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# HCI Energy Announces Representative Agreement with Regent Power

## **Companies Share Booth at Event Focusing on Smart Cities**

**LENEXA, Kan.** (Mar. 29, 2018) — This week, HCI Energy, LLC announced its partnership with Regent Power as a representative of its renewable energy modules and custom power generation solutions. To kick off this relationship, the two companies attended Smart Cities Connect Conference & Expo in Kansas City, Mo., Mar. 26-29.

Held annually, Smart Cities Connect looks to provide meaningful content and connect a thoughtful community of decision-makers to empower smart cities at all stages of growth. Its goal is to accelerate the adoption of smart technology solutions, aid in problem solving, and amplify city resources for the betterment of cities, communities and their citizens. This event was a natural fit for HCI Energy, given its ability to address each of those key initiatives through its patented Hybrid Cube technology. Furthermore, the event provided a platform in which HCI Energy and Regent Power could share an exhibitor's booth to network with mutually beneficial prospects and elaborate on their partnership.

"We're thrilled to be working with Regent Power to expand the footprint of our off-the-shelf and tailored energy solutions to clients throughout North America," said Ray Ansari, founder and CEO of HCI Energy. "Laura and her team do exceptional work in integrating best-in-class IoT solutions into smart streetlights, energy storage, DC microgrids and DC ultra-fast charging EV stations to help power the future of smart cities. Our product line is a natural fit with their commendable



efforts to integrating complex renewable energy projects that will reduce greenhouse emissions and diminish our need for fossil fuels."

At the event, Regent Power was a recipient of the Smart 50 Awards given in partnership with Smart Cities Connect, Smart Cities Connect Foundation and US Ignite. This award recognizes global smart cities projects, honoring the most innovative and influential work in Communities, Citizen Life, Energy, Governance, Horizons, Mobility and Networks. Regent Power was part of the Gang and Crime Prevention in St. Louis with Smart Streetlights award given within the governance category.

Given HCI Energy's focus on continuing to enhance its offering of modular components and field-ready solutions that can be fully integrated and use to address the need for reliable, renewable energy generation initiatives, this partnership represents an opportunity for both companies to capitalize on the synergies they provide one another in solving pressing energy problems throughout various industry verticals.

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### About HCI Energy, LLC

Based in the Kansas City area, HCI Energy, LLC embraces the core values of accountability, respect and technical competency. HCI Energy applies these core values while meeting customer needs with excellence in both product and service. Led by Founder Ray Ansari, long-time energy industry executive and an electrical engineer by trade, HCI Energy works diligently to find innovative ways to solve problems that affect individuals and industries across the globe. For more information, visit hcienergy.com.

## **About Regent Power**

Regent Power is a mission-driven renewable energy integration firm dedicated to promoting a spirit of engineering collaboration, inspiring innovation, and integrating complex renewable energy projects that will reduce greenhouse emissions and diminish our need for fossil fuels. As a neutral Smart City host integrator that is vendor-agnostic working in international City Lab Environments, Regent Power is committed to delivering the most efficient, effective and affordable Smart City solutions available. Visit regent-power.com for details.