

5G: HERE, THERE, AND EVERYWHERE

Wireless telecommunications networks interconnect the nation's machines and systems, fuel national economic growth, and allow millions of people to communicate daily. To enable the high speed, low latency broadband services needed for today's wireless networks, telecommunications carriers are deploying the fifth generation (5G) of wireless services.

This 5G network is expected to provide technological and economic benefits to consumers, businesses, and municipalities. Critical infrastructure including utilities, hospitals, schools, transportation systems, and first responders will be profoundly impacted by the new world of 5G. Developing technologies such as Autonomous Vehicle Technology and Smart Grid Solutions such as Fault Locating, Isolation and Restoration (FLISR) will be enabled by 5G.

Much of the 5G network will be deployed using low level small cell antenna systems which provide wireless signal coverage over a range of less than one mile and may be constructed as close as 300 ft. to 500 ft. apart. The fiber optic cabling required for small cell backhaul and the small cell equipment, due to its small size, can and is currently being attached to utility structures such as stand-alone streetlights, traffic signals, and utility distribution poles.

5G IMPACTS ON THE ECONOMY

3 MILLION estimated new jobs created

\$500 BILLION

estimated amount pumped into the economy

\$250 BILLION

estimated amount telecommunications industry positioned to spend building 5G infrastructure

REGULATORY REQUIREMENTS DRIVING BROADBAND GROWTH AND IMPACTING UTILITY POLE OWNERS

Utility distribution poles are the backbone of the nation's critical infrastructure and provide the pathway for the electric and telecommunications lines and equipment that power and connect the nations homes and businesses. The Federal Communications Commission (FCC) has enacted regulations requiring that investor-owned utilities and incumbent telephone local exchange carriers provide non-discriminatory access to the poles, conduits, and right of ways that are owned or controlled by the utility.

In many states, the public utilities commission (PUC) has reverse pre-empted the FCC and certified that the state will assume responsibility for the pole attachment process. Those "certified" states tend to follow the FCC provisions.

THE IMPACT TO POLE OWNERS

The FCC has implemented two orders to accelerate broadband deployment that will impact pole owners in the upcoming months. The FCC's "Accelerating Wireline" and "Accelerating Wireless" orders are forecast to result in an increase in volume of attachment requests and may require that some utilities change existing processes, add more resources, and train personnel in new skill sets to remain in compliance with current rules and regulations. Pole owners will need:

• A more organized and transparent way to process incoming attachment applications and to track and share the status of applications so they can plan next steps

- Additional field resources to perform field surveys in a timely manner to identify potential rearrangement or make-ready work
- Safe and effective approaches for measuring available clearances in the power supply and communication space to ensure National Electrical Safety Code (NESC) compliance and adherence to construction standards. And accurate methods for capturing attachment heights as inputs to pole loading software.
- Additional engineering resources to review the attachment application and support electric connection requests to power the new equipment



PREPARING FOR SMALL CELL ANTENNA REQUESTS

An organized, efficient approach to pole attachment management will ensure that pole owners meet the increased activity expected with the new pole attachment rules. A pole attachment management solution using skilled personnel and proven technology will ensure that a pole owner remains in compliance with regulatory requirements.

STEP 1 REVIEW EXISTING AGREEMENTS

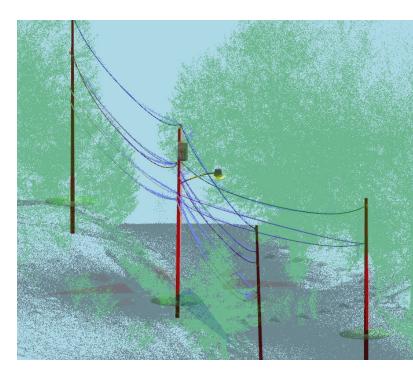
The approach begins with a review of existing joint use and pole attachment agreements to determine compliance with the new regulations, responsibility for payment, and cost-recovery mechanisms for processing applications, performing surveys, and auditing pole infrastructure and attachments to those poles.

STEP 2 ESTABLISH ACCURATE BASELINE OF CURRENT ATTACHMENTS (VIA COST-RECOVERABLE AUDIT)

There are many levels of audits that can be performed. Some pole owners may choose to maximize the visit to the pole by audit crews and collect GPS coordinates, pole condition, circuit configurations, attachment information, note code violations, and even perform a full asset inventory from the substation to the meter. Some utilities may choose to settle for only an audit of the quantity of attachments. Regardless of whether a pole owner chooses the premium audit, settles for the minimal requirements, or chooses something in between, if it's been over five years since their last audit, a new audit should be considered to establish an accurate baseline of what's on their poles to

better prepare for the expected deployment of small cell antennas.

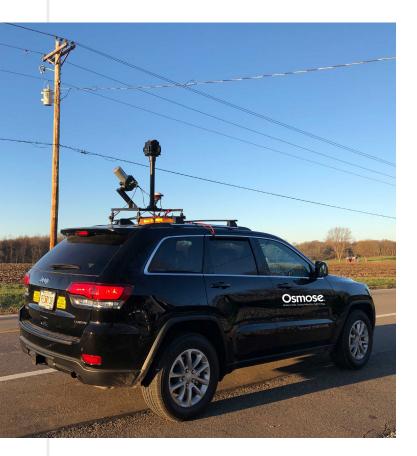
- The audit should be performed by qualified inspectors who understand both electric and telecommunications infrastructure and applicable codes such as the NESC and state orders as they may apply.
- The use of skilled technicians who are equipped with trusted field (inspection, collection, measurement) tools to collect and analyze attachments, pole condition, and to assess clearances (measured), and capture images to support next steps are an integral part of preparing an accurate baseline of current, pole condition, circuit configuration and attachment status.
- Using highly accurate Digital Measuring Technology or LiDAR combined with image recognition to collect measurements and perform detailed clearance and load assessments speeds the inspection and audit process and enables a pole owner to effectively prepare their pole plant and records.



- Once the results of the audit are collected they should be posted to a robust, map-based, online portal that allows participants in the audit to review and interact with the data relating to their attachments.
- Using a sophisticated data collection process like this delivers a faster, more accurate audit which allows the utility to assess the state of their pole plant and manage their risk exposure effectively.

STEP 3 ADDRESSING ISSUES RESULTING FROM THE AUDIT THROUGH REMEDIATION

A properly performed audit can help a utility prepare for an expected increase in attachment requests by identifying existing code violations and substandard construction and overloaded poles, (which could delay the application process).



- Double Wood Poles: One item discovered in many audits are replaced poles remaining in the right-of-way after the pole owner utility has transferred to a new pole. These "double wood" or "buddy poles" are a sore spot with regulators and represent an unnecessary safety risk for the pole owner utility that should be addressed urgently.
- NESC/GO95 clearance violations: Caused by third party attachments are another issue. Remediation of these issues involves communication with third party stakeholders (ticket management), as well as resources to coordinate, design, schedule and review that the appropriate fixes have been performed. Performing make-ready engineering, pole loading analysis, and coordinating the movement of attachments to ensure transfers to new poles are performed expeditiously and safely is a key part of the preparing your pole plant.

STEP 4 KEEPING YOUR POLE PLANT SAFE AND RELIABLE AND ASSOCIATED DATA PRISTINE (TURNKEY POLE APPLICATION MANAGEMENT)

Following the above steps, new pole attachment applications for wireline and wireless technologies must be managed effectively to ensure the safe and timely provisioning of attachment requests and compliance with regulations. Budgeting for and staffing to deal with the peaks and valleys of managing incoming applications in a timely manner is one of the biggest challenges and risks to your poles. Outsourcing the turnkey management of your Pole Application Permitting program to a company with the experience and resources to administer the program efficiently may be a solution to allow the utility to effectively

nt	Use											F
		Average Days to CC	45 60 (Project 45	×	Average Days to Complete - Wired		Number of Applications 20 Wretess 3 Other 0	Wired O 17 Equi	96	Application S		>
No	w Applie	cation								Export: 🖹 🚺	Search	
	10	Application Manage	Dava Damaining	Constant Pro	Number of Churchese	V Clabus	Trans 1	Data Colomittad	Viales Dearty Descent	Designated Completion Data	Tatal Time to Complete	
•		Application Name Test App 9-26-19a	Days Remaining	Created By Reed, Brian E	Number of Structures	▼ Status Pending		Date Submitted	Make Ready Percent	Projected Completion Date	Total Time to Complete	
	414	Test App 9-26-19a	▼ Days Remaining	Reed, Brian E.	Number of Structures 86 364	Pending	Type Twied - New Attachment	Date Submitted	Make Ready Percent	Projected Completion Date	Total Time to Complete	
•	414 397	Test App 9-26-19a test		Reed, Brian E. Vang, Xong	86 364	Pending Pending	Wired - New Attachment Wired - New Attachment	Date Submitted	Make Ready Percent	11/3/2019	Total Time to Complete	
•	414	Test App 9-26-19a	Days Remaining -45 -81	Reed, Brian E.	86	Pending	Wired - New Attachment		Make Ready Percent		Total Time to Complete	
•	414 397 391	Test App 9-26-19a test Application One	-45	Reed, Brian E. Vang, Xong Schumacher, Tracy	86 364 17	Pending Pending Accepted	Wired - New Attachment Wired - New Attachment Wired - New Attachment	9/4/2019	Make Ready Percent	11/3/2019 10/18/2019	Total Time to Complete	
•	414 397 391 293	Test App 9-26-19a test Application One Test Application 1	-45	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E.	86 364 17	Pending Pending Accepted Accepted	Wired - New Attachment Wired - New Attachment Wired - New Attachment Wired - New Attachment	9/4/2019 7/30/2019	Make Ready Percent	11/3/2019 10/18/2019 9/12/2019	Total Time to Complete	
•	414 397 391 293 209	Test App 9-26-19a test Application One Test Application 1 Application 1	-45 -81	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E.	88 364 17 15	Pending Pending Accepted Accepted Pending	Wired - New Attachment	9/4/2019 7/30/2019	Make Ready Percent	11/3/2019 10/18/2019 9/12/2019 7/28/2019	Total Time to Complete	
T	414 397 391 293 209 208	Test App 9-26-19a test Application One Test Application 1 Application 1 pame 1	-45 -81	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E. Reed, Brian E.	88 364 17 15	Pending Pending Accepted Accepted Pending Accepted	Wired - New Attachment Wired - New Attachment Overlash Notification	9/4/2019 7/30/2019 6/14/2019	Make Ready Percent	11/3/2019 10/18/2019 9/12/2019 7/28/2019	Total Time to Complete	
T	414 397 391 293 209 208 207	Test App 9:26:19a fest fest fest fest fest fest fest fest	-45 -81 -127	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E. Reed, Brian E. Vang, Xong	86 364 17 15 25	Pending Pending Accepted Accepted Pending Accepted Pending	Wired - New Attachment Wired - New Attachment Overlash Notification	9/4/2019 7/30/2019 6/14/2019	Make Ready Percent	11/3/2019 10/18/2019 9/12/2019 7/28/2019 7/28/2019	Total Time to Complete	
	414 397 391 293 209 208 207 137	Test App 9-26-19a fest Application One Test Application 1	-45 -81 -127 -162	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E. Reed, Brian E. Vang, Xong Reed5039 Applicant	86 364 17 15 25 25	Pending Pending Accepted Accepted Pending Accepted Pending Accepted	Wired - New Attachment Overlash Notification Wired - New Attachment Overlash Notification	9/4/2019 7/30/2019 6/14/2019	Make Ready Percent Make Ready Percent 12%	11/32019 10/18/2019 9/12/2019 7/28/2019 7/28/2019 6/23/2019	Total Teme to Complete	
	414 397 391 293 209 208 207 137 136	Test App 2-26-19a Test Appl:2-26-19a Application One Test Application 1 Application 1 name.1 Solution 1 Application 1 Application 2-26-20 N-122456	45 -61 -127 -162 -165	Reed, Brian E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E. Vang, Xong Reed5039 Applicant Reed5039 Applicant	88 384 17 15 25 25 10	Pending Pending Accepted Accepted Pending Accepted Pending Pending Accepted Rejected	Wired - New Attachment Wired - New Attachment	9/4/2019 7/30/2019 6/14/2019 5/10/2019		11/3/2019 10/18/2019 9/12/2019 7/28/2019 7/28/2019 6/23/2019 6/20/2019	Total Time to Complete	
	414 397 293 209 208 207 137 136 135	Test App 2-26-19a test test test test test test test tes	-45 -61 -127 -162 -165 -165	Reed, Bitan E Vang, Xong Schmacher, Tracy Reed, Bitan E Reed, Bitan E Reed, Bitan E Vang, Xong Reed, Stop Applicant Reed, Stop Applicant	88 364 17 15 25 10 25	Pending Pending Accepted Accepted Pending Accepted Pending Accepted Rejected In Progress	Vitred - New Attachment Vitred - New Attachment Vitred - New Attachment Vitred - New Attachment Vitred - New Attachment Overlash Notification Vitred - New Attachment Vitred - New Attachment Vitred - New Attachment	9/4/2019 7/30/2019 6/14/2019 5/10/2019		11/3/2019 10/18/2019 9/12/2019 7/28/2019 6/23/2019 6/23/2019 6/20/2019 6/20/2019	Total Time to Complete	
	414 397 293 209 208 207 137 136 135 133	Test Acc 26:19a 1021 1021 Acclination One 1021 Assolution I Acclination I Acclination I 1021 Basic III 1021 Acclination I 1021 Acclination I 1021 Acclination I 1021 Acclination Demo 5-10-19 1123 N122456 Flober Acclination Istal 1021	-45 -61 -127 -162 -165 -165 -169	Reed, Blan E. Vang, Xong Schumacher, Tracy Reed, Brian E. Reed, Brian E. Vang, Xong Need, Brian E. Vang, Xong Reed, Brian E. Reed, Brian F. Reed, Brian B. Reed, Brian B. Reed, Brian B. Reed, Brian B. ReedStill Applicant Brian Reed ReedStill Applicant	88 364 17 15 25 10 25 10 25 10	Pending Pending Accepted Accepted Pending Accepted Accepted Rejected In Progress Rejected	Wired - New Attachment	9/4/2019 7/30/2019 6/14/2019 5/10/2019		11/3/2019 10/18/2019 9/12/2019 7/28/2019 7/28/2019 6/23/2019 6/20/2019 6/20/2019 6/20/2019 6/20/2019	Total Teme to Complete	
	414 397 391 293 209 208 207 137 136 135 133 132	Test Arc 2:25:19a test Accelication One Test Accelication on Test Accelication on Accelication on amen.1 ac. Inst Accelication Demo 5-10-19 N.122456 Test Accelication Inst. N.122456 N.122456	-45 -01 -127 -162 -165 -165 -165 -169 -173	Reed, Bitan E Vang, Xong Schumacher, Taay Schumacher, Taay Reed, Bitan E Reed, Bitan E Reed, Bitan E Vang, Xong ReedS039 Applicant Bran Reed ReedS039 Applicant ReedS039 Applicant	86 364 17 15 25 10 25 10 10 10 10 10	Pending Pending Accepted Accepted Pending Accepted Accepted Rejected In Progress Rejected	Wired - New Atlachment	94/2019 7/30/2019 6/14/2019 5/10/2019 5/7/2019		11/32019 10/18/2019 9/12/2019 7/28/2019 7/28/2019 6/23/2019 6/20/2019 6/20/2019 6/20/2019 6/20/2019 6/16/2019 6/16/2019	Total Time to Complete	

manage its employee resource risk, stay in compliance with codes and regulations, and allow the utility to focus on its core business of delivering safe, reliable, and affordable energy services to its customers.

A major input to a successful joint use program is continued upkeep and maintenance of field data. This can be accomplished through an online Pole Application Permitting Portal that is integrated with a utilities existing work management system. There are numerous commercial portals that can support the receipt and tracking of all new requests however the portal is only effective if you have experienced resources to perform any required application review, surveys, pole loading, make-ready design, estimating, work order writing, and post-construction audits.

Following this four-step framework will ensure that you, as a pole owner, are ready and able to respond to this burgeoning technology deployment and that the impact to your infrastructure is managed effectively, allowing you to stay in compliance with regulations, maximize your cost recovery and continue to provide benefits to your shareholders, customers, and the community you serve.



For more information on how to help protect and maximize the use of your pole infrastructure and underground substructure, please go to **osmose.com**, call **770.631.6995**, or email **poleinfo@osmose.com**.