

IGNITE WEBINAR SERIES

Q+A with the SBA

PPP Guidance & Emergency Relief

THURSDAY, JANUARY 21, 2021



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Webinar Logistics

WE ARE RECORDING

Recordings, slides, and any resources mentioned will be shared with participants after the event and available at www.EntrepreneurFund.org.

Q&A

All participants have been muted. If you have questions please put them in the Q&A field and we will be sure to answer those. A Q&A summary will be provided after the meeting, if we can't get to all questions during the event.

CHAT

The chat function is enabled for you to chat with the speakers. These messages don't go to the full group.

FEEDBACK

We want your feedback. After the event, you will receive a survey request. Please complete this so we can continue to improve this series.

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IGNITE WEBINAR SERIES

COVID-19 Recovery & Rebuilding 2.0

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Today's Agenda & Presenters



1:00 PM – WELCOME & OVERVIEW

Sandy Voigt, Women's Business Alliance Central Director



1:05 PM – PPP GUIDANCE AND ADDITIONAL EMERGENCY RELIEF OPPORTUNITIES

Twila Kennedy, Deputy Director of SBA Minnesota District Office



1:40 PM - Q+A WITH THE SBA

1:55 PM – WRAP-UP & UPCOMING WEBINARS

Sandi Larson, Women's Business Alliance North Director



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Women's Business Alliance CENTRAL & NORTH

hosted by the Entrepreneur Fund

About WBA's

The Women's Business Alliance provides women business owners with services to grow, finance or start a business. We have two offices: one in Northeast Minnesota and one in Central Minnesota.

We provide resources specific to women including advising and networking opportunities that support strategies for professional and business growth. We are a regional resource for women in business to expand leadership talents and capabilities.

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WBA Central Region



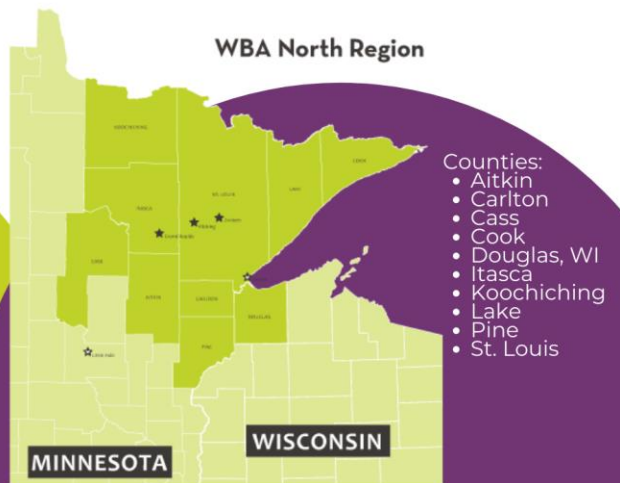
- Counties:
- Benton
 - Crow Wing
 - Kanabec
 - Mille Lacs
 - Morrison
 - Stearns
 - Todd



CENTRAL CONTACT

Sandy Voigt
Women's Business Alliance Central Director
218-735-6033
sandyv@entrepreneurfund.org

WBA North Region



- Counties:
- Aitkin
 - Carlton
 - Cass
 - Cook
 - Douglas, WI
 - Itasca
 - Koochiching
 - Lake
 - Pine
 - St. Louis



NORTH CONTACT

Sandi Larson
Women's Business Alliance North Director
218-623-5741
sandil@entrepreneurfund.org

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SBA Updates

Twila Kennedy
Deputy District Director

Current as of January 20, 2021

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Agenda

- 1 SBA Programs
- 2 Shuttered Venues Grant
- 3 Economic Injury Disaster Loans
- 4 Debt Forgiveness
- 5 Paycheck Protection Program



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SBA Programs

Contracting: 8(a), Hubzone, Certifications

Technical Assistance: WBC, SCORE, SBDC, VBOC

Lending Programs: 7(a), 504, Microloan



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Venue Support

Grants for Shuttered Venue Operators

- \$15B for SBA grants to eligible live venue operators with 25%+ revenue reduction (operators, promoters, live performing arts orgs, museums, motion picture theaters, and more).
 - \$2B 60-day set aside for those with fewer than 50 full-time employees.
 - Up to \$10 million dollars may be granted to eligible entities, plus a supplemental grant equal to 50% of initial grant.
- Award timelines: initial 14 days for entities with 90%+ greater revenue loss; following 14-day period for entities w/ 70%+ loss, then awards to all other eligible entities.
- Uses: payroll costs, rent, utilities, and personal protective equipment.

[Shuttered Venue Operators Grant \(sba.gov\)](https://www.sba.gov)



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EIDL Extension

- EIDL loan applications will continue to be accepted through December 2021, pending the availability of funds
 - Interest rate of 3.75% for small businesses
 - Interest rate of 2.75% for non-profit organizations
- 30-year maturity and an automatic deferment of one year before monthly payments begin

[COVID-19 Economic Injury Disaster Loans \(sba.gov\)](https://www.sba.gov)



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Targeted EIDL Advances

Targeted EIDL Advance for Small Business Continuity, Adaptation, and Resiliency

- Entities in low-income communities that received an EIDL Advance under Section 1110 of the CARES Act are eligible to receive an amount equal to the difference of what the entity received under the CARES Act and \$10,000.
- Provides \$10,000 grants to eligible applicants in low-income communities that did not secure grants because funding had run out.



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Extension of Debt Relief Program

- Resumes the payment of P&I on small business loans guaranteed by the SBA under the 7(a), 504 and microloan programs.
- Borrowers with qualifying loans approved by the SBA prior to the CARES Act will receive an additional three months of P&I, starting in February 2021. Payments will be capped at \$9K per borrower per month.
- After the three-month period, underserved borrowers will receive an additional five months of P&I payments.

[SBA Debt Relief](#)



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What is a First Draw PPP Loan?

- PPP loan eligibility now includes additional types of entities.
- Covered eligible expenses are expanded.
- Borrowers can now select a covered period to use PPP loan proceeds anytime between 8 and 24 weeks after disbursement.
- Certain borrowers may request an increase to their original PPP loan amount.
- Must apply **on or before March 31, 2021**, or until Congressional appropriations expire.

[First Draw PPP Loans \(sba.gov\)](https://www.sba.gov)



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First Draw PPP Loan Eligibility

Must comply with size standards, eligibility criteria & certain limitations

Newly Eligible

- Housing cooperatives
- Destination marketing organizations
- Certain 501(c)(6) organizations such as Chambers of Commerce
- Eligible news organizations

Still Eligible

- Business entities (e.g., partnerships, corporations, LLCs)
- Sole proprietors, independent contractors, self-employed individuals
- 501(c)(3) non-profit organizations
- 501(c)(19) Veterans organization
- Tribal businesses



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What is a Second Draw PPP Loan?

- For most borrowers, the maximum loan amount of a Second Draw PPP loan is 2.5x average monthly 2019 or 2020 payroll costs, up to \$2 million.
- For borrowers in the Accommodation and Food Services sector (NAICS 72), the maximum loan amount for a Second Draw PPP loan is 3.5x average monthly 2019 or 2020 payroll costs, up to \$2 million.
- Second Draw PPP loan applicants must submit the information on **SBA Form 2483-SD** (Borrower Application) when applying to their lender.

[Second Draw PPP Loans \(sba.gov\)](https://www.sba.gov)



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Second Draw PPP Loan Eligibility

Must have previously received a First Draw PPP loan

Additional Eligibility Criteria

- Has used or will use the full First Draw PPP loan amount only for eligible expenses before the PPP Second Draw Loan is disbursed
- Has no more than 300 employees
- Can demonstrate at least a 25% reduction in gross receipts between comparable quarters in 2019 and 2020.



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PPP Loan Forgiveness

**Borrowers must apply for forgiveness through their lender;
lenders submit borrower forgiveness decisions to the SBA**

Updates per the Economic Aid Act

- EIDL Advances are no longer deducted from forgiveness payment.
- Forgiven PPP loans are not taxable income; expenses paid with PPP loan funds are now tax deductible; **consult the IRS** for details
- Expanded forgivable expenses are permissible for any PPP loan not already forgiven.
- **Coming soon:** simplified forgiveness application for PPP loans \$150,000 and under.

[PPP Loan Forgiveness \(sba.gov\)](https://www.sba.gov/PPP/loan-forgiveness)



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What to do Now & Additional Resources

What to do Now

- Contact your lender
- If you do not have a lender, find one on Lender Match: sba.gov/LenderMatch
- Visit www.sba.gov/ppp for the most up-to-date documents

Additional Resources

- Contact your local SBA District Office or Resource Partner: sba.gov/local-assistance
- Subscribe to SBA e-newsletter: www.sba.gov/updates
- Follow SBA on Twitter: @SBAGov

Contact us

(612) 370-2324 Minneapolis.mn@sba.gov



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- Funding Alerts
- Policy Updates
- Success Stories + Awards

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Questions



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Mindset + Motivation: We Can Do This

WEDNESDAY, FEBRUARY 10 AT 1 PM

The last year has been a struggle to say the least. Let's talk about how we can rise to the challenge. Being creative and innovative on days when you'd rather just pull the covers over your head and forget about the world is a big ask...but we can do it! Michelle Massman will share examples of how companies are adapting to the current environment, planning for their futures, and how you can too.



Michelle Massman
Entrepreneur & Consultant

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Thank you for joining us!

FOR COVID-19 RESOURCES &
UPCOMING WEBINARS VISIT:
www.EntrepreneurFund.org

Please complete the 1-minute
evaluation survey as you log off.

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