

End-to-End Business Management Software

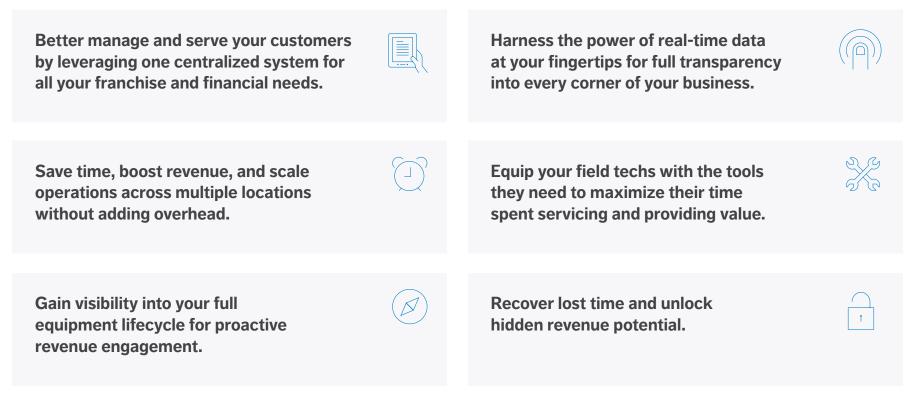
Elevate Your Field Service Enterprise



Who Are We?

Davisware provides the industry's only true ERP software that's designed specifically for commercial food equipment service and HVAC businesses. Using our comprehensive all-in-one software as a single source of truth, our customers streamline processes, improve service outcomes, and ultimately drive revenue.

Our technology lets you take charge of your business operations.



Davisware's Mission

Our mission is to leverage our industry expertise and customer relationships to create integrated and affordable software solutions. Since 1988, we've helped service-oriented businesses, contractors, distributors, and manufacturers become industry leaders with technology solutions that are critical to the growth and success of their businesses.

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| ten Details | - | | | | Picture | UST 1: 96.88 | |
| tem Number : | | Status : Active | Stock UOM | | | LIST 2: 87.19 | |
| Mig ben No : | 0010572 | 2 | Cost Method | | | LIST 3 82.35 | |
| Description : | SOLENOID VA | LVE 12VDC | Sales Tax Levels | | | LIST 4: 77.50 | |
| Description2: | - | | Use Tax Elgible | Yes 💌 | | LIST 5: 72.66 | |
| Description2: | | | - | ver Options | | LIST 6 : 67.82 | |
| Description3 : | | | | Contraction of the second s | | LIST 7: 62.97 | |
| Description4: | - | | Fuel Tax Code Vendor UOM | | | LIST 8 58.13 | |
| Sort Name : | SOLENOID | E2 Code : A | Print Labels/# | | | LIST 9 : 34.60 | |
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Software Built for Your Industry

Founded in 1988, Davisware is fully immersed in the commercial food equipment service and HVAC industries. For more than 25 years, we have been proud members of the field's top associations.



Key Features for the Front Office

- Scheduling & Dispatch
- Live GPS Routing
- Geo-Fencing
- Customer Management
- Job & Work Order Management
- Preventative Maintenance Planning
- Job Costing
- Purchase Orders
- Point of Sale System
- Estimates & Proposals

| Cus | tomer No : 3874 | 776 Cus | domer Name : B | URGER BARN | | Telephone | (780) 387-4776 | Lab | or Code : TBC | W Pr | ce Level | : [1. | 00 A.R. Balance : | 1.0 | 82) |
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| Div | | SO/Job/Ord 181999 | Trans Date 08/16/18 | Due date 01/01/20 | Original Ant 84.00 | Discount Amt | | Cust PO TB1447 | From Cust 3874776 | Cust No 3874776 | Age 71 | | Memo SO NO:181999 SV F1: | Blower, AL | - |
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| A/R Deta | ls | | | | | | | | | Age By | Due Date | * | Future : | 0.00 | |
| Docume | nt Division | TC | Amount | Trans Date | Due Date | Journal | Memo | | | | | | Current : | 0.00 | 0 |
| 0665676 | ABC | IS | 84.00 | 08/16/18 | 09/15/18 | 1646 SO NO | :181999 SV F1 | Blower, ALBE | | | | 1 🛨 | - 60 Days : | 1,170.44 | 0 |
| POS CASH | ABC | DP | -40.00 | 05/24/18 | 05/24/18 | 4137 DEPO | SIT F1: Blower | ALBERTA | | | | i1 🗄 | - 90 Days : | 44.00 | 0 |
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| Open Rece | ivables | | | | | | | DAVISWARE |
|----------------------|-------------------------|--------------|----------------------------|------------------|------------------|--------|------------|----------------|
| = | | | | | | SHOW | HIDE ITEMS | C \$ |
| # Overdue 442 | Origina 4,055 | | Balance 3,978, 4 | | Avg Days C 46 | pen | | °O's 55 |
| Division | # Invoices | Original Amt | Balance Amt | Avg Days Open | Avg O/D | # PO's | % Invoices | % Invoice Toto |
| Construction | 49 | 2,980,988 | 2,933,196 | 73 | 40 | 49 | 9.8% | 74.7 |
| Special Projects | 24 | 541,918 | 490,766 | 41 | 8 | 24 | 4.3% | 12.3 |
| Service HVAC/R | 383 | 394,275 | 384,170 | 40 | 8 | 383 | 69.% | 10.7 |
| Service Plumbing | 79 | 145,797 | 128,292 | 52 | 20 | 79 | 14.2% | 3.2 |
| CONTROLS | 7 | 48,632 | 48,632 | 12 | -0 | 7 | 1.3% | 12 |
| HVAC Test Company | 13 | (56,341) | (6,573) | 110 | 104 | 13 | 2.3% | 0.2 |

| Registers Blatchfo | 309,213 | 309,213 | 746 | C | |
|--------------------|---------|---------|-----|-----|--|
| Struthers Atack | 176,336 | 176,336 | 720 | 150 | |
| Bill Export | 152,975 | 152,975 | 760 | 100 | ······································ |
| Rees Coton Inc | 117.135 | 117135 | 801 | | |
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Key Features for the Back Office

Top 10 by Customer

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507,051 338,549 332,863

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- Multi-Location Inventory
 & Equipment Management
- Workflows & Business Rules Enforcement
- AIA Billing
- Warranty Management
- Paperless Invoicing
- Accounts Receivable
- Financial Reporting

- Bar Coding
- Marketing
- Sales Management

Invoices by Age Bucket

- Vendor Tracking
- Warehouse Management
- Individual User
 Permission Sets
- Tax Compliance
- Real-Time Custom
 Dashboards



| 2 0 | | Add Labor | | ¥ € 10% 🗎 1:28 |
|--------------|-------------|------------------------|------------|----------------|
| | | | | ~ |
| Emp ID : | ASCH | Andrev | v Schammel | Q |
| Labor Type : | SO | SO No : | 045050 | |
| Sched No : | 0 | | | Q |
| Date : | 03/13/2020 | | | |
| Equip Code : | 0001 | | | Q |
| Activity : | 1 | Technician Labor | | Q |
| | Apply Minin | num Time | | |
| Bill Start | : 00:00 | Bill Stop : 00:00 | 03/13/202 | 0 |
| Bill Hrs : | 0.00 | Bill Hrs Type : Regula | r | |
| Work Start | : 00:00 | Work Stop : 00:00 | 03/13/2020 | 0 |
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Key Features for the Field

- Mobile Field Technology
- Mobile Invoicing
- Payment & Credit
 Card Processing
- Mobile Quoting
- Equipment & Jobsite History
- Warranty & Service
 Agreement Visibility
- Purchase Order Capability

- Offline Mode Capability
- Capture Pictures
 & Record Video
- Flat-Rate Pricing
- Custom Checkout Forms & Checklists
- Fleet Maintenance
- Employee Skill Tracking
- Time Tracking

Best-in-Class Industry Support

| On-Site Training & Implementation | |
|--|----------|
| Annual User Conference | ⊘ |
| Live Web & Classroom Training | Ø |
| Davisware University | S |
| 24/7 Resources Library & User Knowledge Base | S |
| Live U.S. Support | ⊘ |

End-to-End Business Management Software | Davisware

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One System, Greater Efficiency, and a Bigger Bottom Line

Our Products Are Built for Growth

Streamline operations and grow your service business with our powerful all-in-one field service and financial management solutions.

- Manage unlimited entities, warehouses, divisions, and more with one centralized reporting system.
- Control workflows and connect processes to save time, reduce errors, and cut costs per location such as parts procurement, distribution, allocation, and sales.
- Drill down into real-time transparent and clear data for insight into critical financial and operational KPIs.
- Reduce callbacks and improve first-time fix rates to serve more customers with less effort and greater client satisfaction.
- Shorten billing cycles and ease the burden of collections for your accounting department.
- Built-in marketing capabilities allow you to target the right customers with the right message, at the right time, to build your pipeline and boost sales.

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| ок | CANCEL | Pa | yment Options | | \$ |
| Total Parts : | 119.56 | | ON ACCOUN | T TAKE PAY | MENT |
| Total Labor : | 850.00 | Ter | rms : | | NET 30 DAY |
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| SPECIAL TRAVEL : | 0.00 | Pag | yment Type : | | Visa Ca |
| MILEAGE : | 0.00 | • | EDI | T AMOUNT | |
| LABOR HANDLING : | 0.00 | • | POS | T PAYMENT | |
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| FREIGHT : | 0.00 | | | | |
| FREIGHT IN : | 0.00 | | | | |
| FREIGHT OUT : | 0.00 | | | | |
| QUOTE : | 30.44 | | | | |
| Previous Payments : | 0.00 | | | | |
| Tax Amount : | 2.67 | | | | |
| Total Amount : | 1,002.67 | | | | |

Right Part, Right Tech, Right Time

Davisware Enhances Your Field Service Experience

From the moment a call comes in to the time you invoice, and everything in between, Davisware helps you increase technician utilization, revenue generation per technician, and productivity.

- Streamline processes and boost efficiency by automating scheduling, dispatching, and service order management workflows.
- Schedule and dispatch the right technicians to the right jobs based on skill set and certification.
- Reduce operating costs and shorten your billing cycle by going paperless.
- Provide your techs with the tools and information they need most in the field, right in the palm of their hand, to deliver more reliable service.

• Improve dispatching visibility and speed with real-time job status updates and by pushing job assignments directly to a tech's mobile device.

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- Active driver reports let you manage your mobile workforce with less uncertainty and fewer headaches.
- Track an unlimited number of inventory items as well as truck stock levels and unlock the power of automated parts monitoring.
- Recognize revenue the minute a service is completed by auto-billing customers with planned maintenance agreements.
- Analyze your fleet's performance over time to uncover hidden costs.

Testimonials



"We have experienced over 35 percent growth per year over the past decade. Davisware has proven to be the right vendor and partner to help us scale and meet the demands of our ever-evolving business. They understand our industry with more precision than anyone else."

Steve Snower

CEO, Parts Town



"I've been with Davisware since 1990. Even back then, I was impressed with Davisware's software because it was a single source of truth for our entire business. We were looking for a system where we didn't need to input data two or three times to achieve the same end result. Davisware software lets us focus more on sales and revenue generation than paperwork processes."

Greg Leisgang

President, JonLe Heating & Cooling

PT HOLDINGS

"There were strong vendors out there, but the thing that stood out about GlobalEdge—and about Davisware—was they really built the software for our industry. They knew exactly how our industry worked; they knew what our problems were; and they built something that was end to end."

Kristen Nowak

Group VP of Field Service, PT Holdings

Why Davisware?

We're here to help you streamline, manage, and scale your organization. That's why we give you:

The only ERP software for the field service industry:

You don't have to worry about integrating with other vendors. Our system handles everything your field service team needs, end to end. Leaders get clear data, streamlined processes, and time savings without the headaches.

Exclusive Parts Town integration: We're the only provider that gives you the massive competitive advantage of our Parts Town integration. You can drastically cut costs, save time, and excel over competitors in the commercial food equipment service and HVAC industries with simplified parts purchasing.

Technology equipped to scale: Our suite of software solutions helps companies streamline, manage and grow. Davisware is built for multifaceted businesses with complex needs. Our technology supports companies with more than 1,000 techs and is designed to help companies scale smoothly.

Live business intelligence and analytics: Make data-driven decisions. We provide live interactive dashboards on financial, operational, and critical business KPIs. Quickly communicate valuable information across your organization, share mobile-ready, interactive visualizations, and streamline decision-making.

A lasting partnership: We've spent the last 30-plus years building relationships within the industry. We're committed to working alongside you to provide the best solutions. We're a proven market leader with more than 40,000 users. Plus, our experts come from your industry and are dedicated to giving your team advanced training and education.

Strong financial backing: With financial backing from Serent Capital, we have the resources to evolve and help companies of all sizes grow. With solid financial backing, we can expand and pursue innovations to take your company to the next level.

Unparalleled educational resources: Empower your team with full <u>Davisware University</u> access. Unlock a whole new class of education from industry experts. Your team gains world-class insights and consultations targeted to their specific job roles.

CASE STUDY

Our Partnerships Are Driving Results

When Restaurant Equipment Service Group (RES-G), a PT Holdings service company, started outgrowing its customers' needs, its old processes just weren't keeping up. Our software helped the company:

| Add 520 hours of annual productivity to its field techs' schedules | ⊘ |
|--|----------|
| Cut its average billing cycle from 7-9 days to 2 days | ⊘ |
| Increase its cash flow by 70-78 percent | Ø |

Unlock a Lasting Partnership

Number of years we've been in business:

Number of Davisware employees from the industries we serve: **60**%

97%

32

Growth Parts Town has experienced as a result of being a Davisware customer:

Average GlobalEdge customer satisfaction rating:

\$3м → **\$530**м



See Davisware's Solutions in Action

Ready to see how Davisware can help your organization reach new heights and unlock its full potential?

Schedule a demo today! >