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HCI Energy Announces Private Equity Investment Deal with XZERES Holdings LLC

LENEXA, Kan. (June 27, 2018) — HCI Energy today announced it has officially entered into an agreement for a private equity investment from XZERES Holdings LLC. XZERES Holdings is jointly owned by DeBruce Companies, a single-family office managing a diverse investment portfolio of investments across a broad range of industries, including energy and manufacturing; and Ravago, a 6,000-employee global leader in polymer distribution and manufacturing.

“Our partnership with XZERES combined with the leadership from DeBruce Cos. and Ravago will be essential in helping us capitalize on strategic partnership opportunities while better positioning us to execute on our strategy and mission to deliver innovative, reliable energy solutions to businesses and communities around the globe,” said Ray Ansari, HCI Energy’s founder and CEO. “We look forward to leveraging their relationships and experience to further streamline our manufacturing processes, reduce our time to market, and position ourselves for the exponential growth we anticipate in 2019 and beyond.”

XZERES manufactures and distributes high-quality distributed small wind turbines. HCI Energy anticipates a natural partnership with XZERES as it incorporates wind energy technology into its flagship product, the Hybrid Cube.

“We are excited to be partnering with HCI Energy, a company poised to address significant legacy challenges in the energy sector through

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the development of products like its patented Hybrid Cube,” said Leo Morton, president and COO of DeBruce Companies. “The applications for such technology in markets like telecom, disaster relief, public safety and military truly are endless. Having reliable, renewable energy on hand will offer clients a smarter, more cost-effective way to achieve a variety of business goals, ultimately making people and communities healthier, happier and safer. We look forward to working closely with HCI Energy’s board and management team as they pursue their strategic growth objectives.”

“The reputation, leadership and business acumen of Leo and the XZERES team will be a welcome addition to our company,” said HCI Energy President Joe Heller. “Leo offers a valuable perspective as we continue to scale our business to serve a growing set of local, national and international clients.”

The Hybrid Cube is a self-contained clean energy solution that offers a proprietary combination of best-in-class wind, solar, fuel cell and generator technologies to deliver reliable power with enhanced cost certainty in an unpredictable fuel market. The package can be further tailored to customer specifications through integration and pre-assembly of end-user equipment. Furthermore, its shipping container design makes it easily transportable to any location worldwide, from mountain peaks and remote deserts to areas impacted by natural disaster.

As a nod to its hometown in the greater Kansas City metro, HCI Energy’s first Hybrid Cube was deployed in Clay County, Mo., as part of a public safety initiative in 2017.

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About HCI Energy, LLC

Based in the Kansas City area, HCI Energy, LLC embraces the core values of accountability, respect and technical competency. HCI Energy applies these core values while meeting customer needs with excellence in both product and service. Led by Founder Ray Ansari, long-time energy industry executive and an electrical engineer by trade, HCI Energy works diligently to find innovative ways to solve problems that affect individuals and industries across the globe. For more information, visit hcienergy.com.

About DeBruce Companies

DeBruce Companies is a single-family office managing a diverse



investment portfolio of Paul DeBruce, founder and former CEO of DeBruce Grain, Inc. Founded in 1978, DeBruce Grain and its affiliated companies became a multinational, industry-leading agricultural and grain-trading organization with over \$5 billion in annual revenues before being sold to Gavilon in 2011. The portfolio of DeBruce Companies includes private equity and other asset class investments across a broad range of industries, including biotech, energy, manufacturing, technology and real estate.

