

Parker Dewey University Partnerships: FAQ's and Strategies for Success

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# Agenda

### Part 1: Frequently Asked Questions

- What is a Micro-Internship?
- How much does it cost to students? Universities?
- Can international students complete Micro-Internships?
- How does it work for students? Companies?
- And more...
- Part 2: Strategies for Success



# What is Parker Dewey?

- <u>Mission-driven</u> organization committed to helping bridge the gap between college and career
- Pioneered the Micro-Internship 5 years ago
- Located in Chicago, IL
- Connected thousands of students to Micro-Internship opportunities with companies large and small
- <u>Featured in publications</u> such as <u>Forbes</u>, <u>The Wall</u> <u>Street Journal, USA Today</u>, <u>SHRM</u>, and <u>NACE</u>.





## What is a Micro-Internship?

SHORT-TERM

Projects typically range from 10-40 hours in duration.

2 PAID Each project has a fixed rate of pay and expected amount of time to complete.

3

**PROFESSIONAL** Similar to those given to interns or new hires.

4

**COMPREHENSIVE, USUALLY REMOTE** All industries, all departments (sales, marketing, HR, finance, etc.), and can take place year-round.



# Sample Micro-Internships

### Sales:

- Lead Generation
- Prospect Research
- CRM Cleansing

### Human Resources:

- Job Description Review
- Candidate Sourcing
- Evaluating Competitive Best Practices

### **Operations:**

- Data Cleansing
- Vendor Research
- Community Relations

### Marketing:

- Content Creation
- Social Media Content Calendar
- Market Research

### IT:

- Website Updates
- User Experience
  - Testing
- Updating User
  - Manual

#### Finance:

- Financial Analysis
- Financial Modeling
- Industry Analysis



# **Sample Project Description**

- **Project:** Content Creation
- Instructions:
  - Research and draft a 1,200-1,600 word article on a specific topic we provide
  - Reference at least 2 outside sources in your article to backup your claims
  - Target the audience we specify
- Estimated Hours: 15
- Pay: \$300
- Location: Remote
- Timeline: 2 weeks (1/25/2021 2/5/2021)



# How Much Does It Cost?

## **FOR STUDENTS?**

### THE PLATFORM IS FREE AND OPEN **FOR ALL STUDENTS**

- Students can create accounts/complete projects regardless of whether student's university is a "partner" of Parker Dewey
- Includes international students with appropriate authorization (more about this later)
- All projects are paid

# **INCLUDES:**

- Custom landing page with university logo, colors, messaging
- Marketing materials to launch and grow program
  - Access to data about student utilization and employer engagement
  - Outreach when employer partners post projects through university's landing page

## FOR UNIVERSITIES?

UNIVERSITY PARTNERSHIP IS FREE AND





## How Does It Work for Students/Grads?

EXAMPLE PRO	JECTS COMPANIES	CAREER LAUNCHERS	UNIVERSITIES	RESOURCES	BLOG	Last Name Schrader		
	Email	Welcome back We've missed you.				Schlader		
	Passv	word			_	Upload Photo	94% of candidates with pho	tos saw improvement in their hirin
		SIGN IN ar					Drag files here or click to t Only *.jpg and *.png files will b	
		in Sign in with Linkedin			_			
		Forgot pawaword? Reset it. No account?			_	Email		*************
		Sign up as a Gareer Launcher. or Sign up as an employer.				kristin@parkerd@	wey.com	
						Are you an in	ternational student?	
						Hometown		State
						San Diego		CA
TE A PROFI	LE (<5 N	ΊΝυτε	S)				SAVE	

#### HOBBIES

Running, triathlon, skiing, playing with my kids



# Creating a "Career Launcher" Profile

PROFILE	EXPERIENCE EDUCATION RESUME/CV DOCUMENTS DEMOGRAPHICS			
< Back to opportur	nities	1-		
	Experience		PROFILE	EXPERIENCE
LOCATION Orlando, FL DATES 12/2020 - Present	ONBOARDING SPECIALIST   MunchEm -Provide onboarding support for merchants -Reach out to new & established merchants to EDIT OF DELETE		< <u>Back to opportu</u>	<u>inities</u>
LOCATION Miami, FL DATES 8/2020 - 9/2020	BUSINESS DEVELOPMENT CONSULTANT   SoftwareONE Inform the Manager of Operations and/or an Account Executive of issues that affect the quality of our service and/or client satisfaction.		DATES <b>2019 - 2020</b> PRIMARY	Education FLORIDA INTER BACHELORS, Ecor
LOCATION Chicago , IL DATES 3/2020 - 4/2020	BUSINESS DEVELOPMENT CONSULTANT   Nutritionist Deepa -Develop strong relationships with internal partners & customers -Optimize sales process along the way by proposing new ways to scale growth DELETE		Yes DATES 2016 - 2018	MIAMI DADE CO ASSOCIATES, Busi
LOCATION <b>Miami, FL</b> DATES <b>1/2017 - 8/2019</b>	HR/ACCOUNTING ASSISTANT   Stores FS, LLC Assisted C-Level executives and the other departments in accounting/HR for 13 stores across South Florida and real estate assets.		PRIMARY No	
				+ ADD EDU





# See Available Micro-Internships and Apply

Favorites	dden On-Site Remote	State		
			Sort By: Upda	te Date 🔻
Featured Projects These projects are feature affiliation.	red because the organization who posted it	is specifically looking for students o	r recent grads froi	n your school or
(((0	UX/UI Product Developmen BY: Echo Consulting, LLC	t Internship   Burlington DEPARTMENT: Product Dev	()(fr:)	Hide 🎻
All Open Micro-Inte				DETAILS -
	Statistical Analysis   Kansas	s City, MO	Favorite ★	Hide 🎻
DB DeBruce	BY: The DeBruce Foundation START DATE: 03/29/2021	DEPARTMENT: Data Resea	rch	DETAILS 🗸
~	Ongoing Marketing Support		Favorite ★	Hide 🎻
	BY: Optimatum START DATE: 03/24/2021	DEPARTMENT: Marketing		DETAILS 🗸
	Accounting/Finance Assista	nnt   Miami, FL	Favorite ★	Hide 🎻
Advisors 🗬	BY: H&R Block/Block Advisors	DEPARTMENT: Accounting		DETAILS 🗸
	Mission Statement Video M		Favorite ★ A	Hide 🎻
Staples	BY: Staples	DEPARTMENT: Marketing		DETAILS 🗸

PARKER DEWEY



C Share this opportunity

APPLY FOR THIS PROJECT

Remote

- **Projects are "Featured" based on** student's school/affiliation
- **PROJECTS CYCLE QUICKLY**
- Many projects are filled by multiple students who work and are paid individually



DEPARTMEN

# If Selected, What Kind of Support are Students Given?

- Two points of contact
  - Company hosting the project
  - Parker Dewey Client Success Team
- Onboarding emails including:
  - Administrative documents
  - Tips for Success
  - New Project Checklist
- Faculty/Alumni engagement is encouraged
- <u>Resources on our website</u>
  - Resources for completing some of our most common projects
  - Micro Lessons (e-Courses)



A PARKER DEWEY
Hello,
Congratulations! You have been selected to work on the Annual report research project. Please use the contact information below to get in touch with to begin collaborating. You should also review the important kickoff information and submit the project overview form.
ARKER DEWEY
Project kickoff Congratulations on being selected to work on a project for Parker Dewey LLC. Before you begin the project, please review the attached information.
<ul> <li>Accounting information request (PDF form): Please complete these forms (i.e. information form, W9, and optional direct deposit) as they are necessary to process Parker Dewey LLC's payment to you for your services as an independent contractor. You cannot be paid unless these forms are complete as they are required by the IRS. Please email the completed forms to</li> </ul>
S PARKER DEWEY
New project checklist
Contact should primarily occur over [email / phone / text] at [contact info].
Communication [should / should not] be pre-scheduled for every [day / week / other]. If we do, this should occur every [frequency] at [time].
This project is due by [date].
Progress updates should be provided every [day / week / other] or on [set date].
The deliverable should be provided as a[file type or other]. Supporting documentation [should / should not] be provided including
To help you accomplish this project, the client will provide the following resources: [e.g. documents, research access, data, etc.]
The consultant should be on-site with frequency. The consultant [should / should not] plan to make a final presentation of the deliverable on site.
The consultant [can / should] connect with the following additional people: [name] / [contact]

# **AFTER THE** PROJECT

## OUTLINE ACCOMPLISHMENTS

- Work product (e.g., created a market map of..., designed content for..., prepared an analysis on...)
- o Outcomes (e.g., new articles on... leads resulting in..., social visits increased...)
- o Indirect competencies (e.g., creativity, attention to detail, motivation, grit, etc.)

## **CONSIDER WHAT WAS**

## **LEARNED**

- What did you like about the project? Industry? Company?
- What did you dislike?

# **UPDATE RESUME AND**

## **LINKEDIN**

- o Independent Consultant of Parker Dewey
- Describe the project without sharing confidential info
- Only mention company's name if given permission

## **STAY IN TOUCH WITH**

## THE COMPANY

- Continue to build the relationships
- Apply to more projects to gain additional experience



# **Can International Students Complete Micro-Internships?**

- Yes through CPT, OPT, or a work visa (usually OPT)
- If selected for a project, an international student:
  - Receives information stating that **they** <u>must have</u> appropriate work authorization in order to complete the project
  - It's up to the university to verify their eligibility
- Custom information for international students can be added to university partners' landing pages upon request
- We can provide an offer letter if needed at the student's request

Date:

Company Name: Parker Dewey LLC

Physical location: The student is expected to complete this assignment remotely

Remuneration: \$[450] upon completion of the assignment As an Independent Contractor, the student has evaluated the requirements of the assignment and determined that the remuneration is appropriate.



To: [UNIVERSITY]

Parker Dewey LLC would like to offer [STUDENT NAME] the opportunity to serve as an Independent Contractor to support one of its clients. Following is key information related to the student's responsibilities as an Independent Contractor on this assignment.

Total estimated number of hours to complete the role: [20]



# How Does It Work for Companies?

## No Administrative Paperwork

Parker Dewey is structured as a consulting firm, so all Career Launchers are 1099s through us.

## **Very Low** Risk

Career Launchers sign strict NDAs and the employer owns all the work product. And if the employer is unhappy with the deliverable, Parker Dewey will give them a full refund.

Our mission is to bridge the college-to-career-gap by connecting great talent to great employers.

**Conversion Fees** If the employer wants to hire the Career Launcher as an intern, contractor, or full-time employee, go ahead. It's free!

No



# How Does the Payment Process Work?



### **Payment Held in Escrow**

The money is held in escrow until the employer has verified that the project is completed.

### When the Project is Complete

Parker Dewey issues payment to the student. (Note: 90% of company's payment goes to the student. What the student sees on the posting is what he/she will receive if selected for and completes the project.)



## How to Post a Project

dd Project		
BOUT		_
Project Name		
Department		
Project Description		
Estimated Hours		
This will help the Career Launcher understand the scope		
Cost This is the fixed fee you will pay upon completion		
Start Date	End Date	
03/22/2021	03/22/2021	<b>—</b>

#### LIMIT TO SPECIFIC SCHOOLS AND / OR AFFILIATIONS

Limiting your projects to specific schools and / or affiliations will cause your project to only be visible to Career Launchers with those schools or affiliations listed on their profiles. This can be changed at any time so the project becomes visible to all Parker Dewey Career Launchers.

Please note: You will always see a student's school and affiliation when evaluating applicants' profiles, and you can use that information to select a candidate. This feature is for Micro-Internships linked to specific schools or programs to ensure that only eligible students / recent grads apply.

Schools

Affiliations affiliations, click here

## Company specifies project scope, cost, timeline, target schools/affiliations

No cost to post a project



- ADD

Affiliations are community or mission-driven organizations that have partnered with Parker Dewey to support their students, alumni, or participants. It also includes Student-Athlete and Honors Student. To review our list of

- ADD



# What the Company Sees





# Company's View: Students' Answers Matter



## **Company Feedback Upon Completion of the** BELOW Project

Helps the student understand strengths/opportunities for improvement.

Takes < 3 minutes to complete.

Companies can not see feedback from other companies.

Feedback can be shared with the student's college/university.

**Overall Satisfaction** Executed like an industry veteran

Timeliness Executed like an industry veteran

Communication Executed like an industry veteran

**Quality / Accuracy** Executed like an industry veteran

Presentation Executed like an industry veteran

Skill Level Executed like an industry veteran

**Public Comments** 

did a fantastic job. She was very responsive, open to feedback, and did a great job delivering a high-quality final product. I thoroughly recommend her for future projects and wish her well!

#### YOU COMPLETED THIS PROJECT, SEE YOUR FEEDBACK





# How We're Different...



**Micro-Internships** 

Pool of intern and full-time candidates

Immediate support for existing employees

No HR or legal burdens (or hiring fees)

Equitable pathways to drive DEI

Support for colleges and universities



PARKER DEWEY

#### ii Handshake

■ s y m p l i c i t y

#### **Recruiting platforms**

**Upwork fiverr**<sup>®</sup> Gig platforms









# **Real, Sustainable Impact**

## New role created for a first generation college student

ARKER DEWEY



International STEM student identified and selected for an internship



Created pathways for students unable to participate in internships

# MHolland

Underemployed grad hired for a full-time accounting role



# Micro-Internships... A Win for All







# **University Partnerships**







# **Benefits of University Partnership**



### **Notifications When Projects are Posted** for Your Students

• Email with project details that you can share with students who may be interested

• Know how many students/alumni have created profiles on the platform, when they signed up, number selected, etc. Know what companies/alumni created profiles through your landing page



# **Custom Landing Page**





#### Micro-Internships

Students from all majors can execute professional assignments to build and demonstrate skills while exploring a variety of career paths.

APPLY FOR MICRO-INTERNSHIPS  $\ominus$ 

POST MICRO-INTERNSHIPS 😔



When you are launching your career, Micro-Internships provide a tremendous opportunity. Not only can you explore different career paths and work on interesting assignments, you can also demonstrate your abilities to potential employers while building your professional portfolio and network. Beyond that, your academic experience will improve as you apply what is taught in the classroom to the real world (and vice versa). Oh, did we forget to mention that you get paid for all of this?

**CREATE AN ACCOUNT** 



For Prospective Employers

Regardless of your role, industry, or organization size, students and alumni from University of Florida can help. If you want to expand your recruiting pool to access diverse talent with 21st-



#### **For International Students**

Projects completed through Parker Dewey are only available to U.S. citizens or international students with approved Curricular Practical Training (CPT), Optional Practical Training (OPT), or other work authorization.

If you are a current F-1 international student at UF you will need to confirm your eligibility to work before you are able to apply to projects. If you have already graduated from UF, you will need to ensure your project meets the requirements of OPT.

If you are unsure about your eligibility and/or need to confirm your eligibility, contact the University of Florida International Center for more information.

**CREATE AN ACCOUNT** 



# **Marketing Materials**



**Student Engagement Toolkit** 





Alumni Engagement Toolkit



**Employer Engagement Toolkit** 

 <u>Toolkits</u> for Students, Employers and Alumni

• <u>Newsletter</u> offering timely tips on

engaging students, employers, and

other stakeholders

• <u>Webinars</u> sharing best practices

# **Comprehensive Data About Student/Alumni Engagement**

UserID		First	Last	Email	Num of Projects Applied to	Num of Projects Selected to	Num Logins	Last Login	Sign Up Date	Projects Applied To	International
	23818	Joshua			0	0		2 2/3/2020	2/1/2020		FALSE
	23702	Justin			0	0		1 1/29/2020	1/29/2020		FALSE
	23396	Katherine			. 0	0		3 2/2/2020	1/20/2020		FALSE
	23159	Emily			4	0		7 1/31/2020	1/14/2020	Educational Cont	FALSE
	22843	Coretta			0	0		1 1/3/2020	1/3/2020		FALSE
	22201	Zachary			0	0		4 12/26/2019	12/5/2019		FALSE
	20999	Euniqueca			: 0	0		1 11/7/2019	11/7/2019		FALSE
	20201	Ricco			1	0		3 10/16/2019	10/13/2019	Data Entry	FALSE
	20197	Syed			i 0	0		1 10/13/2019	10/13/2019		FALSE
	20173	Natalie			0	0		6 11/28/2019	10/12/2019		FALSE
	19727	Clifford			i 0	0		1 10/3/2019	10/3/2019		FALSE
	19121	Rochelle			د 5	1		5 1/31/2020	9/24/2019	Data Entry, Dono	FALSE
	18401	Abdoulaye			0	0		2 11/21/2019	9/5/2019		FALSE
	23844	Dylan			0	0		1 2/3/2020	2/3/2020		FALSE
	23819	JOHN			. 0	0		1 2/1/2020	2/1/2020		FALSE
	23817	Brittni			ı 0	0		1 2/1/2020	2/1/2020		FALSE
	23777	Elliott			: 0	0		1 1/31/2020	1/31/2020		FALSE
	23687	Imani			4	0		1 1/28/2020	1/28/2020	Content Creation	FALSE
	22692	Abused Deebid				-		1 1/20/2020	1/20/2020	Content Creation	FALCE

### **Other data available:**

- Employers who worked with your students
- Employer feedback about students' performance



# **H** Project Applications

**H** Projects Completed (so far)



# Ideas for Building a Successful **Micro-Internship Program**

#### Engage Your Alumni 01

- New opportunity to give back while also getting work done
- Successful for universities large and small, especially with alumni/development office collaboration
- 02 | Engage Employer Partners
  - Provide companies with a **new way to connect** with your students
  - Particularly helpful for companies who are less well-known or have DEI goals Ο
  - Can also be combined with a revenue-generating sponsorship program Ο

#### **Engage Local Small Businesses, Nonprofits** 03

- Useful for companies who may be too small to be a fit for your main job board 0 (Handshake, Symplicity, etc.) but who still have needs
- Helps to retain local talent and community engagement/support





# Engage Your Alumni: Featured Projects Website



#### **Colby College Micro-Internships**

With so many of our students impacted by COVID-19, we're turning to our community of supporters to engage our highly-motivated students on short-term, professional assignments. These Micro-Internship projects serve as a bridge (and life raft for some of our

students) to future employment opportunities. Browse our recommended projects below or complete the form on this page to learn more about supporting our students.





#### Engages recruiters, alumni, parents, and other "friends"

- We will notify you when projects are posted from this page
- Companies can create their own projects
- Or choose up to 12 projects that are a fit to your students

You can have any of these projects completed by a current student or alum, making it easy to give back and stay productive. Clicking the project name will take you over to the Parker Dewey platform and allow you to make edits before posting your project request. You can also use the form above to connect with the Parker Dewey team about a custom request or to ask any questions.



#### Lead Generation

Identify 25 companies/contacts in a defined market that fall under our ideal customer profile. Once identified, provide the company name and contact information (name. position, phone, and verified email) for key decision makers.



#### Social Media Content Calendar

Create a social media content calendar with 2 posts per day for the next month. The posts should have a good mix of thought leadership, informational, and promotional content (which we will provide). In addition, we would also like you to curate and interact with social media content as well.

#### Featured Projects for University of North Carolina at Chapel Hill



**Prospect Research** 

Research and segment lead generation lists (approximately 100 individuals) based upon past interaction on our website and email engagement. Deliverables include name, company, role, and contact information.



**Market Research** 

Create a market analysis for a specific industry. As part of this, determine and provide details on existing companies in the space. In addition, determine trends associated with the growth of the space and key drivers of success or failure.



**Data Cleansing** 

Provide a student with a dataset and have them remove duplicates, update outdated records, and ensure there is consistent formatting. Students can work to ensure data quality by verifying its integrity and making sure

it is complete.





#### Sourcing Candidates

Provide a student with a job description and have them identify 25 candidates they think would be good for the position. The student provides a brief justification as to why they selected these specific candidates, as well as potential questions for each to use in an interview.



**Diversity Best Practices** 

Assist in the development of a diversity best practices manual Identify between 10 and 20 thoughtful articles that highlight the importance of diversity in organizations, best practices, and potential challenges. Summarize key points in a single document.



**Content Creation** 

Research and draft a 1,200-1,600 word article/blog on a specific topic we will provide. The article should be consistent with existing articles posted on our website and other marketing channels. Reference at least two outside sources in the article, and carefully edit the final product.



# Engage Your Alumni

## **Alumni View**

#### LIMIT TO SPECIFIC SCHOOLS AND / OR AFFILIATIONS

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Please note: You will always see a student's school and affiliation when evaluating applicants' profiles, and you can use that information to select a candidate. This feature is for Micro-Internships linked to specific schools or programs to ensure that only eligible students / recent grads apply.

Schools

#### Affiliations

Affiliations are community or mission-driven organizations that have partnered with Parker Dewey to support their students, alumni, or participants. It also includes Student-Athlete and Honors Student. To review our list of affiliations, click here

- ADD

- ADD

OPPORTUNITIE	S APPLIED	HIRED	COMPLETED	MESSAGES
Favorites	dden On-Site Rem	note 📀 State		
			Sort By	: Update Date
Featured Projects These projects are feature affiliation.	ired because the organization who	posted it is specifically loc	king for students or recent gr	ads from your school or
((f(0	UX/UI Product Develo         BY: Echo Consulting, LLC <sup>(1)</sup> START DATE: 03/29/2021	-	Burlington , VT	ite ☆ Hide ᡏ Team DETAILS ∽
All Open Micro-Inte	ernships			
	Full time Summer Tuto		PA	ite 🟠 Hide 🌮
	BY: Back to Basics Learning Dyna	Imics DEPAR	TMENT: Education	DETAILS 🗸

• Alum selects one or more schools, affiliations

• Projects are only visible to students at that school/organization

• We notify partners when projects are posted for your students



## **Student View**



# **Engage Employer Partners:** Featured Companies Website



- Identifies key employer partners who are posting Micro-Internships for your students
- Student-focused landing page with link to each employer
- Custom employer page with information about each company



# **Employer Sponsorship Program**

### Example\*: \$5,000 Sponsorship

- \$2,500 to College/University
- \$2,500 to Fund 5 Micro-Internships

\*Sponsorship package can be set up however you wish

<u>Click here</u> to download our **Employer Sponsorship** toolkit.

#### **Benefits to Students**

- Micro-Internship Experience
- Income
- Connection to **Employer sponsor**

#### **Benefits to Sponsoring Company**

- Micro-Internship support
- Increase brand awareness virtually
- Branding on school's student Micro-Internship page

**Benefits to College/University** • Sponsorship revenue Deepen employer engagement More opportunities for your students



# **Engage Employer Partners**

### IOWA

Pomerantz Career Center

#### Greetings from the Pomerantz Career Center!

#### How Are You Building Your Talent Pipeline in the Time of COVID-19?

We know that this year is presenting some unusual challenges for everyone. As a result, we wanted to share an additional way that you can connect with University of Iowa students, augment your campus recruiting efforts, and provide support to your busy hiring managers. You can do all of this through posting Micro-Internships.

As you may know, Micro-Internships are paid, professional projects that generally require from 5-40 hours of work by the student and can be completed remotely. These projects are similar to what is completed during a typical internship, but can take place year-round and are typically due within a few days to a few weeks.

University of Iowa has partnered with Parker Dewey, the pioneer in Micro-Internships, which offers a platform for these projects that can be posted in a matter of minutes. In addition, given this relationship and the structure of Micro-Internships, there are no administrative burdens or risks.

PARKER DEWEY Å

your marketing efforts



Here are some examples of the types of projects that can be completed as Micro-Internships.

We hope that this will provide a useful resource for you and your organization in this time of uncertainty.

If you are interested in posting a Micro-Internship for University of Iowa students go to: https://info.parkerdewey.com/uiowa or reach out to lindsay-adolphs@uiowa.edu to learn more!

Partnership I academic yea

Admission to spring career

Acknowledgm career fair ma listing as spor

Recognition o with your com your career or

• Multiple messages sent to all employers in employer database • Let us know about these campaigns, and we can help augment

Program details for the 2020-21 ar	Spartan Plus* and Micro- Internship option starting at \$4,500	Spartan Sponsorship \$3,200
all virtual fall career fairs and fair.	~	~
ment of Partner status in all arketing materials, including nsor on virtual fair platform.	~	~
of Partner status on our website mpany name linking directly to r company page.	~	~

 Sponsorship program includes a "Micro-Internship option" • Check out this site <u>here</u>



# **Engage Your Local Community**



#### **Greater Akron Micro-Internships**

The Greater Akron Chamber's Micro-Internship program provides Greater Akron's businesses with opportunities to engage college students on short-term, paid, professional projects. Beyond the on-demand support, this also helps companies identify, engage, and assess potential hires.

Micro-Internships are also a great way to support the local community. Through these projects, college students and recent grads from or within the Greater Akron region gain valuable, professional experiences to help launch their careers.

Browse our recommended projects below or complete the form on this page to learn more. You can also click here to view a webinar recording conducted for the Greater Akron Chamber.

First Name	Last Name				
Kristin	Schrader				
Email	Phone number				
kristin@parkerdewey.com	619-786-7604				
Company Name	Job Title				
Parker Dewey	Director of University Eng				
Additional details or custom project request:					
An extra set of hands					
Submit					

## cincytech

#### **CincyTech Projects**

CincyTech Projects provide opportunities for college students to engage CincyTech and our portfolio companies on short-term assignments that can have a direct impact on our startups' success Beyond the immediate benefits, our projects help build relationships between highly-motivated students and emerging Cincinnati companies.

CincyTech projects are short-term, professional assignments that are similar to those given to recent college grads or interns.

- Typically require 10-40 hours
- Have a discrete deliverable
- students
- University of Akron connected Parker Dewey to the Greater **Akron Chamber of Commerce**
- Parker Dewey designed this page and hosted a webinar for Akron **Chamber members**
- Multiple projects were posted by Akron companies within hours

### What are CincyTech projects?

Meaningful to the growth potential of our portfolio



Last Name Schrader

Phone number

619-786-7604

#### • Cincinnati-based tech incubator posts projects for local

**First Name** 

kristin@parkerdewey.con

Kristin

Email

#### • Read more about this <u>here</u>





# A Few Other Program Examples

- University of Cincinnati's Serv-IT program funds Micro-Internships at local nonprofits for its students (read more about it <u>here</u>)
  - More students receive support
  - Nonprofit pays the admin fee and hosts the student for 80-hour projects
- John Carroll University's <u>Center for Student Diversity and Inclusion</u> received grant funding for students' professional readiness
  - Funding Micro-Internships in 2021 at local small businesses and nonprofits
  - All students come from under-represented backgrounds
- Catholic University Tucson has engaged local companies to post projects for first-year business students
  - Campus opened in Fall 2020, program began same semester
  - Companies and students matched by university
  - Students hired part-time after completing Micro-Internships



# Next Steps: Things to Do Now

Here are some things you can do TODAY to help your students:

- **Reach Out to Key Employer Partners** 01
  - See if they have projects that a student could help with
  - Here is an email to help you get started
- 02 | Reach Out to Alumni and Other "Friends"
  - Share how Micro-Internships can help students right now and is a unique way to give back
  - <u>Here is an email to help</u>
- Inform Your Students 03
  - Share how Micro-Internships offer professional development experience for all majors, all year long
  - Use email <u>(like this one)</u>, social media, newsletters, etc. to help spread the word











# Next Steps: Things You Can Do Soon

Here are some options to consider in the coming weeks:

### 01 | Request a **Basic Landing Page**

 Use to engage students, employers, alumni, and other "friends" from one website

### 02 | Request a <u>"Featured Projects" Page</u>

 Use this page to encourage alumni, parents, employer partners, local businesses, and other "friends" to post projects for your students

### 03 | Request a <u>"Featured Companies" Page</u>

- For companies interested in posting projects for your students, use this page as your student sign-up page
- Can also be used to feature employer sponsors who are offering Micro-Internships





# To Request a Landing Page...

### Please fill out the <u>following form</u> (to be sent in webinar recap):

#### Parker Dewey University Partnerships: Landing Page Request

Thank you for your interest in promoting Parker Dewey and Micro-Internships at your university. We are happy to support your efforts however we can.

To that end, please indicate whether you would like us to build any of the following websites for you to support your program. Due to the challenges resulting from the COVID-19 pandemic, we are happy to provide each interested university with these landing pages for free.

Please let us know if you have any questions, and thank you again for your partnership!

\* Required

Email address \*

Your email

Name of College/University \*

Your answer

Your Name \*

Your answer



What landing page(s) would you like us to build for

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Featured companies page (like Purdue College of Liberal Arts: http://info.parkerdewey.com/purduel ibarts)

you?	
Colby	
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Andread Program for Co	An College Fluctures Any College Fluctures

Featured opportunities page (like Colby College:

> <u>p://info.parkerdewey.com/colby/f</u> tured)





# We can't help everyone, but everyone can help someone. ~Ronald Reagan

# Thank you, and stay safe!!



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