



Collin Kanelakos, CPA

Partner,
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ABOUT COLLIN

Collin joined LGT in 2000 and has over two decades of experience in public accounting as a full service CPA. He is current leader of LGT's dealer services group, the largest niche in the firm. Collin spends around 90% of his time working with various types of dealerships by providing assurance services (audits, reviews, compilations and agreed upon procedures), tax services (compliance, tax planning, tax structuring, C Corp provision calculations for clients) and consulting services (structure, compliance and compliance audits, due diligence [buy and sell side] and bank compliance, bank covenant and bank relational consulting). Collin attends and participates in several local, state and national associations relating to dealerships to keep up on happenings and trends related to dealerships. Prior to his focus in dealerships, Collin also worked with construction contractors, real estate developers, not for profits, oil and gas exploration and employee benefit plans.

PROFESSIONAL ASSOCIATIONS

- LGT Controllers Roundtable—Former meeting chair, current and former contributor, moderator, presenter and panelist
- Auto Team America—A & A Committee Member
- Auto Team America—A & A Committee Chair (Former)
- Auto Team America—Tax Committee Member
- Auto Team America—Steering Committee Member
- Auto Team America—CEO/CFO Forum and Buy Sell Summit (at NADA Conference) – participant and past moderator
- NADA/ATD Conference – Meeting attendee
- TIADA Conference—Meeting attendee
- TADA—Meeting attendee and past dealership 20 group presenter
- Dallas Business Journal – Auto Dealers Roundtable Panelist
- Ignite Compliance Conference – Attendee and past panelist
- American Institute of CPAs (AICPA)—Member
- Texas Society of CPAs (TSCPA)—Member
- Dallas Chapter of TSCPA—Member

PUBLICATIONS

- PPC's Guide to Automotive Dealerships* (contributing author)
- Auto Dealers under the FLSA – Fair Labor Standards Act*
- Weighing the Benefits of LIFO*
- Compilations, Reviews, and Audits*

LICENSED IN

Texas

AREAS OF FOCUS

- Dealerships
 - Franchised New Vehicle and Motorcycle Dealerships
 - Franchised Medium and Heavy Duty Truck Dealerships
 - Franchised Trailer Dealerships
 - Heavy Duty Equipment Dealerships
 - Buy-Here-Pay-Here Dealerships
 - Lease-Here-Pay-Here Dealerships
 - Related Finance and Warranty Companies
 - Reinsurance Companies
- Retail and Wholesale Companies
- SEC Reporting and Filings, Subsidiaries of Foreign Filers

ACADEMIC BACKGROUND

Texas State University, San Marcos
Bachelors in Accounting

COMMUNITY INVOLVEMENT

- Hunters Creek (Frisco) Home Owners Association—Board of Directors and Treasurer (Former)
- North Texas RMA Young Professionals—Board of Directors (Former)
- Blazing Butterflies neighborhood soccer team—Head and Assistant Coach for 9 years (Former)



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