C182	345
IR 201	Basic Print Package (includes Text and Course Guide)	I201RP	\$265
	Course Guide—Insurance Regulations, 5th ed.	I20101	78
	Text—Insurance Regulations, 5th ed.	I20102	187
PTC I	Core Property Adjusting Principles (12 online courses plus exams in one package)	PTC1-PKG	\$425
PTC II	Exterior Loss Adjusting (12 online courses plus exams in one package)	PTC2-PKG	\$450
PTC III	Interior Loss Adjusting (12 online courses plus exams in one package)	PTC3-PKG	\$400
PTC I & II	Bonus Package (PTC I and II courses plus exams in one package)	PTC1-2-PKGS	\$825
PTC I & III	Bonus Package (PTC I and III courses plus exams in one package)	PTC1-3-PKGS	\$775
RMI 315	Introduction to Risk Management and Insurance —1st ed. (Textbook with Exam Access)	IRMI 315-02	\$180
ACSR 1	Studybook*—Homeowners Insurance, 2nd ed.	I37101	\$45
ACSR 2	Studybook*—Personal Automobile Insurance, 2nd ed.	I37201	\$45
ACSR 3	Studybook*—Personal Lines Related Coverages, 2nd ed.	I37301	\$45
ACSR 4	Studybook*—Agency Errors and Omissions, 1st ed.	I37401	\$45
ACSR 5	Studybook*—Professional Development and Account Management, 1st ed.	I37501	\$45
ACSR 6	Studybook*—Commercial Property Insurance, 3rd ed.	I38601	\$55
ACSR 7	Studybook*—Commercial Liability Insurance, 3rd ed.	I38701	\$55
ACSR 8	Studybook*—Commercial Automobile Insurance, 3rd ed.	I38801	\$55
ACSR 9	Studybook*—Commercial Lines Related Coverages, 3rd ed.	I38901	\$55
ACSR 10	Studybook*—Life Insurance, 1st ed.	I39001	\$45
ACSR 11	Studybook*—Retirement Planning, 1st ed.	I39101	\$45
ACSR 12	Studybook*—Disability and Health Insurance, 1st ed.	I39201	\$45
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