

# Why ship in drums when IBC's hold 33% more product in the same space?



or



## CONSIDER THE ADVANTAGES & BENEFITS OF INTERMEDIATE BULK CONTAINERS AND THE SAVINGS STACK UP!



Due to their construction and durability, Intermediate Bulk Containers (IBCs) are an efficient alternative to the standard drum that is still so prevalent across the U.S. The

advantages of an IBC over a drum cover every aspect of container

- Environmentally Friendly
- Minimized Potential Liability
- Lower Distribution Costs
- Reduce Labor Costs
- Lower Shipping Costs
- Reduce Residue Disposal
- Maximize Storage Space

*Six 55-gallon drums use more space than one 350-gallon IBC tank. Ten 55-gallon drums use more space than one 550-gal IBC. This translates to a 33% better space utilization.*

usage: disposal concerns, product loss, shipping costs, labor costs and liability issues. Switching from drums to IBCs not only saves money, but also preserves peace of mind. IBCs can reduce the number of workplace accidents and injuries caused by moving drums, since workers use forklifts, instead of brute force, to move the IBCs.

Call us now for a free quote

**800-634-4128**



 **METANO**

**Metano IBC Services, Inc.**

Millstone Twp, NJ 08535

Naples, FL 34109

732.566.9600 ♦ [info@metanoUSA.com](mailto:info@metanoUSA.com)

[www.metanoUSA.com](http://www.metanoUSA.com)

## The reasons for changing from drums to IBC's are both logical and economical:

### Reduction in time for filling, sealing and labeling:

- Space savings during transport and storage periods
- Eliminate product waste while discharging and draining containers
- Simpler inventory control
- Multiple use: IBC's may be filled, transported and discharged many times during their lifetime.

### Benefits:

1. With 350 gallons of product, each of 6+ drums needs to be opened, filled, closed and labeled. With one 350-gal IBC you only need to carry out these procedures once.
2. IBCs are easy to handle and can be stacked four-high when empty or three-high when full. IBCs are easy to load or unload by the use of a forklift or pallet-jack as opposed to drums.
3. 350 gallons of liquid can easily be emptied from one IBC by the installed 2" discharge valve, which does not require a pump. In comparison, the 6+ drums must each be individually opened, checked and emptied (usually requiring a pump). Several work processes can be saved by using IBCs.
4. High quality stainless steel IBC's can be rented at low daily rates. IBCs are reusable, returnable and recyclable.

## KEY BENEFITS OF CHOOSING IBC'S

### ENVIRONMENTALLY FRIENDLY

Stainless Steel IBC's generate less waste and eliminate the disposal of pallets and drums. They are nearly completely drainable, creating virtually no product waste. IBC's can be fully recovered and reprocessed into other useful products at the end of their service life.

### MINIMIZE POTENTIAL LIABILITY

Drums may be found dumped illegally in landfills with YOUR name on them! Returnable IBC's stay in service longer and are fully recyclable.

### REDUCE LABOR COSTS

Filling and handling times can be cut by 80%; When loading and unloading a truck with drums, 90 minutes are required with 2 workers, while a truck with IBC's can be unloaded using a forklift in only 20 minutes, thus saving valuable time and money!

### TRANSPORTATION AND STORAGE

While only 4 drums with a volume of 220 gallons can be transported on a pallet, an IBC contains a volume of 350 gallons (more than 6 drums) with the same space requirement of only 4 drums. Drums can only be stacked 3-high, while IBC's can be stacked 4-high. IBCs reduce the number of pallet spaces during transport and increase the amount of product by 33%.

### **Container Cost Analysis Summary - Use your own numbers!**

<b>Container costs</b> - leasing one 550-gal. IBC vs. ten 55-gal. drums	<b>73% reduction</b>
<b>Pallet cost</b> - IBCs have 3 or 4-way fork channels; pallets are not required	<b>100% reduction</b>
<b>Labor cost</b> - time spent handling, filling, storing and transporting are reduced	<b>90% reduction</b>
<b>Product loss</b> - less product loss in fewer containers	<b>96% reduction</b>
<b>Disposal, Cleaning &amp; Return Freight</b> - disposing of 120 drums vs. cleaning and returning one IBC monthly	<b>55% reduction</b>
<b>Total annual cost for 6,600 gallons:</b> <b>\$1.48/gallon for drums</b>	<b>75% reduction</b>
<b>\$0.38/gallon for IBCs</b>	



Metano IBC Services, Inc.

Millstone Twp, NJ 08535

Naples, FL 34109

732.566.9600 ♦ info@metanoUSA.com

[www.metanoUSA.com](http://www.metanoUSA.com)