Sioux Falls Regional Airport - Joe Foss Field Master Plan Update Chapter 3 - Aviation Forecasts September 26, 2014

Chapter 3: Aviation Forecasts

Introduction

The Aviation Forecasts chapter of the Airport Master Plan analyzes current and future airport activity at the Sioux Falls Regional Airport (FSD). Forecasting provides an airport with a general idea of the magnitude of growth, as well as fluctuations in activity anticipated over a 20-year forecast period. They assist the Airport in determining existing and planned future facility needs based on airport activity level estimates and projections. Forecasts attempt to develop a realistic estimate of future changes. When conditions dramatically change, forecasts should be reviewed and updated.

FSD has experienced strong growth in passenger enplanements over the last few years as a result of new airline service and lower air fares. The forecasts developed for the Airport will be important to adequately plan, size, and sequence development of future facilities to meet future projected growth. Development at airports, however, is demand-based from actual numbers rather than forecasts.

To thoroughly analyze and develop a probable aviation forecast, a technical review has been completed using several methods to help quantify the potential aviation activity over the next 20 years. Appendix X, Aviation Forecasts contains more detail on the processes and data used to prepare the various forecast types summarized in this section.

Forecast Rationale

Forecasting the demand for airport services is a critical step in the development of an airport. It allows an airport to examine its ability to satisfy the needs of the aircraft and people it serves, and to determine the approximate timing of necessary improvements by projecting airport user activity levels.

Forecasts developed for airport master plans and/or federal grants must be approved by the Federal Aviation Administration (FAA). It is the FAA's policy, listed in <u>Advisory Circular 150/5070-6B</u>, <u>Airport Master Plans</u>, that FAA approval of forecasts at non-hub airports with commercial service should be consistent with the Terminal Area Forecasts (TAF). Master plan forecasts for operations, based aircraft and enplanements are considered to be consistent with the TAF if they meet the following criteria:

- 1. Forecasts differ by less than 10 percent in the five-year forecast and 15 percent in the 10-year or 20-year period, or
- 2. Forecasts do not affect the timing or scale of an airport project, or
- 3. Forecasts do not affect the role of the airport as defined in the current version of <u>FAA</u> Order 5090.3, *Field Formulation of the National Plan of Integrated Airport Systems*.

The TAF model used for this report is from the 2012 FAA TAF available in January 2013. This is latest data available when the forecasting effort began for this airport master plan.

Furthermore, in <u>FAA Order 5090.3C</u>, *Field Formulation of the National Plan of Integrated Airport Systems (NPIAS)*, states forecasts should be:

- 1. Realistic
- 2. Based on the latest available data
- 3. Reflect the current conditions at the airport
- 4. Supported by information in the study
- 5. Provide an adequate justification for the airport planning and development

Factors Affecting Forecasts

FAA provides general guidance in evaluating factors that affect aviation activity. <u>FAA AC 150-5070-6B</u>, *Airport Master Plans*, states:

Planners preparing forecasts of demand or updating existing forecasts should consider socioeconomic data, demographics, disposable income, geographic attributes, and external factors such as fuel costs and local attitudes towards aviation.

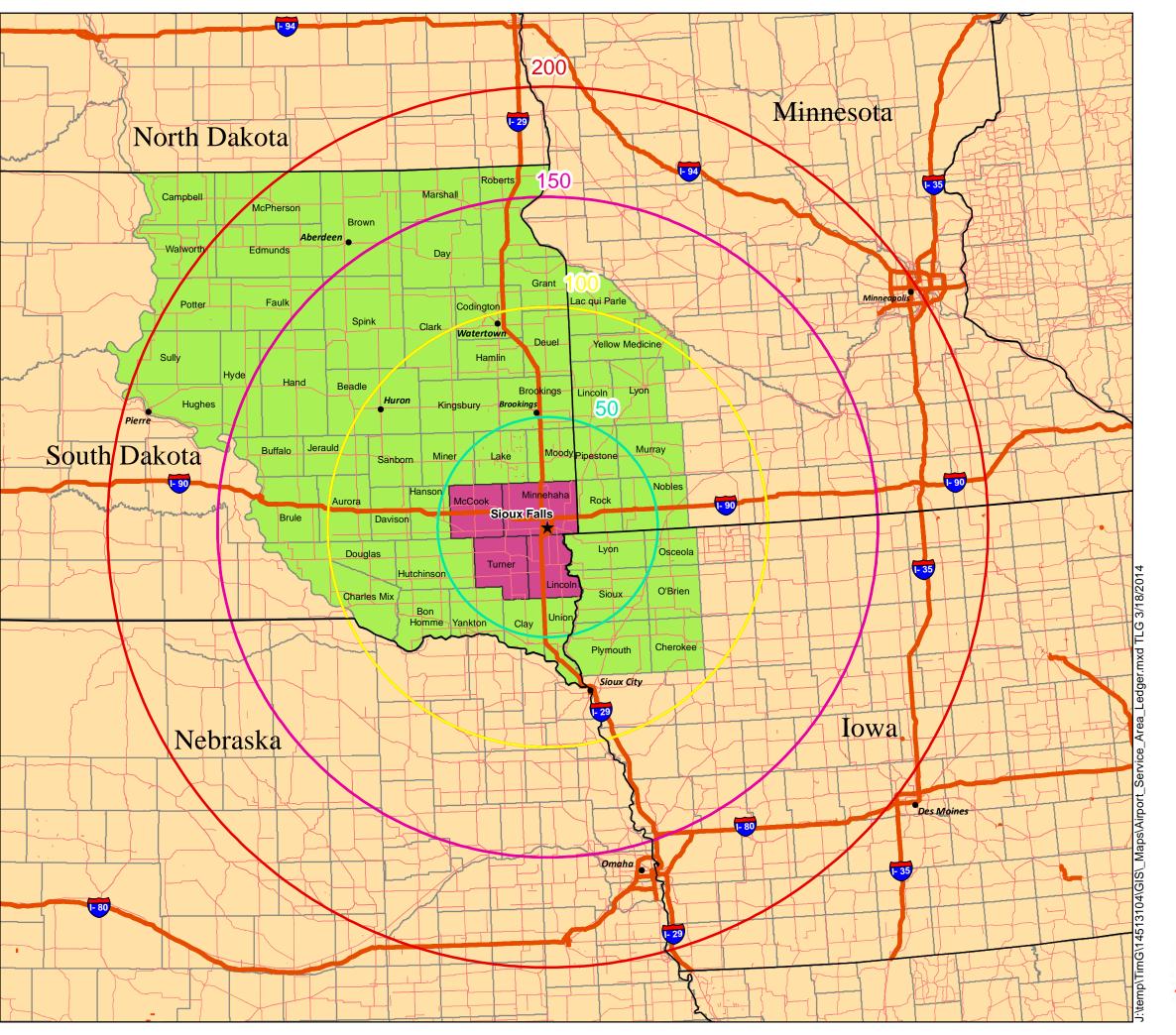
For purposes of this forecast, the following defining factors have been used to develop the forecast:

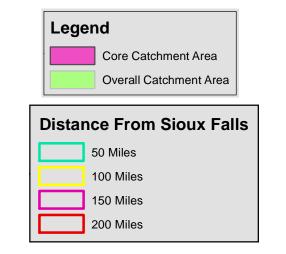
- 1. Fiscal year 2013 has been used as the base year for most of the aviation forecast projections.
- 2. The most recent 2013 estimates and future projections of population, employment and income trends have been utilized.
- 3. The "core" catchment area for FSD has been developed using data from the Sioux Falls Metropolitan Statistical Area (MSA). This includes the following counties: Minnehaha, Lincoln, McCook and Turner.

The broader FSD catchment area covers a 58 county area over eastern South Dakota, southwestern Minnesota and northwest Iowa as defined by previous air service studies. The Sioux Falls MSA was used because 76 percent of commercial passenger trips, as well as other commercial and general aviation activity are generated from within the Sioux Falls MSA.

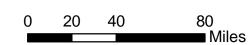
The forecasts prepared for the airport assume an unconstrained scenario where facilities are available for use to meet demand. Any constrained forecasts prepared will be noted throughout the document. Time periods include short-term (5-year), mid-term (10-year) and long-term (20-year) resulting in forecasts for year 2018, 2023 and 2033. Forecasts may be developed using a composite of methodologies over the planning period.

Because aviation activity fluctuates due to unforeseen changes to demand and the industry, the forecasts developed in this section will be developed into Planning Activity Levels (PALs) in future chapters to identify activity demand triggers for future facility improvements.









*Intended for Planning Purposes Only

PRELIMINARY



Commercial Aviation Forecasts

Commercial aviation consists of civil aviation that involves operating an aircraft for hire to transport passengers or cargo. The forecast elements evaluated in this report applicable to FSD include:

- Passenger Airline Forecasts
- Air Cargo Forecasts
- Other Commercial Forecasts

Passenger Airline Forecasts

Passenger airline forecasts include passenger enplanements and operations. Passenger airline enplanements at an airport represent the number of revenue passengers boarding commercial service aircraft that depart an airport. An operation is a takeoff or a landing of an aircraft conducting a passenger carrying operation on a scheduled or unscheduled basis. As defined by FAA, passengers are carried in air carrier aircraft (scheduled service in more than 60 seat aircraft), air taxi aircraft (scheduled service of four or fewer flights per week or on-demand service, in 60 or fewer seat aircraft) or commuter "regional" aircraft (scheduled service of five or more round-trip flights per week on a route in 60 or fewer seat aircraft).

Airport Trends

Enplanements

On average since 1990, passenger enplanements at FSD have been increasing with two downward fluctuations in activity. These fluctuations are likely attributed to economic slowdown in the early 2000's and most recently during the recession of 2009. Population and employment during this time has increased at a steady rate. Passenger enplanements for FY 2013 reached another all-time high of 474,118 according to airport records. Enplanements have grown by over 42 percent since 2009. The average annual growth rate since 1990 has been 3.07 percent.

Historically the passenger enplanements at FSD have been carried by air carrier aircraft operated by legacy airlines (i.e. Delta, Northwest, United, etc.). Since the advent of widespread use of regional jets, particular those with 50 seats, FSD has seen the majority of passenger enplanements carried by regional airlines (i.e. SkyWest, American Eagle) in these aircraft types. Low cost carriers such as Allegiant and Frontier Airlines have also been expanding their market presence at FSD capturing more than 24 percent of the passenger enplanements through August 2013.

Total Enplanements

FSD Passenger Enplanements 500,000 450,000 400,000 350,000 Passenger Enplanements 300,000 250,000 200,000 150,000 100,000 50,000 2000 2002 2004 2008 2012 2014 1990 2010 Year ---- Air Carrier Enplanements --- Regional/Commuter Enplanements

Exhibit 1 - Passenger Enplanements

Source: FAA Terminal Area Forecast (January 2013), FSD Monthly Passenger Records

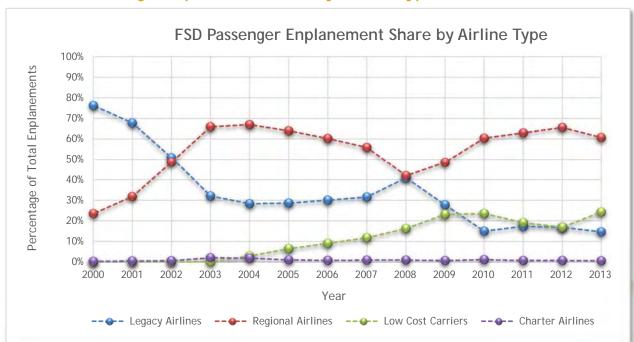


Exhibit 2 - Passenger Enplanement Share by Airline Type

— FFY 2013 Enplanements

Source: <u>Bureau of Transportation Statistics (BTS) T-100 Segment (All Carriers)</u> *2013 Data through August 2013

Exhibit 3 - Passenger Enplanements Table

Passenger Enplanements Table						
Year Air Carrier Air Taxi/Commuter TOTAL						
1990	229,551	7,540	237,091			
1995	231,600	42,209	273,809			
2000	279,531	69,965	349,496			
2005	119,314	232,638	351,952			
2010	142,803	202,101	344,904			
2012	176,553	284,616	461,169			
Historical CAGR	-1.19%	17.94%	3.07%			

Source: FAA Terminal Area Forecast

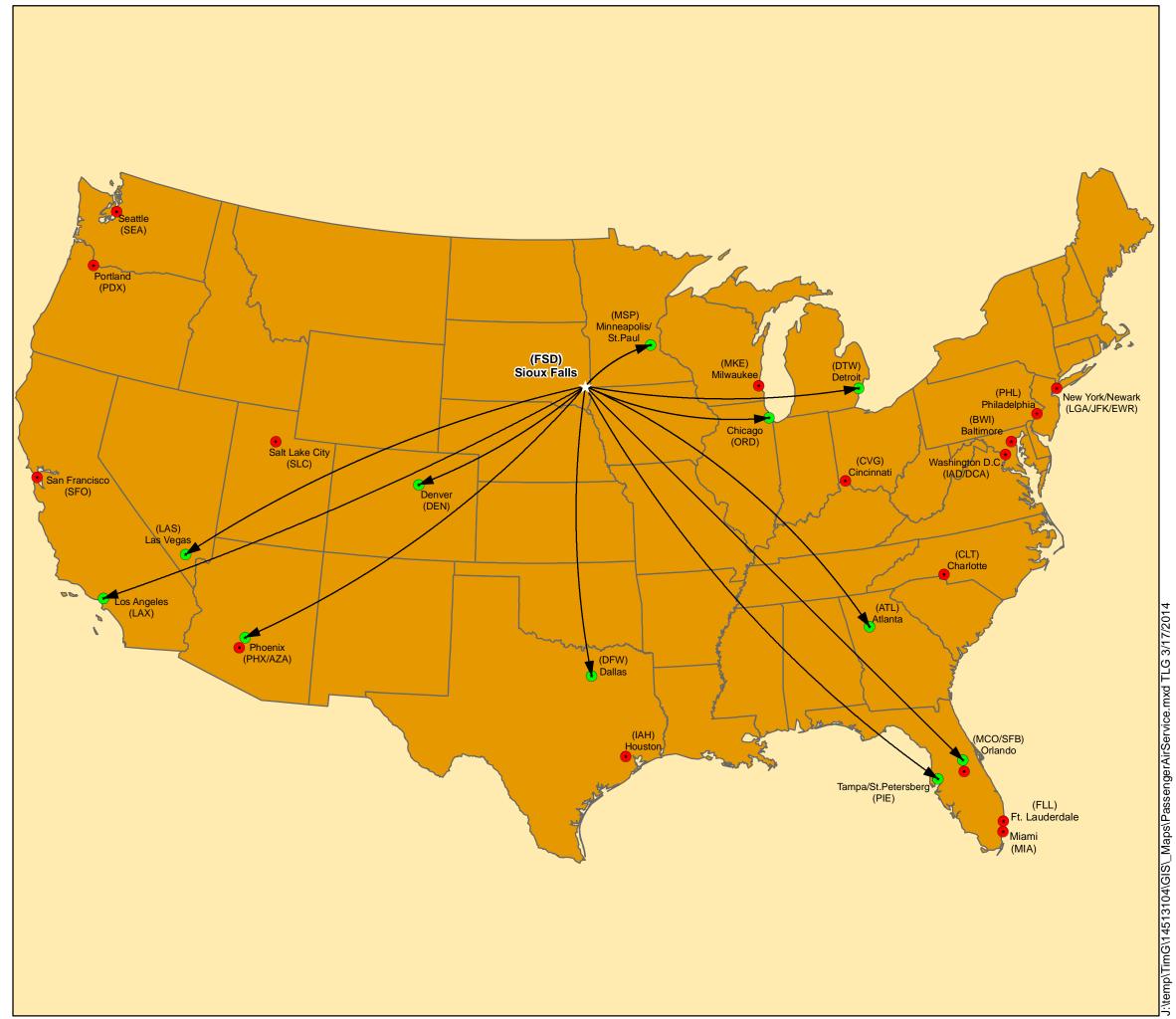
In addition to the economic recovery, the level of passenger airline service at FSD has grown in the last few years to contribute to the enplanement growth. New service includes additional service to seasonal destinations and frequency through Allegiant Airlines, new daily service on Frontier Airlines to Denver, twice-daily service to Dallas/Fort Worth on American Airlines (regional affiliate), new daily service to Detroit (seasonal) and Atlanta on Delta Air Lines (regional affiliates). As of December 2013, the airport now provides 172 weekly departures to nine non-stop destinations on five airlines and related regional partners.

FSD is now retaining passengers that reside within the market area. The Airport has reduced the "leakage" of those driving to alternative airports including Omaha (2 hrs. 45 min.) and Minneapolis (3 hrs. 45 min.) to fly. These airports offer enhanced service and oftentimes lower airfares but are located further away. This "leakage" rate has dropped from 45 percent in 2008 to 19 percent for those that reside in the core Sioux Falls market area. This can be attributed to new airline service offerings and lower average airfares with additional airline route competition. According to the Bureau of Transportation Statistics, average airfare adjusted for inflation has fallen from \$464.91 in 2009 Quarter 3 to \$397.04 in 2013 Quarter 3, a drop of 14 percent.

Operations

Commercial operations tracked by FAA include scheduled and unscheduled passenger and air cargo flights operating under Federal Aviation Regulation Part 121 or 135. A departure is a flight leaving the airport for another destination.

The number of overall commercial operations at FSD were evaluated. Total commercial operations increased dramatically in the 1990s, hit a peak in 2000, decreased after 9/11, but have remained relatively steady through the past 10 years. The share of scheduled and unscheduled commercial operations conducted by smaller air taxi aircraft is about 80 percent. Growth in the 1990s was most likely the result of increasing passenger air service in regional aircraft and the advent of integrated air cargo carriers as they developed in the local market.



Non-Stop Destinations from Sioux Falls ¹	Weekly Flights ²	
o Los Angeles, CA (seasonal) - LAX	2 (G4)	
o Las Vegas, NV - LAS	4 (G4)	
o Denver, CO - DEN	33 (UA), 7 (F9)	
o Phoenix/Mesa, AZ - AZA	4 (G4)	
o Dallas/Ft. Worth, TX - DFW	14 (AA)	
o Atlanta, GA (seasonal) - ATL	7 (DL)	
o Chicago, IL - ORD	32 (UA), 20 (AA)	
o Minneapolis/St. Paul, MN - MSP	54 (DL)	
o Orlando, FL - SFB	2 (G4)	
o Tampa/St. Petersburg, FL - PIE	2 (G4)	
o Detroit, MI (seasonal) - DTW	7 (DL)	

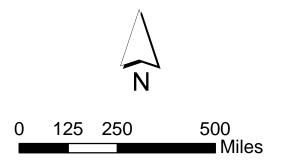
'Source: Sioux Falls Regional Airport Flight Schedules (Jul. '13, Dec. '13)

²Air Carriers:

G4 = Allegiant Airlines F9 = Frontier Airlines DL = Delta Airlines* UA = United Airlines* AA = American Airlines* *and Regional Affiliates

Legend

- Served Airport
- Other Hub Airports



*Intended for Planning Purposes Only

PRELIMINARY



Sioux Falls Regional Airport Figure 3-2: Passenger Air Service



Exhibit 4 - Commercial Operations

Source: FAA Terminal Area Forecast

The number of air carrier and commuter passenger airline departures were also reviewed since 1990. Departures have increased at a slower rate of 1.21 percent annually as compared to passenger enplanements. Regional aircraft were introduced into the market in the late 1990's. In 2012, 69 percent of the passenger-carrying departures performed were in aircraft operated by regional carriers.

Exhibit 5 - Passenger Departures Table

Passenger Departures Table				
Year	Air Carrier	Air Taxi/Commuter	TOTAL	
1990	6,109	0	6,109	
1995	10,460	0	10,460	
2000	4,009	2,274	6,283	
2005	2,123	6,099	8,222	
2010	2,023	5,491	7,514	
2012	2,467	5,492	7,959	
Historical CAGR	-2.32%	-	1.21%	

Source: Bureau of Transportation Statistics (BTS) T-100 Segment (All Carriers)

Scheduled departure data was further analyzed for operational trends over the past five years. Departures in regional aircraft less than 40 seats are virtually nil as a result of regional airlines turboprop aircraft phasing out smaller turboprop aircraft. Departures in the 40 to 60-seat regional jet are the highest category at FSD with peaks achieved in 2010. For air carrier aircraft, the 61 to 90-seat aircraft types are increasing in use along with the introduction of new 91 to 99-seat aircraft types. Departures in 121 to 150-seat aircraft have dramatically

decreased over the past five years, however operations in 151-seat and greater aircraft have increased in use.

Exhibit 6 - Passenger Aircraft Fleet Mix & Operations

Passenger Aircraft Fleet Mix & Operations							
Seating Capacity	2008	2009	2010	2011	2012		
Air Taxi/Commuter							
Less Than 40 Seats	4.57%	2.99%	0.37%	0.23%	0.09%		
40-60 Seats	49.96%	53.48%	72.70%	72.68%	68.92%		
Air Carrier							
61-90 Seats	7.19%	12.04%	7.28%	7.59%	10.48%		
91-99 Seats	0.00%	0.00%	0.00%	2.15%	3.89%		
100-120 Seats	9.82%	8.35%	5.03%	3.02%	2.60%		
121-150 Seats	28.05%	22.91%	14.24%	12.75%	7.07%		
151+ Seats	0.40%	0.24%	0.37%	1.58%	6.95%		
Total Operations							
Departures	6,677	6,588	7,514	8,236	7,959		
Operations	13,354	13,176	15,028	16,472	15,918		

Source: Bureau of Transportation Statistics (BTS) T-100 Segment (All Carriers), KLJ Analysis

Note: Regional is 60 seats or less, Air Carrier is greater than 60 seats

The average number of seats per departure has decreased overall with the increased use of smaller capacity regional aircraft. The average number of passengers per departure hit a low in 2010, but increased 19 percent from 2010 to 2012 indicating an effort by airlines to fill aircraft. The passenger load factor, the measure of the number of revenue seats as compared to the available seats, increased over the past five years to 82.72 percent in 2012.

Exhibit 7 - Passenger Aircraft Flight Analysis

Passenger Aircraft Flight Analysis								
Metric	Metric 2008 2009 2010 2011 2012							
Total Enplanements	374,517	333,655	361,351	433,857	458,055			
Total Seats	531,694	504,877	508,435	561,555	553,754			
Total Departures	6,677	6,588	7,514	8,236	7,959			
Average Seats Per Departure	79.63	76.64	67.67	68.18	69.58			
Average Pax. Per Departure	56.09	50.65	48.09	52.68	57.55			
Passenger Load Factor	70.44%	66.09%	71.07%	77.26%	82.72%			

Source: Bureau of Transportation Statistics (BTS) T-100 Segment (All Carriers), KLJ Analysis

The most current July and December 2013 flight schedules were reviewed to determine the current scheduled passenger service fleet mix (see Appendix X - Flight Schedules). The compiled schedules indicate a significant use in 50-seat regional jet aircraft with 74 percent of departures, followed by just under 10 percent of departures each in 61 to 90-seat and 121 to 150-seat aircraft types, and about 7 percent of departures in 151 seat or greater aircraft (see Exhibit 5). The most recent BTS data shows the average load factor increasing to 85.63 percent. This figure exceeds national averages.

Proposed Forecast

A new Master Plan forecast of enplaned passengers, operations and related metrics has been prepared using available data several methodologies and professional judgment based on experience. The forecasts prepared are unconstrained and represent forecast demand.

Assumptions

The assumptions made for this master plan forecast have been developed from professional judgment in reviewing airport, regional and national trends. These include:

- The local Sioux Falls economy will remain strong and resilient. Population, employment and income growth will generally follow projections.
- Sioux Falls Regional Airport Authority will continue air service development efforts to reduce "leakage" percentage from the 19 percent currently down to as low as 10 percent.
- There will be no forecasted reduction to the current 2013 flight schedule. Air service recently started to new destinations will remain through the long-term.
- FSD enplanement demand will be met by the airlines through adding flight frequency, more fuel-efficient aircraft, aircraft capacity and airline destinations to meet the need at existing hub airports.
 - New routes have the potential to attract additional enplanements. Based on the existing market study, a potential new route would be service to an east coast airline hub destination such as New York (LGA/JFK/EWR) or Washington D.C. (IAD/DCA/BWI). Long-term destinations may include hub airports such as Salt Lake City (SLC) and Houston (IAH). Many routes to existing hub airports are typically triggered by a service level of 1 million annual enplanements.
 - Potential new service is explored in separate air service studies rather than this master plan.
- No considerations were made for airline mergers. The consolidation of American Airlines and U.S. Airways is not anticipated to significantly impact the airport.
- Low Cost Carriers (LCCs) such as Allegiant will continue to maintain the current level to service. Additional service may be added by upgrading routes to year-round services (i.e. Los Angeles). Frontier will continue to serve the airport as an evolving LCC.
- The 50-seat regional jet aircraft type will begin to be phased out because it is less profitable than larger regional aircraft on the same route with higher passenger demand. There will be a significant reduction in usage of ERJ-135/145 and CRJ-200 aircraft for short-haul routes in the near term and be replaced by larger 70-100 seat regional jets such as the CRJ-700/900 series aircraft, Embraer E-series jets, and new Mitsubishi MRJ90 aircraft on order to SkyWest Airlines. The 50-seat Embraer ERJ-145 aircraft will still continue to be used by other regional carriers such as ExpressJet.

Exhibit 8 - MRJ90 Regional Jet



Source: Mitsubishi Aircraft Corporation

- Regional affiliates of Delta, United and American Airlines will, over time, shift 50-seat regional jet flying to larger aircraft. It is difficult to forecast the exact and on a route by route basis. Some 50-seat regional jets may still continue to be used especially on shorter haul routes of 500 miles or less to Chicago or Denver.
- Routes currently served by mainline Airbus A319 aircraft from Delta Air Lines will see replacement with smaller 110 seat Boeing 717 aircraft in the mid-term. Allegiant Airlines will continue to utilize MD-80 (Las Vegas) or Airbus A320 (Phoenix, Orlando) series aircraft for their routes.

Airports Cooperative Research Program (ACRP) Synthesis 2: Airport Aviation Activity Forecasting demonstrates changes in the commercial airline industry have occurred in the last 25 years but have not been reflected in FAA definitions for air carrier, air taxi and commuter operations. The study notes the distinction between scheduled and unscheduled service to be most relevant. To be consistent with the industry trend of regional carriers operating larger aircraft for facility planning, a revised definition for air carriers as aircraft with 100 seats or more and regional/commuter/air taxi aircraft with less than 100 seats was proposed. This would more accurately separate traditional air carrier and regional airlines. However the traditional 60 seat definition is used for this forecast to be consistent with current FAA forecast approval guidelines.

Selected Forecast

Various forecast methods and professional experience were used to develop a preferred forecast. The short-term forecast is developed assuming passenger growth trends over the past 10 years will continue to serve the market with new service added. As an example, a new daily flight on a CRJ-700 aircraft has the potential to increase enplanements by 23,000 annually with no other chance in service. The current July and December 2013 flight schedules with current load factors (85.63%) yield over 530,000 annual enplanements.

Over the mid-term growth is projected to slow due to airline market saturation and an economic market correction that occurs every 5 to 10 years. The long-term forecast projects the growth rate will decrease slightly and follow national trends. These national rates similarly correlate with the locally projected population growth for the Sioux Falls MSA.

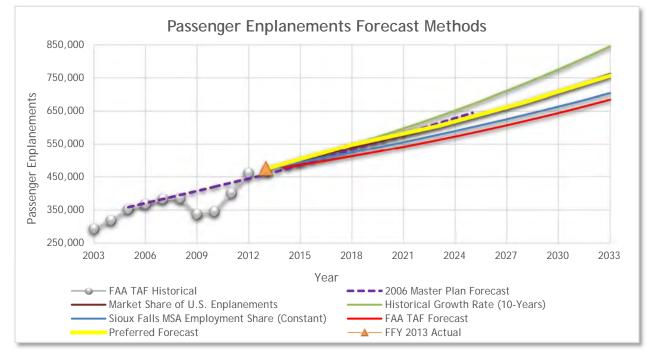


Exhibit 9 - Passenger Enplanements Forecast Methods

Source: KLJ Analysis, <u>FAA Terminal Area Forecast</u> (January 2013), Sioux Falls Regional Airport, <u>2006</u> <u>Airport Master Plan</u>, <u>City of Sioux Falls Planning Department (2011)</u>, <u>FAA Aerospace Forecasts (2013-2033)</u>, Woods & Poole Economics

Exhibit 10 - Preferred Forecast Enplanements

Preferred Forecast Enplanements					
Year	Enplanements	Previous 5-year CAGR			
2013	474,118	-			
2018	547,938	2.94%			
2023	604,872	2.00%			
2028	676,594	2.27%			
2033	756,820	2.27%			
Forecast CAGR	2.37%	-			

Source: KLJ Analysis, CAGR = Compounded Annual Growth Rate

Exhibit 11 - Preferred Forecast Enplanements by Type

Preferred Forecast Enplanements by Type						
Metric	2013	2018	2023	2033	CAGR	
Air Carrier (>60 seats)						
Total Enplanements	220,835	398,117	483,555	602,182	5.14%	
Air Taxi/Commuter (<60 seats)						
Total Enplanements	253,283	149,822	121,317	154,639	2.27%	

Source: KLJ Analysis, CAGR = Compounded Annual Growth Rate

The preferred forecast yields an average annual growth rate of 2.37 percent for a total of 756,820 enplanements for the preferred forecast. Air carrier enplanements are growing at a faster rate than air taxi/commuter enplanements. This is due to the percentage of air carrier aircraft operations with greater than 60 seats increasing from 26 percent to 66 percent in the next 10 years (see Operations & Fleet Mix discussion).

The enplanement forecast must be within 10 percent of the FAA TAF figure for the first five years and within 15 percent for the 10 years and beyond without additional FAA Headquarters approval.

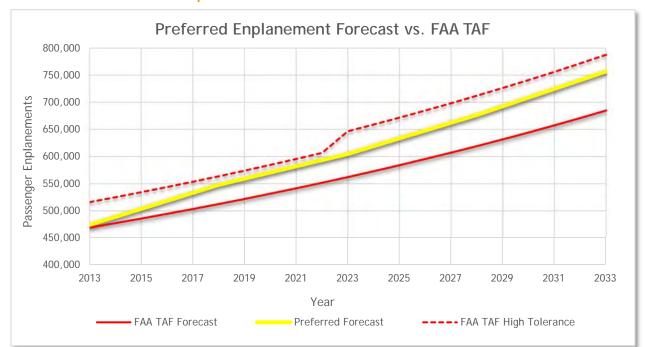


Exhibit 12 - Preferred Enplanement Forecast vs. FAA TAF

Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for passenger enplanements is considered consistent with the 2012 FAA TAF.

High Enplanement Forecast

To better plan for the potential for passenger growth exceeding the select forecast, a high enplanement forecast scenario has been prepared for the airport. This forecast shall be used for contingency facility planning purposes only and is not the official forecast. A demand-based Planning Activity Level (PAL) will be developed from this forecast scenario.

The high forecast assumes existing enplanements will continue to grow as a result of new airline service and increasing load factors from additional local passengers choosing FSD over alternative airports. These short-term forecasts assume the existing service will continue at the same frequency, three new daily service flights added to airline hubs, existing routes are upgraded to higher capacity regional jet aircraft without loss of flight frequency, and load

factors increase to 88 percent in the next five years. Beyond the next five years, growth rates resume those forecasted in the selected forecast.

Exhibit 13 - High Enplanement Forecast

High Enplanement Forecast					
Year	Year Enplanements Previous				
2013	474,118	-			
2018	628,535	5.08%			
2023	693,843	2.00%			
2028	776,114	2.27%			
2033	868,114	2.27%			
Forecast CAGR	3.07%	-			

Source: KLJ Analysis

Operations & Fleet Mix

Passenger airline operations are determined from the average enplanements per departure from the fleet mix determinations. Overall operations will remain steady or decrease slightly in the short-term as overall seats per departure increase. Commuter operations will decrease as greater than 60 seat aircraft and/or reduced frequency are used to accommodate demand on routes to replace the 50-seat regional jet. Air Carrier operations will increase dramatically in the short-term to reflect additional flights in greater than 60 seat aircraft, and continue to grow as flights increase due to market demand.

The type of passenger service aircraft that utilize the airport defines the operations needed to serve the forecast enplanements. Flight schedules from July and December 2013 were reviewed to develop an annual schedule and current aircraft fleet mix. Projected fleet mix is developed based on known industry trends. The phase-out of the 50-seat regional jet is significant to the overall fleet mix at FSD as 74 percent of the current flights are in this type of aircraft.

The projected fleet mix is combined with the enplanement forecasts to determine flight metrics including average seats per departure and enplanements per departure. Passengers per air carrier passengers per departure will decrease as lower capacity air carrier aircraft are used and some commuter flights are transferred to air carrier aircraft.



Exhibit 14 - Passenger Airline Fleet Mix Forecast

Passenger Airline Fleet Mix Forecast					
Seating Capacity	2013	2018	2023	2033	
Less Than 40 Seats	0%	0%	0%	0%	
40-60 Seats	74%	44%	34%	34%	
61-90 Seats	9%	29%	34%	34%	
91-99 Seats	0%	0%	0%	4%	
100-120 Seats	0%	10%	15%	15%	
121-150 Seats	10%	10%	10%	6%	
151+ Seats	7%	7%	7%	7%	
TOTAL	100%	100%	100%	100%	

Source: Sioux Falls Regional Airport Flight Schedules, KLJ Analysis

The forecast number of enplanements and fleet mix are used to develop air carrier and commuter passenger airline operations. The current load factor of 85.63 percent was determined from the latest average from the Bureau of Transportation Statistics for FSD (September 2012 - August 2013). The load factor is projected to increase slightly as airlines maximize revenue per flight. This is consistent with national trends where the average load factor is projected to increase from 83.2 presently to 85.2 percent by year 2033.

Exhibit 15 - Preferred Passenger Airline Flight Analysis Forecast

Preferred Passenger Airline Flight Analysis Forecast							
Metric	2013	2018	2023	2033			
Air Carrier (>60 seats)	Air Carrier (>60 seats)						
Total Enplanements	220,835	398,117	483,555	602,182			
Total Departures	2,079	4,434	5,414	6,746			
Total Operations	4,157	8,869	10,827	13,491			
Average Seats Per Departure	124.1	104.4	102.7	100.3			
Air Taxi/Commuter (<60 seats	s)						
Total Enplanements	253,283	149,822	121,317	154,639			
Total Departures	5,916	3,484	2,789	3,475			
Total Operations	11,831	6,968	5,578	6,950			
Average Seats Per Departure	50.0	50.0	50.0	50.0			
Total							
Total Enplanements	474,118	547,938	604,872	756,820			
Total Seats	553,682	637,138	695,255	850,360			
Total Departures	7,994	7,919	8,203	10,221			
Total Operations	15,989	15,837	16,405	20,441			
Average Seats Per Departure	69.3	80.5	84.8	83.2			
Average Pax. Per Departure	59.3	69.2	73.7	74.0			
Passenger Load Factor	85.63%	86.00%	87.00%	89.00%			

Source: KLJ Analysis

Summary

A summary of the preferred passenger aviation forecasts are provided in the table below:

Exhibit 16 - Preferred Passenger Airline Forecasts Summary

Preferred Passenger Airline Forecasts Summary						
Metric	2013	2018	2023	2033	CAGR	
Enplanements						
Air Carrier	220,835	398,117	483,555	602,182	5.14%	
Air Taxi/Commuter	253,283	149,822	121,317	154,639	2.27%	
TOTAL	474,118	547,938	604,872	756,820	2.37%	
Operational Factors						
Avg. Seats/Departure	69.3	80.5	84.8	83.2	0.92%	
Avg. Load Factor	85.63%	86.00%	87.00%	89.00%	0.19%	
Operations	Operations					
Air Carrier	4,157	8,869	10,827	13,491	6.06%	
Commuter	11,831	6,968	5,578	6,950	-2.62%	
TOTAL	15,989	15,837	16,405	20,441	1.24%	

Source: KLJ Analysis

Enplanements from air carriers are estimated to be 79.56 percent of overall total with commuter airlines carrying the remaining 20.44 percent of total enplanements at the end of the planning period based the projected aircraft fleet mix discussed in the operations section.

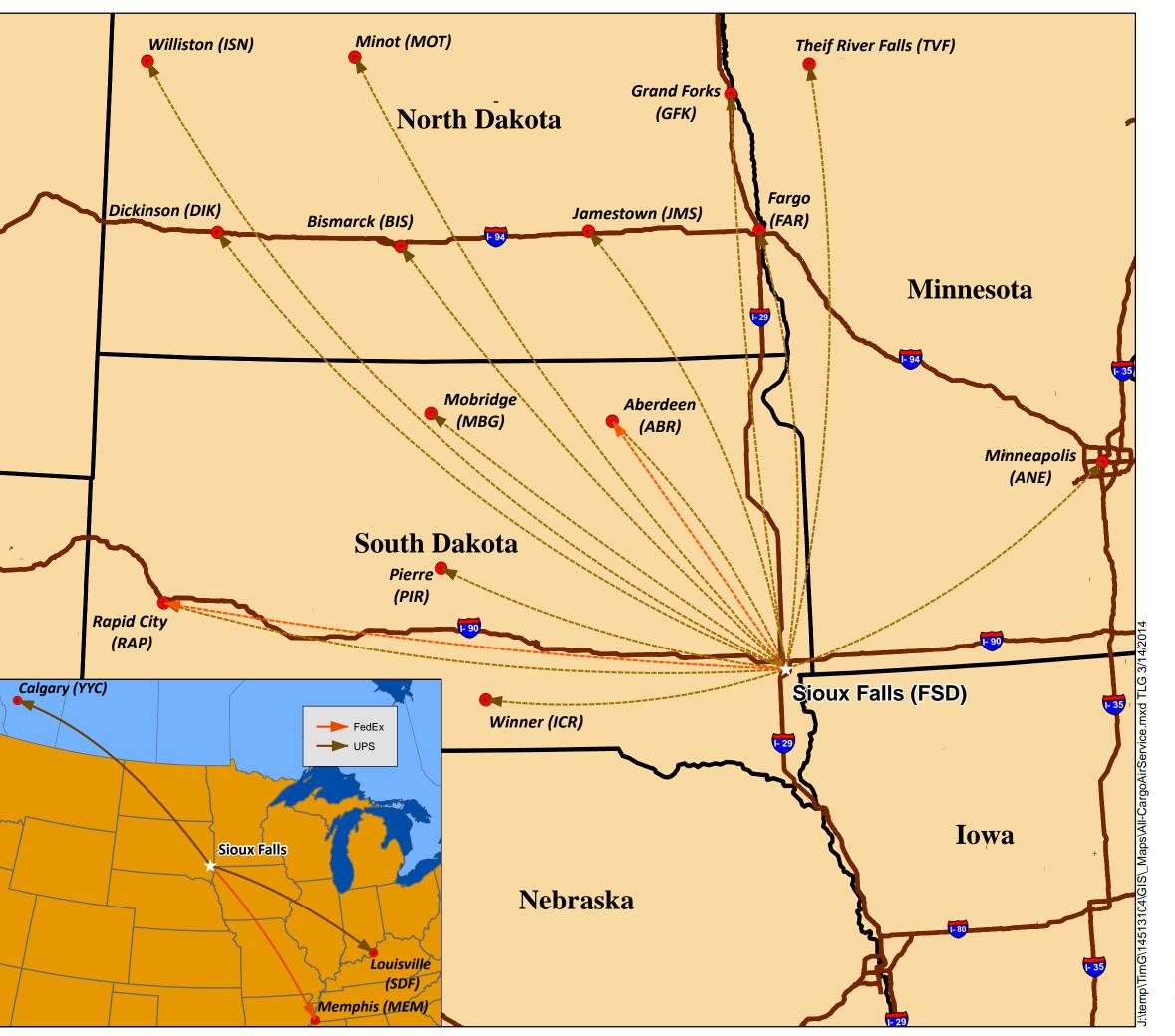
Air Cargo

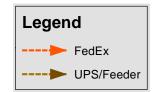
Transporting materials and goods can be accomplished by air, truck, rail, water or a combination of modes. Products that are high value, light weight and time sensitive typically drive air cargo demand. Cargo can be carried on dedicated air freight aircraft or in the belly of commercial service aircraft.

Airport Trends

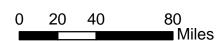
Locally, FSD is a regional air cargo hub. FSD serves as a mainline destination for FedEx and UPS from their primary cargo hubs. UPS air cargo is delivered from their hub in Louisville, KY and Calgary, AB, Canada. FedEx air cargo is delivered from their hub in Memphis, TN.

Air cargo to be delivered to regional locations are loaded onto feeder flights that serve smaller destinations throughout North and South Dakota. Demand at these destinations has increased air cargo freight and mail tonnage through Sioux Falls' UPS hub. UPS serves 15 destinations and FedEx services two from Sioux Falls. On a typical busy weekday there are 25 daily departures from FSD, most of them concentrated in the early morning hours.



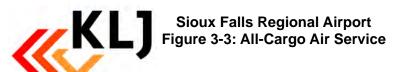






*Intended for Planning Purposes Only

PRELIMINARY



Total enplaned and deplaned air freight and mail at FSD has increased 5.8 percent annually for the past five years. Total FSD air cargo hit a high of 80 million pounds of cargo processed in 2006 before DHL discontinued service and the economic recession hit affecting overall demand.

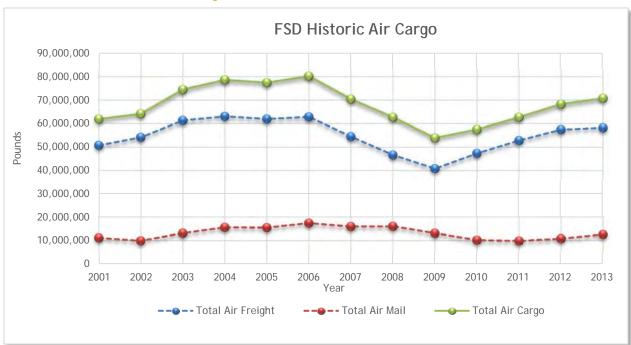


Exhibit 17 - Historic Air Cargo

Source: Sioux Falls Regional Airport

Exhibit 18 - Historical Air Cargo Table

Historical Air Cargo Table						
Year Freight Mail TOTAL						
2001	50,751,610	11,104,749	61,853,359			
2005	61,919,683	15,546,826	77,376,509			
2010	47,328,779	10,180,161	57,508,940			
2012	57,433,834	10,805,508	68,239,342			
Historical CAGR	1.13%	-0.24%	0.90%			

Source: Sioux Falls Regional Airport

Total landed weight of mainline (air carrier) air cargo flights at FSD has increased at an average rate of 1.93 percent annually since 2010. Operations have increased 1.20 percent annually over the same period. These statistics signify a trend by UPS and FedEx to operate higher capacity more efficient aircraft into FSD. UPS has introduced the Boeing 767 aircraft and higher capacity Airbus A300 aircraft into the FSD market. FedEx is replacing their older Boeing 727 aircraft with newer Boeing 757 aircraft.

Exhibit 19 - Air Carrier Cargo Aircraft Fleet Mix & Operations

Air Carrier Cargo Aircraft Fleet Mix & Operations								
Aircraft Type	2010	2011	2012	2013*				
Air Carrier	Air Carrier							
Airbus A300-600F	882	982	986	334				
Boeing 767-300/ER	0	0	0	672				
Boeing 757-200	1,354	1,306	1,210	1,376				
Boeing 727-200	50	88	118	16				
Total Air Carrier Operations	2,286	2,376	2,290	2,398				
Total Freight & Mail	57,508,940	62,636,457	68,239,342	70,726,976				
Total Cargo Per Operation	25,157	26,362	29,940	29,494				

Source: Sioux Falls Regional Airport, KLJ Analysis

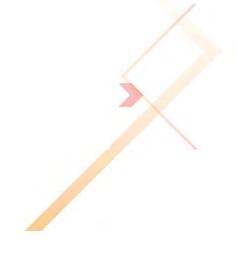
*Estimated

Air cargo feeder aircraft operations are classified as air taxi operations. Annual operations at FSD are estimated to be 12,200 in 2012 according to instrument flight plan data. These operations are performed in aircraft with a maximum payload capacity of 18,000 pounds or less. Approximately 80 percent of air cargo federal operations are conducted in single and multi-engine turboprop aircraft with the remaining 20 percent in multi-engine piston aircraft.

Proposed Forecast

Freight & Mail

The recommended forecast assumes strong growth over the next five years representing an increase in tonnage through FSD to existing destinations. Over time, it is estimated there is anticipated to be a market shift causing air cargo tonnage to bypass FSD directly to the destination or through another closer cargo hub. Steady growth is still forecast for FSD through the remainder of the forecast period. The forecast assumes 18.5 percent international air cargo operations and 81.5 domestic air cargo operations from Bureau of Transportation Statistics data.



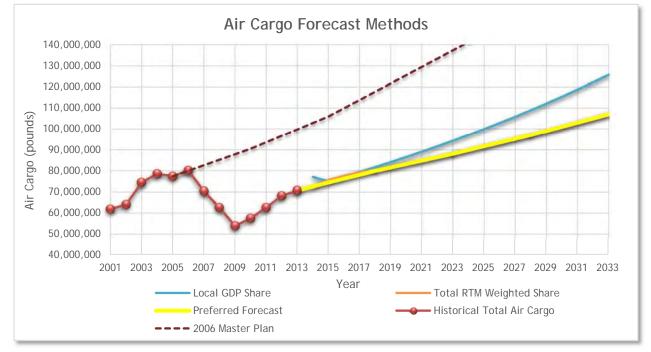


Exhibit 20 - Air Cargo Forecast Methods

Source: Sioux Falls Regional Airport, 2006 FSD Airport Master Plan, KLJ Analysis

Risks of the forecast include an economic downturn or recession which would affect the demand for air cargo. Another risk is an existing integrated operator transferring some operations to another competing airport such as Fargo, ND.

Exhibit 21 - Forecast Air Cargo

	Forecast Air Cargo						
Year	Freight	Mail	TOTAL	Previous 5-Year CAGR			
2013*	58,198,144	12,528,832	70,726,976	-			
2018	65,767,734	14,158,405	79,926,139	2.48%			
2023	72,792,714	15,606,151	88,098,866	1.97%			
2028	79,905,347	17,201,935	97,107,281	1.97%			
2033	88,075,947	18,960,892	107,036,839	1.97%			
Forecast CAGR	2.09%	2.09%	2.09%	-			

Source: Sioux Falls Regional Airport, KLJ Analysis

*Estimated

Operations & Fleet Mix

Overall processed tonnage and air cargo trends correlate with estimated flight operations and fleet mix. Operations in air cargo aircraft are split by FAA into air carrier and air taxi categories. Mainline large jet aircraft operated by UPS and FedEx are classified as air carrier and smaller feeder propeller-driven aircraft are classified as air taxi. Air cargo operations are not tracked separately by FAA.

Forecasts for air carrier cargo flights evaluated a historical trend, steady air cargo payload per flight and increasing air cargo payload per flight scenarios. Recent changes to the fleet mix of air carrier aircraft results in the preferred forecast assuming constant air cargo per large air carrier flight. Air carrier cargo flights are forecast to grow at a 1.97 percent annual growth rate from 2,398 to 3,541 operations.

Forecasts for air taxi cargo aircraft are estimated to grow at a similar trend to air carrier aircraft accounting for expected aircraft capacity changes. Feeder flights were predicted to generally increase capacity by 25 percent due to changes in aircraft types, including the CRJ-200 regional jet aircraft entering service as a cargo feeder with increased payload capacity. Total air cargo operations are forecast to grow from 14,598 in 2013 to 19,987 in the next 20 years, a 1.48 percent annual growth rate.

Exhibit 22 - Air Cargo Aircraft Fleet Mix & Operations Forecast

Air Cargo Aircraft Fleet Mix & Operations Forecast						
Metric	2013*	2018	2023	2033	CAGR	
Air Carrier (AC)						
Airbus A300-600F	334	264	146	0	-100%	
Boeing 767-300F/ER	672	793	1,020	1,239	3.11%	
Boeing 757-200	1,376	1,586	1,748	2,302	2.61%	
Boeing 727-200	16	0	0	0	-100%	
Total AC Operations	2,398	2,644	2,914	3,541	1.97%	
Air Taxi/Commuter (A	T)**					
Multi-Engine Piston	2,440	2,363	2,260	1,963	-1.08%	
Turboprop	9,760	10,633	11,583	13,739	1.74%	
Turbojet	0	131	283	654	-	
Total AT Operations	12,200	13,128	14,126	16,356	1.57%	
Total						
Total Operations	14,598	15,771	17,040	19,987	1.48%	
Total Freight & Mail	70,726,976	79,926,139	88,098,866	107,036,839	2.09%	
Cargo Per Operation	4,845	5,068	5,170	5,355	0.50%	

Source: Sioux Falls Regional Airport, KLJ Analysis

NOTE: AT includes aircraft payload up to 18,000 lbs., AC is greater than 18,000 pounds, *Estimated **Aircraft types include ATR-42, Cessna 208 Caravan, Beechcraft 1900, Fairchild Metroliner III, Embraer 120, Piper Navajo, and Cessna 310

Summary

A summary of the air cargo freight & mail and operations are provided in the following table.

Exhibit 23 - Air Cargo Aviation Forecasts Summary

Air Cargo Aviation Forecasts Summary						
Metric	2013	2018	2023	2033	CAGR	
Freight & Mail						
Freight	58,198,144	65,767,734	72,792,714	88,075,947	2.09%	
Mail	12,528,832	14,158,405	15,606,151	18,960,892	2.09%	
Total Cargo	70,726,976	79,926,139	88,098,866	107,036,839	2.09%	
Fleet Mix						
Cargo Per Operation	4,845	5,068	5,170	5,355	0.50%	
Operations	Operations					
Air Carrier	2,398	2,644	2,914	3,541	1.97%	
Air Taxi	12,200	13,128	14,126	16,356	1.57%	
Total Operations	14,598	15,771	17,040	19,987	1.48%	

Source: Sioux Falls Regional Airport, KLJ Analysis

Other Commercial Operations

Other commercial forecasts involve aircraft other than regular passenger and cargo operators. These operators are typically unscheduled charter or air taxi flights operated under Federal Aviation Regulation (FAR) Part 135 with nine or fewer seats. This classification can also cover air medical flights flown under FAR Part 135 rules.

Airport Trends

Other commercial operations at FSD includes small air charter and air medical flights. Air charter flights are typically conducted in twin-engine piston, turboprop and turbojet aircraft. Air medical flights are conducted in twin-engine turboprop and rotorcraft aircraft. There are two major medical providers at FSD providing regular air ambulance services. These services including emergency medical evacuation, transporting doctors and specialists to rural locations, and other medical supply transport.

The demand for air ambulance activity is expected to grow as Sioux Falls becomes a medical center. Health care providers are investing in new facilities in the area, and rural locations will continue to have air medical transport needs. The local demand for air charter activity is difficult to predict. Specific individuals or businesses that require on-demand air service are those that find it more effective to fly to a destination (including FSD) rather than drive or take a commercial flight. As the local economy steadily grows, is generally predicted so will the demand for commercial air charter flights operating to and from FSD. Any economic downturn would affect air taxi activity as seen with decreases in 2001 and 2009.

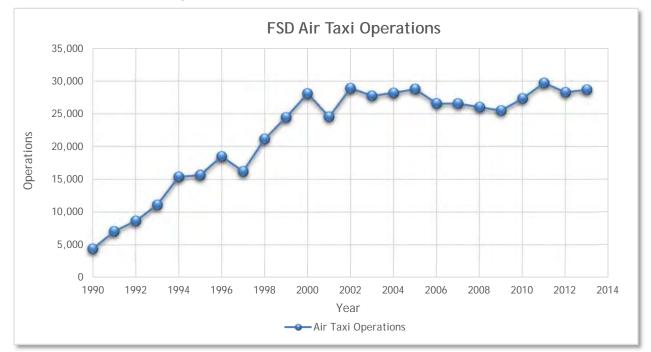


Exhibit 24 - Air Taxi Operations

Source: FAA Terminal Area Forecast

Overall air taxi operations were reviewed for trends even though the vast majority of air taxi operations are in scheduled passenger and air cargo flights. FSD air taxi operations rapidly grew from 1990 to 2000 then have remained steady since that time. Economic downturns in the early 2000's and in 2008-2009 are also reflected in the air taxi operations.

Other commercial operations are estimated to be 4,819 annually by deducting passenger and cargo airline operations from the air taxi total. This is about 13.6 percent of total FSD air taxi operations.

Proposed Forecast

Operations

Other commercial operations forecast numbers are developed by taking the baseline calculated figure and reviewing overall air taxi industry trends to develop a forecast. The preferred forecast method is to use national FAA air taxi and general aviation trends. This method yields a compiled annual growth rate of 2.45 percent. This method models activity in smaller aircraft similar to those operating as a commercial air charter.

Exhibit 25 - Other Commercial Operations Forecast

Other Commercial Operations Forecast						
Metric 2013 2018 2023 2033 CAGR						
Other Commercial Operations 4,819 5,439 6,138 7,817 2.45%						

Source: KLJ Analysis

Fleet Mix

The estimated other commercial aircraft fleet mix consists of mostly turboprop aircraft at 55 percent, with turbojet aircraft at 18 percent and piston aircraft at 17 percent. Helicopters operated by air ambulance services make up the remaining 10 percent. This estimated fleet mix is expected to continue throughout the forecast period.

Exhibit 26 - Other Commercial Fleet Mix & Operations Forecast

Other Commercial Aircraft Fleet Mix & Operations Forecast							
Metric	2013	2018	2023	2033	CAGR		
Other Commercial	Other Commercial						
Single-Engine Piston	96	109	123	156	2.45%		
Multi-Engine Piston	723	707	798	1,016	2.45%		
Turboprop	2,651	2,991	3,376	4,299	2.45%		
Turbojet	868	816	921	1,172	2.45%		
Helicopter	482	544	614	782	2.45%		
Total Operations	4,819	5,439	6,138	7,817	2.45%		

Source: KLJ Analysis

Commercial Forecast Summary

A summary of the commercial aviation forecasts is shown in the following table.

Exhibit 27 - Commercial Forecast Summary

Commercial Forecast Summary							
Metric	2013	2018	2023	2033	CAGR		
Airline Enplanements							
Air Carrier	220,835	398,117	483,555	602,182	5.14%		
Air Taxi/Commuter	253,283	149,822	121,317	154,639	2.27%		
Total Enplanements	474,118	547,938	604,872	756,820	2.37%		
Air Cargo (lbs.)							
Freight	58,198,144	65,767,734	72,792,714	88,075,947	2.09%		
Mail	12,528,832	14,158,405	15,606,151	18,960,892	2.09%		
Total Cargo	70,726,976	79,926,139	88,098,866	107,036,839	2.09%		
Operations							
Air Carrier	6,555	11,512	13,742	17,033	2.02%		
Air Taxi/Commuter	28,851	25,535	25,841	31,122	0.38%		
Total COM Operations	35,406	37,047	39,583	48,155	1.90%		
Per Flight Data							
Avg. Seats/Operation	69.3	80.5	84.8	83.2	0.92%		
Average Load Factor	85.63%	86.00%	87.00%	89.00%	0.19%		

Source: KLJ Analysis

Commercial Operations Forecast 50,000 45,000 40,000 35,000 \$ 30,000 Operations 25,000 20,000 15,000 10,000 5,000 2003 2006 2009 2012 2015 2018 2021 2024 2027 2030 2033 Year Historic Air Carrier Operations Historic Air Taxi Operations Historic Commercial Operations ---- Forecast Commercial Operations ---- Forecast Air Taxi Operations --- Forecast Air Carrier Operations

Exhibit 28 - Commercial Operations Forecast

Source: KLJ Analysis, FAA Terminal Area Forecast

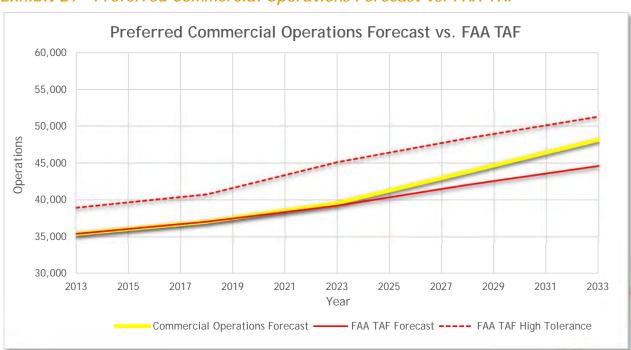


Exhibit 29 - Preferred Commercial Operations Forecast vs. FAA TAF

Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for commercial operations is considered consistent with the 2012 FAA TAF.

Based Aircraft Forecasts

A based aircraft is an operational and airworthy aircraft based at the airport for a majority of the year. These are generally non-commercial general aviation and commercial air taxi aircraft.

Airport & Regional Trend

Sioux Falls Regional Airport does not track based aircraft. The FAA TAF for FSD since 1990 shows total based aircraft decreasing steadily. Fluctuations are seen near year 2000 and 2010; this is believed to be caused by 18 based military aircraft counted in the overall total. From other sources, based aircraft has only increased at 0.50 percent annually since 1995 from 85. FSD has actually lost two based aircraft since 2005 according to these sources.



Exhibit 30 - Based Aircraft

Source: FAA Terminal Area Forecast, FAA Form 5010-1 Airport Master Record

Civil non-military based aircraft at FSD are primarily used for general aviation operations, but also some commercial air taxi operations. According to <u>FAA Form 5010-1 Airport Master Record</u> accessed in December 2013, there are currently 55 single-engine, 34 multi-engine and 4 jet aircraft for a total of 93 aircraft based at FSD. All aircraft are believed to be stored in a hangar.

Exhibit 31 - Based Aircraft Fleet Mix

Based Aircraft Fleet Mix							
Aircraft Type Based Aircraft Percent of Total							
Single-Engine	55	59%					
Multi-Engine	34	37%					

Jet	4	4%
Helicopter	0	0%
Other	0	0%
Total Based Aircraft	93	100%

Source: FAA Form 5010-1 Airport Master Record

An important local and regional consideration is the evolution of FSD into a corporate and commercial aviation facility. Many of the aircraft based at FSD are small single and multiengine general aviation aircraft used for flight training, recreational flying and business transport. Airplanes for recreational and flight training use and their resulting flight operations have been trending to other area airports if there has been available space. The loss of small aircraft has been offset by new general aviation and air taxi aircraft basing at FSD for business corporate use. FSD is home to 26 percent of the region's registered aircraft. A detailed discussion about the surrounding airports and their effect on FSD is included in Appendix X.

Proposed Forecast

Sioux Falls MSA regional based aircraft forecasts were first developed to determine the local demand for based aircraft facilities. Using FAA records there were 354 registered aircraft within the MSA. Not all registered aircraft are based at an airport. The recommended forecast method is a decreasing population market share. This closely models the based aircraft growth per capita predicted in the FAA TAF for FSD and the nearby Lincoln County Airport. This equates to an average annual growth rate of 1.94 percent.

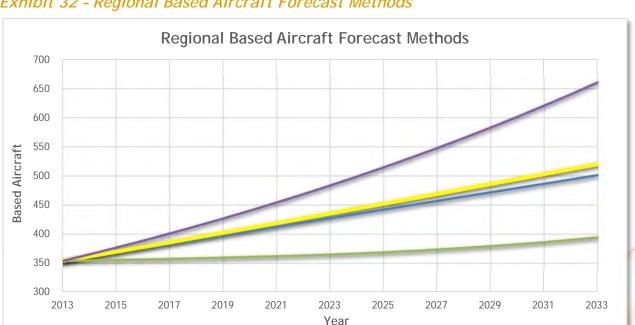


Exhibit 32 - Regional Based Aircraft Forecast Methods

Source: FAA Aircraft Registry, KLJ Analysis

Population Market Share (Constant)

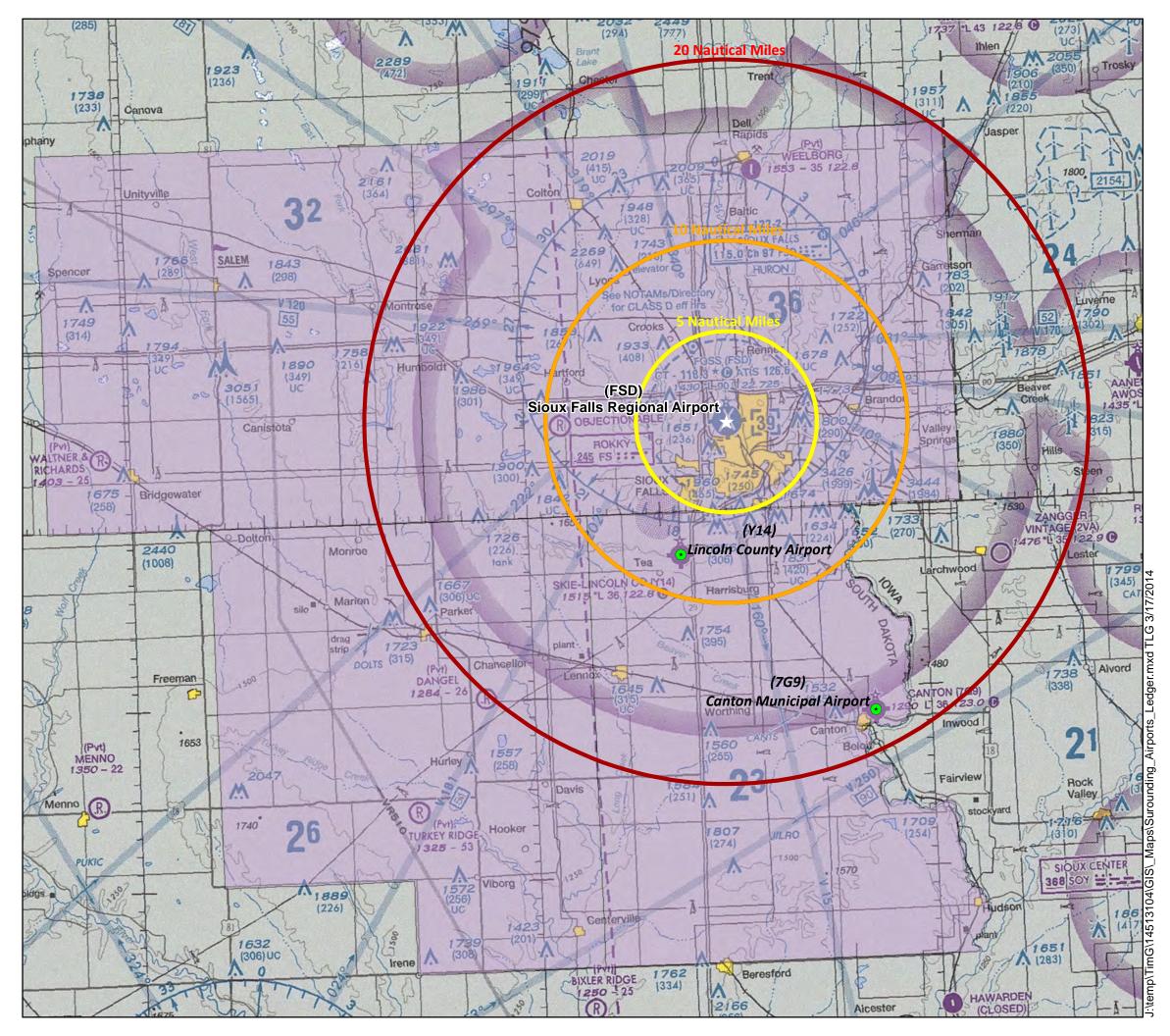
National Active GA Aircraft Share (Constant)

Population Market Share (Increasing) - Preferred

Bi-County Trend

To forecast FSD based aircraft, an evaluation of the airport's based aircraft market share within the region is performed. Various scenarios in different time periods to develop the overall recommended forecast. It is estimated FSD based aircraft will grow at a marginal growth rate for the short-term following historical trends of a rapidly decreasing market share (Scenario #1). Any new based aircraft will likely be larger corporate aircraft. Through the mid-term growth will follow regional trends and the FSD share of based aircraft will stabilize as new corporate based aircraft select FSD (Scenario #2). Small aircraft will select other airports over FSD if there is available infrastructure. Long-term forecasts estimate the market share to be constant with based aircraft growth continuing at a higher average annual growth rate (Scenario #3). FSD based aircraft is forecast to grow from 93 currently to 127 at the end of the forecast period for an average annual growth rate of 1.57 percent.





Legend

Core Catchment Area

Sioux Falls Regional Airport (FSD)

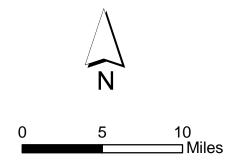
- 93 Based Aircraft
- 8,999 foot Primary Runway, ILS Approaches
- Commercial Service Airport

Lincoln County Airport (Y14)

- 84 Based Aircraft
- 3,650-foot Primary Runway, Visual Approaches
- Limited Development Space
- General Aviation Airport

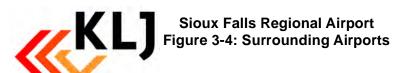
Canton Municipal Airport (7G9)

- 11 Based Aircraft
- 3,600-foot Primary Runway, Visual Approaches
- Limited Development Space
- General Aviation Airport



*Intended for Planning Purposes Only

PRELIMINARY



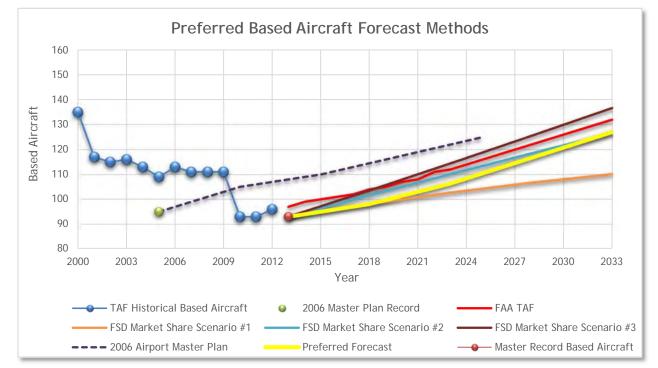


Exhibit 33 - Preferred Based Aircraft Forecast Methods

Source: KLJ Analysis, <u>FAA Form 5010-1 Airport Master Record</u>, <u>FAA Terminal Area Forecast, FAA Air</u> Traffic Activity Data System (ATADS)

FSD airport management is somewhat in control of future based aircraft growth through setting its rates, charges and policies. The airport currently owns T-hangar space for small aircraft. Competitive lease and rental rates along with available development and rental space can attract based aircraft to FSD to increase market share. Other risks to the forecast include stagnant infrastructure development at nearby airports. If no additional hangars are constructed then based aircraft demand at FSD will increase. It should be noted the potential mix of small and large aircraft at one facility may cause operational safety issues. FAA and the State of South Dakota should work closely with FSD and surrounding airports to monitor aviation demands for infrastructure for based aircraft.

Exhibit 34 - Based Aircraft Forecast

Based Aircraft Forecast						
Metric 2013 2018 2023 2033 CAGR						
Total Based Aircraft	93	98	106	127	1.57%	

Source: KLJ Analysis

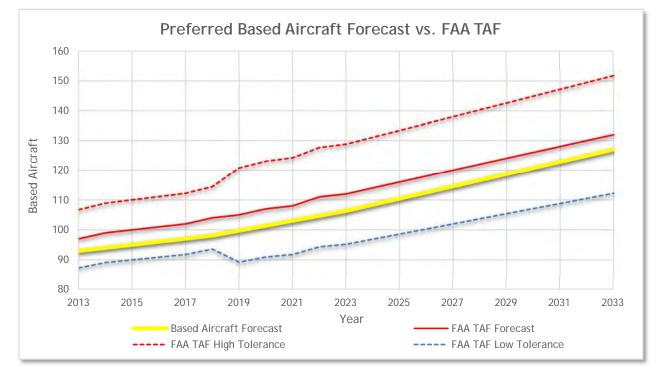


Exhibit 35 - Preferred Based Aircraft Forecast vs. FAA TAF

Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for based aircraft is considered consistent with the 2012 FAA TAF.

Fleet Mix

As FSD evolves into attracting more corporate turboprop and turbojet aircraft, the airport's based aircraft fleet mix will also change. It is forecast multi-engine and jet aircraft types in the corporate category will increase at a faster rate than single-engine aircraft. Single engine growth will be tempered at 0.83 percent, multi-engine aircraft will grow at 2.09 percent and jet aircraft will grow at 5.15 percent through the forecast period.

Exhibit 36 - Based Aircraft Fleet Mix Forecast

Based Aircraft Fleet Mix Forecast						
Metric	2013	2018	2023	2033	CAGR	
Single-Engine*	55	56	58	65	0.83%	
Multi-Engine*	34	37	41	52	2.09%	
Jet	4	5	6	10	5.15%	
Helicopter	0	0	0	0	0.00%	
Other	0	0	0	0	0.00%	
Total Based Aircraft	93	98	106	127	1.57%	

Source: KLJ Analysis

^{*}Includes both piston and turboprop driven aircraft for FAA reporting purposes

General Aviation Operations Forecast

Aircraft operations are split into two categories: local and itinerant. Local operations are performed by aircraft that remain in the local traffic pattern and stay within a 20-mile radius. Itinerant operations are performed by a landing aircraft arriving from outside the airport area, or a departing aircraft that leave the airport area. FAA tracks these operations as civil local and general aviation itinerant. Combined these include all of the general aviation operations.

Local Operations

Local operations typically include practice landings, touch-and-go's, practice approaches and maneuvering in the local area. Local operations are usually performed by recreational and flight training aircraft.

Airport Trends

Local operations at FSD have similarly modeled national trends with a peak in the early 2000's and a decline since that time with a low figure achieved in 2010 with 4,017 operations. There was a drop of nearly 9,000 operations from 2007 to 2008 when the local flight school closed. There has been an 18.2 percent increase in operations from 2012 to 2013 due in part to a local flight school reestablishing itself at FSD.



Exhibit 37 - Civil Local Operations

Source: FAA Terminal Area Forecast, FAA Air Traffic Activity Data System (ATADS)

Proposed Forecast

The preferred methods used to develop the civil local operations forecast compares FSD civil location operations to national trends measured by U.S. total general aviation and air taxi hours flown.

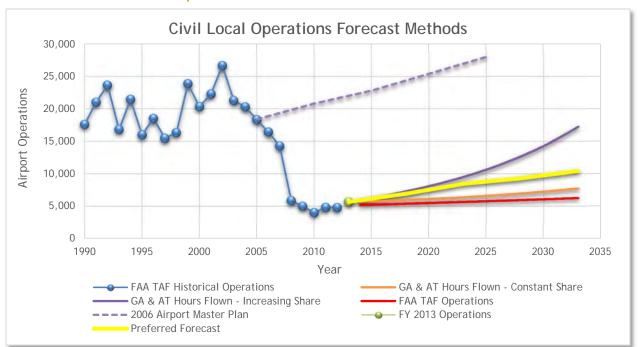


Exhibit 38 - Civil Local Operations Forecast Methods

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Air Traffic Activity Data System (ATADS)</u>, <u>2006 FSD Airport Master Plan</u>, KLJ Analysis

A significant driver of future local operations at FSD is the presence of a flight school, air medical services and the activity of local pilots. It was assumed the current flight school will continue to grow but not to the same level as the previous flight school achieved. Other local aircraft activity is forecast to increase from recent lows as the economy improves in the short term.

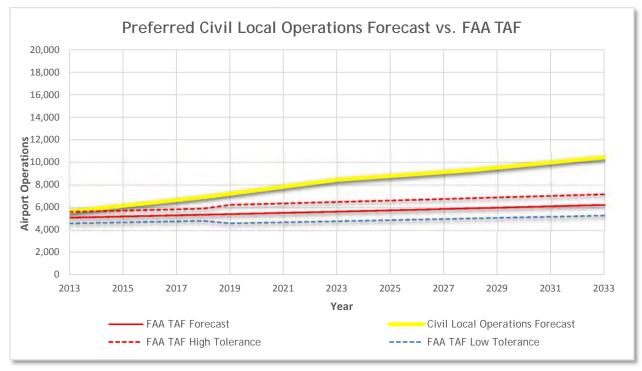
The preferred forecast assumes strong growth of 4.08 percent annually over the next 10 years as the flight school grows, based aircraft increase and the number of hours flown increases. This method models the growth rate of an increasing FSD share of U.S. general aviation and air taxi hours flown. Over the long term the growth is tempered as the flight school stabilizes in operation. This method models the growth rate of a constant FSD share of U.S. general aviation and air taxi hours flown.

Exhibit 39 - Civil Local Operations Forecast

Civil Local Operations Forecast						
Metric 2013 2018 2023 2033 CAGR						
Total Civil Local Operations 5,670 6,925 8,459 10,446 <i>3.10%</i>						

Source: KLJ Analysis

Exhibit 40 - Preferred Civil Local Operations Forecast vs. FAA TAF



Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for civil local operations is considered inconsistent with the 2012 FAA TAF. After 5 years, the preferred forecast is 22.2 percent greater than the 2012 TAF forecast. Reasons for the preferred forecast out of tolerance from the TAF include an expected rebound in the number of local operations as a result increased flight school local operations and increased activity in locally based small aircraft. Historically at FSD, a successful flight school has lifted civil local operations well beyond 20,000 annually. After review and comment, FAA approved the use of this forecast.

Itinerant Operations

Itinerant operations are performed by a landing aircraft arriving from outside the airport area (20 miles surrounding the airport), or a departing aircraft that leave the airport area. Itinerant operations are conducted by all types of aircraft. Itinerant operations in general aviation (non-commercial) are reviewed in this section.

Airport Trends

General aviation itinerant operations at FSD have been declining in the recent years with a low figure achieved in 2010 with 17,626 operations. This can be attributed in part to the

decrease in overall GA activity as a result of higher operating costs and the loss of the local flight school. There has been a 2.7 percent increase in operations from 2012 to 2013.



Exhibit 41 - General Aviation Itinerant Operations

Source: FAA Terminal Area Forecast, FAA Air Traffic Activity Data System (ATADS)

Proposed Forecast

The preferred methods used to develop the civil itinerant operations forecast compares FSD general aviation itinerant operations to national trends measured by U.S. total general aviation and air taxi hours flown. Both constant and increasing weighted shares were reviewed based on fleet mix as different aircraft types are projected to grow at different rates. A constant weighted share was used based national activity trends for piston, turboprop and turbojet aircraft categories. The forecast method generally assumes 10 percent of general aviation operations are in piston aircraft, 50 percent in turboprop and 40 percent in turbojet aircraft. This method yields a compiled annual growth rate of 2.45 percent.

General Aviation Itinerant Operations Forecast Methods 45,000 40,000 Airport Operations 35,000 30,000 25,000 20,000 15,000 2030 1990 1995 2000 2005 2010 2015 2020 2025 2035 Year - FAA TAF Historical Operations FAA TAF - 2006 Airport Master Plan Forecast - FAA Weighted GA & AT Hours Flown Share Preferred Forecast — ← FFY 2013 Operations

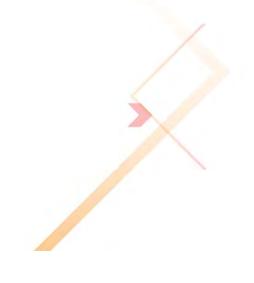
Exhibit 42 - General Aviation Itinerant Operations Forecast Methods

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Air Traffic Activity Data System (ATADS)</u>, <u>2006 FSD Airport Master Plan</u>, KLJ Analysis

Exhibit 43 - General Aviation Itinerant Operations Forecast

General Aviation Itinerant Operations Forecast					
Metric	2013	2018	2023	2033	CAGR
Total GA Itinerant Operations	20,378	23,022	25,702	33,050	2.45%

Source: KLJ Analysis



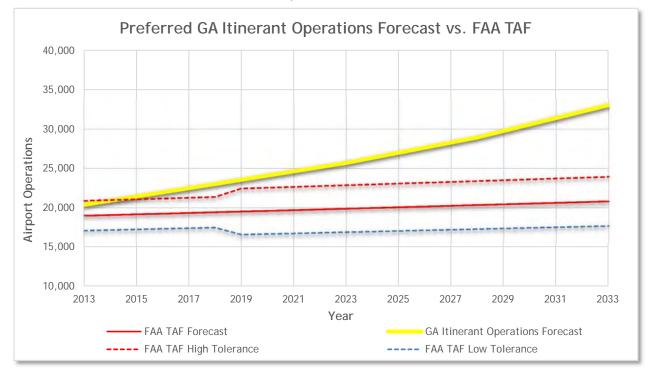


Exhibit 44 - Preferred GA Itinerant Operations Forecast vs. FAA TAF

Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for general aviation itinerant operations is considered inconsistent with the 2012 FAA TAF. After 5 years, the preferred forecast is 32.2 percent greater than the 2012 TAF forecast. Reasons for the preferred forecast out of tolerance from the TAF include expected growth of FSD in corporate airport operations. FSD is attracting more corporate turboprop and turbojet business aircraft as a result of a strong growing economy. These operation have grown 4.95 percent annually since 2010. There is also no feasible alternative airport to serve corporate aircraft in the region. Growth would follow national activity trends for aircraft types identified from the local FSD fleet mix. FAA review and approval of the preferred forecast is requested.

Fleet Mix

The overall general aviation operations fleet mix combines local and itinerant operations using estimated percentages.

Civil local operations are assumed to be almost exclusively general aviation. Local operations are estimated to be 72 percent single-engine piston and 20 percent multi-engine piston. The remaining operations are 4 percent turboprop, 1 percent turbojet, 2 percent helicopter and 1 percent in other aircraft types. Single-engine piston is forecast to increase share whereas multi-engine piston operations are forecast to decrease share over the planning period.

The fleet mix for itinerant operations was determined by analyzing instrument flight plan data from 2012. Itinerant operations are estimated to be 12 percent each in single and multiengine piston aircraft types, 54 percent turboprop, 19 percent turbojet, and 3 percent

helicopter. Over time multi-engine piston aircraft share will decrease and turbojet will increase.

Overall, single-engine piston operations are forecast to increase share because of the return of more local operations in lieu of multi-engine piston aircraft. Turboprop operations still makeup the majority of GA itinerant operations with an estimated 43.1 percent of total operations.

Exhibit 45 - General Aviation Operations Fleet Mix Forecast

General Aviation Operations Fleet Mix Forecast							
Metric	2013	2018	2023	2033	CAGR		
Single-Engine Piston	6,528	7,818	9,344	11,905	3.05%		
Multi-Engine Piston	3,579	3,963	4,350	4,976	1.66%		
Turboprop	11,231	12,709	14,217	18,265	2.46%		
Turbojet	3,929	4,559	5,225	7,045	2.96%		
Helicopter	725	829	940	1,200	2.56%		
Other	57	69	85	104	3.10%		
Total Operations	26,048	29,947	34,161	43,497	2.60%		

Source: KLJ Analysis

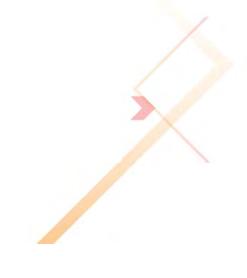
Forecast Summary

A summary of the civil local and general aviation itinerant forecasts is shown in the following table.

Exhibit 46 - General Aviation Operations Forecast Summary

General Aviation Operations Forecast Summary							
Metric	2013	2018	2023	2033	CAGR		
Local Operations	5,670	6,925	8,459	10,446	3.10%		
Itinerant Operations	20,378	23,022	25,702	33,050	2.45%		
Total Operations	26,048	29,947	34,161	43,497	2.60%		
Local Share	21.76%	30.08%	24.76%	24.02%	-		
Itinerant Share	78.24%	69.92%	75.24%	75.98%	-		

Source: KLJ Analysis



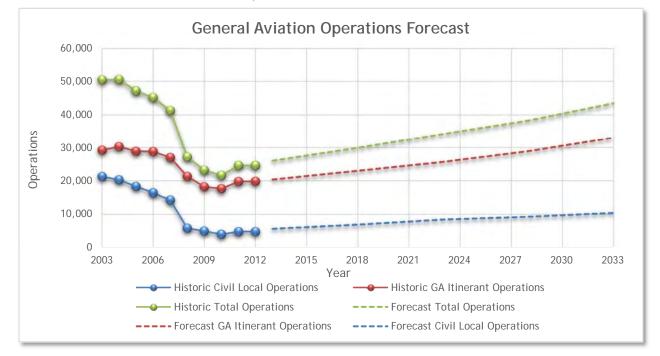


Exhibit 47 - General Aviation Operations Forecast

Source: KLJ Analysis, FAA Terminal Area Forecast

Military Operations

Proposed Forecast

Military missions are difficult to predict but the local SDANG base is expected to remain at FSD for the foreseeable future. Total, local and itinerant military operations were forecast to remain steady and follow average figures from the last 10 years assuming the same type of mission will occur at FSD. Total operations are forecast to remain at 5,964 for the planning period. Itinerant operations make up about 54 percent of the total with local operations at 46 percent based on historical trends.

Military based aircraft is forecast to remain steady at 18 through the planning period.





Exhibit 48 - Military Operations Forecast Methods

Source: FAA Terminal Area Forecast, 2006 FSD Airport Master Plan, KLJ Analysis

Military operations are estimated to be 80 percent in F-16 fighter or transport turbojet aircraft. The remaining 20 percent of operations are classified as turboprop for transport or military training flights from other airports.

Exhibit 49 - Military Operations Forecast Summary

Military Operations Forecast Summary							
Metric	2013*	2018	2023	2033	CAGR		
Local Operations	2,888	2,759	2,759	2,759	-0.23%		
Itinerant Operations	2,941	3,205	3,205	3,205	0.43%		
Total Operations	5,829	5,964	5,964	5,964	-0.11%		
Local Share	49.54%	46.27%	46.27%	46.27%	-		
Itinerant Share	50.46%	53.73%	53.73%	53.73%	-		

Source: KLJ Analysis, *Actual 2013 Data

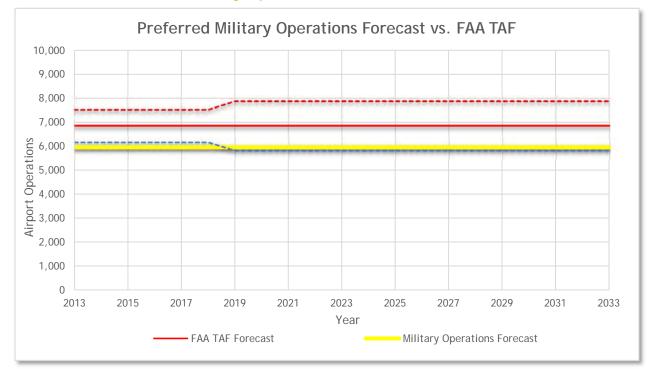


Exhibit 50 - Preferred Military Operations Forecast vs. FAA TAF

Source: KLJ Analysis, FAA Terminal Area Forecast (January 2013)

The current preferred forecast for military operations is considered inconsistent with the 2012 FAA TAF through the next five years. At 5 years, the preferred forecast is 12.9 percent less than the 2012 TAF forecast. Reasons for the preferred forecast out of tolerance from the TAF include actual military operations less than the forecast 2013 levels. Operations in 2012 are considered a short-term peak. FAA review and approval of the preferred forecast is requested.

Critical Design Aircraft

The critical design aircraft is identified as the most demanding aircraft or family of aircraft to regularly use the airport. The current commercial passenger and air cargo flight schedules were reviewed to determine the critical design aircraft. Data was also confirmed with flight plan data.

The overall critical aircraft was the Boeing 767-300F operated by UPS. This airplane has a FAA Design Code D-IV, Taxiway Design Group 5, and a maximum takeoff weight of 412,000 pounds. The airport tracks its maximum weight at 326,000 pounds with cargo payload. This aircraft conducted approximately 672 operations at FSD in 2013. Operations are forecast to increase to 1,239 in at the end of the planning period.

No larger aircraft types are anticipated to be introduced to operate into FSD on a regular basis. Critical design aircraft types also differ for each airfield area including runways, taxiways, passenger terminal and general aviation apron areas. The critical design passenger

aircraft is Allegiant's MD-83 and MD-88 aircraft with an FAA Design Code D-III. These aircraft types operate 1,248 operations annually based on an annualized flight schedule in 2013.

It should be noted that diverted passenger aircraft from Chicago and Minneapolis also utilize FSD during irregular operations that may have larger design classifications.

Exhibit 51 - Critical Design Aircraft Characteristics

Critical Design Aircraft Characteristics						
Aircraft Type (Operator) FAA ARC Taxiway Design Group MTOW						
Boeing 767-300F/ER (UPS) D-IV 5 412,000						

Source: KLJ Analysis

Note: ARC = FAA Airport Reference Code, MTOW = Maximum Takeoff Weight

*Includes aircraft of 151 or more seats

Exhibit 52 - Critical Design Aircraft Operations

Critical Design Aircraft Operations						
Aircraft Type (Operator)		Operations			CAGR	
Aircraft Type (Operator)	2013	2018	2023	2033	CAGR	
Boeing 767-300F/ER (UPS)	672	793	1,020	1,239	3.11%	

Source: KLJ Analysis

The future critical design aircraft type is not anticipated to change for the overall airport. The design aircraft for particular portions of the airfield may change. These will be explored in the Facility Requirements chapter.

Annual Instrument Approaches

Annual instrument approaches (AIAs) are defined as an approach to an airport conducted in actual instrument meteorological conditions. For purposes of this definition, an approach initiated when the observed visibility is less than 3 miles or the cloud ceiling is less than the final approach fix (3,100 feet mean sea level for FSD) is considered an instrument approach. AIA figures for FSD are no longer tracked by the local Air Traffic Control Tower but are required element to an FAA forecast.

To determine AIAs, the number of itinerant operations are totaled from the estimates and forecasts and compared to annual operations. The number of instrument flights are determined. Approximately 87 percent of all FSD itinerant flight operations are conducted under instrument flight rules (IFR) according to FAA records. This compares to 80 percent in 2005 when more flight training operations were present operating under visual flight rules. This figure is expected to decrease as more flight training traffic returns to FSD. Local weather conditions are then reviewed. A total of 13.49 percent of the hourly weather observations are in instrument conditions for an instrument approach.

Exhibit 53 - Annual Instrument Approach Forecast

Annual Instrument Approach Forecast								
Metric	2013	2018	2023	2033	CAGR			
Annual Operations	67,418	72,959	79,708	97,615	1.87%			
Itinerant Operations	58,860	63,274	68,490	84,410	1.82%			
% IFR Itinerant Operations	86.96%	86%	85%	83%	-0.23%			
IFR Itinerant Operations	51,182	54,416	58,216	70,060	1.58%			
IFR Approaches	25,591	27,208	29,108	35,030	1.58%			
Instrument Approach Weather	13.49%							
Annual Instrument Approaches	3,452	3,670	3,927	4,726	1.58%			
AIA as Percent of Itinerant	5.87%	5.80%	5.73%	5.60%	-0.23%			

Source: National Climatic Data Center, FAA Air Traffic Activity Data System (ATADS), KLJ Analysis

Total AIAs for FSD are forecast to increase from 3,452 currently estimated to 4,726 at the end of the planning period for an average annual growth rates of 1.58 percent annual rate.

Peak Activity

Peak periods evaluated include the peak month, design day and design hour characteristics for passenger enplanements and airport operations. The results of the peak activity forecasts will be used to determine the airport facility requirements. The methodology developed is derived from the <u>Airports Cooperative Research Program (ACRP) Report 25: Airport Passenger Terminal Planning and Design</u>, which emphasizes the use of design periods to forecast use patterns rather than individual absolute peak periods.

Local data used includes these aviation forecasts, <u>FAA Air Traffic Activity Data System</u> (ATADS), as well as FSD flight schedules from July and December 2013 along with monthly activity reports provided by the airport.

Passenger Airlines

Peak Month

The peak month of passenger airline activity was determined by reviewing the prior three years of monthly passenger enplanement figures for the airport. This method evaluates historic patterns of passenger activity to identify the peak month. The peak month was determined to be July 2011 with 10.51 percent of the annual enplanements for fiscal year 2011, consistent with the fiscal year periods evaluated in this forecast effort. This figure applies to both passengers and operations.

Exhibit 54 - Historic Monthly Enplanements

	Historic Monthly Enplanements							
Month	FFY 2011 Passengers	Percent	FFY 2012 Passengers	Percent	FFY 2013 Passengers	Percent		
October	32,882	8.26%	38,593	8.69%	40,364	8.51%		
November	32,980	8.28%	36,379	8.19%	40,332	8.51%		
December	27,846	6.99%	36,457	8.21%	37,426	7.89%		
January	25,484	6.40%	34,989	7.88%	34,857	7.35%		
February	29,124	7.32%	37,429	8.43%	37,487	7.91%		
March	36,167	9.08%	43,479	9.79%	44,095	9.30%		
April	29,399	7.38%	35,918	8.08%	35,173	7.42%		
May	34,479	8.66%	40,306	9.07%	41,998	8.86%		
June	36,190	9.09%	40,220	9.05%	41,778	8.81%		
July	41,829	10.51%	43,050	9.69%	44,430	9.37%		
August	37,623	9.45%	31,099	7.00%	39,528	8.34%		
September	34,108	8.57%	26,342	5.93%	36,650	7.73%		
TOTAL	398,019	100.00%	444,255	100.00%	474,118	100.00%		

Source: Sioux Falls Regional Airport, <u>Bureau of Transportation Statistics (BTS) T-100 Segment (All</u> Carriers)

Exhibit 55 - Peak Month Passenger Airline Activity Forecast

Peak Month Passenger Airline Activity Forecast								
Metric	Metric 2013 2018 2023 2033 CAGR							
Passenger Airline Enp	lanements							
Annual	474,118	547,938	604,872	756,820	2.37%			
Peak Month (10.51%)	49,830	57,588	63,572	71,110	2.37%			
Passenger Airline Ope	rations							
Annual	15,989	15,837	16,405	20,441	1.24%			
Peak Month (10.51%)	1,680	1,665	1,724	2,148	1.24%			

Source: KLJ Analysis

Design Day

The average peak weekday during the peak month is considered the design day. Design day activity is determined by evaluating actual flight schedules rather than using a pure average or an individual daily peak. Reviewing the average day during the peak month allows for planning for a peaking period rather than a single event which may cause overestimating. Peak days occur on weekdays for the sample periods at FSD.

The daily number of seats and activity levels are derived from the weekly July 2012 and December 2013 flight schedules provided by the airport. Because peak periods are constantly evolving as a result of modified airline flight schedules, an average of the most current seasonal flight schedules is used. The average peak weekday passengers is calculated to be 15.19 percent for December and 16.58 percent for July for an average of 15.89 percent of the weekly seats.

Exhibit 56 - Design Day Passenger Airline Characteristics (July 2013)

Design Day Passenger Airline Characteristics (July 2013)							
Day	Daily Departing	Percent of	Daily	Percent of			
Day	Seats	Week	Departures	Week			
Sunday	1,773	14.78%	26	14.53%			
Monday	1,823	15.19%	27	15.08%			
Tuesday	1,491	12.43%	25	13.97%			
Wednesday	1,823	15.19%	27	15.08%			
Thursday	1,823	15.19%	27	15.08%			
Friday	1,823	15.19%	27	15.08%			
Saturday	1,443	12.03%	20	11.17%			
TOTAL	11,999	100.00%	179	100.00%			
Seats per Departure	67.03						

Source: Sioux Falls Regional Airport, KLJ Analysis

Exhibit 57 - Design Day Passenger Airline Characteristics (December 2013)

Design Day Passenger Airline Characteristics (December 2013)								
Day	Daily Departing		Daily	Percent of				
	Seats	Week	Departures	Week				
Sunday	1,739	14.75%	25	14.53%				
Monday	1,955	16.58%	27	15.70%				
Tuesday	1,457	12.36%	24	13.95%				
Wednesday	1,623	13.76%	25	14.53%				
Thursday	1,789	15.17%	26	15.12%				
Friday	1,955	16.58%	27	15.70%				
Saturday	1,273	10.80%	18	10.47%				
TOTAL	11,791	100.00%	172	100.00%				
Seats Per Departure	68.55							

Source: Sioux Falls Regional Airport, KLJ Analysis

There are currently 27 airline departures during the average peak weekday. Using the July 2013 flight schedule, this consists of 15.08 percent of the overall weekly departures. This baseline figure matches up more realistically to current design day operations for the peak summer months.

The average weekday percentages are annualized based on 12 months and 52 weeks per year to determine the design day forecasts. The enplanements forecast for the design day is summarized in the following table.

Exhibit 58 - Design Day Passenger Airline Activity Forecast

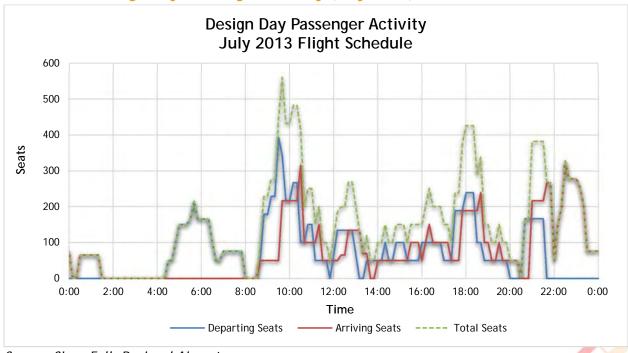
Design Day Passenger Airline Enplanement Forecast							
Metric	2013	2018	2023	2033	CAGR		
Passenger Airline Enplar	nements						
Peak Month	49,830	57,588	63,572	79,542	2.37%		
Avg. Week Peak Month	11,499	13,290	14,670	18,356	2.37%		
Design Day (15.89%)	1,827	2,112	2,331	2,917	2.37%		
Passenger Airline Opera	tions						
Peak Month	1,680	1,665	1,724	2,148	1.24%		
Avg. Week Peak Month	388	384	398	496	1.24%		
Design Day (15.08%)	58.5	57.9	60.0	74.8	1.24%		

Source: KLJ Analysis

Design Hour

The design hour is based on the flight schedules during a design day. Using the terminal planning guidance from <u>ACRP Report 25</u>, peak hour assumes passengers arrive to the airport 60 minutes prior to departure and remain at the airport up to 60 minutes after arrival. The July 2013 flight schedule was used to review a rolling peak in 10 minute intervals. The design hours were chosen based actual flight schedules from both traditional legacy carriers and low cost carriers (i.e. Frontier, Allegiant), who traditionally have more flexible schedules. An evaluation of the number of arriving and departing seats over an average weekday (design day) is shown in the following exhibit.

Exhibit 59 - Design Day Passenger Activity (July 2013)



Source: Sioux Falls Regional Airport

The peak hour departing passengers in July 2013 is concentrated in the morning between 9:40 A.M. and 10:39 A.M. with peak arriving passengers occurring in the late evening from 10:40

P.M. to 11:39 P.M. For comparison purposes, the peak period in December 2013 is the morning block from 6:30 A.M. to 7:29 A.M. with a peak 10-minute block of 379 departing passengers.

Exhibit 60 - Design Hour Passenger Characteristics (July 2013)

Design Hour Passenger Characteristics (July 2013)							
Passengers	Passengers Peak Hour Begins Ends Peak Daily Total Percent Daily						
Departing	9:40 A.M.	10:39 A.M.	394	1,823	21.6%		
Arriving	10:40 P.M.	11:39 P.M.	328	1,823	18.0%		
Total	9:40 A.M.	10:39 A.M.	560	3,646	15.3%		

Source: Sioux Falls Regional Airport, KLJ Analysis

Without low cost carriers, peak passengers from legacy carriers are 228 departing (midmorning) and 328 arriving (late evening) during each design hour.

There are seven airline flight operations (four departures, three arrivals) during the design hour. The design hour makes up 13.0 percent of the 54 actual design day airline flight operations. The passenger and operations forecast for the design hour are summarized in the following table.

Exhibit 61 - Design Hour Activity

Design Hour Activity Forecast							
Metric	2013	2018	2023	2033	CAGR		
Passenger Airline Enplanements							
Design Day	1,827	2,112	2,331	2,917	2.37%		
Design Hour Departing (21.6%)	395	456	504	630	2.37%		
Design Hour Arriving (18.0%)	329	380	420	525	2.37%		
Design Hour Total (15.3%)	559	646	713	893	2.37%		
Passenger Airline Operations							
Design Day	58.5	57.9	60.0	74.8	1.24%		
Design Hour (13.0%)	7.6	7.5	7.8	9.7	1.24%		

Source: KLJ Analysis

Design hour passenger activity determinations are especially important for terminal space planning. This will be evaluated further in the Facility Requirements chapter.

Airport Operations

Peak Month

The peak month of airport operations was determined by reviewing the prior three years of monthly airport operations figures from the Air Traffic Control Tower. This method evaluates historic patterns of airport operations activity to identify the peak month. The peak month was determined to be August 2011 with 9.38 percent of the annual operations for fiscal year 2011, consistent with the fiscal year periods evaluated in this forecast effort. Peak month airport operations forecast based on the three year historic operations peak outlined in the following table.

Exhibit 62 - Historic Monthly Operations

	Historic Monthly Operations						
Month	FFY 2011 Operations	Percent	FFY 2012 Operations	Percent	FFY 2013 Operations	Percent	
October	6,049	9.24%	5,647	8.49%	6,018	9.06%	
November	4,877	7.45%	5,544	8.34%	5,874	8.84%	
December	5,088	7.77%	5,476	8.24%	5,856	8.82%	
January	4,470	6.83%	5,061	7.61%	4,908	7.39%	
February	4.460	7.12%	5,219	7.85%	4,435	6.68%	
March	5,601	8.55%	5,795	8.72%	5,345	8.05%	
April	5,549	8.32%	5,399	8.12%	5,246	7.90%	
May	5,718	8.73%	5,826	8.76%	5,665	8.53%	
June	6,045	9.23%	5,557	8.36%	5,794	8.72%	
July	5,876	8.97%	6,167	9.28%	5,820	8.76%	
August	6,141	9.38%	5,547	8.34%	5,761	8.67%	
September	5,504	8.41%	5,249	7.89%	5,701	8.58%	
TOTAL	65,478	100.00%	66,487	100.00%	66,423	100.00%	

Source: FAA Air Traffic Activity Data System (ATADS)

Exhibit 63 - Peak Month Operations Forecast

Peak Month Operations Forecast						
Metric	2013	2018	2023	2033	CAGR	
Total Operations						
Annual	67,418	72,959	79,708	97,615	1.87%	
Peak Month (9.38%)	6,324	6,844	7,477	9,156	1.87%	

Source: KLJ Analysis

Design Day

Using the August 2011 Air Traffic Control Tower peak data, the top 10 peak days consist of 2,653 operations for an average of 265.3 daily operations and an absolute peak of 299. The average of the top 10 days in the peak month will be considered the design day. This consists of 4.20 percent of the monthly operations.

Exhibit 64 - Design Day Operations Forecast

Design Day Operations Forecast						
Metric	2013	2018	2023	2033	CAGR	
Total Operations						
Peak Month	6,324	6,844	7,477	9,156	1.87%	
Design Day (4.20%)	266	287	314	385	1.87%	

Source: KLJ Analysis

Design Hour

The design hour is based on the average hourly operations during a design day. To determine this figure, the average hourly operations were reviewed for the peak month, August 2011. The peak operations occurred during a morning and two evening blocks. The morning block consists of departing air cargo and early morning passenger flights with 20 departures in this period. There is no single mass concentration of daily activity, and the peak hour time period varies from month to month.

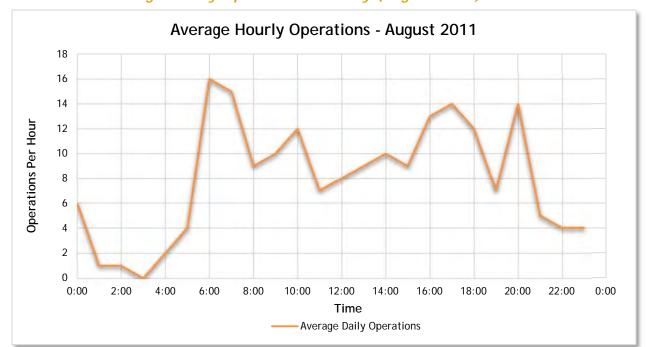


Exhibit 65 - Average Hourly Operations Activity (August 2011)

Source: FAA Enhanced Traffic Management System Counts (ETMSC)

The peak average hour is in the morning with 16 average hourly operations, or 8.2 percent of the daily total. In review of average hourly operations in other months, the average hour reaches a peak of 10 percent in the 8:00 PM hour of June 2012 with 18 average hourly operations out of 180 operations daily.

Exhibit 66 - Design Hour Operations Characteristics

Design Hour Operations Characteristics							
Design Hour Operations	Design Hour Operations Daily Average Percent of Daily						
18	10.0%						

Source: FAA Enhanced Traffic Management System Counts (ETMSC), KLJ Analysis

Using the design hour methodology developed, the design hour operations forecast is then developed and identified below.

Exhibit 67 - Design Hour Operations Forecast

Design Hour Operations Forecast							
Metric	2013	2018	2023	2033	CAGR		
Total Operations	Total Operations						
Design Day	266	287	314	385	1.87%		
Design Hour (10.0%)	27	29	31	38	1.87%		

Source: KLJ Analysis

General Aviation Peaking Tendencies

Peak Month

The peak month of general aviation operations was determined by reviewing the prior three years of monthly airport operations figures from the Air Traffic Control Tower. This method evaluates historic patterns of airport operations activity to identify the peak month. The peak month was determined to be October 2010 with 10.28 percent of the annual general aviation operations for fiscal year 2010.

Exhibit 68 - Peak Month GA Operations Forecast

Peak Month GA Operations Forecast							
Metric 2013 2018 Base+10 Base+20 CAGR							
General Aviation Oper	General Aviation Operations						
Annual 26,048 29,947 34,161 43,497 <i>2.60%</i>							
Peak Month (10.28%)	2,678	3,079	3,512	4,471	2.60%		

Source: KLJ Analysis

Design Day

Using the October 2010 Air Traffic Control Tower peak data, the top 10 peak days consist of 1,116 operations for an average of 111.6 daily operations and an absolute peak of 137. The average of the top 10 days in the peak month will be considered the design day. This consists of 4.41 percent of the monthly operations.

Exhibit 69 - Design Day Operations Forecast

Design Day Operations Forecast							
Metric 2013 2018 2023 2033 CAGR							
Total General Aviation C	Total General Aviation Operations						
Peak Month 2,678 3,079 3,512 4,471 2.60%							
Design Day (4.20%)	118	136	155	197	2.60%		

Source: KLJ Analysis

Design Hour

The design hour is based on the average hourly operations during a design day. To determine this figure, the average hourly operations were reviewed for the past three years. The peak general aviation operations typically occurred during the morning (8:00 A.M.) and afternoon (4:00 P.M). The average afternoon peak hour in April 2012 consisted of 9 hourly general aviation operations out of 49 daily operations.

Exhibit 70 - Design Hour GA Operations Characteristics

Design Hour Operations Characteristics							
Design Hour Operations	Design Hour Operations Daily Average Percent of Daily						
9	18.4%						

Source: FAA Enhanced Traffic Management System Counts (ETMSC), KLJ Analysis

Using the design hour methodology developed, the design hour operations forecast is then developed and identified below.

Exhibit 71 - Design Hour GA Operations Forecast

Design Hour Operations Forecast						
Metric 2013 2018 2023 2033 CAGR						
General Aviation Operat	General Aviation Operations					
Design Day 118 136 155 197 <i>2.60%</i>						
Design Hour (18.4%)	22	25	28	36	2.60%	

Source: KLJ Analysis

Summary

A summary of the peaking characteristics developed in the forecast is shown below.



Exhibit 72 - Peaking Characteristics Summary

Peaking Characteristics Summary						
Metric	2013	2018	2023	2033	CAGR	
Passenger Airline Enplanemer	nts					
Total Enplanements	474,118	547,938	604,872	756,820	2.37%	
Peak Month	49,830	57,588	63,572	71,110	2.37%	
Design Day	1,827	2,112	2,331	2,917	2.37%	
Design Hour Departing	395	456	504	630	2.37%	
Design Hour Arriving	329	380	420	525	2.37%	
Passenger Airline Operations						
Total Operations	15,989	15,837	16,405	20,441	1.24%	
Peak Month	1,680	1,665	1,724	2,148	1.24%	
Design Day	58.5	57.9	60.0	74.8	1.24%	
Design Hour	7.6	7.5	7.8	9.7	1.24%	
Total Operations						
Total Operations	67,418	72,959	79,708	97,615	1.87%	
Peak Month	6,324	6,844	7,477	8,258	1.87%	
Design Day	266	287	314	385	1.87%	
Design Hour	27	29	31	38	1.87%	
General Aviation Operations						
Total Operations	26,048	29,947	34,161	43,497	2.60%	
Peak Month	2,678	3,079	3,512	4,471	2.60%	
Design Day	118	136	155	197	2.60%	
Design Hour	22	25	28	36	2.60%	

Source: KLJ Analysis

Forecast Summary

The FAA templates to compare the proposed forecasts to the 2012 published FAA Terminal Area Forecast are presented Appendix X. The Aviation Forecasts were approved by the FAA on September 15, 2014 for use in this master planning effort



Sioux Falls Regional Airport - Joe Foss Field Master Plan Update

Appendix X: Aviation Forecasts September 26, 2014

Appendix X: Aviation Forecasts

Introduction

Forecasting provides an airport with a general idea of the magnitude of growth, as well as fluctuations in activity anticipated, over a 20-year forecast period. Forecasting helps determine facility needs based on future growth projections for the Sioux Falls Regional Airport (FSD).

To thoroughly analyze and develop a probable aviation forecast, a thorough technical review has been completed using several methods to help quantify the potential aviation activity over the next 20 years. This appendix contains more detail on the processes and data used to prepare the **Chapter 3 - Aviation Forecasts** report.

Critical background data used to develop the aviation forecasts are located in this appendix including forecasting methods, socioeconomic conditions, historical data and previous forecasts are prepared for commercial and general aviation activity measures.

Forecasting Methods

Various methodologies are used to develop aviation forecasts. Forecasts should not be considered predictions of the future but rather an educated guess of future activity. Some of the following forecasting methods were applied for this analysis, including trend extensions, market share analysis, regression analysis, socioeconomic methodologies and subjective judgment.

Trend Extensions

A trend extension forecast identifies historical growth patterns and projects those patterns into the future. Often, a trend line can be drawn through a graph of the historical data to reveal an overall trend, which can then be extended into the immediate future to develop a forecast.

Market Share Analysis

Market share analysis assumes a relationship between local and national/regional forecasts. The market share approach to forecasting is a top-down method where activity at an airport is assumed to be tied to growth in some external measure (typically a regional, state, or national forecast).

Regression Analysis

Regression analysis is a statistical technique for estimating the relationships among variables. It identifies correlations between known independent variables (e.g., population, per capita income and employment) and dependent variables (e.g., passengers and operations). A

correlation (R-squared) value of 95 percent and above indicates a strong correlation between the independent and dependent variables.

Socioeconomic Methodologies

Though trend line extrapolation and market share analysis may provide mathematical and formulaic justification for demand projections, many factors beyond historical levels of activity may identify trends in aviation and impact on aviation demand locally. Socioeconomic or correlation analysis examines the direct relationship between two or more sets of historical data. Based upon the observed and projected correlation between historical aviation activity and the socioeconomic data sets, future aviation activity projections are developed.

Professional Judgment

Judgmental methods are educated estimations of future events based on the personal knowledge, experience and intuition of the forecaster. This method permits the inclusion of a broad range of relevant information into the forecasting process, and is usually used to refine the results of the other methods.

Socioeconomic Conditions

Socioeconomic information within the airport service area can provide insight into factors that affect aviation activity at an airport. Commonly evaluated metrics include population, employment/gross regional product and income. Historic trends, current data and forecast estimates are evaluated in this section to identify socioeconomic trends that may affect aviation activity forecasts at FSD. Growth rates are used as a method to compare the airport service area to other regional, statewide and national trends.

Population

Population is a basic indicator of the number of people who may utilize airport infrastructure. Since 1990, population have risen consistently with population growing at an average annual growth rate of 1.95 percent. These growth figures have only been affected slightly by the recent economic recession in 2010. Future population growth is projected to grow by 1.76 percent annually through the planning period. The City of Sioux Falls in 2011 estimated population growth at 2.43 percent per year through 2035.

Historical population growth rates within the Sioux Falls MSA have been, on average, more than double the historical growth rates for the State of South Dakota and the United States. This indicates a strong local economy with steady consistent growth exceeding state and national figures. This trend is forecast to continue with growth rates well exceeding state and national projections.

Sioux Falls MSA Population 400,000 350,000 300,000 Population 250,000 200,000 150,000 100,000 1990 1995 2000 2005 2010 2015 2020 2025 2030 2035 Year Sioux Falls MSA Historic Population ---- Sioux Falls MSA Forecast Population (City)

Exhibit 1 - Sioux Falls MSA Population

Source: Woods & Poole Economics, <u>City of Sioux Falls Planning Department (2011)</u>

-- Sioux Falls MSA Forecast Population (W&P)

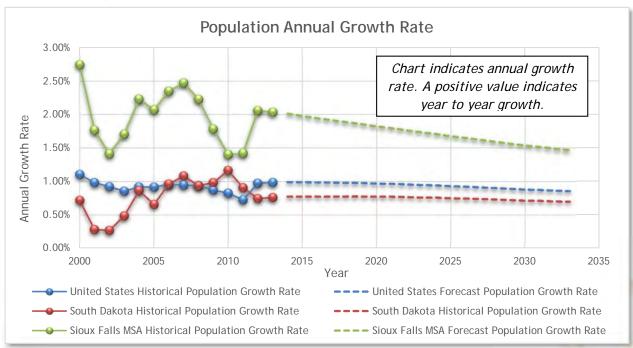


Exhibit 2 - Population Annual Growth Rate

Source: Woods & Poole Economics

Employment & Gross Domestic Product

South Dakota enjoys an attractive business climate as a result of no state corporate income tax. Employment figures in the Sioux Falls MSA have risen an average of 2.41 percent annually since 2000 outpacing population growth. These figures were affected slightly by the recent economic recession with a decline in 2009. Growth within the MSA has generally exceeded historical growth rates for the State of South Dakota and the United States over the same time period.

Area employment forecasts indicate a growing economy steadily outpacing national and state trends. Employment within the MSA is forecast to grow at a 2.00 percent annual rate, whereas State of South Dakota and United States forecasts show growth around 1.30 percent annually. This is one indicator of a strong airport service area economy and continued demand for air travel.

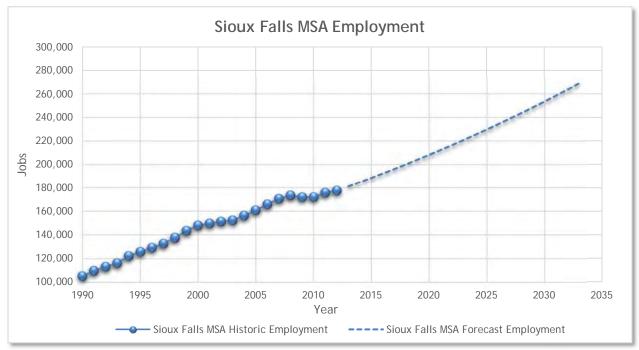
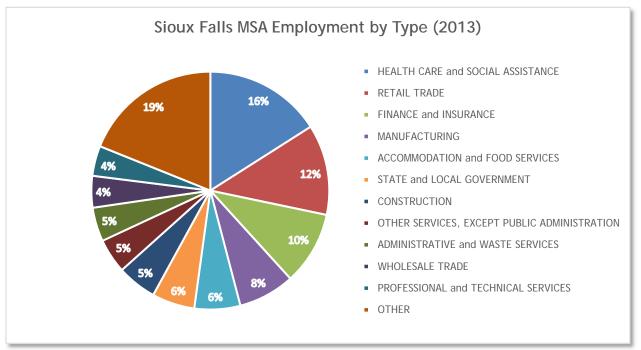


Exhibit 3 - Sioux Falls MSA Employment

Source: Woods & Poole Economics

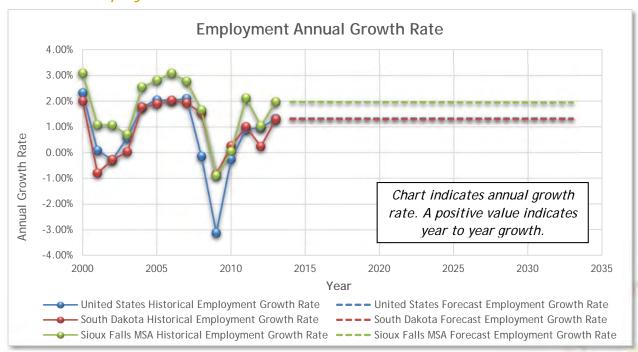
The type of employment is also particularly important in determining the demand for aviation activity. Health care & social assistance employment make up the largest sector of employment within the MSA at nearly 16 percent. This is also the fastest growing industry forecast increase at a 2.86 percent annual growth rate within the MSA. This local businesses in this sector have utilized the airport for business travel and air medical transport. The finance and insurance industry makes up about 10 percent of the local employment. This sector has also historically had a need for business air travel.

Exhibit 4 - Employment Growth Rate



Source: Woods & Poole Economics

Exhibit 5 - Employment Annual Growth Rate



Source: Woods & Poole Economics

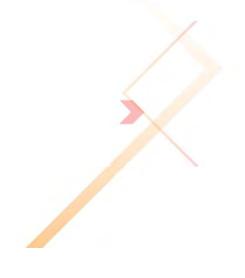
The Gross Domestic Product (GDP) is defined as the monetary value of goods and services produced within a country in a year. It is an overall measure of the economic output of an area. Gross Regional Product (GRP) is defined for a smaller area such as a state, region or county. The GRP for Sioux Falls MSA has increased 2.66 percent annually since 2000. It is forecast to grow 2.92 percent through the year 2040.

GDP/GRP within the Sioux Falls MSA is forecast to grow at a 2.92 percent annual growth rate. This outpaces the 2.33 percent annual growth rate throughout the State of South Dakota and 2.27 percent annual growth rate for the United States. The GDP/GRP figures assume 2005 dollar values.

Sioux Falls MSA Gross Regional Product 30,000 25,000 Millions of \$ (2005 Dollars) 20,000 15,000 10,000 5,000 0 2005 2010 2015 2025 2030 2035 2000 2020 Year Historical Sioux Falls MSA GRP --- Forecast Sioux Falls MSA GRP

Exhibit 6 - Sioux Falls MSA Gross Regional Product

Source: Woods & Poole Economics



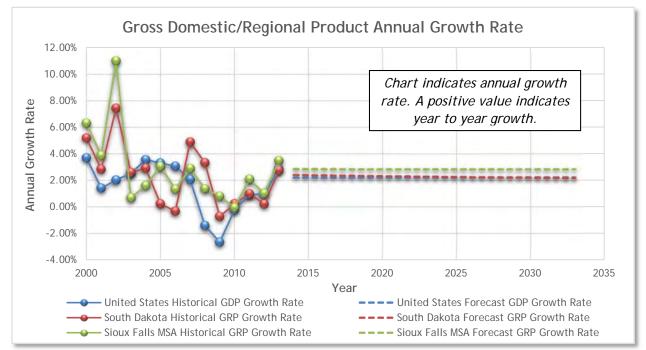
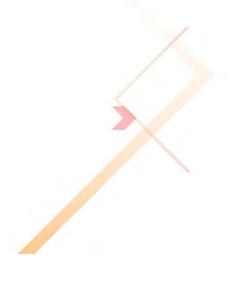


Exhibit 7 - Gross Domestic/Regional Product Annual Growth Rate

Source: Woods & Poole Economics

Income

Per Capital Personal Income (PCPI) was also considered as a factor affecting aviation activity. Those who have more disposable income may have a higher propensity to utilize the time savings of aviation. Growth in PCPI for Sioux Falls has historically been slightly higher than state and national averages. Forecasts show income remaining marginally higher than state and national with comparable growth rates. The Sioux Falls MSA PCPI growth rate is forecast to be 4.88 percent annually assuming the current value of money.



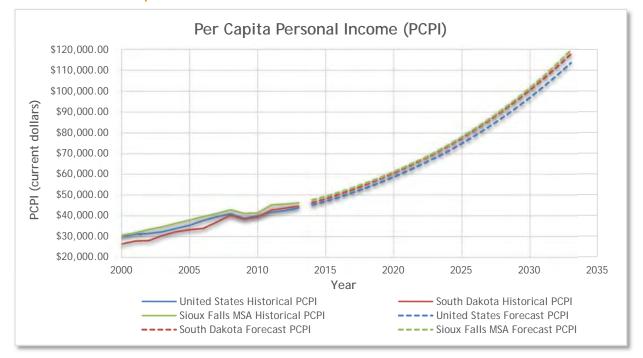


Exhibit 8 - Per Capita Personal Income

Source: Woods & Poole Economics

Trends

The overall Sioux Falls MSA has experienced steady, predictable growth in the past often well exceeding state and national figures. These same trends which is expected to continue into the future resulting in a strong likelihood of aviation activity increasing at FSD exceeding national trends.

Commercial Aviation

Passenger Airline Forecasts

History & Trends

The following information details activity and trends that may affect or influence existing and future passenger activity. These sources include <u>FAA Aerospace Forecasts (2013-2033)</u>, socioeconomic data and airport records.

National

FAA annually publishes *Aerospace Forecasts* that evaluates the historic, current and projected aviation activity in the United States.

On a national basis, scheduled domestic U.S. passenger enplanements for air carriers (scheduled service in greater than 60 seat aircraft) has remained relatively steady at 0.2 percent annual growth, with regional airlines (scheduled service in 60 seat or fewer aircraft) growing at an average rate of 5.9 percent annually since 2000. This growth in regional airlines can be attributed to an increased use of smaller aircraft system wide in an overall effort to

reduce capacity to attain higher passenger loads (load factor) with little change in flight frequency since 2005. Future enplanement growth for regional airlines is projected to be 2.2 percent annually through the end of the 20-year forecast period. Air carriers are also projected to grow at an annual rate of 1.9 percent.

Available Seat Miles (ASMs), the measure of the number of passenger seats multiplied by the miles flown, for all U.S. domestic commercial airlines has decreased from 2000 to the present as airlines reduced system capacity. ASMs are projected to grow at a 2.0 percent annual growth rate nationally. Revenue Passenger Miles (RPMs) increased from 2000 with an average 1.0 percent growth rate indicating overall growth in the number of passengers. This growth is expected to continue at a 2.2 percent annual rate. These data figures and estimates demonstrate continued demand for the use of commercial airlines.

U.S. Commercial Airlines - Domestic Passenger Enplanements (in Millions) Passenger Enplanements (mil.) 1,200 1,000 800 600 400 200 0 2005 2007 2009 2011 2013 2015 2017 2019 2021 2023 2025 2027 2029 2031 2033 Year U.S. Regional Enplanements U.S. Air Carrier Enplanements ---- U.S. Air Carrier Enplanements (Forecast) ---- U.S. Regional Enplanement (Forecast)

Exhibit 9 - U.S. Commercial Airlines Passenger Enplanements

Source: FAA Aerospace Forecasts (2013-2033)

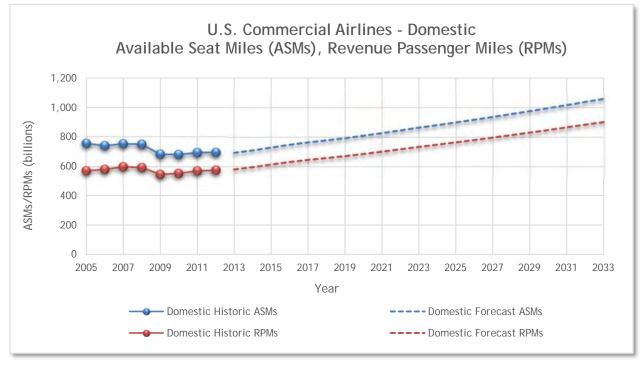


Exhibit 10 - U.S. Commercial Airlines ASMs, RPMs

Source: FAA Aerospace Forecasts (2013-2033)

As a result of system changes by introducing the widespread use of regional aircraft on lower demand routes, cutting available capacity (flight frequency, aircraft size) to meet route demand, U.S. commercial airlines have increased their load factor on domestic routes. High load factors are expected to continue as airlines continue to stay profitable.



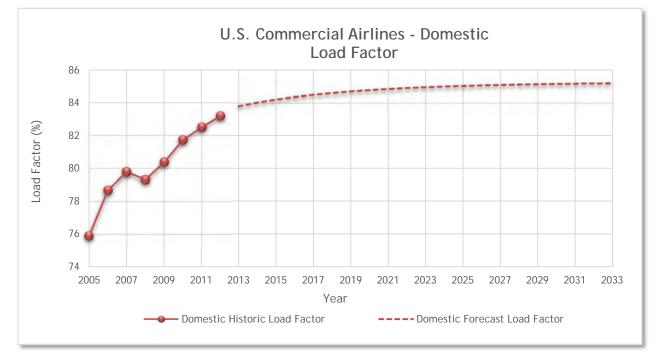


Exhibit 11 - U.S. Commercial Airlines Load Factor

Source: FAA Aerospace Forecasts (2013-2033)

Operations in all passenger and cargo commercial service aircraft are also split up into air carrier and air taxi/commuter/regional. As defined by FAA, air taxi operations include scheduled and unscheduled passenger and cargo flights in 60 seat of less aircraft or a payload of 18,000 pounds or less.

The FAA Terminal Area Forecast (TAF) was reviewed to identify overall national trends in commercial operations. The majority of commercial operations are for scheduled passenger service. Since 1990, commercial operations nationally as a whole have experienced peaks in 2000 then again in 2005. Current levels are about the same as those experienced in the early 1990's. Air carrier and air taxi operations have remained about one-half of the total commercial operations count. Air taxi operations peaked in 2004 and have since decreased by nearly 27 percent. National forecasts show air taxi operations remaining relatively steady for the next 20 years, while air carrier operations will increase at a rate of 2.49 percent annually. Air carrier operations are projected to make up 66 percent of the total commercial service operations. This demonstrates larger aircraft will used in the majority of commercial flights.



Exhibit 12 - U.S. Commercial Operations

Source: FAA Terminal Area Forecast

Industry trends indicate regional carriers are now operating and ordering aircraft up to 100 seats to replace smaller capacity aircraft. The 50-seat regional jet is beginning to be phased out from passenger service in lieu of more efficient 70 and 90-seat regional jets. This increase in aircraft seat capacity per flight will likely decrease the growth rate of aircraft operations to maintain the available seats per route to keep aircraft operating as full as possible.

FAA's current definition of regional air taxi/commuter flights is 60 seats or less. As a result of this industry trend, this master planning effort originally proposed regional air taxi/commuter carriers to be defined as aircraft up to and including 100 seats. Air carriers would be defined as aircraft greater than 100 seats. This would better match the actual difference an air carrier (mainline) and commuter (regional) airline operation. The current definition is not relevant to airline industry trends. The FAA did not allow official forecasts to shown this definition. The official FAA forecasts are shown with the current 60 seat definition.

Regional

Typical socioeconomic and demographic metrics reviewed that may affect commercial aviation activity include population, employment and per capita personal income (PCPI) for the Sioux Falls Metropolitan Statistical Area (MSA).

Since 2000, population and employment have risen fairly consistently with population growing at an average annual growth rate of 1.86 percent. These figures have only been affected slightly by the economic recession of 2009. This indicates a strong local economy with steady consistent growth. Future population growth is projected by the City of Sioux Falls at 2.32 percent annually through year 2035. These figures well exceed state and national projections.

PCPI in the MSA has grown at 3.4 percent annually (2013 dollars, not adjusted for inflation) and is projected to grow at a rate of 4.8 percent annually. PCPI has risen faster than the national average and is projected to be comparable to projected state and national growth rates.

Regional socioeconomic and demographic measures indicate consistent, higher than average growth within the core catchment area. These trends have yielded an increasing use for commercial air service at FSD.

Previous Forecasts

Previously published forecasts of passenger enplanements and operations at FSD are identified.

2006 Airport Master Plan

The recommended forecast from the 2006 Airport Master Plan identified passenger enplanements to grow from 358,450 in year 2005 to 645,000 in year 2025, for an average annual growth rate of 2.98 percent. Current passenger enplanements exceed this forecast growth rate. This Master Plan assumed a growing economy and an increasing travel propensity for those within the Sioux Falls MSA.

Airline operations are to grow at a 2.09 percent annual growth rate but aircraft load factors would hover around 50 percent. This fleet mix projects the average seats per departure would be grow to over 100 by the long-term. Fleet mix and load factor assumptions have changed significantly since the last master plan due to airline market forces.

FAA Terminal Area Forecast

The FAA annually publishes the Terminal Area Forecast (TAF) to plan for the future needs at airport identified in the National Plan of Integrated Airport Systems (NPIAS). These forecasts are based on multiple input metrics with forecasts projected at a steady rate over time. Local factors such as changes in air service are not considered but should be evaluated in a local master planning effort. As a small-hub primary commercial service airport, the forecasts of activity prepared in this Master Plan for FSD must be compared with the TAF and approved by the FAA.

The 2012 FAA TAF published January 2013 projects total enplanements to grow to 684,829 at the end of the planning period in year 2033, which represents an average annual growth rate of 1.91 percent. Enplanements by air carriers are forecast to remain steady and those in Regional aircraft projected to grow at 2.80 percent annually. Enplanements by regional aircraft are forecast to consist of 74 percent of total enplanements by the end of the planning period. The FAA's forecast has an optimistic outlook on passenger enplanement activity at FSD as compared to forecasts found at other airports. This is due to FSD airport staff involvement in annual updates to the TAF.

Airline operations include all commercial air carrier and commuter/air taxi operations. These include both scheduled and non-scheduled passenger and cargo flights operating under Federal Aviation Regulation (FAR) Part 121 or 135. The TAF forecasts air carrier flights will

remain steady through the planning period, with commuter/air taxi operations increasing 1.40 percent annually. Commuter/air taxi flights will make up nearly 85 percent of commercial operations.

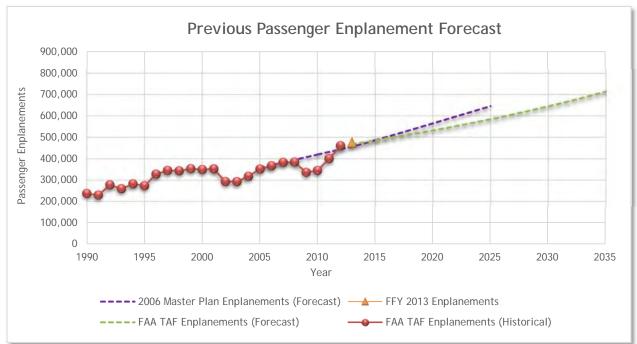


Exhibit 13 - Previous Passenger Enplanement Forecasts

Source: FAA Terminal Area Forecast (January 2013), FSD Airport Records, 2006 Airport Master Plan



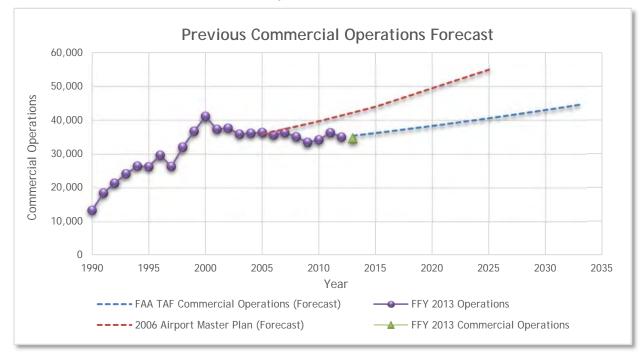


Exhibit 14 - Previous Commercial Operations Forecasts

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Air Traffic Activity Data System (ATADS)</u>, <u>2006 Airport</u> Master Plan

Preferred Forecast

Passengers

The forecast of enplaned passengers for the next 20 years reviewed regression, time series (trend) and market share analysis forecasting methods. Data used include historical enplanements from the FAA TAF, historic and future enplanements from the national FAA TAF, demographic and socioeconomic data.

Regression Analysis

Regression analysis analyzes the statistical relationship between a dependent and independent variable to predict the future value of the independent variable. The analysis of socioeconomic metrics including population, employment, and per capita personal income were reviewed against enplanement figures. None reveals a statistically significant relationship to be used as a solely reliable forecasting method.

Time Series Analysis

Time series analysis projects growth based on time assuming past performance is an indicator of future performance. Historical trends of enplanements for the past three, five and ten years were reviewed and each trend onward through the forecast period. This analysis yielded growth rates of 6.7, 3.4 and 2.9 percent annually, respectively. Statistically, the three-year trend has a high correlation but only has a limited number of years. The five or ten year time series did not yield a coefficient which would demonstrate a strong correlation.

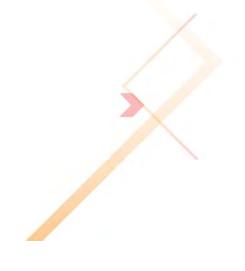
Market Share Analysis

This method reviews airport activity as a share of a larger known market value. A share analysis was performed to compare FSD enplanements with population and employment within the Sioux Falls MSA. A constant factor was used which represented the highest factor since 1990 for the data. A share analysis was also performed for FAA TAF enplanements nationally. FSD's share was .066 percent of the national total and a constant share was used.

Exhibit 15 - Preferred Methodology Enplanement Forecast

Prefe	Preferred Methodology Enplanement Forecast						
Year	Total U.S. Domestic	FSD Constant	FSD Passenger				
Teal	Enplanements	Market Share	Enplanements				
1990	495,296,652	.00047	237,091				
1995	581,963,300	.00049	273,809				
2000	704,847,677	.00051	349,496				
2005	733,406,048	.00049	351,952				
2010	702,818,621	.00051	344,904				
2013	718,759,701*	.00066	474,118				
Historical CAGR	1.63%	1.49%	3.06%				
2013	718,759,701	.00066	474,118				
2018	816,183,933	.00066	538,382				
2023	915,214,538	.00066	603,706				
2028	1,027,203,878	.00066	677,578				
2033	1,155,039,471	.00066	761,903				
Forecast CAGR	2.40%	0.00%	2.40%				

Source: <u>FAA Aerospace Forecasts (2013-2033)</u>, KLJ Analysis Note: CAGR = Compounded Annual Growth Rate, *Estimated



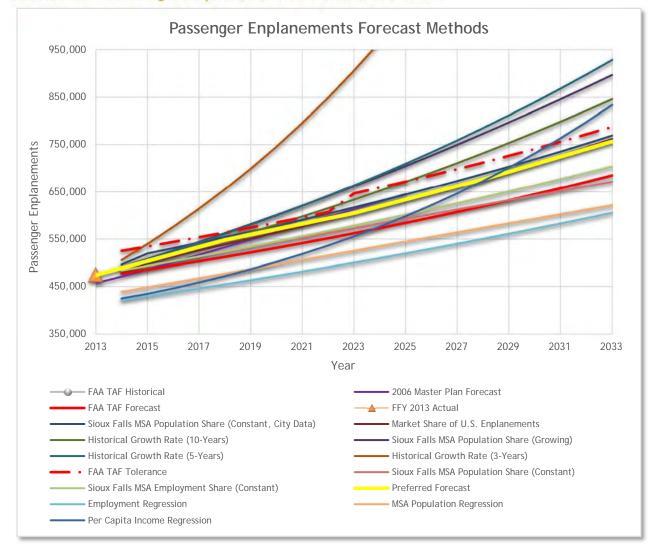


Exhibit 16 - Passenger Enplanements Forecast Methods

Source: KLJ Analysis, <u>FAA Terminal Area Forecast</u> (January 2013), Sioux Falls Regional Airport, <u>2006</u> <u>Airport Master Plan</u>, <u>City of Sioux Falls Planning Department (2011)</u>, <u>FAA Aerospace Forecasts (2013-2033)</u>, Woods & Poole Economics

Air Cargo

History & Trends

National

Major growth in air cargo has occurred and is forecast for international markets as integrated carriers such as UPS, FedEx and DHL develop in these markets, particularly in Asia. Total air cargo volume in the United States has decreased for the past 10 years as a result of industry changes including new security regulations, market saturation, use of electronic communications, fuel costs and improved ground carrier efficiency. Overall domestic growth is seen to accommodate new demand rather than to expand the market or services.

Competing cargo transportation modes including truck and rail are seeing increased use with new efficiencies.

The FAA's national forecast for revenue ton miles (RTMs) by U.S. all-cargo carriers to domestic destinations is expected to grow at an average of 0.8 percent annually through the planning period. Growth in RTMs is expect to come primarily from increased rates rather than tonnage. RTMs in passenger carriers is expected to remain the same with no growth forecast the next 20 years. International destinations are projected to grow at a 5.9 percent average annual growth rate. Until industry changes occurred, domestic air cargo activity has historically modeled economic conditions. The FAA projects the United States Gross Domestic Product will grow at a 2.5 percent average annual growth rate.

As defined by FAA, air taxi cargo operations include scheduled and unscheduled cargo flights payload of 18,000 pounds or less. Air carrier cargo operations are in aircraft with a cargo payload greater than 18,000 pounds. Overall commercial passenger and cargo operations experienced peaks in 2000 then again in 2005, but current levels are about the same as those experienced in the early 1990's. National forecasts show air taxi operations remaining relatively steady for the next 20 years, while air carrier operations will increase at a rate of 2.49 percent annually. The majority of commercial operations nationally are for scheduled passenger service.

Air cargo operations are conducted by a combination of newer aircraft and older aircraft retrofitted for cargo service. Older aircraft once used for passenger service have typically been utilized by cargo carriers. Older Boeing 727, DC-9 and Airbus A-300 air carrier aircraft will begin to be phased out in lieu of newer Boeing 757/767 aircraft types. Feeder flights also utilize aircraft once used in passenger revenue service. Given this trend, the eventual phase out of the CRJ-200 regional jet from passenger service will result in this aircraft to be used by cargo airlines. Other aircraft that will be used in more cargo operations include the EMB-120 Brasilia and Saab 340 aircraft once used by regional passenger airlines.



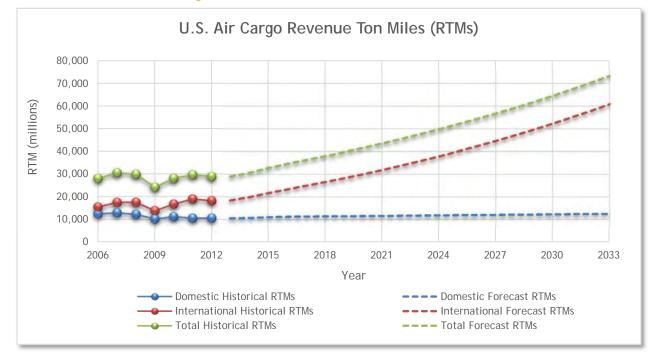


Exhibit 17 - U.S. Air Cargo Revenue Ton Miles

Source: FAA Aerospace Forecasts (2013-2033)

Regional

Western North Dakota has experienced an oil boom in the Bakken formation. As the demand for air transport of mail and cargo increases in this area, additional flights and larger aircraft may be needed from the Sioux Falls cargo hub to serve these destinations. A threshold may be reached where these destinations may be more cost effectively served by a direct flight from the cargo hub, resulting in service changes at FSD. Fargo, ND is a competing airport trying to attract new mainline and feeder air cargo service which may pose a risk for air cargo activity at FSD. Grand Forks, ND serves as a regional FedEx hub serving North Dakota and northern Minnesota.

Previous Forecasts

2006 Airport Master Plan

The recommended forecast from the 2006 Airport Master Plan identified total air cargo to grow from 77,376,509 pounds in year 2005 to 145,200,000 pounds in year 2025, for an average annual growth rate of 3.20 percent. Current enplaned and deplaned air cargo has declined since 2005 as a result of local market changes. Previous forecasts assuming continued growth in the air cargo sector as a result of increased passenger aircraft security restrictions.

All-cargo air carrier operations are to grow at a 3.20 percent annual growth rate throughout the forecast period. Operations would increase from 3,250 in 2005 to 6,100 in 2015. No fleet mix was identified. All-cargo Air taxi operations were not specifically identified.

Preferred Forecast

Freight & Mail

Forecasts of air cargo freight and mail tonnage are developed first to evaluate demand factors. The forecasts methodologies reviewed for the next 20 years reviewed regression, time series (trend) and market share analysis. Data used include historical freight & mail data from the airport records, FAA Aerospace Forecasts and socioeconomic data. There is no local or national FAA TAF published for these metrics. Forecast methods with consistency include historical trend, Gross Domestic Product (GDP) shares and national RTM weighted share methods.

The recommended forecast assumes strong growth over the next five years representing an increase in tonnage through FSD to existing destinations. Over time, it is estimated there is anticipated to be a market shift causing air cargo tonnage to bypass FSD directly to the destination or through another closer cargo hub. Steady growth is still forecast for FSD through the remainder of the forecast period. The forecast closely follows the total RTM weighted share accounting for 18.5 percent international air cargo operations and 81.5 domestic air cargo operations from Bureau of Transportation Statistics data.

Exhibit 18 - Air Cargo Freight & Mail Forecast Methods

Air Cargo Freight & Mail Forecast Methods				
Year	Historical Trend	Local GDP Share	National GDP Share	National RTM Weighted Share
2014	72,648,263	77,125,644	71,951,034	72,587,073
2018	80,869,699	81,704,264	75,765,799	80,492,287
2023	92,466,957	94,356,798	84,734,570	88,289,440
2028	105,727,339	108,947,026	94,775,811	96,969,122
2033	120,889,349	125,780,637	106,021,370	107,148,280
Forecast CAGR	2.58%	2.48%	1.96%	1.97%

Source: Sioux Falls Regional Airport, Woods & Poole Economics, <u>FAA Aerospace Forecasts (2013-2033)</u>, KLJ Analysis

AX-20

NOTE: CAGR = Compounded Annual Growth Rate, RTM = Revenue Ton Miles, GDP = Gross Domestic Product.



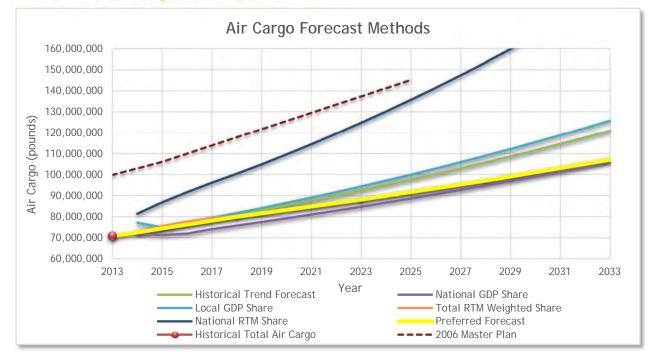


Exhibit 19 - Air Cargo Forecast Methods

Source: Sioux Falls Regional Airport, 2006 FSD Airport Master Plan, KLJ Analysis

Operations & Fleet Mix

Forecasts for air carrier cargo flights evaluated a historical trend, steady air cargo payload per flight and increasing air cargo payload per flight scenarios. Recent changes to the fleet mix of air carrier aircraft results in the preferred forecast assuming constant air cargo per large air carrier flight. Air carrier cargo flights are forecast to grow at a 1.97 percent annual growth rate from 2,398 to 3,541 operations.

Exhibit 20 - Air Carrier Cargo Operation Forecast Methods

Air Carrier Cargo Operation Forecast Methods						
Year	Historical Trend	Increasing Cargo per Flight	Steady Cargo Per Flight			
2013	2,398	2,398	2,398			
2018	2,515	2,450	2,644			
2023	2,702	2,468	2,914			
2028	2,868	2,472	3,213			
2033	3,004	2,477	3,541			
Forecast CAGR	1.20%	0.13%	1.97%			

Source: Sioux Falls Regional Airport, KLJ Analysis NOTE: CAGR = Compounded Annual Growth Rate

Feeder flights were predicted to generally increase capacity by 25 percent due to changes in aircraft types, including the CRJ-200 regional jet aircraft entering service as a cargo feeder with increased payload capacity. This former passenger service aircraft has a 15,200 pound cargo payload compared to the 5,600 pound payload of the Metroliner III typically used at

FSD, a smaller feeder aircraft. It is conceivable the CRJ-200 aircraft would operate to destinations on the outer edge of the FSD service area at least 300 miles away to increase capacity and reduce small feeder aircraft frequency. These assumptions resulted in the preferred forecasts of air cargo operations.

Other Commercial Operations

History & Trends

National

Other commercial operations are considered air taxi operations as defined by FAA. Air taxi include scheduled and unscheduled passenger and cargo flights in 60 seat of less aircraft or a payload of 18,000 pounds or less.

Overall air taxi operations, according to the national FAA Terminal Area Forecast (TAF), have decreased since all-time high operations were achieved in 2004. Since that time these operations have decreased by nearly 27 percent. National forecasts show AT operations remaining relatively steady for the next 20 years.

U.S. Air Taxi Operations 20,000,000 18,000,000 16,000,000 14,000,000 Operations 12,000,000 10,000,000 8,000,000 6,000,000 4,000,000 2,000,000 Λ 1990 2010 1995 2000 2005 2015 2020 2025 2030 2035 Year Historical Air Taxi Operations --- Forecast Air Taxi Operations

Exhibit 21 - U.S. Air Taxi Operations

Source: FAA Terminal Area Forecast

Activity levels in aircraft that typically perform unscheduled air charter operations were also reviewed. Typically these aircraft are in turbine powered turboprop and turbojet aircraft types. The number of air taxi and general aviation hours flown by turbine powered aircraft historically has increased by 2.1 percent annually while activity in piston driven aircraft have declined 3.9 percent annually. Activity in turboprop and turbojet aircraft are increasing due

to a lower cost of entry and an activity need for faster more efficient aircraft. Activity levels are expected to grow by 3.5 percent annually and 1.5 percent overall for the general aviation and air taxi operations according to national FAA forecasts.

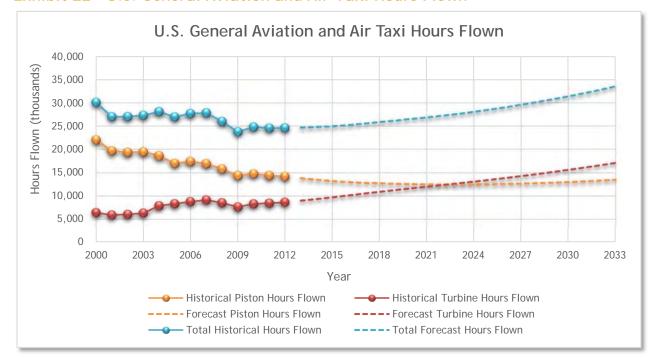


Exhibit 22 - U.S. General Aviation and Air Taxi Hours Flown

Source: FAA Aerospace Forecasts (2013-2033)

Previous Forecasts

Airport Master Plan

The 2006 Airport Master Plan did not split up other commercial operations from the overall total, thus any previous forecasts would be inaccurate. The overall air taxi operations were forecast to grow at a 2.00 percent annual growth rate.

FAA Terminal Area Forecast

The 2012 FAA TAF published January 2013 projects total air taxi flights to grow from 28,673 annual operations to 37,864 annual operations at the end of the planning period in year 2033, which represents an average annual growth rate of 1.33 percent.

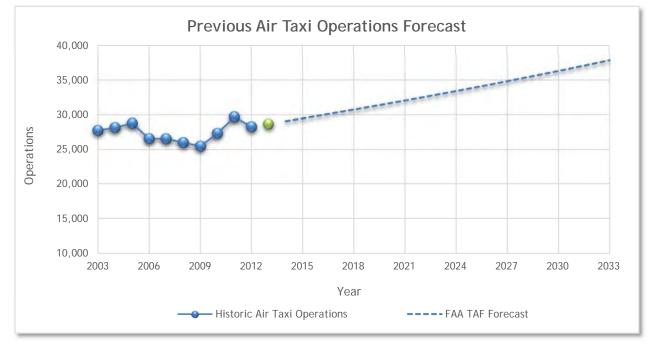


Exhibit 23 - Previous Air Taxi Operations Forecast

Source: FAA Terminal Area Forecast

Preferred Forecast

The preferred forecast analyzes other commercial operations, or the remaining on-demand commercial air taxi (charter) operations that do not report enplanements. The preferred forecast method is to use national FAA air taxi and general aviation trends. By estimating a fleet mix, a constant share analysis was performed using the hours flown activity forecast trends for each aircraft type (turbojet, turboprop and piston). Piston aircraft are assumed to be 10 percent of the overall share, turbojet aircraft at 40 percent and the remaining 50 percent for turboprop aircraft. Piston aircraft activity is forecast to remain steady, turbojet activity is forecast to grow 4.18 percent annually and turboprop activity is forecast to grow at 2.07 percent annually. This method yields a compiled annual growth rate of 2.45 percent. This method models activity in smaller aircraft similar to those operating as a commercial air charter.

Based Aircraft

Trends

National

On a national basis, the FAA Terminal Area Forecast (TAF) indicated aircraft hit a 15-year low in 2011 after highs were achieved in 2007. The economic recession contributed to based aircraft declining nearly 20 percent between 2007 and 2011. National forecasts show a modest growth rate of 0.88 percent annually over the next 20 years. Based aircraft had been increasing steadily with declines occurring during economic downturns. The most recent

economic recession demonstrates the new sensitivity based aircraft has with the overall economy.

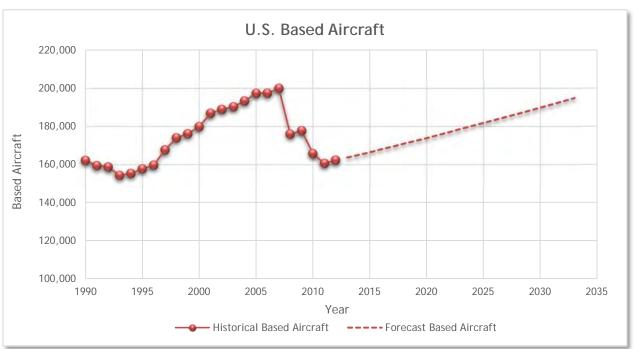
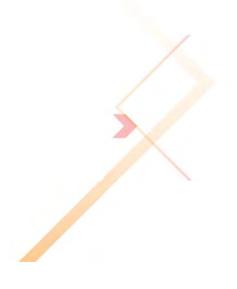


Exhibit 24 - U.S. Based Aircraft

Source: FAA Terminal Area Forecast

Nationally, the number of general aviation and air taxi aircraft has cumulatively increased by 1.4 percent since 2000. Events affecting the number of aircraft include increased security regulations since 9/11, the economic downturn of the early 2000s and the recession of the late 2000s.



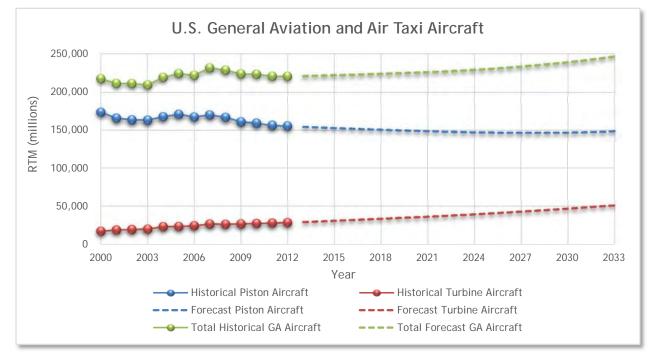


Exhibit 25 - U.S. General Aviation and Air Taxi Aircraft

Source: FAA Aerospace Forecasts (2013-2033)

Regional & Airport

The FAA TAF for FSD since 1990 shows total based aircraft decreasing steadily. Fluctuations are seen near year 2000 and 2010; this is believed to be caused by military aircraft counted in the overall total and caused the TAF accuracy to be called into question. From the previous Master Plan, based aircraft has only increased at 0.50 percent annually since 1995 from 85. FSD has actually lost two based aircraft since 2005 according to these sources.

The 2013 FAA TAF published for FSD reports 97 based aircraft with a future growth rate of 1.52 percent annually. Based aircraft figures vary from source to source. <u>FAA Form 5010-1</u> <u>Airport Master Record</u> reports 93 based aircraft in 2013 which is determined to be the baseline figure. The fleet mix is made up of primarily single and multi-engine piston and turboprop aircraft.

Exhibit 26 - Based Aircraft Fleet Mix

Based Aircraft Fleet Mix							
Aircraft Type Based Aircraft Percent of Total							
Single-Engine	55	59%					
Multi-Engine	34	37%					
Jet	4	4%					
Helicopter	0	0%					
Other	0	0%					
Total Based Aircraft	93	100%					

Source: FAA Form 5010-1 Airport Master Record

All current based aircraft figures are for civil non-military aircraft. There are 18 reported military based aircraft.

An important local and regional consideration is the evolution of FSD into a corporate and commercial aviation facility. This has resulted in based aircraft locating at surrounding airports other than FSD. This will have an effect on the forecast based aircraft at FSD. A discussion of surrounding airports is below.

- Lincoln County Airport (Y14): Y14 is in Tea, SD located 8 nautical miles south of FSD. This facility has a 3,650 foot long runway. There is no published instrument approach. According to the FAA TAF, based aircraft at Y14 has increased rapidly from 38 to 84 over the past 20 years for an average growth rate of 4.05 percent annually. Future growth at Y14 is forecast at 2.36 percent annually for a total of 134 based aircraft. This forecast is unconstrained and does not account for lack of hangar space; all space is currently occupied. Until new hangar space is developed, small based aircraft alternatively may return to FSD. The most recent Airport Layout Plan narrative report for Y14 estimates hangars will be developed in 2020 after land is acquired in 2019.
- Canton Municipal Airport (7G9): 7G9 is in in Canton, SD located 18 nautical miles southeast of FSD. This facility has a 3,600 foot long runway and 11 based aircraft. There is no published instrument approach. Based aircraft has grown by a few airplanes but this facility has the potential to draw small aircraft with additional hangar facilities. The FAA TAF predicts no additional based aircraft but this should be updated to reflect regional needs. The airport will be undergoing a master planning effort in the next few years. An effort to combine 7G9 and Y14 into a larger regional airport was not approved by Lincoln County.
- New Regional Airport: A site selection study for new regional airport 10-15 miles south of FSD in rural Lincoln County was prepared in 2007. This airport was proposed replace Y14 and 7G9 to serve as a "reliever" airport accommodating general aviation traffic. The approval to purchase land was rejected by the Lincoln County Board and the process ceased. As a result based aircraft and operations continue to be concentrated at FSD. Since that time airport improvements have been made to Y14 and 7G9.

Neither Y14 nor 7G9 have published instrument approaches to land at the airport in instrument metrological conditions; both airports are landlocked and may not obtain approaches in the near future. Published approach procedures are vital to corporate aircraft who demand timely access to the airport in lower than visual weather conditions. FSD has a competitive advantage for attracting corporate aircraft in having an Instrument Landing System (ILS). Actual trends in based aircraft, however, is controlled by each airport's available facilities and cost structure.

A direct comparison with Y14 was made as long-term historical based aircraft data is available and Y14 is the next closest airport to FSD. FSD has consistently lost based aircraft market

share to Y14 over the past 20 years. In the future, considerations should be made for growth at both Y14 and 7G9 on a more regional level as 7G9 developed to attract regional growth.

Using FAA records there were 354 total registered aircraft within the overall Sioux Falls MSA. Using the airport's based aircraft figure of 93, FSD currently houses 26 percent of the region's based aircraft.

Exhibit 27 - Historical FSD & Y14 Based Aircraft Share

Historical FSD & Y14 Based Aircraft Share						
Voor	Based A	FSD Share				
Year	FSD	Y14	rad allale			
1993	124	38	77%			
1998	104	35	75%			
2003	116	65	64%			
2008	111	76	59%			
2013*	97	84	54%			
Historical CAGR	-1.22%	4.05%	-1.77%			

Source: FAA Terminal Area Forecast, FAA Form 5010-1 Airport Master Record

Note: FAA TAF may include military aircraft at FSD, *Estimated

Exhibit 28 - Regional Based Aircraft Share

Regional Based Aircraft Share						
Year Regional Registered Based Aircraft Share						
real	Aircraft	FSD	Y14	7G9	Others	
2013	354	26.2%	23.7%	3.1%	47.0%	

Source: FAA Aircraft Registry, FAA Form 5010-1 Airport Master Record

Previous Forecasts

Previous forecasts predicted based aircraft growth but actual based aircraft have remained relatively steady.

Airport Master Plan

The recommended forecast from the 2006 Airport Master Plan identified based aircraft to grow from 95 in year 2005 to 125 in year 2025, for an average annual growth rate of 1.38 percent. This figure is for civil non-military aircraft. Current based aircraft numbers actually show two fewer aircraft. This Master Plan based aircraft forecast closely follows the trend of an increasing number of registered aircraft within the immediate region and a FSD constant market share. The number of registered aircraft in the region has increased but based aircraft market share has declined.

FAA Terminal Area Forecast

The 2012 FAA TAF published January 2013 projects total based aircraft to grow from 97 in year 2013 to 132 at the end of the planning period in year 2033, which represents an average annual growth rate of 1.55 percent. It is assumed this figure counts civil non-military aircraft in the total.

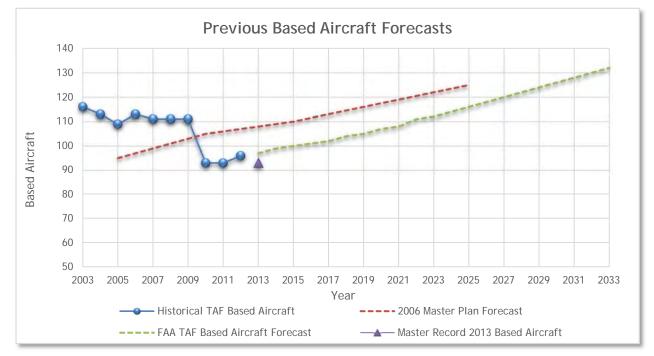


Exhibit 29 - Previous Based Aircraft Forecasts

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Form 5010-1 Airport Master Record</u>, <u>2006 Airport Master Plan</u>

Proposed Forecast

Sioux Falls MSA regional based aircraft forecasts were first developed to determine the regional demand for based aircraft facilities. Using FAA records there were 354 registered aircraft within the MSA.

Forecast methodologies evaluated include time series (trend) and market share analysis. Not enough accurate historic data is available for a regression analysis. Data used include based aircraft data from the airport records, FAA TAF, FAA Aerospace Forecasts, demographic and socioeconomic data.

Market share methods were developed to compare growth to known trends to estimate future registered aircraft. Methods include constant population market share, increasing population market share, national active GA and AT aircraft market share and historical trend using available data. The recommended method is an increasing population market share which models the based aircraft growth per capita predicted in the FAA TAF for FSD and Lincoln County Airport. This equates to an average annual growth rate of 1.94 percent.

Exhibit 30 - Regional Based Aircraft Forecast Methods

Regional Based Aircraft Forecast Methods							
Year	Constant Population Market Share	Increasing Population Market Share					
2013	354	354	354				
2018	391	359	394				
2023	428	365	436				
2028	465	376	478				
2033	501	394	520				
Forecast CAGR	1.76%	0.54%	1.94%				

Source: Sioux Falls Regional Airport, Woods & Poole Economics, <u>FAA Aerospace Forecasts (2013-2033)</u>, KLJ Analysis

NOTE: CAGR = Compounded Annual Growth Rate. Green is the preferred forecast method.

To determine the forecast based aircraft at FSD for the next 20 years a review of the airport's share of total registered aircraft was performed. Scenarios evaluated include a rapidly decreasing share (scenario #1), gradual decreasing share (scenario #2), constant market share (scenario #3) and gradual increasing share (scenario #4).

Exhibit 31 - Based Aircraft Forecast Methods

Based Aircraft Forecast Methods								
Year	Year Scenario #1 Scenario #2 Scenario #3 Scenario #							
2013	93	93	93	93				
2018	98	102	104	106				
2023	103	110	114	120				
2028	107	118	125	135				
2033	110	127	137	151				
Forecast CAGR	0.85%	1.55%	1.94%	2.45%				

Source: Sioux Falls Regional Airport, Woods & Poole Economics, <u>FAA Aerospace Forecasts (2013-2033)</u>, KLJ Analysis

NOTE: CAGR = Compounded Annual Growth Rate. Green is the preferred forecast method.

Various methods were used for the preferred forecast for based aircraft at FSD. It is estimated FSD based aircraft will grow at a marginal growth rate for the short-term following historical trends (scenario #1). Any new based aircraft will likely be larger corporate aircraft. Through the mid-term growth will follow regional trends and the FSD share of based aircraft will stabilize as new corporate based aircraft select FSD (scenario #2). Small aircraft will select other airports over FSD if there is available infrastructure. Long-term forecasts estimate the market share to be constant with based aircraft growth continuing at a higher average annual growth rate (Scenario #3). FSD based aircraft is forecast to grow from 93 currently to 127 at the end of the forecast period for an average annual growth rate of 1.57 percent.

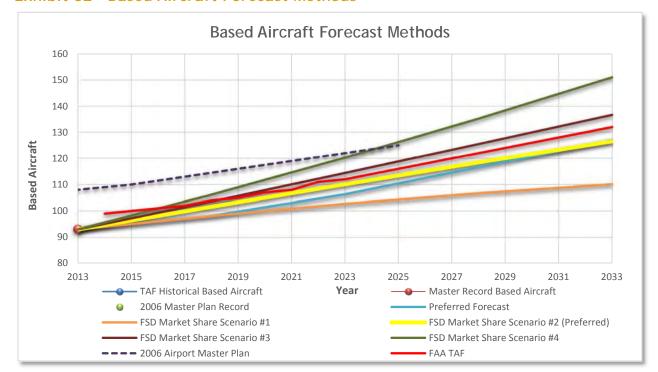


Exhibit 32 - Based Aircraft Forecast Methods

Source: KLJ Analysis, FSD Airport Master Record (2013), FAA Terminal Area Forecast

General Aviation Operations

Overall Trends

Nationally, the number of general aviation and air taxi hours flown has decreased by 18 percent since 2000. This downturn can be attributed to the economic downturn of the early 2000s, the recession of the late 2000s and increasing operating costs including fuel prices.



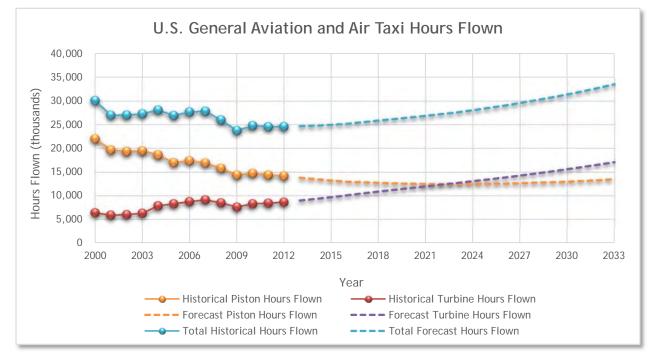


Exhibit 33 - U.S. General Aviation and Air Taxi Hours Flown

Source: FAA Aerospace Forecasts (2013-2033)

Within the general aviation and air taxi activity category there has been increased demand for the use of turbine powered aircraft. These aircraft include turboprop and turbojet aircraft primarily used for corporate business travel. More operators are using general aviation aircraft to travel to save travel time and cost. The number of turbine aircraft has increased an average of 4.3 percent annually. Helicopter, experimental and light sport aircraft (new aircraft category since 2006) have seen steady increases. On the contrary, the number of piston powered aircraft has decreased 1.0 percent annually. These aircraft types are used for recreational and flight training purposes. Decreases can be attributed higher ownership costs, increased fuel prices, economic downturns and a decreasing pilot population. Multi-engine piston aircraft have particularly seen a reduction with decreases of 2.5 percent annually. These aircraft types are being replaced by newer technology turboprop aircraft for business travel.

The trend of strong growth in corporate aircraft and steady or decreased use of piston aircraft is expected to continue over the planning period. This forecast may fluctuate with new unleaded fuel engines potentially reducing the cost of flying. The number of turbojet aircraft is expected to increase 3.5 percent annually with hours flown increasing at a 4.3 percent rate. Larger corporate general aviation aircraft types is forecast to grow in number and activity levels. Piston aircraft is expected to decrease at a rate of 0.3 percent annually with activity decreasing at a 0.5 percent annual rate. This decrease can be attributed in part to upgrades to new aircraft type but also to the increased cost of flying and activity sensitivity to economic conditions.

Local Operations

National Trends

The FAA Terminal Area Forecast nationally shows civil local operations declined nearly 16 percent through 2011 after reaching peaks in 2000. This decline can be in part attributed to increased security regulations, increased cost of flying, a declining pilot population and fluctuations in the U.S. economic conditions. There was a marginal year-to-year increase from 2011 to 2012 showing civil local operations are starting to rebound after the recent economic recession.



Exhibit 34 - U.S. Civil Local Operations

Source: FAA Terminal Area Forecast

Previous Forecasts

2006 Airport Master Plan

The recommended forecast from the 2006 Airport Master Plan identified civil local operations to grow from 18,336 in year 2005 to 28,000 in year 2025, for an average annual growth rate of 2.13 percent. This Master Plan forecast represents an increasing FSD market share as compared to general aviation operations at towered airports.

FAA Terminal Area Forecast

The 2012 FAA TAF published January 2013 projects total based aircraft to grow from 5,121 in year 2013 to 6,248 at the end of the planning period in year 2033, which represents an average annual growth rate of 1.00 percent.

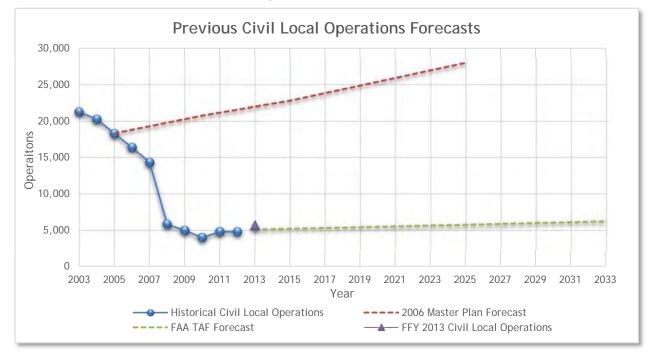


Exhibit 35 - Previous Civil Local Operations Forecasts

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Air Traffic Activity Data System (ATADS)</u>, <u>2006 Airport</u> Master Plan

Preferred Forecast

Several forecast methods were evaluated to estimate future operations including share analysis and regression. Share analysis reviewed historical civil local operations to various metrics including Operations Per Based Aircraft (OPBA), total U.S. general aviation and air taxi hours flown, total U.S. civil local operations, MSA population and MSA employment in an attempt to develop a realistic forecast.

The preferred forecast method in the short-term models growth rate of an increasing FSD share of national general aviation and air taxi hours flown. The model leads to a growth rate of 4.08 percent annually over the next 10 years as the flight school grows, traffic rebounds, based aircraft increase and the number of hours flown increases. There are very few alternative airports for even small aircraft thus civil local operations are expected to continue growing at FSD. Over the long term the growth is tempered as the flight school stabilizes in operation. This method models the growth rate of a constant FSD share of national general aviation and air taxi hours flown which equates to a growth rate around 2 percent annually. The overall aggregated growth rate is 3.10 percent annually.

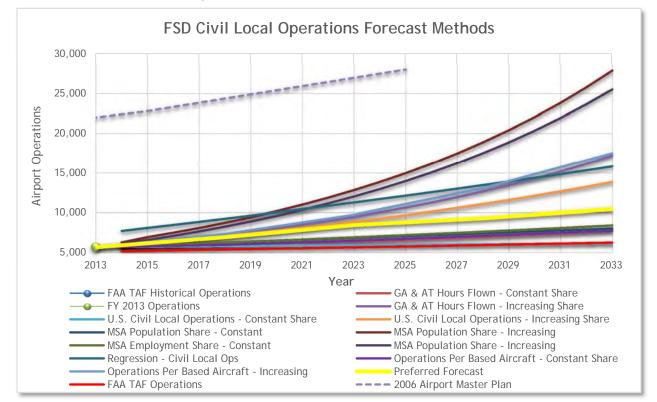


Exhibit 36 - Civil Local Operations Forecast Methods

Source: FAA Terminal Area Forecast, 2006 FSD Airport Master Plan, KLJ Analysis

Itinerant Operations

National Trends

The national FAA Terminal Area Forecast shows general aviation itinerant operations achieved a peak in 2000, then declined nearly 26 percent through 2011. This decline can be in part attributed to the increased operating costs due to fuel prices and fluctuations in the U.S. economic conditions. There was a marginal year-to-year increase from 2011 to 2012 showing previous trends may have stabilized.

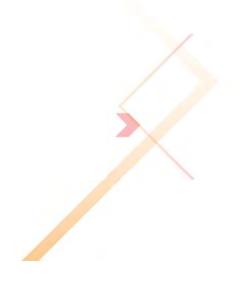




Exhibit 37 - U.S. General Aviation Itinerant Operations

Source: FAA Terminal Area Forecast

Previous Forecasts

2006 Airport Master Plan

The recommended forecast from the 2006 Airport Master Plan identified general aviation itinerant operations to grow from 28,419 in year 2005 to 42,000 in year 2025, for an average annual growth rate of 1.97 percent. This Master Plan forecast represents an increasing FSD market share as compared to general aviation operations at towered airports.

FAA Terminal Area Forecast

The 2012 FAA TAF published January 2013 projects total based aircraft to grow from 18,992 in year 2013 to 20,815 at the end of the planning period in year 2033, which represents an average annual growth rate of 0.45 percent.



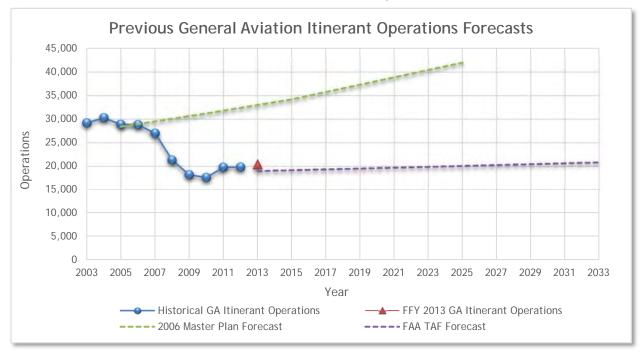


Exhibit 38 - Previous General Aviation Itinerant Operations Forecasts

Source: <u>FAA Terminal Area Forecast</u>, <u>FAA Air Traffic Activity Data System (ATADS)</u>, <u>2006 Airport</u> Master Plan

Preferred Forecast

Several forecast methods were evaluated to estimate future operations including trend analysis, share analysis and regression. Trend analysis reviewed trends over the past three, five and ten years. Share analysis reviewed historical GA itinerant operations to various metrics including total U.S. GA and AT hours flown, total U.S. GA itinerant operations, MSA population and MSA employment to develop a realistic forecast considering available metrics.

The preferred forecast is the constant weighted share method. It assumes GA itinerant operations at FSD will follow national trends for total general aviation and air taxi hours flown. The growth rates were weighted between piston, turboprop and turbojet aircraft based on existing flight operations percentages from the local ATCT. Piston aircraft are assumed to be 10 percent of the overall share, turbojet aircraft at 40 percent and the remaining 50 percent for turboprop aircraft. The fleet mix trend is not expected to dramatically change. Piston aircraft activity is forecast to remain steady, turbojet activity is forecast to grow 4.18 percent annually and turboprop activity is forecast to grow at 2.07 percent annually. This method yields an average annual growth rate of 2.45 percent. It is anticipated that increased corporate turboprop and turbojet activity will drive the local FSD growth as the economy grows and the airport continues to be the only area airport able to accommodate these corporate aircraft types.

Exhibit 39 - General Aviation Itinerant Operations Forecast Methods

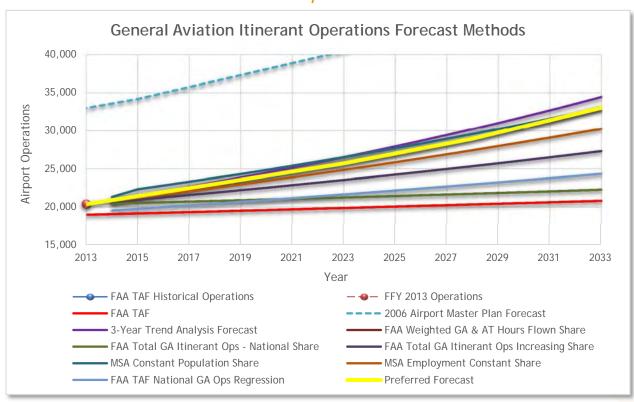
General Aviation Itinerant Operations Forecast Methods							
Year	U.S. GA & AT Hours Flown (thousands)	FAA TAF to FSD GA Itinerant Operations Regression	Increasing Weighted Share U.S. GA & AT Hours Flown	Constant Weighted Share U.S. GA & AT Hours Flown			
2013	24,673	19,318	20,378	20,378			
2018	25,874	20,452	24,437	23,022			
2023	27,623	21,656	28,958	25,702			
2028	30,190	22,950	34,620	28,948			
2033	33,576	24,346	41,955	33,050			
Forecast CAGR	1.56%	1.16%	3.68%	2.45%			

Source: FAA Air Traffic Activity Data System (ATADS), FAA Aerospace Forecasts (2013-2033), KLJ

Analysis

NOTE: CAGR = Compounded Annual Growth Rate. GA = General Aviation, AT = Air Taxi

Exhibit 40 - General Aviation Itinerant Operations Forecast Methods



Source: FAA Terminal Area Forecast, 2006 FSD Airport Master Plan, KLJ Analysis

Military Operations

Trends & Previous Forecasts

Military operations and based aircraft tend to fluctuate locally as a result of the military mission. National military operations have remained relative steady since 1990.

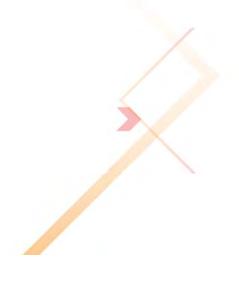


Exhibit 41 - U.S. Military Operations

Source: FAA Terminal Area Forecast

The South Dakota Air National Guard (SDANG) currently bases 18 F-16 aircraft at FSD to support the national mission. Total military flight operations experienced highs in the early 1990s, decreased to around 8,000 operations in 1997, but have fluctuated between 7,000 and 4,500 since 2008. There are regular daily F-16 practice flights in the FSD area and other transport flights according to FSD Air Traffic Control Tower staff.

The previous forecast from the 2006 Airport Master Plan forecast steady operations at 7,600 throughout the planning period with 50 percent local and 50 percent itinerant operations. The FAA Terminal Area forecast estimates 6,853 operations (same as 2012) with about 50 percent of the operations split between local and itinerant.



Military Operations 16,000 14,000 12,000 10,000 Operations 8,000 6,000 4,000 2,000 2000 1992 1994 1996 1998 2002 2004 2006 2014 1990 2008 2010 2012 Year --- Total Itinerant Military Operations — Total Military Operations --- Total Local Military Operations —★── FFY 2013 Military Operations

Exhibit 42 - Military Operations

Source: FAA Terminal Area Forecast, FAA Air Traffic Activity Data System (ATADS)

Preferred Forecast

Military operations are forecast to follow average figures from the last 10 years assuming the same type of mission will occur at FSD.



Sioux Falls Regional Airport - Joe Foss Field (FSD) Sioux Falls, SD Aviation Forecasts

Airport Master Plan Forecast 9/26/2014 FAA APPROVED

A. Forecast Levels and Growth Rates		_							
		S	pecify base year:	2013	(Federal Fiscal Ye	•			
						Avei	rage Annual Com	pound Growth R	ates
	<u>2013</u>	<u>2018</u>	<u>2023</u>	<u>2028</u>	<u>2033</u>	<u>2018</u>	<u>2023</u>	<u>2028</u>	<u>2033</u>
Passenger Enplanements									
Air Carrier	220,835	398,117	483,555	538,348	602,182	12.51%	8.15%	6.12%	5.14%
Commuter	253,283	149,822	121,317	138,246	154,639	-9.97%	-4.13%	2.65%	2.27%
TOTAL	474,118	547,938	604,872	676,594	756,820	2.94%	2.47%	2.40%	2.37%
Operations									
<u>Itinerant</u>									
Air Carrier	6,555	11,512	13,742	15,411	17,033	11.92%	3.60%	2.32%	2.02%
Commuter/Air Taxi	28,851	25,535	25,841	28,410	31,122	-2.41%	-1.10%	-0.10%	0.38%
Total Commercial Operations	35,406	37,047	39,583	43,821	48,155	0.91%	1.33%	2.06%	1.90%
General Aviation - Fixed Wing	19,767	22,331	24,931	28,079	32,059	2.47%	2.35%	2.37%	2.45%
General Aviation - Rotorcraft	611	691	771	868	992	2.47%	2.23%	2.41%	2.69%
Military	3,205	3,205	3,205	3,205	3,205	0.00%	0.00%	0.00%	0.00%
Total Itinerant Operations	58,989	63,274	68,490	75,973	84,410	1.41%	1.60%	2.10%	2.13%
<u>Local</u>									
General Aviation - Fixed Wing	5,557	6,787	8,290	9,119	10,238	4.08%	4.08%	3.36%	3.10%
General Aviation - Rotorcraft	113	139	169	186	209	4.08%	4.08%	3.36%	3.10%
Military	2,759	2,759	2,759	2,759	2,759	0.00%	0.00%	0.00%	0.00%
Total Local Operations	8,429	9,684	11,218	12,065	13,206	2.82%	2.90%	2.42%	2.27%
TOTAL OPERATIONS	67,418	72,959	79,708	88,038	97,615	1.59%	1.69%	1.79%	1.87%
Annual Instrument Approaches	3,452	3,670	3,927	4,305	4,726	1.23%	1.30%	1.48%	1.58%
Peak Hour Operations	27	29	31	35	38	1.59%	1.69%	1.79%	1.87%
Cargo/mail (enplaned + deplaned tons)	70.726.976	79,926,139	88,098,866	97,107,281	107,036,839	2.48%	2.22%	2.14%	2.09%
Based Aircraft									
Single Engine	55	56	58	62	65	0.38%	0.64%	0.80%	0.83%
Multi Engine	34	37	41	47	52	1.62%	1.88%	2.05%	2.09%
Turbojet	4	5	6	8	10	5.69%	5.54%	5.38%	5.15%
Helicopter	0	0	0	0	0	-	-	-	-
Other	0	0	0	0	0	-	-	-	-
TOTAL	93	98	106	117	127	1.07%	1.35%	1.52%	1.57%
B. Operational Factors									
·	2013	2018	2023	2028	2033				
Average aircraft size (seats)									
Air Carrier	124.1	104.4	102.7	100.3	100.3	-3.40%	-1.88%	-1.41%	-1.06%
Commuter	50.0	50.0	50.0	50.0	50.0	0.00%	0.00%	0.00%	0.00%
Average enplaning load factor									
Air Carrier	85.63%	86.00%	87.00%	88.00%	89.00%	0.09%	0.16%	0.18%	0.19%
Commuter	85.63%	86.00%	87.00%	88.00%	89.00%	0.09%	0.16%	0.18%	0.19%
GA operations per based aircraft	280	305	321	328	342	1.74%	1.38%	1.06%	1.01%

Sioux Falls Regional Airport -	Master Plan Forecast			
Comparing Airport Planning a	and FAA TAF Foreca	sts		9/26/2014
				FAA APPROVED
			2012	
			FAA Terminal Area	AF/TAF
	<u>Year</u>	Airport Forecast	Forecast (TAF)	(% Difference)
Passenger Enplanements				
Base yr.	2013	474,118	469,138	1.06%
Base yr. + 5yrs.	2018	547,938	503,308	8.87%
Base yr. + 10yrs.	2023	604,872	551,690	9.64%
Base yr. + 15yrs.	2028	676,594	619,284	9.25%
Base yr. + 20yrs.	2033	756,820	684,829	10.51%
Growth Rat	e	2.37%	1.91%	
Commercial Operations				
Base yr.	2013	35,406	35,406	0.00%
Base yr. + 5yrs.	2018	37,047	37,048	0.00%
Base yr. + 10yrs.	2023	39,583	39,227	0.91%
Base yr. + 15yrs.	2028	43,821	42,054	4.20%
Base yr. + 20yrs.	2033	48,155	44,597	7.98%
Growth Rat	e	1.55%	1.16%	
Total Operations				
Base yr.	2013	67,418	66,373	1.57%
Base yr. + 5yrs.	2018	72,959	68,575	6.39%
Base yr. + 10yrs.	2023	79,708	71,475	11.52%
Base yr. + 15yrs.	2028	88,038	75,199	17.07%
Base yr. + 20yrs.	2033	97,615	78,514	24.33%
Growth Rat	e	1.87%	0.84%	



Federal Aviation Administration Bismarck Airports District Office 2301 University Drive, Building 23B Bismarck, ND 58504

September 15, 2014

Mr. Dan Letellier, Executive Director Sioux Falls Regional Airport – Joe Foss Field 2801 Jaycee Lane Sioux Falls, South Dakota 57104

> Sioux Falls Regional Airport – Joe Foss Field Sioux Falls, South Dakota Approval of Master Plan Forecast

Dear Mr. Letellier:

The Airport Master Plan aviation forecast contained in the most recent revised draft forecasting spreadsheet prepared by KLJ Engineering dated August 28, 2014 has been approved.

The Federal Aviation Administration concurs with the use of the forecast contained on the above referenced spreadsheet for the remainder of your current master planning efforts.

If you have any questions, comments or concerns, please contact Mr. Scott Brownlee, Community Planner in our office at 701-323-7383.

Sincerely,

Ms. Laurie J. Suttmeier, Manager Bismarck Airports District Office

cc: SDDOT Aeronautics

KLJ Engineering Inc. - Fargo

Mr. Rich Kula, FAA Regional Planning Specialist