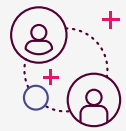




# HubSpot Onboarding Packages and Indicative Pricing

HubSpot onboarding is a requirement with any HubSpot subscription you purchase. But not all choices are taken away from you. You can choose to go through HubSpot’s themselves, or through a HubSpot Solutions partner. Our onboarding packages are designed to get you and your team up and running on the HubSpot platform efficiently. The onboarding package you’ll need depends on the HubSpot subscription(s) you’re planning on purchasing.

			
SALES HUB	MARKETING HUB	SERVICE HUB	SALES+MARKETING HUBS

<b>BASIC ONBOARDING</b> Best suited for those with Starter Hubs or those that have limited budget and just need the basics configured in HubSpot	<b>£625</b> ✓ Full technical set-up	<b>£1000</b> ✓ Full technical set-up	<b>£625</b> ✓ Full technical set-up	<b>£1500</b> ✓ Full technical set-up
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<b>FULL-SERVICE ONBOARDING</b> Best suited for Professional and Enterprise Hubs	<b>Starts at £5000</b> ✓ Full technical set-up ✓ Lead management workshop ✓ Strategic consulting sessions (2 x sessions)	<b>Starts at £4550</b> ✓ Full technical set-up ✓ Lead management workshop ✓ Strategic consulting sessions (2 x sessions)	<b>Starts at £4550</b> ✓ Full technical set-up ✓ Lead management workshop ✓ Strategic consulting sessions (2 x sessions)	<b>Starts at £7000</b> ✓ Full technical set-up ✓ Lead management workshop ✓ Strategic consulting sessions (2 x sessions)
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<b>ADD-ONS</b> Strongly recommended add-ons to help your team get the most out of the HubSpot platform	<b>HubSpot Sales Training £1400</b> ✓ 2 half day training workshops from a senior HubSpot consultant	<b>Template Creation £1250</b> ✓ 1 x landing page, thank you page and email  <b>HubSpot Marketing Training £2000</b> ✓ 2 half day training workshops from a senior HubSpot consultant	<b>HubSpot Service Training £1400</b> ✓ 2 half day training workshops from a senior HubSpot consultant	<b>Bespoke Training £1400</b> ✓ 4 x 2-hour training sessions of your choice
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**\*\*Technical configuration setup** can include adding new users, setting up teams, installing HubSpot tracking code, Reports & Analytics Tracking, connecting domain and subdomains, connecting social media accounts, excluding IP traffic, and setting up notification defaults.

**\*\*HubSpot lead management workshop** includes a series of sessions to understand your current sales and marketing processes, their source of origin, where your lead hand-over points (marketing to sales) are, where lead nurturing is needed, how lead scoring can be used, and how your sales team follow up with leads. The output of this will be a documented lead management process flow for your sales and marketing team to align under.



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