



2020 VISION FOR THE FUTURE

65TH ANNUAL CONFERENCE

FEBRUARY 23RD - FEBRUARY 25TH, 2020

J.W. MARRIOTT GRANDE LAKES | ORLANDO, FLORIDA

THANK YOU TO OUR 2020 SPONSORS

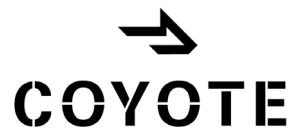
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EVENT SPONSORS



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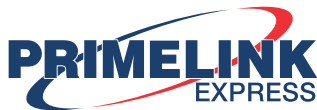


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PROGRAM SPONSORS





20/20 VISION FOR THE FUTURE

FEBRUARY 23RD- 25TH, 2020

J.W. MARRIOTT GRANDE LAKES | ORLANDO, FLORIDA

Food Shippers of America is a not-for-profit organization that is staffed and supported by volunteers. We wish to thank the following individuals and their companies for donating their time and energy to ensure the success of this conference.

2019 FOOD SHIPPERS OF AMERICA BOARD

President
Vice-President
Secretary
Treasurer
Chairman of the Board
Board Member
Board Member
Board Member
Board Member
Executive Director

Kelly Stoeckigt
Steven Stein
David Domencic
Earnie Seibert
Diane Van Wagner
Mike Marquardt
Patrick McDonald
Jennifer Phillips
Earnie Seibert
Paul Newbourne

Palermo's Pizza
Danone North America
ARMADA
Sanderson Farms
Danone North America
Birchwood Foods
Darigold
Riviana Foods
Sanderson Farms
Food Shippers of America

NAME TAGS
MUST BE
WORN AT ALL
TIMES

2019 BOARD ADVISORS

Motor Carrier Advisor
Railroad Advisor
Third Party Logistics
Technology
Media Advisor

Russ Gottemoeller
John Murray
John Gaudet
Jim Mueller
Chris Wilkes

Continental Express
Pioneer RailCorp
RLS Logistics
Food Shippers of America
Celtic International

2020 CONFERENCE CHAIRS

Conference Co-Chair
Conference Co-Chair
Entertainment Chairman
Golf Chairman
Volunteer Co-Chair
Volunteer Co-Chair
Volunteer Co-Chair

Mike Marquardt
Kyle Kottke
Patrick McDuffee
Justin Allen
Crystal Cheney
John Gaudet
Lee Neal

Birchwood Foods
Kottke Trucking, Inc.
PECO Pallet
Andrus Transportation
H&M Bay, Inc.
RLS Logistics
Great Plains Transport

2021 CONFERENCE CHAIRS

Peter Andrews
Ricky Stover

Schreiber Foods
C.R. England

2020 VISION FOR THE FUTURE

SATURDAY, FEBRUARY 22ND, 2020

1:00 - 6:00 p.m.

EARLY CONFERENCE REGISTRATION

Grande Registration Desk

NAME TAGS
MUST BE
WORN AT ALL
TIMES

SUNDAY, FEBRUARY 23RD, 2020

6:00 - 7:00 a.m.

GOLF GRAB AND GO BREAKFAST

Sponsored by Burns Logistics
Trailer Corp.



Fairways Lawn

7:00 a.m.

FOOD SHIPPERS OF AMERICA MORNING TOURNAMENT ROUND - SHOTGUN START

The Ritz-Carlton Golf Club - Grande Lakes

11:00 - 6:00 p.m.

CONFERENCE REGISTRATION

Note: Conference APP assistance will be available

Grande Registration Desk

11:30 - 1:30 p.m.

WELCOME LUNCHEON

Upon your arrival and conference check in this luncheon is a great start for you to seek out old friends, meet new ones and start your networking!

Sponsored by Cedar Grove Warehouse Inc.
Frozen Food Express
Trinity Logistics



Cedar Grove
Warehouse Inc.



TRINITY
A BURNS LOGISTICS COMPANY

Valencia Lawn Terrace

12:00 p.m.

FOOD SHIPPERS OF AMERICA AFTERNOON TOURNAMENT ROUND- SHOTGUN START

The Ritz-Carlton Golf Club - Grande Lakes

2:00 - 4:00 p.m.

ARE YOU PREPARED? SUPPLY CHAIN DISASTER SIMULATION EXERCISE

There's nothing fun about an actual disaster. But that doesn't mean learning how to deal with one can't be. Disasters can be overwhelming if your business isn't prepared. Join American Logistics Aid Network (ALAN) for an interactive, game-based session in which you'll play the role of an organization working hard to deliver food, water, and medicine to a community following a disruptive event. Race the clock to keep supplies moving and experience what it's like to confront many of the frustrating challenges that are common after disasters. You'll come away with a better understanding of how you and your business can improve outcomes for disaster survivors. Bring your smart phone or tablet to play along!

Palazzo A-B

4:00 - 5:00 p.m.

5TH ANNUAL SISTERS WITHIN THE SUPPLY CHAIN AFTERNOON TEA

Sorry guys! This networking opportunity is for Ladies Only. This is our annual tribute to the growing number of women in the Supply Chain Community who have earned their own unique time to meet and interact.

Sponsored by Hirschbach



Citrus Gardens

5:00 - 6:00 p.m.

FIRST TIME ATTENDEE RECEPTION

Your first time? Plan on attending the First Time Attendee Reception to gather with other "newbies" and meet the Officers, Board Members and Advisors of Food Shippers of America along with the 2020 Conference Co-Chairs.

Mediterranean Porte-Cochere

2:00 - 6:00 p.m.

CONTINUING IN 2020 - OPPORTUNITY FOR STRATEGIC NETWORKING

We have available designated meeting areas for you to schedule one on one meetings.

At your disposal will be tables and seating areas available on a first come basis to assist in your networking efforts.

Palazzo Foyer

6:00 - 7:00 p.m.

WELCOME RECEPTION

Come enjoy a cocktail, reconnect with old friends and reach out to make new ones while enjoying the Florida twilight.

Sponsored by Surge Transportation
Tucker Company Worldwide



Valencia Lawn Terrace

7:00 - 9:00 p.m.

WELCOME BUFFET DINNER

Continue your networking and catching up with old (and new) friends while enjoying a buffet dinner immediately following the Welcome Reception.

Sponsored by 3Gtms
Trimble



Palazzo Ballroom

7:00 - 11:00 a.m.

CONFERENCE REGISTRATION

Note: Conference APP assistance will be available

[Grande Registration Desk](#)

7:00 - 8:00 a.m.

CONTINENTAL BREAKFAST

Sponsored by C.H. Robinson Worldwide, Inc.
PLM Trailer



C.H. ROBINSON



[Mediterranean Foyer & Porte-Cochere](#)

7:00 - 7:45 a.m.

SHIPPERS AND RECEIVERS PRIVATE BREAKFAST

Designated time for our Shipper and Receiver attendees to interact with each other. Food Shippers of America President Kelly Stoeckigt, Director of Logistics, Palermo's Pizza, will open the annual member meeting at 7:15 a.m. followed by Treasurer's report as required by the organization's by-laws.

[Palazzo F-H](#)

ALL CONFERENCE SESSIONS WILL BE HELD IN THE MEDITERRANEAN BALLROOM

INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: [shipwithU](#) Password: [shipwithU](#)

8:00 - 8:15 a.m.

WELCOME AND OPENING COMMENTS

Kelly Stoeckigt, Director of Logistics, Palermo's Pizza and Food Shippers of America President will open the 65th Annual Conference and introduce our 2020 Conference Co-Chairs.



Kelly Stoeckigt
Director of Logistics
Palermo's Pizza



Mike Marquardt
Vice President of Logistics
Birchwood Foods



Kyle Kottke
General Manager
Kottke Trucking, Inc.

8:15 - 8:20 a.m.

GOLF AWARDS PRESENTATION

Justin Allen, Sales Vice President, Andrus Transportation and Food Shippers Golf Chairman will announce the 2020 Golf tournament winners.

WINNERS MUST BE PRESENT TO WIN

8:20 - 8:30 a.m.

10TH ANNUAL PRESENTATION OF THE JOHN J. MURPHY SCHOLARSHIP

We are pleased to have the 2020 recipient of the John J Murphy Scholarship present to receive the award from Food Shippers of America Chairwoman of the Board, Diane Van Wagner, Danone North America. All 2020 award recipients will be acknowledged at this time.



8:30 - 9:30 a.m.

SESSION 1 - 65TH ANNUAL CONFERENCE KEYNOTE SPEAKER: BILLY BEANE

William Lamar Beane III (Billy) is a former American professional baseball player. He is the executive vice president of baseball operations and minority owner of the Oakland Athletics of Major League Baseball; he is also minority owner of Barnsley FC of EFL Championship. He joined the Oakland Athletics' front office as a scout in 1990, was named general manager after the 1997 season, and was promoted to executive vice president after the 2015 season. His out of the box approach was 20/20 vision well ahead of it's time.



Billy Beane
Keynote Speaker

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

9:30 - 10:00 a.m.

CONFERENCE BREAK

Sponsored by Hooiser Logistics



HOOISERLOGISTICS

10:00 - 11:00 a.m.

SESSION 2 - THE DIGITAL SUPPLY CHAIN JOURNEY: A PRACTICAL GUIDE TO GETTING STARTED

There is a lot of discussion today across all industries about digital transformation. It is a call to action for companies and their trading partners to move away from "the way we've always done things" toward more efficient, scalable, and smarter ways of working together in order to remain relevant and competitive in today's fast-changing and demanding business environment. But what does "digital transformation" mean exactly? Why is it imperative, especially for companies in the food industry? How do you get started and get buy-in from senior management and trading partners? What are the business benefits of digital transformation? In this presentation, Adrian will explore those questions and provide recommendations for how companies in the food industry can move up the digital transformation maturity curve.



Adrian Gonzalez
President at Adelante SCM
Founder/Host of Talking Logistics

11:00 - 11:55 a.m.

SESSION 3 - SHIPPER, RECEIVER AND CARRIER RELATIONSHIPS: CAN'T THIS JUST BE DONE DIGITALLY? NOT!

This session will be a discussion on how important relationships are in building an efficient logistics network. Each key supply chain participant should treat each other like trusted advisors, like a customer. Relationships matter, and with all of the pressures on transportation, nothing is more important than effective and efficient operations. Rick Blasgen, President and CEO of CSCMP with 25+ years of Supply Chain Leadership experience at Nabisco, Kraft and ConAgra will moderate a panel of industry executives. This panel will offer real examples of how to do it right, what works, and how to create trust between shippers, receivers and carriers.



Moderator: Rick Blasgen
President and CEO
CSCMP



Russ Gottemoeller
President
Continental Express, Inc.



Dean Hill
Global Logistics Manager - Fresh Foods
Meijer



Steven Stein
Senior Transportation Manager
Danone North America



11:55 - 12:00 p.m.

CONFERENCE HOUSEKEEPING

12:00 - 1:00 p.m.

CONFERENCE ATTENDEE BUFFET LUNCH

Sponsored by **FourKites**
Great Plains Transport



FOURKITES

GREAT PLAINS
TRANSPORT INC.

Valencia Lawn Terrace

12:00 - 1:00 p.m.

INVITATION ONLY SPEAKER AND SPONSOR LUNCHEON

Palazzo F-H

1:00 - 2:00 p.m.

SESSION 4 - 20/20 VISION ENJOY THE RIDE

A blueprint for getting the most out of life, funny motivational speaker Steve Gilliland's ENJOY THE RIDE™ is a hilarious and brilliantly conceived presentation that causes people to examine where they are personally and professionally. It lifts people up and inspires them to evolve and appreciate, rather than simply maintain and exist.



Steve Gilliland
Motivational Presenter

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

2:00 - 3:00 p.m.

SESSION 5 - BLOCKCHAIN GOES GLOBAL

"It could be argued that Blockchain is boring and useless"... Dale Chrystie.

Dale Chrystie is a corporate strategist with FedEx corporation and the current chairman of BITA (Blockchain in Transportation Alliance) Standards Council. Dale simplifies Blockchain and explores the many uses now being considered such as global clearance, the global supply chain, health care, food safety and transportation. "Where authenticity is critical, Blockchain will become transformative" Dale will share his vision on how Blockchain will be built out across industries both internationally and domestically. Don't miss this timely dive into a topic being explored by so many companies around the globe.



Dale Chrystie
Corporate Strategist
FedEx Corporation

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

3:00 - 3:30 p.m.

CONFERENCE BREAK

Sponsored by **PECO Pallet**



Mediterranean Foyer

3:30 - 4:30 p.m.

SESSION 6 - VISION FROM A WOUNDED WARRIOR TO A 6 TIME PARALYMPIC MEDALIST

Dan Cnossen, Former US Navy SEAL Lt. Commander, War Veteran, Best Male Athlete of the 2018 Paralympic Games, Patriot, talks about the importance of Teamwork, Leadership and Elite Performance while Maintaining a Work Life Balance to enable your personal and professional success in life.



Dan Cnossen
Motivational Presenter

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

4:30 - 4:45 p.m.

CONFERENCE CLOSE OF DAY

Conference Co-Chairs Mike Marquardt, Birchwood Foods and Kyle Kottke, Kottke Trucking, Inc will review the day's highlights along with conference housekeeping items before the day ends in preparation for the evening events.



Mike Marquardt
Vice President of Logistics
Birchwood Foods



Kyle Kottke
General Manager
Kottke Trucking, Inc.

4:45 - 6:00 p.m.

BACK BY POPULAR DEMAND - OPPORTUNITY FOR STRATEGIC NETWORKING

We will have available designated meeting areas for you to schedule your one on one meetings.

Palazzo Foyer

6:00 - 7:00 p.m.

COCKTAIL RECEPTION

Sponsored by **C&L Transport & Logistics**
PECO Pallet



Valencia Lawn Terrace

7:00 - 8:30 p.m.

ANNUAL BANQUET EVENT

Sponsored by **Surge Transportation**

Mediterranean Ballroom



8:30 - 9:30 p.m.

EVENING ENTERTAINMENT

Mike Super's life has been characterized by an obsession and passion for magic. His performance can only be summed up with one word... LAVENOUS! The secret to Mike's success is his natural ability to entertain and fascinate people. He has pioneered a new form of magic with his own inimitable, down-to-earth style. He transcends the "trick" and connects personally with his audience. His appeal to both young and old has made him one of the most sought after mystifies in the world!

Sponsored by **Becker Logistics**
PECO Pallet



Mediterranean Ballroom



**NAME TAGS
MUST BE
WORN AT ALL
TIMES**

7:00 - 8:00 a.m.

CONTINENTAL BREAKFAST

Sponsored by Visible Supply Chain Management, LLC



Mediterranean Foyer & Porte-Cochere

ALL CONFERENCE SESSIONS WILL BE HELD IN THE MEDITERRANEAN BALLROOM

INTERNET ACCESS WITHIN CONFERENCE HALL PROVIDED BY: shipwithU Password: shipwithU



8:00 - 8:30 a.m.

OPENING COMMENTS AND FOOD SHIPPERS GIVES BACK

Conference Co-Chairs Mike Marquardt and Kyle Kottke will start the day with a recap of the opening day's key takeaway points then Food Shippers of America President Kelly Stoeckigt will present the organization's annual "Give Back" acknowledgments to:

- Feeding America
- Second Harvest Food Bank of Central Florida
- ALAN (American Logistics Aid Network)



8:30 - 9:30 a.m.

SESSION 7 - NICE BIKE: CREATING AUTHENTIC CONNECTIONS

Mark Scharenbroich is an expert in creating authentic connections and inspiring his audience to transform corporate cultures. By discovering the power of connections, leaders are moved to connect more effectively with their team and the team in turn connecting with the customer. Mark's "Nice Bike" metaphor is a memorable principle that helps create raving fans one customer at a time.



Mark Scharenbroich
Scharenbroich & Associates

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

9:30 - 10:30 a.m.

SESSION 8 - NAVIGATING RISK IN A CHANGING TRANSPORTATION ENVIRONMENT

Change and uncertainty are constant but even more so in the recent freight environment. This expert panel discussion will be moderated by a shipper industry leader to help identify and reduce risk associated with regulatory, legal, and cost uncertainty. A Q&A session will be included to address your concerns that are most relevant and critical to your success. Bring your crystal ball and join us!



Moderator: Katie Freisen
Sr. Director
Distribution & Transportation
for The Hershey Company



Panelist: Bridgette Blitch
Shareholder
Blitch Westley Barrette, S.C.



Panelist: Jeff Ferrell
Director of Field Sales-National Accounts
J.J. Keller



Panelist: Kyle Lintner
Principal & Director of Markets
K-Ratio

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

10:30 - 11:30 a.m.

SESSION 9 - ANNUAL ECONOMIC UPDATE

Bob Costello, Chief Economist & Senior Vice President of International Trade Policy & Cross-Border Operations for the American Trucking Association returns to present the most current economic data and its effects throughout the Supply Chain. Don't miss this session for up to date invaluable information to take back and share.



Bob Costello
Chief Economist & Senior Vice President of
International Trade Policy & Cross-Border Operations
American Trucking Association

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.

11:30 - 11:45 a.m.

CONFERENCE CLOSING

Steven Stein, Senior Transportation Manager Danone North America and incoming Food Shippers of America President will close the 65th Annual Conference.



Steven Stein
Senior Transportation Manager
Danone North America

PLEASE COMPLETE THE SESSION SURVEY FOUND ON CONFERENCE APP AS YOUR FEEDBACK IS IMPORTANT AND VALUED.





20/20 VISION FOR THE FUTURE

We would like to thank our speakers for their participation and support of our 65th Annual Food Shippers of America Conference

Billy Beane

Keynote Speaker

Rick Blasgen

President and CEO
CSCMP

Bridgette Blitch

Shareholder
Blitch Westley Barrette, S.C.

Dale Chrystie

Corporate Strategist
FedEX Corporation

Dan Cossen

Motivational Presenter

Bob Costello

Chief Economist & Senior Vice President of
International Trade Policy & Cross-Border Operations
American Trucking Association

Jeff Ferrell

Director of Field Sales-National Accounts
J.J. Keller

Katie Freisen

Sr. Director of Distribution & Transportation
The Hershey Company

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President
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Dean Hill

Global Logistics Manager - Fresh Foods
Meijer

Kyle Lintner

Principal & Director of Markets
K-Ratio

Mark Scharenbroich

Scharenbroich & Associates

Steven Stein

Senior Transportation Manager
Danone North America

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LIST AS OF JANUARY 27TH 2020

Affiliated Warehouse Companies	Greznier, Richard	J&B Group/Partners	Ronning, Roxi
Alliance Shippers, Inc.	Fowler, Jim	Jennie-O Turkey Store	Nieland, Amy
Ally Logistics	Vosler, Kristen	JH Rose Logistics	Dunnebacke, Tamara
Andrus Transportation Services, Inc.	Allen, Justin	KINEXO, Inc.	Davis, Wendy
ARMADA	Domencic, David	KINEXO, Inc.	Glascocock, Heather
Artur Express, Inc.	Trautwein, Richard	KINEXO, Inc.	Harper, Takisha
Backhaul Direct	Baldwin, Kirk	KINEXO, Inc.	Sides, David
Backhaul Direct	Mamula, Matt	Kool-Pak, LLC	Foster, Neal
Bettaway	Bernarducci, Kristina	Kool-Pak, LLC	Olmstead, Russell
Bettaway	Seiffert, Jessica	Kottke Trucking, Inc.	Brewster, Ada
BNSF Railway	Cassidy, Lisa	Lindt & Sprungli (North America) Inc.	Casper, Megan
Burris Logistics	Pitcher, Michael	Live Logistics	Burdick, Dan
Butterball LLC	Blank, Michelle	Live Logistics	Wysocki, Brad
C&L Logistics, Inc.	Lalevee, Wayne	LTI Trucking Services, Inc.	Bault-Rolby, Lesa
C&S Wholesale Grocers, Inc.	Callahan, Joe	Merchants Distributors (MDI)	Ryan, Joe
Celtic Intermodal	Wilkes, Chris	MHW Group	Cataneo, Barbara
Choptank Transport, Inc.	Keller, Charlene	Morning Star Packing Company	Henry, Robert
Classic Carriers, Inc.	Subler, Luke	NFI Industries	Vogel, Steve
Darigold, Inc.	McDonald, Patrick	Norco Corporation	Hollenstein, Ellen
Dart Transit Company	Palmer, Mary	PECO Pallet, Inc.	McDuffee, Patrick
DSC Logistics	Gill, Gregg	Primelink Express, Inc.	Vraitich, Sunny
DSC Logistics	Mohn, Kyle	Q Products & Services	Wozniak, Stephen
DSC Logistics	Schager, Richie	Radiant Clipper	Sanford, Debbie
Energy Transportation Group	Ickert, Jason	Redwood Multimodal	Kosner, Brad
Energy Transportation Group	Zwillenberg, Jeremy	Riviana Foods, Inc.	Phillips, Jennifer
FHI Logistics, LLC	Overman, Cliff	RLS Logistics	Gaudet, John
GenPro, Inc.	Kouten, Joe	RMX Global Logistics	Collins, Brad
Giltner, Inc.	Copeland, Merridee	Rowland Transportation, Inc.	Hyder, Doc
Great Plains Transport, Inc.	Neal, Lee	RWI Logistics, LLC	Schweda, Sara
H&M Bay, Inc.	Cheney, Crystal	RWI Logistics, LLC	Shan, Wei
Hall's Warehouse Corp.	Labruno, Sal	Sanderson Farms	Seibert, Earnie
Hall's Warehouse Corp.	Runser, Ned	Schreiber Foods	Tachick, Deneen
Halvor Lines, Inc.	Anderson, Scott	Select Carriers, Inc.	Egan, Cindy
Hirschbach Transportation Services, Inc.	Kearney, Mary	Standard Warehousing & Distributing Co.	Fox, Tim
Hoosier Logistics, Inc.	Jacobs, Jason	Tippmann Group	Kurzendoerfer, Mark
ICL Group LTD	Brink, Jessica	Tradmed	Theune, Corey
J.S. Helwig & Son	Antkiewicz, Kurt	Trailer Corp.	Edmondson, Amber
J&B Group/Partners	Dack, Lindsey	Valley Distributing & Storage Co.	Dickinson, Kyle
J&B Group/Partners	Oloughlin, Christine	Wooster Motor Ways, Inc.	Simmons, Jack



SAVE THE DATES

FOR FOOD SHIPPERS OF AMERICA'S UPCOMING CONFERENCES:

February 28th - March 2nd, 2021

SUN	MON	TUE	WED	THU	FRI	SAT
Feb. 28	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

J.W. Marriott Desert Springs • Palm Desert, California

February 20th - February 22th, 2022

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28					

J.W. Marriott Grande Lakes • Orlando, Florida

Membership in the association shall be in the name of any entity engaged as a primary shipper or receiver of food and related products in the food industry. A primary shipper or receiver is an entity who has, or maintains physical ownership of such product at some point in the distribution channel.

CURRENT FOOD SHIPPERS OF AMERICA MEMBERS INCLUDE:

MEMBER COMPANIES AS OF JANUARY 17, 2020

Agri-Mark (Cabot Creamery)	G3 Enterprises	Palermo's Pizza
Agspring, LLC	gategroup	PepsiCo
Ajinomoto Foods North America, Inc.	General Mills	Performance Food Group
Albertsons	Giumarra Bros. Fruit Co. Inc.	Perrigo Company
Almark Foods	Gordon Food Service	Philadelphia Macaroni Company
American Foods Group	Gorton's	Post Consumer Brands
ARCOP (Arby's Supply Chain)	Grain Craft	Premier Nutrition Company
Ardent Mills	Griffith Foods	Rainier Fruit Company
ARMADA	H.C. Schmieding Produce Company, LLC	Red Gold Inc.
Associated Milk Producers, Inc.	Hain Celestial Foods	Rembrandt Foods
Aurora Organic Dairy	Halo Top Creamery	Reser's Fine Foods
Bake Crafters Food Company	Hartung Brothers Inc.	Rich Products Corporation
Baseline Distribution, Inc.	Hostess Brands LLC	Rise Baking Company
Batory Foods	ICL Group, LTD	Riviana Foods Inc.
Bay Valley Foods	Idahoan Foods, LLC	Sanderson Farms Inc.
Bel Brands USA	Impossible Foods Inc.	Santa Cruz Nutritionals
Bell Carter Foods, Inc.	Independent Purchasing Cooperative, Inc.	Saputo Cheese USA
Bimbo Bakeries USA	Indiana Sugars Inc.	Schreiber Foods
Birchwood Foods Inc	Ingredion Incorporated	Schwan's Company
Blommer Chocolate Company	JBS USA LLC	Scotlynn Group of Companies
Bongards Creameries	Jelly Belly Candy Company	Seaboard Foods
Brakebush Transportation, Inc.	Jennie-O Turkey Store	Seneca Foods Inc.
Bronco Wine Company	Jensen Meat Co. Inc.	Shearer's Snack Foods LLC
Bumble Bee Foods, LLC	John B Sanfilippo & Son, Inc.	Skidmore Sales and Distribution
Burris Logistics	Johnsonville, LLC	South Mill Champs
Butts Foods, Inc.	JR Simplot Company	SpartanNash
C&S Wholesale Grocers	King and Prince Seafood	Sun-Maid Growers of California
Campbell Soup Company	Kraft Heinz Company	Sunsweet Growers Inc.
Cargill	Kwik Trip, Inc.	Superior Dairy
CH Guenther & Son, Inc	Lakeview Farms LLC	Superior Farms, Inc.
ConAgra	Lamb Weston	SUPERVALU Inc.
Concord Foods LLC	Land O' Lakes, Inc.	Sysco Corporation
Continental Mills	Leclerc Foods USA	T.Marzetti Company
Convoy of Hope	Leprino Foods and Dairy Products Co	Target
Corbion (Caravan/Purac)	Lindt & Sprungli North America	Taylor Fresh Foods
Craft Brew Alliance Inc.	Lipman Family Farms	The Hershey Company
CTI Foods	Litehouse, Inc.	The J.M. Smucker Company
Dairy Farmers of America	Martin Preferred Foods	The Kellogg Company
Danone North America	McLane Foodservice	The Neil Jones Food Company
Darigold Inc.	Meijer	The Perfect Puree of Napa Valley, LLC
Dawn Foods	Merchants Distributors (MDI)	TNT Crust, Inc.
Delta Air Lines	MillerCoors	Torani
DOT Foods, Inc	Mount Franklin Foods	Traditional Medicinals, Inc.
Doumak Inc.	Mountaire Farms Inc	Tree Top, Inc.
Driscoll's	Musco Family Olives	Truco Enterprises
E.A. Sween	Natural Value, Inc.	Tyson Foods, Inc
E.J. Poultry	Naturipe Farms LLC	Unilever, U.S.
Eagle Eye Produce	Nellson Nutraceutical	United Sugars Corporation
Europastry US	Nestle Purina Petcare Co.	US Foods
Faribault Foods	North Dakota Mill	Ventura Foods LLC
Feeding America	Novamex	Wada Farms
Ferrero USA, Inc.	Oatly	Walmart
Flagship Food Group	Ocean Spray Cranberries, Inc.	West Liberty Foods
Fresh Mark, Inc.	Operation Blessing International	
From the Hearth Holdings, LLC	Organic Valley/CROPP Cooperative	

If you are interested in becoming a member please contact our Executive Director

Food Shippers of America
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executivedirector@foodshippersofamerica.org



www.foodshippersofamerica.org

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