# State of Global Hiring Report 2021

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# State of Global Hiring Report 2021

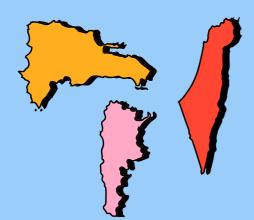
Global hiring has never been more popular between pandemic-related office closures, fierce talent competition, and a bevy of online tools enabling collaboration and reducing hiring complications. But where is it popular, and for what roles? What countries are hiring more than ever, and from where? What's happening to wages as demand increases?

Using data pulled from more than 100,000 work contracts from over 150 countries, along with 500,000 third-party data points, a new report from global hiring and payroll company Deel gives a breakdown of what's happening within the global job landscape. Trends are tracked over six months—from July 2021 through December 2021.

## **Key findings**

Hiring by **LATAM companies** is growing fastest followed by **EMEA companies**.





Countries gaining in popularity to hire from: **Israel**, **Argentina**, and **the Dominican Republic**.

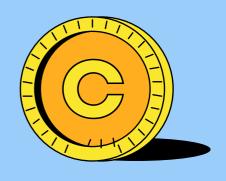
Hot jobs being hired for: **Software Engineers**, **Account Executives**,
and **Quality Assurance Engineers**.





Salaries are rising fastest in Mexico (57%), Canada (38%), Pakistan (27%), and Argentina (21%) for jobs in marketing, sales, and product.

People in Latin America and Africa are increasingly taking part of their paychecks in crypto.



# Who's getting hired, and where?

Growth rate of hiring from regions (July-Dec 2021):

286% Latin America

250% Europe, Middle East and Africa

227% Asia Pacific

208% North America

Growth rate of hiring into regions (July-Dec 2021):

156% Latin America

107% Europe, Middle East and Africa

96% Asia Pacific

81% North America

Hiring into these countries grew fastest (contractors only):

**245%** Dominican Republic

**225%** Israel

209% Argentina

197% Costa Rica

190% Malaysia

Top five roles hired through Deel:

**Software Engineer** 

**Account Executive** 

**Quality Assurance Engineer** 

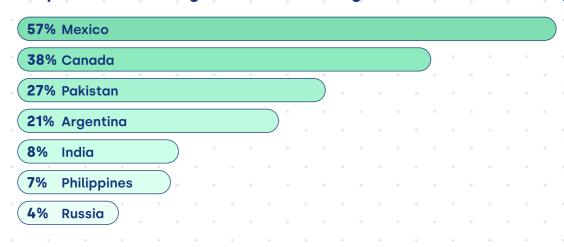
**Product Designer** 

Consultant

# Who's getting paid more, and how?

Deel's paid out over \$1 billion USD through its payroll platform since 2019.

People in the following countries saw the greatest increase in average salaries:

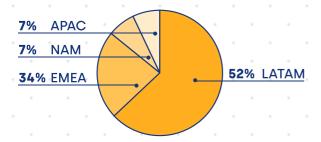


#### Job fields with the biggest average salary increases:

# 49% Marketing SEO Specialist, Digital, Growth & Content roles 13% Sales SDR, Account Executive roles 6% Product

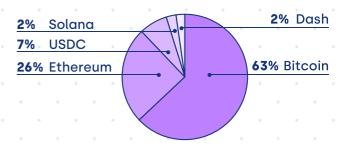
Product Manager, Product Owner, Senior Product Manager roles

### Percentage of crypto withdrawals by region:



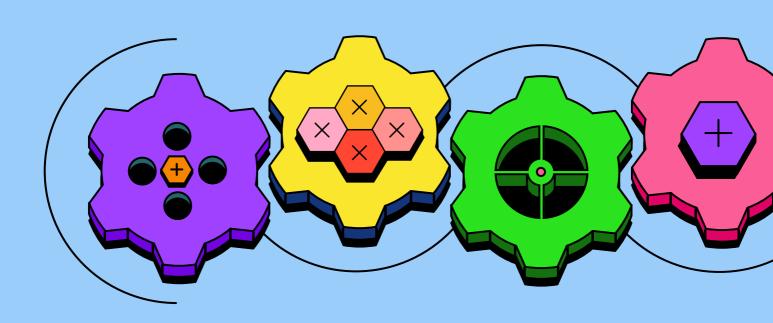
Top countries where people make crypto paycheck withdrawals include Argentina, Nigeria, and Brazil.

### Percentage of global crypto withdrawals by coin type:



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# More about Deel and the report's methodology



# More about Deel and the report's methodology

Deel's the leading global hiring, compliance, and payroll solutions built to help businesses hire anyone, anywhere. Using a tech-enabled self-serve process, Deel customers can bring on independent contractors and hire full-time employees in over 150 countries, compliantly in minutes.

With more than 250 legal, accounting, mobility, and tax experts as partners, Deel allows any business to create, sign and send compliant localized contracts and pay teams in more than 120 currencies with just a click. Contractors can also withdraw a percentage of or their entire paychecks in cryptocurrency—Bitcoin, Ethereum, Solana, Dash, and USDC.

These report findings come from the aggregated data of Deel's 100,000 plus team contracts and 6,000-plus customers from more than 150 countries, along with more than 500,000 data points from third-party sources.

Please note: Deel's current data represents more tech and remote hiring trends. While robust and growing, these data sets collected since 2019 do not capture contracts across all industries. This report is the first of many and will serve as a baseline for future studies.

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A snapshot of Deel's customer base in H2 2021 for context:

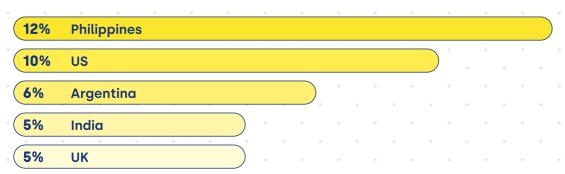
### Percentage breakout of contracts by industry:

	20%	Information Technology & Services	
*	16%	Financial Services	
	13%	Computer Software	
*	12%	Internet	
•	5%	E-learning	
	4%	Marketing & Advertising	
	4%	Consumer Services	
	1%	Design	

#### Organizations hiring internationally through Deel by region:

* (	63%	NAM												
*	27%	EMEA												
. (	6%	LATAM												
. (	4%	APAC		•							•		•	

### Top five countries where people are being hired through Deel:



Terms in the report are defined as follows: "Organizations" include any entity hiring people.

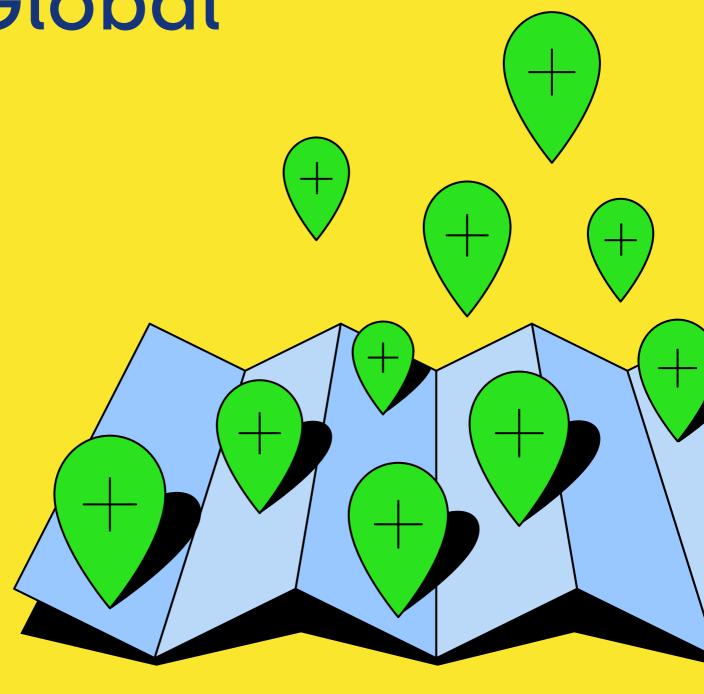
"Teammates" and/or "People" refers to individuals hired for work as a contractor or employee.

"Contracts" refers to the number of employee and contractor agreements between

employers and workers. "Payments" refer to how contractors and employees are paid.

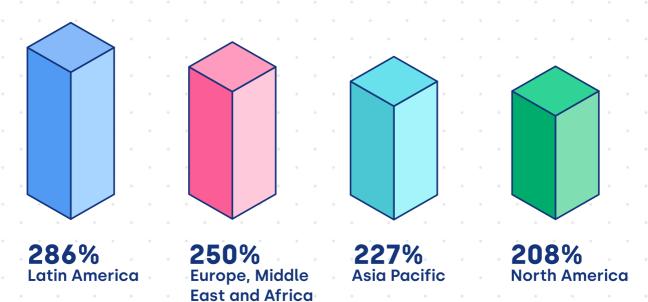
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Who's getting hired, and where: Global



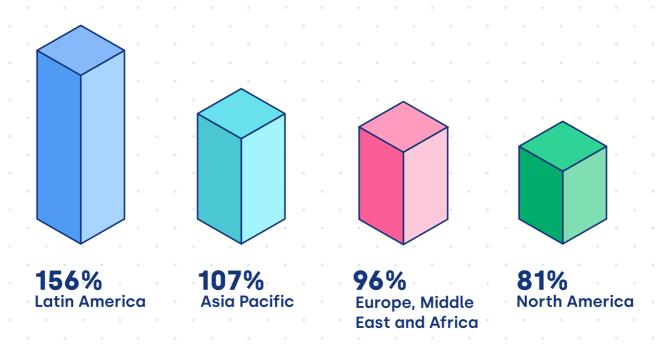
## Who's hiring

Growth rate of hiring by region (July-Dec 2021):



## Who's being hired

Growth rate of hiring into regions (July-Dec 2021):



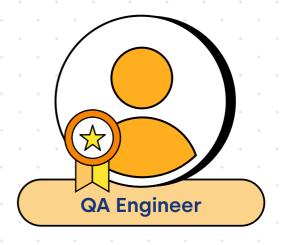
# Top five roles hired through Deel











# Who's getting hired, and where: North America



# North America hiring by numbers

Top three roles hired through Deel:







### **US Spotlight**

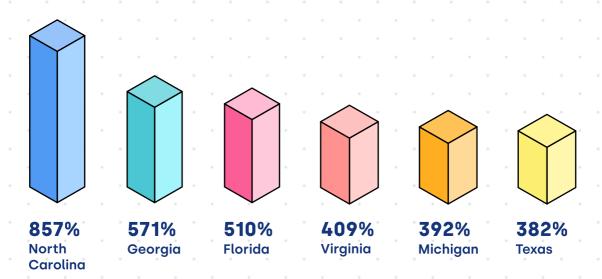
Fastest-growing US states by organizations' rate of hiring:



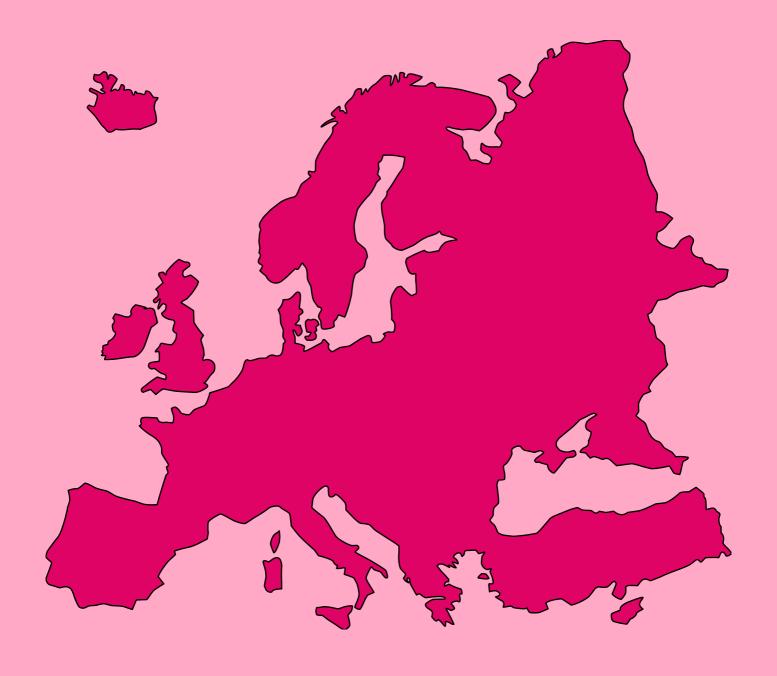




Fastest-growing US states where people are being hired from:

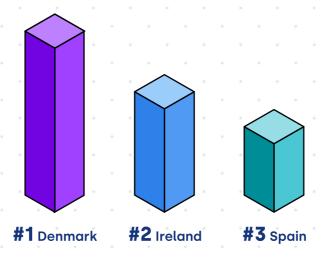


# Who's getting hired, and where: EMEA



## **EMEA** hiring by numbers

Fastest-growing countries by organizations' rate of hiring:



Top three countries where people hired through Deel were located:



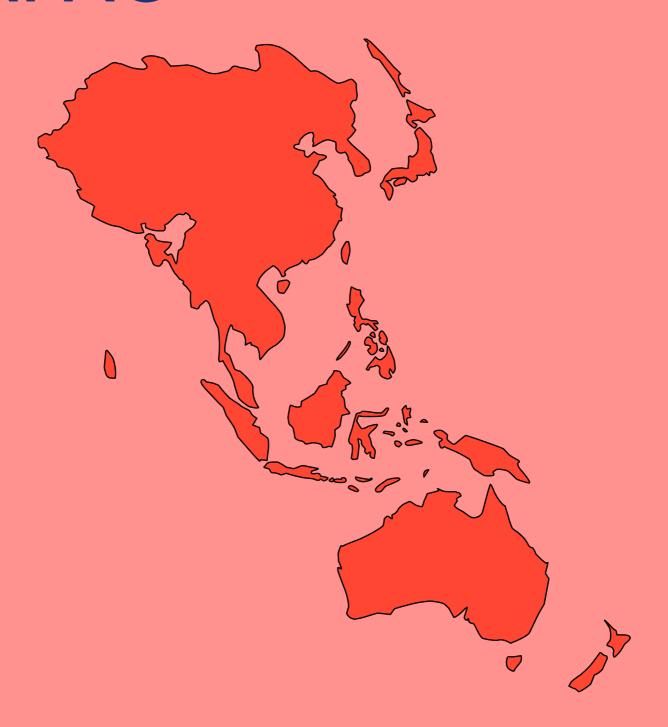
Top three roles hired through Deel:





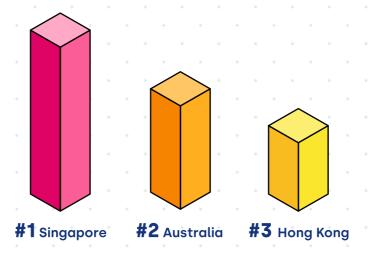


# Who's getting hired, and where: APAC



## **APAC** hiring by numbers

Top three fastest-growing countries by organizations' rate of hiring:



Top three countries where people hired through Deel were located:



Top three roles hired through Deel:



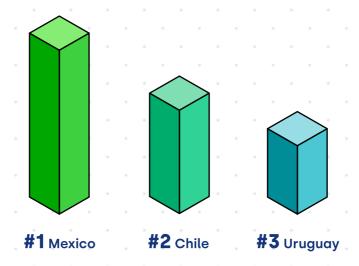
Note: Results on this page exclude countries with fewer than 20 contracts

# Who's getting hired, and where: LATAM



## **LATAM** hiring by numbers

Fastest-growing countries by organizations' rate of hiring:



Top three countries where people hired through Deel were located:



Top three roles hired through Deel



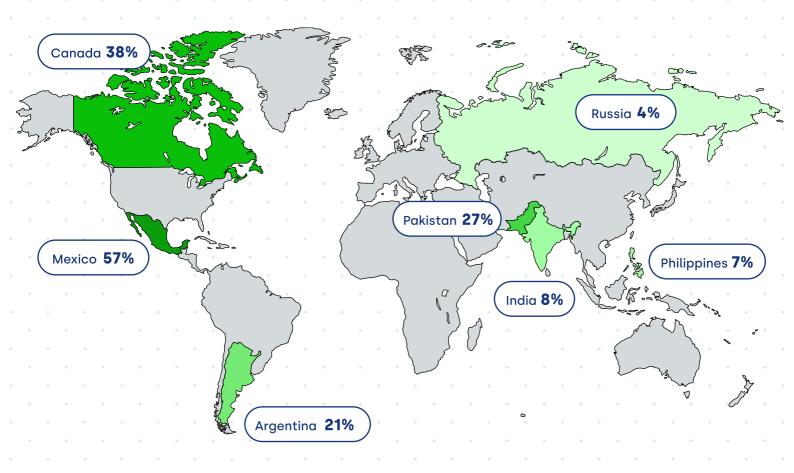
Note: Results on this page exclude countries with fewer than 20 contracts

# Who's getting paid more, and how: Global

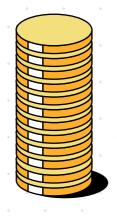


### Salaries on the rise

Fastest-growing countries by organizations' rate of hiring:



### Job fields with the biggest average salary increases



**49% Marketing**(SEO Specialist, Digital,
Growth & Content roles)



13% Sales (SDR, Account Executive roles)



6% Product
(Product Manager,
Product Owner, Senior
Product Manager)

### Salaries on the rise

Through Deel's Salary Insight product, which gives organizations the ability to search for salary ranges of certain roles in certain counties, we can break down the most popular countries businesses were looking at by region, and how much salaries are going up where:

#### NORTH AMERICA SALARY INSIGHTS

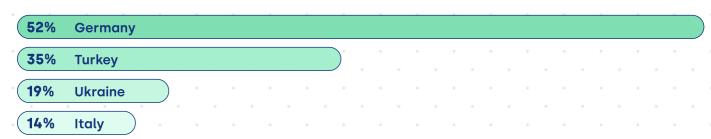
North America organizations are most interested in salaries from



#### **EMEA SALARY INSIGHTS**

EMEA organizations are most interested in salaries from **Argentina**, the **United States**, **Great Britain**, **Russia** and **Ukraine**.

We saw the biggest gain in salaries in:



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## Salaries on the rise

#### **APAC SALARY INSIGHTS**

APAC organizations are most interested in salaries from the United States, Philippines, Indonesia, China, and India.

### We saw the biggest gain in employee salaries in:

	23%	Australia
(	10%	ndia
•	6%	Philippines

#### LATAM SALARY INSIGHTS

LATAM organizations are most interested in salaries from Argentina, Mexico, Peru, Colombia, and the Dominican Republic.

### We saw the biggest gain in employee salaries in:

129%	Ecuador	
128%	The Dominican Republic	
55%	Mexico	
43%	Jruguay	

# Crypto: Global

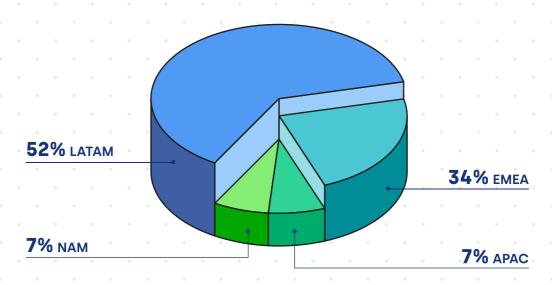


## By the numbers

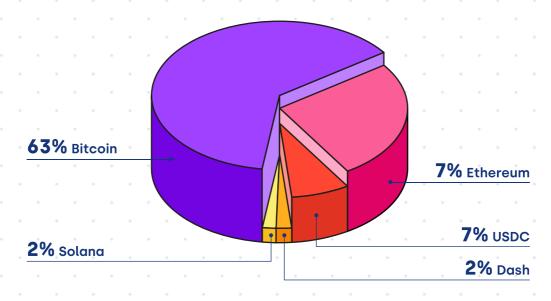
10%: Month-Over-Month increase in people wanting to be paid in cryptocurrency since November 2020

2%: Payments withdrawn in crypto between July and December of 2021

### **Crypto withdrawals by region:**



### Global percentage of crypto withdrawals by coin type:



Note: Deel began offering withdrawals of USDC, Dash and Solana in Q4 of 2021

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### Global hiring resources

Deel hiring guide
Salary insights
Deel cost calculator
Book a demo with Deel
Deel blog post

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