

## WIB-FAST Advisory Program Application

The WIB-FAST program is open to early-stage **female (co-)founders** of pre-revenue life sciences companies developing highly innovative technologies to make a meaningful impact on human or environmental health who might have current challenges with raising capital (Angel, Seed or Series A), commercialization or business plan, funding, legal or scientific strategy.

### 2022 WIB-FAST Timeline

- March 11, 2022 – 2022: WIB-FAST applications due
- March 18, 2022 – 2022: WIB-FAST participants announced
- May 2, 2022: Program start
- Week of June 13, 2022: WIB-FAST companies will present in a dedicated track within Startup Stadium at the BIO International Convention and at the WIB-FAST Closing in San Diego this June.

CLS is currently accepting applications for the 2022 session of WIB-FAST. To apply, email your non-confidential executive summary, cover page and introductory deck to [FASTCA@califesciences.org](mailto:FASTCA@califesciences.org) by **no later than close of business Friday, March 11, 2022**.

### Application Details *All submissions must be non-confidential*

Provide a cover page answering the questions below:

- What is your product or service?
- Describe current stage of development and future plans.
- What differentiates you from your competitors?
- What is your next inflection point? What do you need to reach it?
- What needs do you wish to address through the FAST program?
- What are your current challenges?

Provide your Executive Summary and introductory slide deck (or a summary document of no more than 5 pages) with the following information below.

#### Company Profile

- Mission
- Corporate description: business model, products, history, financing, timelines, etc.
- Scientific rationale
- Management team with brief bios
- Number of employees
- Board members/advisors

#### SACRAMENTO

1201 K Street, Suite 1010  
Sacramento, CA 95814  
P 916 226 9957

#### SAN DIEGO

9605 Scranton Rd, Suite 120  
San Diego, CA 92121  
P 858 551 6677

#### SOUTH SAN FRANCISCO

685 Gateway Blvd, Suite 100  
South San Francisco, CA 94080  
P 650 871 3250

#### LOS ANGELES

605 E. Huntington Dr., Suite 103  
Monrovia, CA 91016  
P 858 551 6677

#### WASHINGTON, DC

1100 H Street, NW, Suite 540  
Washington, DC 20005  
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- Full contact information, including email, phone, location
- Current financing and other sources of support, including research collaborations and other funding sources
- Intellectual Property status

Product Development & Commercialization (as applicable)

- The problem you are solving
- Your solution to the above
- Full product description
- Product impact, describing how the product will be used to improve standard of care, enhance safety, enable research, reduce costs, address environmental or agricultural issues, improve industrial efficiency, etc.
- Development plan describing major program milestones
- Resources required to achieve the above
- Anticipated market opportunity
- Existing competing products or other research or development programs that may result in competing innovations

**We evaluate submissions on a rolling basis. However, we must receive your application for the 2022 session no later than close of business Friday, March 11, 2022.**

**WIB-FAST is modeled upon the CLS FAST Program:**

Since launching in Fall 2013, FAST program cycles have generated more than 9000 advisory hours valued at over \$2M for the 96 companies who have been through the program. Since participating in FAST, these companies have raised >**\$2.2B** and created over **770** new jobs, more than tripling their workforce. Over **34** of these companies have secured Series A and beyond, and **21** have concluded strategic partnerships.

The FAST Advisory Program provides select entrepreneurs with intensive team review and coaching to perfect their business model and product development plans and to build a compelling commercialization strategy. Experienced entrepreneurs, product, and business experts (which may include clinical development, regulatory, legal, reimbursement and business development specialists) advise selected startups.

If you are interested in sponsoring FAST or WIB-FAST, please contact Lori Lindburg at [lori@califesciences.org](mailto:lori@califesciences.org).