

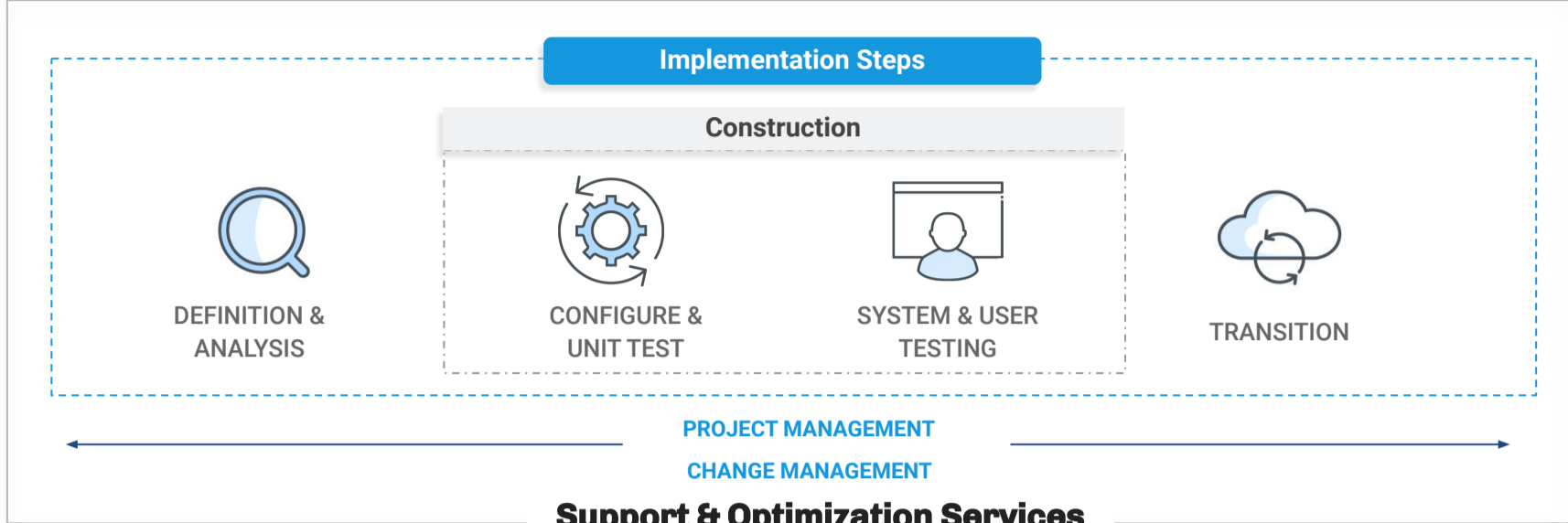
4 Easy Steps for Implementation Success

Implementing your Zuora billing system probably took a long time. When it was finally complete, did it meet your requirements or did you have to make more compromises than you wanted?

What if you could have all the flexibility you need at a fraction of the price? BillingPlatform makes it easy to transition your business and satisfy all your business requirements with these 4 tried and true steps for implementation success.



Methodology Overview



Definition & Analysis

This highly collaborative step documents and prioritizes the detailed business requirements of the project providing the customer and BillingPlatform a high level understanding of the solution approach.

The result of this step includes a solution overview and a finalized project timeline & sprint plan with subsequent weekly status reports.



Configure & Unit Test

Once the project has been scoped, the next step is to configure and develop the solution. During this phase BillingPlatform develops the prototype and works with the customer to ensure the solution is working as defined.

During this step BillingPlatform performs unit testing and provides the customer regular demos and weekly status reports on progress.



System & User Test

The purpose of this phase is to ensure the system is running as planned and bugs detected are resolved. BillingPlatform also conducts parallel bill runs to ensure output is in sync.

During this step BillingPlatform provides the customer with QA scripts and UAT cases and scripts so the customer can verify and accept the solution before moving into the production environment.



Transition

Now that the solution meets the customer requirements, it is moved to the production environment and final validation is conducted.

BillingPlatform provides the customer training and administration knowledge transfer and transitions customer to our ongoing support team.

Project Governance

During the course of the implementation process, strict project governance is in place:



Supporting Our Customers

Overall Customer Satisfaction | Alignment of Customer's Strategic Business Needs
Solution Offerings and Resources | Point of Escalation | Conduit to BillingPlatform Senior Executives



To learn how BillingPlatform can help run your business the way you want.

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